

Federal Supply Schedule

GSA 72 II Furnishings



December 30, 2000

FSC Class: 6230
7105
7210
7230
7290



Multiple Award

Variable Contract Periods

This document replaces the
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January 1, 2000


Federal Supply Service

<http://www.fss.gsa.gov>

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FURNISHINGS 72 II

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GENERAL INFORMATION

ORDERING INFORMATION

SERVICES

Refer to the Ordering Procedures for Services section covering executive, administrative and/or professional services. Ancillary (product-related) services priced at hourly rates or other types of fixed pricing should be purchased using the ordering guidelines of FAR 8.404.

PRODUCTS

Orders under \$2500

Place order directly with contractor for the item that best meets your needs.

Orders over \$2500

To ensure a "Best Value" determination is made, as required by FAR 8.404:

Review GSA's electronic ordering system, *GSA Advantage!*[™] at:

 www.fss.gsa.gov

- or -

Review 3 schedule price lists.

Orders over the Maximum Order Threshold:

Each schedule contract has a maximum order threshold. In addition to following the ordering procedures for orders above \$2500, customers shall —

- Review price information on *GSA Advantage!*[™] or review additional schedule contractors' price lists.
- Request price reductions from schedule contractor(s) appearing to provide a best value.
- Place the order with the schedule contractor providing the best value.

You can now access Federal Supply Schedule contract award information on line at:

 www.fss.gsa.gov

Click on the "FSS Schedules" button, then click on the "Schedules E-Library" button.

When determining what is a "best value," you may consider the following:

- Special features of the product/services that are being offered but not provided by a comparable product/service
- Trade-in considerations
- Probable life of the item selected compared to that of a comparable item
- Warranty considerations
- Maintenance availability
- Past performance
- Environmental and energy efficiency considerations

DOCUMENTATION

Minimum documentation is generally all that is required (e.g., contractor's name, item purchased and price paid). Additional documentation is necessary when the requirement is defined to a particular brand name and only for orders exceeding the micro-purchase threshold (see FAR 8.404(b)(7)).

GSA ADVANTAGE![™]

www.fss.gsa.gov

This on-line electronic ordering system allows customers to search for products, review delivery options and place orders.

HOW TO ACCESS GSA ADVANTAGE![™]

- You must be able to connect to the Internet.
- You must have access to a web browser (i.e., Netscape, Internet Explorer).
- Use your web browser to connect to the GSA Home Page at:

 www.fss.gsa.gov

Select *GSA Advantage!*[™] — On-Line Shopping Service.

If you need more information or assistance contact the GSA Advantage e-mail address or our voice mail hotline:

 GSA.Advantage@gsa.gov
 (703) 305-7359

If you are not able to connect to the Internet, contact your GSA Customer Service Director for assistance refer to the Customer Service Director listing included in the Points of Contact section of this document.

POINTS OF CONTACT

FOR FURTHER ASSISTANCE

Customer/Vendor Relations
General Services Administration
Federal Supply Service

 (215) 656-3837
 (215) 656-3841
 pattie.longo@gsa.gov

NEED MORE SCHEDULES?

FOR COPIES OF SCHEDULES

Customers requesting copies of schedules should contact:

General Services Administration
Centralized Mailing List Service
4900 Hemphill St
PO Box 6477
Ft Worth, TX 76115

 (817) 334-5215
 (817) 334-5227
 cmls.gsa@gsa.gov

All others requesting copies of schedules, including vendors, must contact the FSS Schedule Information Center at the following address:

General Services Administration
FSS Schedule Information Center (FMLI)
Washington, DC 20406

 (703) 305-6477
 DSN: 327-1022

Federal Supply Schedules will no longer include the List of Contractors. This information is now available on the Internet or by other means, if you don't have access to the Internet see Contractor Award Information paragraph in this document for other means to obtain this information.

You can now access Federal Supply Schedule contract award information on-line:

 www.fss.gsa.gov

Click on the "FSS Schedules" button then click on "Schedules E-Library."

CUSTOMER SERVICE DIRECTOR LISTING

 <http://pub.fss.gsa.gov/c-assist/csd.html>

AK	Anchorage	(253) 931-7516
AZ	Phoenix	(602) 379-6619
CA	Bell	(213) 526-7500
CA	San Diego	(619) 235-4706
CA	San Francisco	(415) 552-2785/86
CO	Denver	(303)236-7543/46
DC	Washington	(202) 619-8920
FL	Kennedy Space Center	(407) 867-2833
GA	Atlanta	(404) 331-3026
IL	Chicago	(312) 353-7549
MA	Boston	(617) 565-7302
MD	Baltimore	(410) 962-4422
MO	Kansas City	(816) 926-5786 or (816) 926-6485
NY	New York	(212) 264-3592/93
PA	Oakdale	(412) 644-4854
PA	Philadelphia	(215) 656-3868
TX	Ft Worth	(817) 978-2892
TX	San Antonio	(210) 472-8119
VA	Chesapeake	(757) 441-3115
WA	Auburn	(253) 931-7516

OVERSEAS

Europe, Northern Africa, and the Middle East
Frankfurt, Germany:

 DSN 330-6085/7985
 International Direct Dial
011-49-69-699-7985/6085

Pacific, Far East and Honolulu, Hawaii:

 (808) 541-1776
 DSN 438-4960

GENERAL INFORMATION

CONTRACTOR AWARD INFORMATION

 pub.fss.gsa.gov/sched

For a listing of the very latest contract award information you can click on the above website and then click on "Schedules E-Library".

You can search the E-Library by SIN, Contractor, Contract Number, Schedule Number or by a key word.

When you get to the Schedule you want, you'll see the list of SIN's and the Contractors listed below each SIN.

When the Contractor's Internet address is available, it will be shown and you can use it to link to their website.

The E-mail address, if available, will enable you to E-mail the Contractor for price lists or any other contract information. The Internet address and E-mail address will only be available if those contractors are on **GSA Advantage!**TM.

If you don't have access to the Internet, you can get a list of the current contractors by completing the form at the back of this publication and faxing it to:

 (703) 308-4168

or by contacting the FSS Information Center at:

 (703) 305-6477

In the future, a faxback service will be available for obtaining this information.

Consult the contractor's catalog/price list for more detailed ordering information, such as:

- Contract items awarded.
- Maximum order provisions.
- Geographic coverage (delivery area).
- Contract price or discount.
- Quantity discounts.
- Prompt payment terms.
- Government purchase card terms.
- Commercial delivery terms.
- Expedited Delivery.
- Ordering address(es).
- Payment address(es).
- Warranty provision.
- Export packing charges.
- Applicable terms and conditions of rental, maintenance, installation and repair.
- Environmental and energy efficiency

PUBLICIZING CONTRACT ACTIONS

The Federal Supply Schedules have been synopsisized in the Commerce Business Daily and satisfy the requirements of the Competition in Contracting Act (Pub. Law 98-369) and FAR Part 5, Publicizing Contract Action.

SMALL BUSINESS PARTICIPATION

The General Services Administration and the Small Business Administration strongly support the participation of small business concerns in the Federal Supply Schedules Program. To enhance small business participation, SBA policy requires agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals. See the following address for guidance on goal setting and goal submittal via the Internet:

 www.sba.gov/gc/goaling/

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/price lists of at least three schedule contractors or to consider reasonably available information by using the **GSA Advantage!**TM on-line shopping service at

 www.fss.gsa.gov

The catalogs/price lists, **GSA Advantage!**TM and the Federal Supply Service Home Page listed above contain information on a broad array of products and services offered by small business contractors.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting price lists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

JWOD (NIB/NISH) PRODUCTS

The Javits-Wagner-O'Day (JWOD) Program (NIB/NISH) provides many products to Federal customers under its mandatory source authority. Before making any open market purchase from a schedule contractor, ordering agencies should determine if there is a comparable JWOD (NIB/NISH) product.

Please call or e-mail a JWOD representative at the following numbers to check if there is an appropriate product manufactured by people who are blind or have other severe disabilities.

 (703) 603-7743 (ext. 112) or

 (703) 603-7750 (ext. 118)

 info@jwod.gov

GENERAL INFORMATION

UNICOR PRODUCTS

UNICOR (Federal Prison Industries, Inc.) provides items that may be similar to some of the items in this schedule. Prior to making a purchase from the schedule, ordering agencies should check with UNICOR to see if UNICOR's product meets their specific need. For your convenience, this check can be made quickly by calling the UNICOR Customer Service Group at the following number:

① (800) 827-3168.

CONTRACTOR TEAM ARRANGEMENTS

Federal Supply Schedule contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer's requirements. The policy and procedures outlined in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedules.

REFER TO THE CONTRACTOR TEAM ARRANGEMENT INFORMATION PROVIDED IN THIS DOCUMENT, FOR MORE DETAILS.

MAXIMUM ORDER

If the "best value" selection places your order over the Maximum Order identified in the contractor's catalog or price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the contractor to ask for a better discount price.

The contractor may:

- 1) offer a new lower price for this requirement
- 2) offer the lowest price available under the contract
- 3) decline the order

A delivery order that exceeds the maximum order may be placed with the contractor selected in accordance with FAR 8.404. The order may be placed under the Schedule contract.

PRICE REDUCTIONS

There may be circumstances when a customer finds it advantageous to request a price reduction, such as where the quantity of an individual order clearly indicates the potential for obtaining a reduced price. Customers that obtain a further price reduction may still place these orders against the Schedule contract. MAS contractors will not be required to pass on to all schedule users a price reduction extended only to an individual customer for a specific order.

BLANKET PURCHASE AGREEMENTS (BPA)

Federal Supply Schedule contracts contain BPA provisions to maximize your purchasing and administrative savings. This feature permits schedule customers and contractors to set up "accounts" to fill a "recurring requirement". These accounts establish a period for the BPA and generally address issues, such as frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times.

Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under the BPA.

Finally, contractors may be open to a progressive type discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be especially useful with the new Maximum Order feature. A suggested format for customers is included in this document to consider when using this purchasing tool.

YEAR 2000 WARRANTY

When an agency purchases a product that is identified as being Year 2000 Compliant, the agency should test the item after acceptance to assure its compliance. The warranty includes repair or replacement of any listed product whose non-compliance is discovered and made known to the contractor in writing within 90 days after acceptance (installation is considered acceptance). The contractor may offer an extended warranty.

INCIDENTAL ITEMS

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule BPA or the individual task/delivery order if the items are clearly labeled as such on the order, all applicable acquisition regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market items.

ENVIRONMENTAL PRODUCTS

In order to assist our customers who have determined that their acquisition needs can best be met by purchasing an EPA designated item (considering price, availability and performance requirements), our Schedule contractors have been requested to identify such products on their individual catalogs and or price lists. Schedule contractors have been requested (where possible and/or feasible) to identify items that:

- Have recycled content
(meet EPA designated item criteria)
- Are energy and/or water conserving
(e.g., Energy Star)
- Have reduced pollutants
(e.g., low volatile organic compounds (VOCs) and chromate-free)

Customers should review contractor literature and contact the contractor directly to obtain complete information regarding environmental claims. Please visit our Environmental Website at the address listed below.

 <http://pub.fss.gsa.gov/environ/index.html>

VARIABLE CONTRACT PERIODS

Generally, Federal Supply Schedules will no longer have a prescribed beginning and ending date. The schedule periods will be continuous, and will contain contracts with contract periods that commence on the Date of Award (DOA) and expire in 5 years (exclusive of any options) from the DOA.

AUTHORIZED USERS

The agencies and activities named below may use contracts established under this Federal Supply Schedule.

- All federal agencies and activities in the executive, legislative and judicial branches.
- Government contractors authorized in writing by a federal agency pursuant to 48 CFR 51.1.
- Mixed-ownership Government corporations (as defined in the Government Corporation Control Act).
- The Government of the District of Columbia.
- Other activities and organizations authorized by statute or regulation to use GSA as a source of supply.

Questions regarding activities authorized to use this schedule should be directed to Customer/Vendor Relations contact point identified in this document.

GEOGRAPHIC COVERAGE

All Federal Supply Schedules provide contractors the opportunity to offer worldwide coverage. Schedule contractors have three categories of geographic coverage to offer:

- 1) **Domestic:** covers delivery to the 48 contiguous states; Washington, DC; Alaska; Hawaii and Puerto Rico.
- 2) **Worldwide:** covers delivery domestically AND overseas
- 3) **Overseas Only:** covers delivery to overseas destinations other than Alaska, Hawaii and Puerto Rico

PURCHASE CARD

Agencies may make payments for oral or written delivery orders by using the Government purchase card.

Payments made using the Government SmartPay purchase card ARE NOT eligible for any negotiated prompt payment discount.

"Government purchase card" means a uniquely numbered GSA SmartPay credit card issued to named individual Government employees or entities, to pay for official Government purchases.

Effective March 20, 1998, GSA began requiring Federal Supply Schedule contractors to accept the GSA SmartPay purchase card as a method of payment for acquisitions up to the micro-purchase threshold, currently \$2,500. This requirement is being phased in and by January 1, 1999, all Federal Supply Schedule contracts must include this requirement. The card may be used for payment in excess of this threshold if the using agency and contractor agree.

Information about the GSA Fleet, Travel and Purchase Payment System is available within your agency's written internal operating procedures and on the internet at the address listed below.

 <http://pub.fss.gsa.gov/services/gsa-smartpay/>

The contractor shall not process a transaction for payment through the credit card clearinghouse until the purchased supplies have been shipped or services performed. Unless the cardholder requests correction or replacement of a defective or faulty item in accordance with other contract requirements, the contractor shall immediately credit a cardholder's account for items returned as defective or faulty.

GENERAL INFORMATION

SIGNIFICANT CHANGES

NEW CONTRACTS

Big Fish, Inc.
City Art
D. F. Sales & Company
Editions, Inc./American Art Resources
Elmbrook Corporate Services
Kastner Design Associates
Medallion Lighting Corp.
Murray Feiss Import Corp.
Picture Source
Royal Haeger Lamp Co.
Sacramento Window Shade Mfg. Co.
Vantage Associates, Inc./Glassform
Waldman Lighting

CANCELED CONTRACTS:

Mar-Kel Lighting effective 8/13/00
Mason Contract Products effective 3/15/00
Premier Ltd. effective 3/29/00

CORRESPONDENCE CHANGES:

Steinway Gallery is now Cloverdale Corp., Inc.

PRODUCT LISTING

SUPPLIES AND/OR SERVICES

COMMODITY LISTING INFORMATION

- Special Item Numbers.
- Descriptions.
- Brand names and awarded contractors. See the "Contractors" section for complete contractor information, including contractor names, addresses and telephone numbers, contract numbers and contract effective dates.

* Indicates small business set-aside.

722-01

LAMPS/SHADES

Floor, table, & wall lamps (including electrical sconces), track lighting, and replacement shades

FLOOR LAMPS

MANUFACTURER

Adjustable Fixtures
Arkansas Lamp
Arkansas Lamp
Coronet
Challenger Lighting
Décor Guild
Emess
Harris
Lamptek
Mario Industries
Medallion
Murray Fleiss
Nessen
Nolarec Industries
Pacific Coast
Schumaker
Stellar
Royal Haeger
Texas Lamp
Trinity
TSAO & CLS
Waldmann
Willight

CONTRACTOR

Adjustable Fixtures Co.
Arkansas Lamp Mfg. Co.
W.B. Brawley Co.
Capitol Furniture Dist. Co., Inc.
Challenger Lighting Co., Inc.
Décor Guild Mfg. Co.
Capitol Furniture Dist. Co., Inc.
Harris Lamps
Lamptek Mfg. Co.
Mario Industries, Inc.
Medallion Lighting Corp.
Murray Fleiss Import Corp.
Nessen Lighting
Nolarec Industries
ADM International, Inc.
Schumaker Lighting, Inc.
Stellar Lighting Design
Royal Haeger Lamp Co.
Texas Lamp Mfg., Inc.
ADM International, Inc.
TSAO & CLS
Waldmann Lighting Co.
Shore Lines Manufacturers Group, Inc.

PRODUCT LISTING

TABLE LAMPS

MANUFACTURER

Adjustable Fixtures
Arkansas Lamp
Arkansas Lamp
AWXCO
Capitol
Challenger Lighting
Coronet
Décor Guild
Emess
Harris
Lamptek
Mario Industries
Medallion
Murray Fleiss
Nessen
Nolarec Industries
Pacific Coast
Royal Haeger
Schumaker
Stellar
Texas Lamp
Trinity
TSAO & CLS
Waldmann
Willight

CONTRACTOR

Adjustable Fixtures Co.
Arkansas Lamp Mfg. Co.
W.B. Brawley Co.
A Weatherization Co./AWXCO
Capitol Furniture Dist. Co., Inc.
Challenger Lighting Co., Inc.
Capitol Furniture Dist. Co., Inc.
Décor Guild Mfg. Co.
Capitol Furniture Dist. Co., Inc.
Harris Lamps
Lamptek Mfg. Co.
Mario Industries, Inc.
Medallion Lighting Corp.
Murray Fleiss Import Corp.
Nessen Lighting
Nolarec Industries
ADM International, Inc.
Royal Haeger Lamp Co.
Schumaker Lighting, Inc.
Stellar Lighting Design
Texas Lamp Mfg., Inc.
ADM International, Inc.
TSAO & CLS
Waldmann Lighting Co
Shore Lines Manufacturers Group, Inc.

WALL LAMPS

MANUFACTURER

Adjustable Fixtures
Arkansas Lamp
Arkansas Lamp
Challenger Lighting
Coronet
Décor Guild
Emess
Harris
Lamptek
Medallion
Murray Fleiss
Nessen
Nolarec Industries
Pacific Coast
Texas Lamp
Trinity
TSAO & CLS
Waldmann
Willight

CONTRACTOR

Adjustable Fixtures Co.
Arkansas Lamp Mfg. Co.
W.B. Brawley Co.
Challenger Lighting Co., Inc.
Capitol Furniture Dist. Co., Inc.
Décor Guild Mfg. Co.
Capitol Furniture Dist. Co., Inc.
Harris Lamps
Lamptek Mfg. Co.
Medallion Lighting Corp
Murray Fleiss Import Corp.
Nessen Lighting
Nolarec Industries
ADM International, Inc.
Texas Lamp Mfg., Inc.
ADM International, Inc.
TSAO & CLS
Waldmann Lighting Co
Shore Lines Manufacturers Group, Inc.

PRODUCT LISTING

SHADES

MANUFACTURER

.AWXCO
Arkansas Lamp
Arkansas Lamp
Capitol
Challenger Lighting
Coronet
Foss
Lamptek
Medallion
Nolarec Industries
Pacific Coast
Royal Haeger
Trinity
Willight

CONTRACTOR

A Weatherization Co./AWXCO
Arkansas Lamp Mfg. Co.
W.B. Brawley Co.
Capitol Furniture Dist. Co., Inc.
Challenger Lighting Co., Inc.
Capitol Furniture Dist. Co., Inc.
Stellar Lighting Design
Lamptek Mfg. Co.
Medallion Lighting Corp
Nolarec Industries
ADM International, Inc.
Royal Haeger Lamp Co
ADM International, Inc.
Shore Lines Manufacturers Group, Inc.

722-02

WINDOW TREATMENTS

Draperies & drapery accessories, venetian & vertical blinds, window shades, and hardware

DRAPERIES

MANUFACTURER

Accent Draperies
ADM
American Design Source
American Drapery
Anthony
B. Lazarous
Barjan Mfg.
Beautiful Blinds
Caldwell's
Connie Mfg.
Contract Décor
Contract Draperies
Contract Shading Systems
Covoc
Custom Fabricating
Custom Interiors & Supply
Deborah's Interiors
Dec-Art
Douglass Industries
Drapery Corp. of America
Fabricare Draperies
Fabtex
Franklin Fabric
Furney's
Glenmar Draperies
Interior Furnishings
JW Draperies
Leonard's
Liberia
Michael's Textile
Mill Distributors
Mill End Shops

CONTRACTOR

Accent Draperies
ADM International, Inc.
American Design Source
American Drapery
Anthony Corporation
Capitol Furniture Dist. Co., Inc.
Barjan Manufacturing Ltd.
Beautiful Blinds
Caldwell's Windowware, Inc.
Connie Mfg. Co., Inc.
Contract Décor
Contract Draperies, Inc.
Contract Shading Systems
Covoc Corp.
Custom Fabricating Industries, Inc.
Custom Interiors & Supply
Deborah's Interiors
Dec-Art Designs
Douglass Industries, Inc.
Drapery Corp. of America
Fabricare Draperies, Inc.
Fabtex, Inc.
Franklin Fabric
Furney's Custom Draperies
Glenmar Draperies, Inc.
Interior Furnishings Resource, Inc.
JW Draperies
Leonard's Draperies
W. B. Brawley Co.
Michael's Textile Co., Inc.
Mill Distributors, Inc.
Mill End Shops, Inc.

PRODUCT LISTING

Draperies (cont'd)

Miller's Interiors
New Castle
P & M Draperies
Panatex Fabrics
Royal Textile
Spinnaker
Shalimar
Skyline Mills
Southwest Décor
Thomas W. Raftery
Unitex
Victor Rome
Woodard
Wythe
Yardstick Interiors

Miller's Interiors
New Castle Installations
P & M Draperies, Inc.
Panatex Fabrics
Royal Textile Products, Inc.
Empire Drapery
Shalimar Fabrics
Skyline Mills
Southwest Décor
Thomas W. Raftery, Inc.
Unitex Industries, Inc.
Victor Rome Contract Furnishings
Woodard Contract LLC
Wythe Contract Sales
Yardstick Interiors, Inc.

DRAPERY HARDWARE

MANUFACTURER

ADM
American Design Source
American Drapery
B. Lazarous
Baker
Baker
Baker
Baker
Baker Snap-A-Pleat
Benton Bros.
Connie Mfg.
Contract Draperies
Covoc
Custom Interiors & Supply
Fabtex
Graber
Fabricare Draperies
Franklin Fabric
Interior Furnishings
Kenney
Kirsch
Kirsch
Kirsch
Kirsch
Kirsch
Kirsch
Kirsch
Kirsch
Kirsch

CONTRACTOR

ADM International, Inc.
American Design Source
American Drapery
Capitol Furniture Dist. Co., Inc.
Custom Fabricating Industries, Inc.
Mill Distributors, Inc.
Mill End Shops, Inc.
Yardstick Interiors, Inc.
Victor Rome Contract Furnishings
Anthony Corporation
Connie Mfg. Co., Inc.
Contract Draperies, Inc.
Covoc Corp.
Custom Interiors & Supply
Fabtex, Inc.
Accent Draperies
ADM International, Inc.
Beautiful Blinds
Caldwell's Windowware, Inc.
Custom Fabricating Industries, Inc.
Fabtex, Inc.
Michael's Textile Co., Inc.
Thomas W. Raftery, Inc.
Unitex Industries, Inc.
Woodard Contract LLC
Wythe Contract Sales
Yardstick Interiors, Inc.
Fabricare Draperies, Inc.
Franklin Fabric
Interior Furnishings Resource, Inc.
Barjan Manufacturing Ltd.
Accent Draperies
ADM International, Inc.
Anthony Corporation
Barjan Manufacturing Ltd.
Beautiful Blinds
Caldwell's Windowware, Inc.
Contract Décor
Contract Draperies, Inc.

PRODUCT LISTING

Drapery Hardware (cont'd)

Kirsch	Contract Shading Systems
Kirsch	Custom Fabricating Industries, Inc.
Kirsch	Dec-Art Designs
Kirsch	Drapery Corp. of America
Kirsch	Douglass Industries, Inc.
Kirsch	Empire Drapery
Kirsch	Fabtex, Inc.
Kirsch	Furney's Custom Draperies
Kirsch	Glenmar Draperies, Inc.
Kirsch	Leonard's Draperies
Kirsch	Michael's Textile Co., Inc.
Kirsch	Mill Distributors, Inc.
Kirsch	Miller's Interiors
Kirsch	Mill End Shops
Kirsch	P & M Draperies, Inc.
Kirsch	Panatex Fabrics
Kirsch	Royal Textile Products, Inc.
Kirsch	Shalimar Fabrics
Kirsch	Skyline Mills
Kirsch	Southwest Décor
Kirsch	Thomas W. Raftery, Inc.
Kirsch	Unitex Industries, Inc.
Kirsch	Victor Rome Contract Furnishings
Kirsch	Woodard Contract LLC
Kirsch	Wythe Contract Sales
Kirsch	Yardstick Interiors, Inc.
Liberia	W.B. Brawley Co.
P & M Draperies	P & M Deaperies, Inc.
Panatex	Panatex Fabrics
Presidential Window Products	Beautiful Blinds, Inc.
Snap-A-Pleat	Wythe Contract Sales
Springs	JW Draperies
Thomas W. Raftery	Thomas W. Raftery, Inc.
Yardstick Interiors	Yardstick Interiors, Inc.

VENETIAN BLINDS AND HARDWARE

MANUFACTURER

ADM
Admiral/Minkoff
American Design Source
American Drapery
Bamboo Abbott
Barjan Mfg.
Beautiful Blinds
Blinds & Designs
Caco
Caco
Caco
Connie Mfg.
Contract Draperies
Contract Shading Systems
Covoc
Crown
Custom Fabricating
Custom Shade & Awning
Distinctive Shade Corp.

CONTRACTOR

ADM International, Inc.
Admiral/Minkoff Window Coverings
American Design Source
American Drapery
Mill End Shops, Inc.
Barjan Manufacturing Ltd.
Beautiful Blinds
Contract Shading Systems
ADM International, Inc.
Southwest Décor
Wythe Contract Sales
Connie Mfg., Co., Inc.
Contract Draperies, Inc.
Contract Shading Systems
Covoc Corp.
P & M Draperies, Inc.
Custom Fabricating Industries, Inc.
Glenmar Draperies, Inc.
Royal Textile Products, Inc.

PRODUCT LISTING

Venetian Blinds and Hardware (cont'd)

Eastern Standard
Fabricare Draperies
Franklin Fabric
Furney's
Gulf Coast
Gulf Coast Window Coverings
Gulfstream Window Fashions
HJ Neiman
Kenfair
Lafayette
Landmark/Louver Draper
Liberia
Mill End
Miller's Interiors
New Castle
North Central
Panatex Fabrics
Penn Blinds
Precision
Presidential Window Products
Prestige
Prestige
R & R Venetian
Shalimar
Skandia
The Blind Maker
Thomas W. Raftery
United Supply
Venetian Blind Services
Victor Rome
Window Fashions
Window Fashions
Woodard

Interior Furnishings Resource, Inc.
Fabricare Draperies, Inc.
Franklin Fabric
Furney's Custom Draperies
Accent Draperies
Fabricare Draperies, Inc.
Franklin Fabric
Mill Distributors, Inc.
Yardstick Interiors, Inc.
Deborah's Interiors
Thomas W. Raftery, Inc.
W.B. Brawley Co.
Mill End Shops
Miller's Interiors
New Castle Installations
North Central Sight Services
Panatex Fabrics
Penn Blinds Mfg., Inc.
Michael's Textile Co., Inc.
Leonard's Draperies
Drapery Corp. of America
JW Draperies
Mill End Shops
Shalimar Fabrics
Contract Decor
Dec-Art Designs
Thomas W. Raftery, Inc.
Empire Drapery
Venetian Blind Services
Victor Rome Contract Furnishings
ADM International, Inc.
Admiral/Minkoff Window Coverings
Woodard Contract LLC

VERTICAL BLINDS AND HARDWARE

MANUFACTURER

A Better Blind
ADM
American Design Source
American Drapery
Barjan Mfg.
Beautiful Blinds
Blinds & Designs
Caco
Caco
Caldwell's
Connie Mfg.
Contract Draperies
Contract Shading Systems
Covoc
Crown
Custom Fabricating
Custom Shade & Awning
Eastern Standard
Fabricare Draperies
Fashion Verticals

CONTRACTOR

Admiral/Minkoff Window Coverings
ADM International, Inc.
American Design Source
American Drapery
Barjan Manufacturing Ltd.
Beautiful Blinds
Contract Shading Systems
ADM International, Inc.
Southwest Décor
Caldwell's Windoware, Inc.
Connie Mfg. Co., Inc.
Contract Draperies, Inc.
Contract Shading Systems
Covoc Corp.
P & M Draperies, Inc.
Custom Fabricating Industries, Inc.
Glenmar Draperies, Inc.
Interior Furnishings Resource, Inc.
Fabricare Draperies, Inc.
Skyline Mills



PRODUCT LISTING

Vertical Blinds and Hardware (cont'd)

Franklin Fabric
Furney's
Gulf Coast
Gulf Coast Window Coverings
Hardware Associates
Invisions
Kenfair
Lafayette
Mill Distributors
Mill End
Miller's Interiors
New Age
North Central
P & M Draperies
Panatex Fabrics
Penn Blinds
Precision
Presidential Window Products
Prestige
Royal Textile
Sacramento Window
Shalimar
Skandia
The Blind Maker
Thomas W. Raftery
United Supply
Vertique Verticals
Victor Rome
Window Fashions
Window Fashions
Woodard
Wythe

Franklin Fabric
Furney's Custom Draperies
Accent Draperies
Fabricare Draperies, Inc.
Sheward & Son & Sons
Contract Draperies, Inc.
Yardstick Interiors, Inc.
Deborah's Interiors
Mill Distributors, Inc.
Mill End Shops
Miller's Interiors
P & M Draperies, Inc.
North Central Sight Services
P & M Draperies, Inc.
Panatex Fabrics
Penn Blinds Mfg., Inc.
Michael's Textile Co., Inc.
Leonard's Draperies
JW Draperies
Royal Textile Products, Inc.
Sacramento Window Shade Mfg. Co.
Shalimar Fabrics
Contract Decor
Dec-Art Designs
Thomas W. Raftery, Inc.
Empire Drapery
Accent Draperies
Victor Rome Contract Furnishings
ADM International, Inc.
Admiral/Minkoff Window Coverings
Woodard Contract LLC
Wythe Contract Sales

PRODUCT LISTING

WINDOW SHADES AND HARDWARE

MANUFACTURER

Barjan Mfg.
Beautiful Blinds
Blinds & Designs
C-Mor
Caldwell's
Carousel Cellular Shades
Castec
Connie Mfg.
Contract Draperies
Contract Shading Systems
Crown Shade Co.
Custom Fabricating
Custom Shade & Awning
Dec-Art
Eli
Fabricare Draperies
Franklin Fabric
Gulf Coast Window Coverings
Kenfair
Kenfair
Lafayette
MechoShade
Quaker Maid
Romanzia
Sacramento Window
Shalimar
Skandia
Skyline Mills
Skyco Shading
Springless Shades
Thomas W. Raftery
Vinco
Vinco
Webb Designs
Woodard

CONTRACTOR

Barjan Manufacturing Ltd.
Beautiful Blinds
Contract Shading Systems
The C-Mor Company
Caldwell's Windoware, Inc.
Thomas W. Raftery, Inc.
Empire Drapery
Connie Mfg. Co., Inc.
Contract Draperies, Inc.
Contract Shading Systems
Interior Furnishings Resource, Inc.
Custom Fabricating Industries, Inc.
Glenmar Draperies, Inc.
Dec-Art Designs
JW Draperies
Fabricare Draperies, Inc.
Franklin Fabric
Fabricare Draperies, Inc.
Mill End Shops
Yardstick Interiors, Inc.
Deborah's Interiors
MechoShade Systems, Inc.
Admiral/Minkoff Window Coverings
Window Coverings Specialties
Sacramento Window Shade Mfg. Co.
Shalimar Fabrics
Contract Decor
Skyline Mills
Royal Textile Products, Inc.
Mill Distributors, Inc.
Thomas W. Raftery, Inc.
Contract Shading Systems
Mill End Shops, Inc.
Webb Designs, Inc.
Woodard Contract LLC

PRODUCT LISTING

722-03

COORDINATING BEDSPREADS AND COMFORTERS

bedspreads and comforters with same color and pattern as window treatments; blankets in colors coordinating with bedspreads and comforters

MANUFACTURER

Accent Draperies
ADM
American Design Source
American Drapery
B. Lazarous
Barjan Mfg.
Caldwell's
Connie Mfg.
Contract Décor
Contract Draperies
Contract Shading Systems
Covoc
Custom Fabricating
Custom Interiors & Supply
Drapery Corp. of America
Dec-Art
Fabricare Draperies
Fabtex
Franklin Fabric
Glenmar Draperies
Interior Furnishings
King Koil
Leonard's
Liberia
Michael's Textiles
Mill Distributors
Mill End
Miller's Interiors
New Castle
P & M Draperies
Panatex Fabrics
Royal Textile
Shalimar
Skyline Mills
Southwest Décor
Spinnaker
Thomas W. Raftery
Tuf-Tex
Unitex
Victor Rome
Virginia Quilting
VQC
Woodard
Yardstick Interiors
Wythe

CONTRACTOR

Accent Draperies
ADM Interional, Inc.
American Design Source
American Drapery
Capitol Furniture Dist. Co., Inc.
Barjan Manufacturing Ltd.
Caldwell's Windoware, Inc.
Connie Mfg. Co., Inc.
Contract Décor
Contract Draperies, Inc.
Contract Shading Systems
Covoc Corp.
Custom Fabricating Industries, Inc.
Custom Interiors & Supply
Drapery Corp. of America
Dec-Art Designs
Fabricare Draperies, Inc.
Fabtex, Inc.
Franklin Fabric
Glenmar Draperies, Inc.
Interior Furnishings Resource, Inc.
Anthony Corporation
Leonard's Draperies
W.B. Brawley Co.
Michael's Textile Co., Inc.
Mill Distributors, Inc.
Mill End Shops, Inc.
Miller's Interiors
New Castle Installations
P & M Draperies, Inc.
Panatex Fabrics
Royal Textile Products, Inc.
Shalimar Fabrics
Skyline Mills
Southwest Décor
Empire Drapery
Thomas W. Raftery, Inc.
Accent Draperies
Unitex Industries, Inc.
Victor Rome Contract Furnishings
Leonard's Draperies
Mill End Shops, Inc.
Woodard Contract LLC
Yardstick Interiors, Inc.
Wythe Contract Sales

PRODUCT LISTING

722-04

CUBICLE CURTAINS AND HARDWARE

CUBICLE CURTAINS

MANUFACTURER

Accent Draperies
ADM
American Design Source
American Drapery
Anthony
Barjan Mfg.
Benton Bros.
Caldwell's
Contract Décor
Contract Draperies
Contract Shading Systems
Covoc
Custom Fabricating
Custom Interiors & Supply
DCA
Dec-Art
Fabricare Draperies
Fabtex
Franklin Fabric
Furney's
G & G Mfg.
Glenmar Draperies
Hospitel
Hospitel
Interior Furnishings
JW Draperies
Leonard's
Liberia
Michael's Textile
Mill Distributors
Mill End
Miller's Interiors
Panatex Fabrics
Royal Textile
Sacramento Window
Shalimar
Southwest Décor
Thomas W. Raftery
Unitex
Victor Rome
Woodard
Wythe
Yardstick Interiors

CONTRACTOR

Accent Draperies
ADM International, Inc.
American Design Source
American Drapery
Anthony Corporatio
Barjan Manufacturing Ltd.
Empire Drapery
Caldwell's Windoware, Inc.
Contract Décor
Contract Draperies, Inc.
Contract Shading Systems
Covoc Corp.
Custom Fabricating Industries, Inc.
Custom Interiors & Supply
Drapery Corp. of America
Dec-Art Designs
Fabricare Draperies, Inc.
Fabtex, Inc.
Franklin Fabric
Furney's Custom Draperies
Mill End Shops
Glenmar Draperies, Inc.
Capitol Furniture Dist. Co., Inc.
Fabricare Draperies, Inc.
Interior Furnishings Resource, Inc.
JW Draperies
Leonard's Draperies
W.B. Brawley Co.
Michael's Textile Co., Inc.
Mill Distributors, Inc.
Mill End Shops, Inc.
Miller's Interiors
Panatex Fabrics
Royal Textile Products, Inc.
Sacramento Window Shade Mfg. Co.
Shalimar Fabrics
Southwest Décor
Thomas W. Raftery, Inc.
Unitex Industries, Inc.
Victor Rome Contract Furnishings
Woodard Contract LLC
Wythe Contract Sales
Yardstick Interiors, Inc.

PRODUCT LISTING

722-05

WALL ART INCLUDING PAINTINGS, PHOTOGRAPHS, AND POSTERS

Oil & acrylic paintings, oil replicas on canvas, photographic prints, and other art work (e.g., posters, prints, transparencies, and artwork from processes such as engravings, lithographs, and serigraphs)

PAINTINGS

MANUFACTURER

Artline Wholesalers
Artline, Ltd.
Artsource
Big Fish
Boston Corporate Art
Casson
Corporate Art West
Creative Posters
Decorative Arts
FDS Artworld
H. A. Denunzio
Killings
R.A.O. Contract Sales
Steinway Gallery
Uttermost

CONTRACTOR

Artline Wholesalers, Inc.
Artline, Ltd.
Artsource, Inc.
Big Fish, Inc.
Boston Corporate Art
Casson Art & Frame
Corporate Art West
Creative Posters, Inc.
Decorative Arts
FDS Artworld
H.A. Denunzio
Killings Art Room
R.A.O. Contract Sales, Inc.
Cloverdale Corp., Inc.
Elmbrook Corporate Services

PHOTOGRAPHS

MANUFACTURER

Art Focus
Art Research Institute
Artline Wholesalers
Artline, Ltd.
Big Fish
Boston Corporate Art
Casson
City Art
Corporate Art West
Creative Palette
Creative Posters
D. F. Sales
Decorative Arts
Decorator Graphics
Designer's Art
Great American Picture Co.
Kaleidoscope
Kastner
Lynda Lee
Mary Bell Galleries
R.A.O. Contract Sales
Robin Constable Hanson
Ron Christensen
Stratton Picture Co.
Suzy R. Locke
Uttermost

CONTRACTOR

ADM International, Inc.
Art Research Institute
Artline Wholesalers, Inc.
Artline, Ltd.
Big Fish, Inc.
Boston Corporate Art
Casson Art & Frame
City Art, Inc.
Corporate Art West
WB Brawley
Creative Posters, Inc.
D. F. Sales & Company
Decorative Arts
ADM International, Inc.
Designer's Art
Great American Picture Co.
Kaleidoscope Ltd., Inc.
Kastner Design Associates
Lynda Lee Photography
Mary Bell Galleries
R.A.O. Contract Sales, Inc.
Robin Constable Hanson
Ron Christensen & Associates
Franklin Fabric
Suzy R. Locke & Associates
Elmbrook Corporate Services

PRODUCT LISTING

OTHER THAN PAINTINGS OR PHOTOGRAPHS

MANUFACTURER

Alumin-Art
American Art Res
Art Focus
Art Research Institute
Art Solutions
Art Source
Artline Wholesalers
Avio Galleries
B. M. G.
Big Fish
Bommist International
Boston Corporate Art
Casson
Corporate Art West
Creative Palette
Creative Posters
D. F. Sales
Decorator Graphics
Design Principles
Designer's Art
Editions Ltd.
FDS Artworld
Fine Art Consultants
Franklin Home
G. Neil Cos.
Graphic Encounters
Great American Picture Co.
H.A. Denunzio
Kaleidoscope
Killings
Lynda Lee
Mach 1
Mary Bell Galleries
McGaw
Ontogeny
Picture Source
Picture This!
R.A.O. Contract Sales
Robin Constable Hanson
Steinway Gallery
Stratton Picture Co.
Suzy R. Locke
The Chessler Co.
Uttermost
Visionary

CONTRACTOR

Alumin-Art Co., Inc.
Editions, Inc./American Art Resources
ADM International, Inc.
Art Research Institute
Art Solutions, Inc.
Art Source, Inc.
Artline Wholesalers, Inc.
Avio Galleries, Inc.
B. M. G. Framed Graphics, Inc.
Big Fish, Inc
Shore Lines Manufacturers Group, Inc.
Boston Corporate Art
Casson Art & Frame
Corporate Art West
WB Brawley
Creative Posters, Inc.
D. F. Sales & Company
ADM International, Inc.
Design Principles
Designer's Art
Editions Ltd.
FDS Artworld
Fine Art Consultants
Franklin Home LLC
H & W Distribution, Inc.
Graphic Encounters
Great American Picture Co.
H.A. Denunzio
Kaleidoscope Ltd., Inc.
Killings Art Room
Lynda Lee Photography
H & W Distribution, Inc.
Mary Bell Galleries
McGaw Group, LLC
Ontogeny, Inc.
Picture Source
Picture This!
R.A.O. Contract Sales, Inc.
Robin Constable Hanson
Cloverdale Corp., Inc.
Franklin Fabric
Suzy R. Locke & Associates
The Chessler Company
Elmbrook Corporate Services
Visionary Contract Art

PRODUCT LISTING

722-06

ARTIFICIAL TREES, PLANTS, DRIED FOLIAGE, AND PLANTERS FOR INDOOR USE

Floral or plain foliage; tabletop, floor, wall, and hanging arrangements; planters in various designs, shapes, materials, colors, and finishes; and hardware

TREES, PLANTS, & DRIED FOLIAGE

MANUFACTURER

A Touch of Silk
Art Solutions
Artline Wholesalers
Autograph Foliages
Creative Posters
Dalmarko
Distinctive Designs
Floralstar
Labs, Inc.
Genesis 2000/Pouliot Designs
Glassform
Make-Be-Leaves
Of Distinction
Plantscape
Silk Botanicals
The Silk Tree House
Yeatts

CONTRACTOR

A Touch of Silk, Inc.
Art Solutions, Inc.
ArtlineWholesalers, Inc.
Autograph Foliages
Creative Posters, Inc.
Dalmarko Designs
Distinctive Designs Int'l, Inc.
Floralstar
Labs, Inc.
Genesis 2000/Pouliot Designs
Vantage Assoc./Glassform
Make-Be-Leaves
Of Distinction, Inc.
Plantscape, Inc.
Franklin Fabric
The Silk Tree House, Inc.
Yeatts Contract, Inc.

PLANTERS

MANUFACTURER

Art Solutions
Artline Wholesalers
Autograph Foliages
Dalmarko
Distinctive Designs
Genesis 2000/Pouliot Designs
Glassform
Plantscape
Silk Botanicals
The Silk Tree House
Yeatts

CONTRACTOR

Art Solutions, Inc.
Artline Wholesalers, Inc.
Autograph Foliages
Dalmarko Designs
Destinctive Designs Int'l, Inc.
Genesis 2000/Pouliot Designs
Vantage Assoc./Glassform
Plantscape, Inc.
Franklin Fabric
The Silk Tree House, Inc.
Yeatts Contract, Inc.

722-07

OTHER DECORATIVE WALL OR TABLETOP ACCESSORIES

Decorative mirrors, wall clocks, and matching nonelectrical sconces; oriental-style ginger jars, bowls, urns, etc.

MANUFACTURER

Big Fish
Graphic Encounters

CONTRACTOR

Big Fish, Inc
Graphic Encounters

PRODUCT LISTING

722-08

OPTIONAL ANCILLARY SERVICES

Installation, measuring, and design services for window treatments, wall art, and cubicle curtains. Services for lamps include installation-related operations and minor wall preparation

OPTIONAL ANCILLARY SERVICES FOR LAMPS

MANUFACTURER

CONTRACTOR

OPTIONAL ANCILLARY SERVICES FOR WINDOW TREATMENTS, DRAPERIES, DRAPERY ACCESSORIES, AND HARDWARE

MANUFACTURER

Accent Draperies
ADM
American Design Source
American Drapery
Anthony
Barjan Mfg.
Beautiful Blinds
Caldwell's
Capitol Furniture
Connie Mfg.
Contract Décor
Contract Draperies
Contract Shading Systems
Covoc
Custom Fabricating
Custom Interiors & Supply
Dec-Art
Drapery Corp. of America
Empire Drapery
Fabricare Draperies
Fabtex
Franklin Fabric
Furney's
Glenmar Draperies
Interior Furnishings
JW Draperies
Leonard's
Michael's Textile
Mill Distributors
Mill End
Miller's Interiors
New Castle
P & M Draperies
Panatex Fabrics
Royal Textile
Shalimar
Skyline Mills
Southwest Décor
Thomas W. Raftery
Unitex
Victor Rome
Woodard
Wythe
Yardstick Interiors

CONTRACTOR

Accent Draperies
ADM International, Inc.
American Design Source
American Drapery
Anthony Corporation
Barjan Manufacturing Ltd.
Beautiful Blinds
Caldwell's Windoware, Inc.
Capitol Furniture Dist. Co., Inc.
Connie Mfg. Co., Inc.
Contract Décor
Contract Draperies, Inc.
Contract Shading Systems
Covoc Corp.
Custom Fabricating Industries, Inc.
Custom Interiors & Supply
Dec-Art Designs
Drapery Corp. of America
Empire Drapery Co.
Fabricare Draperies, Inc.
Fabtex, Inc.
Franklin Fabric
Furney's Custom Draperies
Glenmar Draperies, Inc.
Interior Furnishings Resource, Inc.
JW Draperies
Leonard's Draperies
Michael's Textile Co., Inc.
Mill Distributors, Inc.
Mill End Shops
Miller's Interiors
New Castle Installations
P & M Draperies, Inc.
Panatex Fabrics
Royal Textile Products, Inc.
Shalimar Fabrics
Skyline Mills
Southwest Décor
Thomas W. Raftery, Inc.
Unitex Industries, Inc.
Victor Rome Contract Furnishings
Woodard Contract LLC
Wythe Contract Sales
Yardstick Interiors, Inc.

PRODUCT LISTING

OPTIONAL ANCILLARY SERVICES FOR WINDOW TREATMENTS, VENETIAN BLINDS & HARDWARE

MANUFACTURER

Accent Draperies
ADM
Admiral/Minkoff
American Design Source
American Drapery
Barjan Mfg.
Beautiful Blinds
Connie Mfg.
Contract Décor
Contract Draperies
Contract Shading Systems
Covoc
Custom Fabricating
Dec-Art
Drapery Corp. of America
Empire Drapery
Fabricare Draperies
Franklin Fabric
Furney's
Glenmar Draperies
Interior Furnishings
JW Draperies
Leonard's
Michael's Textile
Mill Distributors
Mill End
Miller's Interiors
New Castle
P & M Draperies
Panatex Fabrics
Royal Textile
Sacramento Window
Shalimar
Southwest Décor
Thomas W. Raftery
Victor Rome
Woodard
Wythe
Yardstick Interiors

CONTRACTOR

Accent Draperies
ADM International, Inc.
Admiral/Minkoff Window Coverings
American Design Source
American Drapery
Barjan Manufacturing Ltd.
Beautiful Blinds
Connie Mfg. Co., Inc.
Contract Décor
Contract Draperies, Inc.
Contract Shading Systems
Covoc Corp.
Custom Fabricating Industries, Inc.
Dec-Art Designs
Drapery Corp. of America
Empire Drapery Co.
Fabricare Draperies, Inc.
Franklin Fabric
Furney's Custom Draperies
Glenmar Draperies, Inc.
Interior Furnishings Resource, Inc.
JW Draperies
Leonard's Draperies
Michael's Textile Co., Inc.
Mill Distributors, Inc.
Mill End Shops
Miller's Interiors
New Castle Installations
P & M Draperies, Inc.
Panatex Fabrics
Royal Textile Products, Inc.
Sacramento Window Shade Mfg. Co
Shalimar Fabrics
Southwest Décor
Thomas W. Raftery, Inc.
Victor Rome Contract Furnishings
Woodard Contract LLC
Wythe Contract Sales
Yardstick Interiors, Inc.

PRODUCT LISTING

OPTIONAL ANCILLARY SERVICES FOR WINDOW TREATMENTS, VERTICAL BLINDS & HARDWARE

MANUFACTURER

Accent Draperies
ADM
Admiral/Minkoff
American Design Source
American Drapery
Barjan Mfg.
Beautiful Blinds
Caldwell's
Connie Mfg.
Contract Décor
Contract Draperies
Contract Shading Systems
Covoc
Custom Fabricating
Dec-Art
Drapery Corp. of America
Empire Drapery
Fabricare Draperies
Franklin Fabric
Furney's
Glenmar Draperies
Interior Furnishings
JW Draperies
Leonard's
Michael's Textile
Mill Distributors
Mill End
Miller's Interiors
P & M Draperies
Panatex Fabrics
Royal Textile
Sacramento Window
Shalimar
Skyline Mills
Sheward
Southwest Décor
Thomas W. Raftery
Victor Rome
Woodard
Wythe
Yardstick Interiors

CONTRACTOR

Accent Draperies
ADM International, Inc.
Admiral/Minkoff Window Coverings
American Design Source
American Drapery
Barjan Manufacturing Ltd.
Beautiful Blinds
Caldwell's Windoware, Inc.
Connie Mfg. Co., Inc.
Contract Décor
Contract Draperies, Inc.
Contract Shading Systems
Covoc Corp.
Custom Fabricating Industries, Inc.
Dec-Art Designs
Drapery Corp. of America
Empire Drapery Co.
Fabricare Draperies, Inc.
Franklin Fabric
Furney's Custom Draperies
Glenmar Draperies, Inc.
Interior Furnishings Resource, Inc.
JW Draperies
Leonard's Draperies
Michael's Textile Co., Inc.
Mill Distributors, Inc.
Mill End Shops
Miller's Interiors
P & M Draperies, Inc.
Panatex Fabrics
Royal Textile Products, Inc.
Sacramento Window Shade Mfg. Co.
Shalimar Fabrics
Skyline Mills
Sheward & Son & Sons
Southwest Décor
Thomas W. Raftery, Inc.
Victor Rome Contract Furnishings
Woodard Contract LLC
Wythe Contract Sales
Yardstick Interiors, Inc.

PRODUCT LISTING

OPTIONAL ANCILLARY SERVICES FOR WINDOW TREATMENTS, WINDOW SHADES & HARDWARE

MANUFACTURER

Admiral/Minkoff
Barjan Mfg.
Beautiful Blinds
Caldwell's
Connie Mfg.
Contract Décor
Contract Draperies
Contract Shading Systems
Custom Fabricating
Dec-Art
Empire Drapery
Fabricare Draperies
Franklin Fabric
Glenmar Draperies
Interior Furnishings
JW Draperies
MechoShade
Mill Distributors
Mill End
Romanzia
Royal Textile
Sacramento Window
Shalimar
Skyline Mills
Thomas W. Raftery
Webb Designs
Woodard
Yardstick Interiors

CONTRACTOR

Admiral/Minkoff Window Coverings
Barjan Manufacturing Ltd.
Beautiful Blinds
Caldwell's Windoware, Inc.
Connie Mfg. Co., Inc.
Contract Décor
Contract Draperies, Inc.
Contract Shading Systems
Custom Fabricating Industries, Inc.
Dec-Art Designs
Empire Drapery Co.
Fabricare Draperies, Inc.
Franklin Fabric
Glenmar Draperies, Inc.
Interior Furnishings Resource, Inc.
JW Draperies
MechoShade Systems, Inc.
Mill Distributors, Inc.
Mill End Shops
Window Coverings Specialties
Royal Textile Products, Inc.
Sacramento Window Shade Mfg. Co
Shalimar Fabrics
Skyline Mills
Thomas W. Raftery, Inc.
Webb Designs
Woodard Contract LLC
Yardstick Interiors, Inc.

OPTIONAL ANCILLARY SERVICES FOR CUBICLE CURTAINS & HARDWARE

MANUFACTURER

Accent Draperies
ADM
American Drapery
Anthony
Barjan Mfg.
Caldwell's
Capitol Furniture
Contract Décor
Contract Draperies
Contract Shading Systems
Covoc
Custom Fabricating
Custom Interiors & Supply
Dec-Art
Drapery Corp. of America
Empire Drapery
Fabricare Draperies
Fabtex
Franklin Fabric
Furney's
Glenmar Draperies
Interior Furnishings
JW Draperies
Leonard's
Michael's Textile

CONTRACTOR

Accent Draperies
ADM International, Inc.
American Drapery
Anthony Corporation
Barjan Manufacturing Ltd.
Caldwell's Windoware, Inc.
Capitol Furniture Dist. Co., Inc.
Contract Décor
Contract Draperies, Inc.
Contract Shading Systems (no hardware on schedule)
Covoc Corp.
Custom Fabricating Industries, Inc.
Custom Interiors & Supply
Dec-Art Designs
Drapery Corp. of America (no hardware on schedule)
Empire Drapery Co.
Fabricare Draperies, Inc.
Fabtex, Inc.
Franklin Fabric
Furney's Custom Draperies
Glenmar Draperies, Inc.
Interior Furnishings Resource, Inc.
JW Draperies
Leonard's Draperies
Michael's Textile Co., Inc. (no hardware on schedule)



PRODUCT LISTING

OPTIONAL ANCILLARY SERVICES FOR CUBICLE CURTAINS & HARDWARE (CONT'D)

Mill Distributors	Mill Distributors, Inc.
Mill End	Mill End Shops
Miller's Interiors	Miller's Interiors
Panatex Fabrics	Panatex Fabrics
Royal Textile	Royal Textile Products, Inc.
Sacramento Window	Sacramento Window Shade Mfg. Co
Shalimar	Shalimar Fabrics
Skyline Mills	Skyline Mills
Southwest Décor	Southwest Décor
Thomas W. Raftery	Thomas W. Raftery, Inc.
Unitex	Unitex Industries, Inc. (no hardware on schedule)
Victor Rome	Victor Rome Contract Furnishings
Woodard	Woodard Contract LLC
Wythe	Wythe Contract Sales
Yardstick Interiors	Yardstick Interiors, Inc.

OPTIONAL ANCILLARY SERVICES FOR WALL ART, PAINTINGS

<i>MANUFACTURER</i>	<i>CONTRACTOR</i>
Artline, Ltd.	Artline, Ltd.
Artline Wholesalers	Artline Wholesalers, Inc.
Artsource	Artsource, Inc.
Corporate Art West	Corporate Art West
R.A.O. Contract Sales	R.A.O. Contract Sales, Inc.

OPTIONAL ANCILLARY SERVICES FOR WALL ART, PHOTOGRAPHS

<i>MANUFACTURER</i>	<i>CONTRACTOR</i>
Artline, Ltd.	Artline, Ltd.
Artline Wholesalers	Artline Wholesalers, Inc.
Corporate Art West	Corporate Art West
Franklin Fabric	Franklin Fabric
R.A.O. Contract Sales	R.A.O. Contract Sales, Inc.

OPTIONAL ANCILLARY SERVICES FOR WALL ART, OTHER THAN PAINTINGS OR PHOTOGRAPHS

<i>MANUFACTURER</i>	<i>CONTRACTOR</i>
ADM	ADM International, Inc.
Art Solutions	Art Solutions, Inc.
Artline, Ltd.	Artline, Ltd.
Artline Wholesalers	ArtlineWholesalers, Inc.
Artsource	Artsource, Inc.
Corporate Art West	Corporate Art West
R.A.O. Contract Sales	R.A.O. Contract Sales, Inc.
Shore Lines	Shore Lines Manufacturers Group, Inc.

PRODUCT LISTING

722-97

OVERSEAS (INTERNATIONAL) PRODUCTS

Window Treatments (draperies & accessories, venetian & vertical blinds, window shades, and hardware for international use

OVERSEAS (INTERNATIONAL) LAMPS/SHADES

MANUFACTURER

Willight

CONTRACTOR

Shore Lines Manufacturers Group, Inc.

OVERSEAS (INTERNATIONAL) DRAPERIES & ACCESSORIES

MANUFACTURER

Accent Draperies
Douglass Industries
Drapery Corp. of America
Michael's Textile
Shalimar
Thomas W. Raftery

CONTRACTOR

Accent Draperies
Douglass Industries, Inc.
Drapery Corp. of America
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.

OVERSEAS (INTERNATIONAL) DRAPERY HARDWARE

MANUFACTURER

Graber
Graber
Graber
Kirsch
Kirsch
Kirsch
Kirsch
Kirsch
Kirsch
Thomas W. Raftery

CONTRACTOR

Accent Draperies
Michael's Textile Co., Inc.
Thomas W. Raftery, Inc.
Accent Draperies
Douglass Industries, Inc.
Drapery Corp. of America
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.
Thomas W. Raftery, Inc.

OVERSEAS (INTERNATIONAL) COORDINATING BEDSPREADS AND COMFORTERS

MANUFACTURER

Accent Draperies
Drapery Corp. of America
Michael's Textile
Shalimar
Thomas w. Raftery
Tuf-Tex

CONTRACTOR

Accent Draperies
Drapery Corp. of America
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.
Accent Draperies

OVERSEAS (INTERNATIONAL) CUBICLE CURTAINS

MANUFACTURER

Accent Draperies
Drapery Corp. of America
Michael's Textile
Shalimar
Thomas W. Raftery

CONTRACTOR

Accent Draperies
Drapery Corp. of America
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.

PRODUCT LISTING

OVERSEAS (INTERNATIONAL) CUBICLE HARDWARE

MANUFACTURER

Graber
Kirsch
Kirsch
Kirsch

CONTRACTOR

Accent Draperies
Accent Draperies
Shalimar Fabrics
Thomas W. Raftery, Inc.

OVERSEAS (INTERNATIONAL) VENETIAN BLINDS AND HARDWARE

MANUFACTURER

Gulf Coast
Landmark/Louver Drape
Precision
Prestige
Shalimar

CONTRACTOR

Accent Draperies
Thomas W. Raftery, Inc.
Michael's Textile Co., Inc.
Draperies Corp. of America
Shalimar Fabrics

OVERSEAS (INTERNATIONAL) VERTICAL BLINDS AND HARDWARE

MANUFACTURER

Gulf Coast
Precision
Shalimar
Thomas W. Raftery
Vertique Verticals

CONTRACTOR

Accent Draperies
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.
Accent Draperies

OVERSEAS (INTERNATIONAL) WINDOW SHADES AND HARDWARE

MANUFACTURER

Carousel Cellular Shades
Shalimar

CONTRACTOR

Thomas W. Raftery, Inc.
Shalimar Fabrics

OVERSEAS (INTERNATIONAL) WALL ART, PAINTINGS

MANUFACTURER

R.A.O. Contract Sales

CONTRACTOR

R.A.O. Contract Sales, Inc.

OVERSEAS (INTERNATIONAL) WALL ART, PHOTOGRAPHS

MANUFACTURER

R.A.O. Contract Sales

CONTRACTOR

R.A.O. Contract Sales, Inc.

OVERSEAS (INTERNATIONAL) WALL ART OTHER THAN PAINTINGS AND PHOTOGRAPHS

MANUFACTURER

R.A.O. Contract Sales

CONTRACTOR

R.A.O. Contract Sales, Inc.

OVERSEAS (INTERNATIONAL) ARTIFICIAL TREES, PLANTS, & DRIED FOLIAGE

MANUFACTURER**CONTRACTOR**

PRODUCT LISTING

OVERSEAS (INTERNATIONAL) PLANTERS

MANUFACTURER

CONTRACTOR

OVERSEAS (INTERNATIONAL) OPTIONAL ANCILLARY SERVICES, LAMPS/SHADES

MANUFACTURER

CONTRACTOR

OVERSEAS (INTERNATIONAL) OPTIONAL ANCILLARY SERVICES, WINDOW TREATMENTS (DRAPERIES)

MANUFACTURER

Accent Draperies
Drapery Corp. of America
Michael's Textile
Shalimar
Thomas W. Raftery

CONTRACTOR

Accent Draperies
Drapery Corp. of America
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.

OVERSEAS (INTERNATIONAL) OPTIONAL ANCILLARY SERVICES, WINDOW TREATMENTS (VENETIAN & VERTICAL BLINDS)

MANUFACTURER

Accent Draperies
Drapery Corp. of America
Michael's Textile
Shalimar
Thomas W. Raftery

CONTRACTOR

Accent Draperies
Drapery Corp. of America
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.

OVERSEAS (INTERNATIONAL) OPTIONAL ANCILLARY SERVICES, WINDOW TREATMENTS (WINDOW SHADES)

MANUFACTURER

Shalimar
Thomas W. Raftery

CONTRACTOR

Shalimar Fabrics
Thomas W. Raftery, Inc.

OVERSEAS (INTERNATIONAL) OPTIONAL ANCILLARY SERVICES, CUBICLE CURTAINS

MANUFACTURER

Accent Draperies
Drapery Corp. of America
Michael's Textile
Shalimar
Thomas W. Raftery

CONTRACTOR

Accent Draperies
Drapery Corp. of America
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.

OVERSEAS (INTERNATIONAL) OPTIONAL ANCILLARY SERVICES, WALL ART

MANUFACTURER

R.A.O. Contract Sales

CONTRACTOR

R.A.O. Contract Sales, Inc.

PRODUCT LISTING

722-98

OVERSEAS (INTERNATIONAL) FABRIC

Window treatment and upholstery material for international use

MANUFACTURER

ADM
Douglass Industries
Drapery Corp. of America
Michael's Textile
Shalimar
Thomas W. Raftery

CONTRACTOR

ADM International, Inc.
Douglass Industries, Inc.
Drapery Corp. of America
Michael's Textile Co., Inc.
Shalimar Fabrics
Thomas W. Raftery, Inc.

722-99

INTRODUCTION OF NEW PRODUCTS

Any items considered new technology and deemed appropriate under this schedule

MANUFACTURER

Artline, Ltd.
H & W
Willight
Wythe

CONTRACTOR

Artline, Ltd.
H & W Distributing, Inc.
Shore Lines Manufacturers Group, Inc
Wythe Contract Sales

CONTRACTOR LISTING

CONTRACTORS

AWARD INFORMATION

- Contractor's name, address and telephone number.
- Business size and minority business enterprise indicators: "s" for small business, "o" for other than small business, "a" for minority business enterprises, "b" for other than minority business enterprises, "B(a)" for small businesses or small disadvantaged business concerns subcontracting with the Small Business Administration, "w" for woman owned, "v" for veteran owned and "l" for labor surplus concern.

Note: "s/a" (small minority business) also denotes small disadvantaged business concerns.

- Contract number and contract effective date.
- Maximum order limitation.

* Indicates small business set-aside.

A WEATHERIZATION Co (AWXCO)

701 McDonal Street
PO Box 5181
St. Joseph, MI 64505
816-390-9090
FAX: 816-390-9185
awxco@ponyexpress.net
s/b GS-03F-8007H 21 Oct 97

ACCENT DRAPERY

A Division of Richert, Inc.
913 Fiorenza Drive
Lothian, MD 20711
301-574-2000
301-574-4225
accentdrp@aol.com
s/b GS-03F-0010J 1 Aug 99

ADM INTERNATIONAL, INC.

5565 N. Elston Avenue
Chicago, IL 60630
773-774-2400
FAX: 773-774-2099
admchico@aol.com
www.admintl.com
s/b GS-27F-5079C 28 Sep 95

ADJUSTABLE FIXTURES Co.

3726 N. Booth Street
Milwaukee, WI 53212-1698
800-558-2628
FAX: 414-964-2944
mjlights@adjustablefixture.com
http://www.adjustablefixture.com
s/b GS-27F-2048B 16 May 94

ADMIRAL/MINKOFF WINDOW COVERINGS CORP.

2304 Rhode Island Avenue, NE
Washington, DC 20018
800-926-9594
202-529-5555
FAX: 202-529-7828
MINKOFFWC@aol.com
s/b GS-03F-5118C 1 Jul 95

ALUMIN-ART Co., INC.

Endicott Street., Bldg. 23-24
Norwood, MA 02062
617-762-8268
FAX: 617-762-2111
aluminart@aol.com
s/b GS-03F-5070C 1 Apr 95

AMERICAN DESIGN SOURCE

306 San Pedro Avenue
San Antonio, TX 78212
210-224-6244
FAX: 210-224-8905
s/b GS-03F-5133C 7 Jul 95

AMERICAN DRAPERY

700 S. 3rd
PO Box 896
Renton, WA 98057
800-234-4106
206-255-3893
FAX: 206-255-5266
s/w GS-03F-6023D 2 Nov 95

ANTHONY CORPORATION

332 Cleveland Place
Virginia Beach, VA 23462
757-490-3613
FAX: 757-490-1590
s/b GS-03F-7056G 1 Aug 97

CONTRACTOR LISTING

ARKANSAS LAMP MANUFACTURING Co.

1701 S. 28th Street
PO Box 452
Van Buren, AR 72957
510-474-0876
FAX: 510-474-9007
s/b GS-03F-0003J 26 Apr 99

ART RESEARCH INSTITUTE LTD.

325 Kelson Drive, NW
Atlanta, GA 30327
770-933-1733
FAX: 770-980-1344
joeyf@mindspring.com
www.visualtherapy.com
s/b GS-03F-5066C 1 Apr 95

ART SOLUTIONS, INC.

124 N. Pedria Avenue
Tulsa, OK 74120
918-583-0321
FAX: 918-583-0344
stephanie@yeatts.org
www.artsolutions.org
s/b GS-03F-5122C 3 Aug 95

ART SOURCE, INC.

5515 S. Westridge Drive
New Berlin, WI 53151
800-553-0081
FAX: 262-860-4278
www.artsourceonline.com
s/w GS-03F-5048C 1 Apr 95

ARTLINE LTD.

W 227 N 937 Westmound Drive
Waukesha, WI 53188
800-795-9596
FAX: 414-547-8940
s/b GS-03F-0002J 22 Jan 99

ARTLINE WHOLESALERS, INC.

10 Howard Street
Hicksville, NY 11801
516-931-5550
FAX: 516-931-5735
artline@spec.net
www.artlinewholesalers.com
s/b GS-03F-5069C 14 Aug 95

AUTOGRAPH FOLIAGES, INC.

c/o Government Sales, Inc.
PO Box 1861
Atlantic Beach, NC 28512-1861
800-531-6635
FAX: 252-726-2563
s/b GS-03F-5085C 1 Apr 95

AVIO GALLERIES, INC.

1134 E. Main Street
Luray, VA 22835
202-289-1112
FAX: 703-743-2330
avioart@vaix.net
s/w GS-03F-5079C 1 Jun 95

BARJAN MFG. LTD.

175 Lauman Lane
Hicksville, NY 11801
516-933-1818
FAX: 516-933-1882
sales@barjan-mfg.com
www.barjan-mfg.com
s/a GS-03F-8006H 14 Oct 97

BEAUTIFUL BLINDS, INC.

804 Northwest Drive
Silver Spring, MD 20901
800-608-9030
301-608-9090
FAX: 301-608-3529
Farrisc@erols.com
s/a GS-03F-6007D 19 Oct 95

BIG FISH, INC.

9381-A Davis Avenue
Laurel, MD 20723
800-468-4278
301-953-2600
FAX: 301-953-2302
bgfshinc@aol.com
www.bigfishart.com
s/w GS-03F-0017K 17 Apr 00

BMG FRAMED GRAPHICS, INC.

208 Airport Executive Park
Nanuet, NY 10954-5237
845-283-1919
FAX: 845-356-6543
s/b GS-03F-5099C 1 Jun 95

BOSTON CORPORATE ART

dba The Boston Collection
27 Drydock Avenue, 6th floor
Boston, MA 02210
800-503-5278
FAX: 617-261-1701
s/b GS-03F-5060C 1 Apr 95

CONTRACTOR LISTING

THE C-MOR Co.

7 Jewell Street
Garfield, NJ 07026
800-631-3830
973-478-3900
FAX: 973-478-0249
morshade@aol.com
members.aol.com/Morshade/index.html
s/b GS-03F-5103C 1 Jul 95

CALDWELL'S WINDOWARE, INC.

166 Wabash Avenue
Pittsburgh, PA 15220
412-922-1132
FAX: 412-922-1108
caldwin@sgi.net
s/b GS-03F-7044G 3 Sep 97

CAPITOL FURNITURE DISTRIBUTING Co., INC.

5225 NW 33rd Avenue
Fort Lauderdale, FL 33309
954-485-5000
FAX: 954-485-0407
sales@capfurn.com
www.capfurn.com
s/b GS-27F-5047C 21 Mar 95

CASSON ART AND FRAME

533 Central Avenue, NE
Cleveland, TN 37311-3396
800-550-4278
FAX: 423-479-4745
cass4art@cdc.net
www.casson4art.com
s/b GS-03F-7033G 23 Apr 97

CHALLENGER LIGHTING Co., INC.

2420-V E. Oakton Street
Arlington Heights, IL 60005
847-364-9100
FAX: 847-956-6113
s/b GS-27F-5048C 29 Mar 95

THE CHESSLER COMPANY

c/o Perry & Scudder, Inc.
4101 Howard Avenue
Kensington, MD 20895-2495
301-564-1272
FAX: 301-564-1076
s/b GS-03F-5072C 1 Apr 95

CITY ART, INC.

7641 Burnet Avenue
Van Nuys, CA 91405
888-794-2787
FAX: 818-997-3774
jud12647@aol.com
www.city-art.com
s/b GS-03F-0022K 1 Aug 00

CLOVERDALE CORP., INC.

Steinway Gallery
1800 E. Franklin Street
Chapel Hill, NC 27514
919-942-8780
FAX: 919-942-8871
s/w GS-03F-5114C 16 Jun 95

CONNIE MFG. CO.

dba CMC Industries
807 N. Main Street
Evergreen, AL 36401-2637
800-752-3182
FAX: 205-322-4546
s/b GS-03F-7051G 8 Aug 97

CONTRACT DÉCOR, INC.

1243 N. Gene Autry Trail
Palm Springs, CA 92262
760-320-5566
FAX: 760-320-3673
labrophy@aol.com
s/b GS-03F-6006D 1 Oct 95

CONTRACT DRAPERIES, INC.

4042 S. 108th Street
Omaha, NE 68137
760-325-2260
FAX: 760-331-4452
s/b GS-03F-5148C 18 Sep 95

CONTRACT SHADING SYSTEMS

9301 Old Staples Mill Road
Richmond, VA 23228
800-777-1503
FAX: 804-266-2937
info@cssautomation.com
www.cssautomation.com
s/b GS-03F-8001H 10 Oct 97

CORPORATE ART WEST

12360 NE 8th Street
Bellevue, WA 98005
800-799-8653, ext. 28
FAX: 206-454-3376
laurie_post@corpartwest.com
s/w GS-03F-7032G 1 May 97

CONTRACTOR LISTING

COVOC CORPORATION

1194 E. Valencia Drive
Fullerton, CA 92831
800-725-3266
714-879-0341
FAX: 714-879-9365
covocorp@aol.com

s/b GS-03F-6022D 1 Nov 95

CREATIVE POSTERS

A Div. Of Creative Sign Service, Inc.
9101 51st Place
College Park, MD 20740
301-345-3700
FAX: 301-220-0289

s/w GS-03F-5098C 9 May 95

CUSTOM FABRICATING INDUSTRIES, INC.

1703 East End Avenue
Chicago Heights, IL 60411-3592
800-323-5144
708-756-1350
FAX: 708-756-0030

s/w GS-03F-6005D 4 Oct 95

CUSTOM INTERIORS & SUPPLY Co., INC.

501 Industrial Blvd.
Paris, TN 38242
901-644-7000
FAX: 901-644-7001
manothego@worldnet.att.net
www.advantagedrapery.com

s/w GS-03F-7061G 2 Sep 97

DALMARKO, INC.

13326 Elliott Avenue
Chino, CA 91710
909-464-1222
FAX: 909-464-1225
dalmarko@aol.com
www.dalmarko.com

s/b GS-03F-5040C 1 Apr 95

DEBORAH'S INTERIORS

15707 Pissaro Terrace
N. Potomoc, MD 20878
301-926-8353
FAX: 301-926-7566

s/w GS-03F-8010H 7 Nov 97

DEC-ART DESIGNS, INC.

401 N. Franklin Street, South
Suite 4
Chicago, IL 60610
312-329-0553
FAX: 312-329-9106
fabriguy@aol.com

s/b GS-03F-5106C 1 Jul 95

DÉCOR GUILD MFG. Co.

1052 W. Florence Avenue
Los Angeles, CA 90044
323-751-1891
FAX: 323-751-1888
dguild@ix.netcom.com
www.decorlamps.com

s/b GS-27F-5051C 27 Apr 95

DECORATIVE ARTS, INC.

c/o Government Sales, Inc
PO Box 1861
Atlantic Beach, NC 28512
800-531-6635
FAX: 252-726-2563

s/b GS-03F-5108C 8 Jun 95

DESIGN PRINCIPLES

42 Hillside Drive
Stone Ridge, NY 12484
845-687-7630
FAX: 845-687-4367

s/w GS-03F-5094C 1 May 95

DESIGNER'S ART

86 SeaBreeze Avenue
Rancho Palos Verdes, CA 90275
310-541-7427
FAX: 310-541-7490
artmoxm@home.com
www.designers-art.com

s/a/w GS-03F-5126C 2 Aug 95

D. F. SALES & COMPANY

6980 Ulmerton Road, Suite 8E
Largo, FL 33771
727-536-0347
FAX: 727-536-1108
dfsales@tampabay.rr.com

s/w GS-03F-0025K 1 Sep 00

DISTINCTIVE DESIGNS INT'L, INC.

c/o Arndt & Arndt
PO Box 4507
20 Courthouse Square
Rockville, MD 20849-4507
301-294-1155
FAX: 301-294-3174
cpardt@worldnet.att.net

CONTRACTOR LISTING

s/b GS-03F-7004G 5 Jun 97

DOUGLASS INDUSTRIES, INC.

412 Boston Avenue
PO Box 701
Egg Harbor City, NJ 08215
609-965-6030
FAX: 609-965-7271

s/w GS-03F-6040D 15 May 96

DRAPERY CORP. OF AMERICA, INC.

22-08 Moriot Avenue
Fair Lawn, NJ 07410-3121
201-797-6777
FAX: 201-797-7117
dca.inc@erols.com

s/b GS-03F-5144C 13 Sep 95

EDITIONS, INC.

American Art Resources
3262 Sul Ross Street
Houston, TX 77098
800-282-0204
FAX: 713-527-9676
JReichenthal@americanartresources.com

s/w GS-03F-0011K 13 Mar 00

Remit (Payment Address):

American Art Resources
PO Box 4575
Houston, TX 77210

EDITIONS LTD.

744 Alabama Street, Suite 300
San Francisco, CA 94110
800-228-0928
FAX: 415-695-2375

s/b GS-03F-5095C 3 May 95

ELMBROOK CORPORATE SERVICES

8220 Elmbrook Drive
Dallas, TX 75247
877-356-2766
FAX: 214-689-6180
andrews@smidallas.com
www.elmbrook.com

s/b GS-03F-0021K 1 Jul 00

EMPIRE DRAPERY Co.

1313 Newcastle Street
Brunswick, GA 31520
912-265-9881
FAX: 912-265-9882

s/w GS-03F-6014D 18 Oct 95

FABRICARE DRAPERIES, INC.

11910 Parklawn Drive
Rockville, MD 20852-2625
301-770-2457
FAX: 301-770-2422
sales@fabricare1.com
www.fabricare1.com

s/w GS-03F-5116C 1 Jul 95

FABTEX, INC.

111 Woodbine Lane
Danville, PA 17821
570-275-7500
FAX: 570-275-4026
info@fabtex.com
www.fabtex.com

s/b GS-03F-6009D 3 Oct 95

FDS ARTWORLD LTD.

70-28 Austin Street
Forest Hills, NY 11375
718-793-6001
FAX: 718-793-3185
tjbasile@cartoon-gallery.com

s/b GS-03F-5137C 11 Sep 95

FINE ART CONSULTANTS

5994 S. May Court
Evergreen, CO 80439
303-674-1922
FAX: 303-534-7901
facnan@aol.com
www.fineartco.com

s/b GS-03F-0013J 18 Aug 99

FLORALSTAR

614 Wheeling Road
Wheeling, IL 60090
800-558-5371
847-537-5371
FAX: 847-537-5357
fstar@mcs.net
www.floralstar.com

s/b GS-03F-5041C 1 Apr 95

FRANKLIN FABRIC Co., INC.

The Corporate Center
7330 N. Cicero Avenue, Suite 111
Lincolnwood, IL 60466
773-761-4900
FAX: 773-761-5730
gllc0229@sshare.com

s/b GS-03F-7027G 7 Apr 97

CONTRACTOR LISTING

FRANKLIN HOME, LLC

4300 N. Knox Avenue
Chicago, IL 60641
312-286-9070
FAX: 312-286-3774
Fpictures@aol.com

s/b GS-03F-5067C 1 Apr 95

FURNEY'S CUSTOM DRAPERIES

1201 Butternut Street
Syracuse, NY 13208
315-474-8612
FAX: 315-474-8612

s/b GS-03F-8016H 2 Jan 98

GENESIS 2000/POULIOT DESIGNS

c/o Government Sales, Inc.
PO Box 1861
Atlantic Beach, NC 28512-1861
800-531-6635
FAX: 252-726-2563
sales@genesis-2000.com
floralart.com/

s/b GS-03F-5110C 8 Jun 95

GLENMAR DRAPERIES

7911 Old Branch Avenue
Clinton, MD 20735
301-868-5986
FAX: 301-868-4153

s/b GS-03F-5119C 1 Jul 95

GRAPHIC ENCOUNTER, INC.

23286 Two Rivers Road
Basalt, CO 81621
800-472-7445
FAX: 800-218-3692
artwork@graphicencounter.com
www.graphicencounter.com

s/b GS-03F-5045C 1 Apr 95

GREAT AMERICAN PICTURE CO.

111 Tosca Drive
Stoughton, MA 02072
781-344-0435
FAX: 781-341-6133
karen@gapcoart.com

s/b GS-03F-5091C 9 May 95

H & W DISTRIBUTION, INC.

13050 Brixton Place
San Diego, CA 92130
858-756-1636
FAX: 858-756-1407
hoyt@trackmasteronline.com
web: www.trackmasteronline.com

s/b GS-03F-8034H 26 Aug 98

HA DeNUNZIO Co., Inc.

40 Scitico Road
Somerville, CT 06072
860-749-2281
FAX: 860-763-2028

s/b GS-03F-7008G 15 Apr 97

HARRIS LAMPS

c/o Arndt & Arndt
The Victoria Bldg., Suite 211
20 Courthouse Square
Rockville, MD 20850-2301
301-294-1155
FAX: 301-294-3174
cparndt@worldnet.att.net
www.harris-marcus.com

s/b GS-27F-2052B 26 May 94

INTERIOR FURNISHINGS RESOURCES

1981 Moreland Parkway B-3
Annapolis, MD 21401
410-280-8715
FAX: 410-626-1787

s/b GS-03F-7054G 15 Sep 97

JW DRAPERIES, INC.

5625 Furnace Avenue
Elkridge, MD 21075
410-796-9990
FAX: 410-796-8912

s/b GS-03F-7047G 1 Jul 97

KALEIDOSCOPE LTD., INC.

US Highway 27 S & City Road 257
PO Box 48
Lamont, FL 32336
850-997-4569
FAX: 210-342-1191
kalpix@istal.com

s/b GS-03F-5071C 1 Apr 95

KASTNER DESIGN ASSOCIATES

2024B Ohai Lane
Honolulu, HI 96813-1528
808-528-2266
FAX: 808-566-0160
Jimk@kastnerdesign.com
www.kastnerdesign.com

s/b GS-03F-0027K 11 Sep 00

KILLINGS ART ROOM, INC.

7911 Rocton Avenue
Chevy Chase, MD 20815
301-951-3422
FAX: 301-951-6304
stkillings@erols.com

s/b GS-03F-0004J 4 Jun 99

CONTRACTOR LISTING

LABS, INC.

7585-D Ponce deLeon Circle
Doraville, GA 30340-3162
800-752-6877
FAX: 770-447-5462
s/b GS-03F-5105C 21 Aug 95

LAMPTEK Co.

1229 Hyde Park Avenue
Boston, MA 02136-0026
800-346-5035
617-364-3600
FAX: 617-364-3603
lamptek@ma.ultranet.com
www.lamptek.com
s/b GS-27F-2058B 25 Jul 94

LEONARD'S DRAPERIES, INC.

10441 Rhode Island Avenue
Beltsville, MD 20705
800-99-DRAPE
301-441-2600
FAX: 301-220-3508
drapeit@erols.com
s/b GS-03F-6003D 1 Oct 95

LYNDA LEE PHOTOGRAPHY

593 Mindervale Court
Simi Valley, CA 93056-7037
805-579-0560
FAX: 805-579-0574
llphoto@email.msn.com
www.lyndaleephotos.com
s/w GS-03F-5064C 1 Apr 95

MAKE-BE-LEAVES

5311 Derry Avenue, Unit C
Agoura Hills, CA 91301
800-634-1402
FAX: 818-597-7799
www.makebe-leaves.com
s/b GS-03F-5046C 1 Apr 95

MARIO INDUSTRIES, INC.

c/o Marvin J. Perry
4101 Howard Avenue
Kensington, MD 20895-2495
301-564-1112
FAX: 301-564-1076
malcolmw@mjpgw.com
s/b GS-27F-2054B 27 Jun 94

MARY BELL GALLERIES

740 N. Franklin
Chicago, IL 60610
312-642-0202
FAX: 312-642-6672
joanne@marybell.com
www.marybell.com
s/w GS-03F-7028G 14 Apr 97

McGAW GROUP LLC

389 W. Nyack Road
West Nyack, NY 10994
914-353-8600
FAX: 914-353-3155
s/b GS-03F-5090C 16 May 95

MECHOSHADE SYSTEMS, INC.

c/o Arndt & Arndt
20 Courthouse Square, Suite 211
Rockville, MD 20850-2301
800-899-8081
FAX: 301-294-3174
cparndt@worldnet.att.net
www.mechoshade.com
s/b GS-03F-0008J 19 Jul 99

MEDALLION LIGHTING CORP.

8710 East Avenue
Mentor, OH 44060
800-877-5267
FAX: 440-255-6981
s/b GS-03F-0002L 1 Oct 00

MICHAEL'S TEXTILE Co., INC.

225 Hinton Street
Petersburg, VA 23803
800-631-7334
FAX: 800-636-6060
mictex@aol.com
s/b GS-03F-6021D 1 Nov 95

MILL DISTRIBUTORS, INC.

45 Aurora Industrial Parkway
Aurora, OH 44202-8088
800-322-6555
FAX: 216-995-9207
s/b GS-03F-5145C 22 Sep 95

MILL END SHOPS, INC.

8840 Monard Drive
Silver Spring, MD 20910
800-666-3727
301-589-1663
FAX: 301-588-1349
garber786@aol.com
s/w GS-03F-5138C 15 Sep 95

CONTRACTOR LISTING

MILLER'S INTERIORS, INC.

PO Box 44-1711
Ft. Washington, MD 20749-1711
301-292-5002
FAX: 301-292-5004
s/w GS-03F-5107C 1 Jul 95

MURRAY FEISS IMPORT CORP.

125 Rose Feiss Blvd.
Bronx, NY 10454
800-969-3347
FAX: 718-402-6084
Jud12647@aol.com
www.feiss.com
s/b GS-03F-0001L 1 Oct 00

NESSEN LIGHTING, INC.

420 Railroad Way
PO Box 187
Mamaroneck, NY 10543-0187
914-698-7799
FAX: 914-698-5577
s/b GS-27F-3023D 24 Jan 96

NEW CASTLE INSTALLATIONS

1317 Whelchel Worley Road
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912-273-2612
FAX: 912-273-5670
wworley@americanet.com
s/b GS-03F-7043G 1 Jul 97

NOLAREC INDUSTRIES

PO Box 1065
Aberdeen, NC 28315
910-944-7187
FAX: 910-944-7189
sales@nolarec.com
www.nolarec.com
s/b GS-27F-2065B 19 Aug 94

NORTH CENTRAL SIGHT SERVICES, INC.

901 Memorial Avenue
Williamsport, PA 17701
570-323-9401
FAX: 570-323-8194
bogb@ncsight.org
www.ncsight.org/
s/b GS-03F-7048G 1 Jul 97

OF DISTINCTION, INC.

2110 W. 98th Street
Bloomington, MN 55431
800-800-8816
612-888-5654
FAX: 612-888-6208
s/b GS-03F-5077C 1 Jun 95

ONTOGENY, INC.

c/o Perry & Wilson, Inc.
4101 Howard Avenue
Kensington, MD 20895
301-340-0143
FAX: 301-564-1076
malcolmw@mjpw.com
s/b GS-03F-5068C 1 Apr 95

P & M DRAPERIES

9070 Maier Road, Unit 1
Laurel, MD 20723
301-470-3355
FAX: 301-470-2718
pmdrape111@aol.com
s/w GS-03F-5136C 1 Aug 95

PANATEX FABRICS, INC.

c/o Marvin J. Perry & Associates
4101 Howard Avenue
Kensington, MD 20895-2495
301-564-1112
FAX: 301-564-1076
malcolmw@mjpw.com
s/b GS-03F-5147C 15 Sep 95

PENN BLINDS MFG. CO., INC.

c/o Promark, Inc.
5344 Woodbury Woods Place
Fairfax, VA 22032-3729
703-250-6700
FAX: 703-250-2678
sales@promarkva.com
s/b GS-03F-6017D 24 Oct 95

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FAX: 301-515-5971
s/b GS-03F-0018J 23 Sep 99

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dba Picture Source
5961 Corson Avenue South
Seattle, WA 98108
206-767-6100
FAX: 206-767-1462
info@picture-source.com
www.picture-source.com
s/b GS-03F-0007L 8 Nov 00

CONTRACTOR LISTING

PLANTSCAPE, INC.

6300 Bury Drive
Eden Prairie, MN 55346
800-241-2718
FAX: 612-934-3807
blemke@plantscapeinc.com
www.commercialsilk.com

s/b GS-03F-5082C 4 Apr 95

R.A.O. CONTRACT SALES, INC.

392 Atwood Place
Wyckoff, NJ 07481-2399
800-445-7065
FAX: 973-279-6448
e-mail: info@rao.com
www.rao.com

s/b GS-03F-5125C 1 Aug 95

ROBIN CONSTABLE HANSON

134 Camarillo Avenue
Onard, CA 93035-4605
805-985-3006
FAX: 805-984-0665

s/w GS-03F-5076C 1 Apr 95

RON CHRISTENSEN & ASSOCIATES

819 Hermes Avenue
Encinitas, CA 92024
760-436-6637
FAX: 760-943-8665

s/b GS-03F-5050C 1 Apr 95

ROYAL HAEGER LAMP CO.

1300 West Piper Street
Macomb, IL 61455-0218
410-991-6460
FAX: 410-923-2090
jweaver@annapolis.net

s/b GS-03F-0016K 17 Apr 00

Mail orders to:

Royal Haeger Lamp Co.
c/o 700 Willow Trail, Suite 100
Crownsville, MD 21032-1715

ROYAL TEXTILE PRODUCTS CO., INC.

1050 Yuma Street
Denver, CO 80204
800-634-9902
FAX: 303-572-8718

s/b GS-03F-7050G 12 Aug 97

SACRAMENTO WINDOW SHADE MFG. CO.

5710 Auburn Blvd. #22
Sacramento, CA 95841-2945
800-227-5259
FAX: 916-334-6228
sacshade@lanset.com

s/w GS-03F-0013K 3 Apr 00

SCHUMAKER LIGHTING, INC.

5605 W. Hemlock
Milwaukee, WI 53223
414-760-3377
FAX: 414-760-3380

s/b GS-03F-7063G 12 Sep 97

SHALIMAR FABRICS

678 Hart Street
Brooklyn, NY 11221
718-919-8300
FAX: 718-452-8109

s/w GS-03F-5117C 7 Jul 95

SHEWARD & SON & SONS

222 21st Street
PO Box 2789
Newport Beach, CA 92663
949-673-0766
FAX: 949-847-6856
solarshading@aol.com

s/b GS-03F-5112C 1 Jul 95

SHORE LINES MFRS. GROUP, INC.

1620 Centerville Turnpike, Suite 109
Virginia Beach, VA 23464
888-479-6004
FAX: 757-479-5509
larry@shore-lines.com
www.shore-lines.com

s/w GS-03F-0019J 29 Sep 99

THE SILK TREE HOUSE, INC.

c/o Perry & Wilson, Inc.
4101 Howard Avenue
Kensington, MD 20895-2495
301-564-1112
FAX: 301-564-1076

s/b GS-03F-7040G 2 Jun 97

SKYLINE MILLS

4111 Howard Avenue
Kensington, MD 20895
301-564-1100
FAX: 301-564-9581
info@skylinemills.com
www.skylinemills.com

s/b GS-03F-6018D 23 Oct 95

CONTRACTOR LISTING

SOUTHWEST DÉCOR

13424 West Avenue
San Antonio, TX 78216-2005
800-880-5701
210-496-5701
FAX: 210-496-5704
southwestdecor@email.msn.com
www.southwestdecor.com
s/b GS-03F-6002D 1 Oct 95

STELLAR LIGHTING DESIGN

309 W. Figueroa Street
Santa Barbara, CA 93101
805-966-7536
FAX: 805-568-3685
CustomerService@StellarLighting.com
www.stellarlighting.com
s/b GS-03F-7062G 2 Sep 97

SUZY R. LOCKE & ASSOCIATES

5253 College Avenue
Oakland, CA 94618-1414
510-547-5455
FAX: 510-547-5495
s/b GS-03F-5055C 1 Apr 95

TEXAS LAMP MFG., INC.

c/o Arndt & Arndt
Victoria Bldg., Suite 211
20 Courthouse Square
Rockville, MD 20850
301-294-1155
FAX: 301-294-3174
cparndt@worldnet.att.net
s/b GS-27F-2067B 24 Aug 94

THOMAS W. RAFTERY, INC.

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860-278-9870
FAX: 860-278-9873
s/b GS-03F-6019D 25 Oct 95

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136 Falcon Drive
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405-943-9166
FAX: 405-495-9115
s/w GS-03F-5057C 1 Apr 95

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New Canaan, CT 06840
203-966-9550
FAX: 203-966-2335
s/b GS-27F-2046B 1 May 94

UNITEX INDUSTRIES, INC.

6611 W. North Avenue
Oak Park, IL 60302
708-524-0664
FAX: 708-524-0771
s/b GS-03F-6053D 3 Jul 96

VANTAGE ASSOCIATES, INC.

Glassform
10639 Roselle Street, Suite A
San Diego, CA 92121-1539
619-453-3680
FAX: 630-761-8859
glassform@aol.com
www.glassform.com
s/b GS-03F-0015K 4 Apr 00

VENETIAN BLIND SERVICE CO., INC.

5375 Oakdale Raod
Smyrna, GA 30082
404-794-1199
FAX: 404-794-2299
vbco@mindspring.com
www.venetianblindservice.com
s/b GS-03F-6015D 18 Oct 95

VICTOR ROME CONTRACT FURNISHINGS, INC.

359 Governors Highway
PO Box 446
South Windsor, CT 06074
800-243-1976
203-289-8440
FAX: 203-289-8084
VROME@worldnet.att.net
s/b GS-03F-6016D 1 Nov 95

VISIONARY CONTRACT ART

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of the Harmonious Human Being, Inc.
PO Box 370
Nevada City, CA 95959
301-779-3699
FAX: 253-981-9683
visionaryart@msn.com
s/b GS-03F-0004K 25 Oct 99

WALDMANN LIGHTING CO.

9 W. Century Drive
Wheeling, IL 60090
847-520-1060
FAX: 847-520-1236
waldmann@waldmannlighting.com
www.waldmannlighting.com
s/b GS-03F-0020K 19 Jun 00

CONTRACTOR LISTING

W. B. BRAWLEY Co.

102 Eastwood Road, D2-B
Wilmington, NC 28403
910-452-2195
FAX: 910-452-0599
wbb@wilmington.net
s/b GS-03F-8032H 14 Aug 98

WEBB DESIGNS, INC.

1155 N. Johnson Avenue
PO Box 1405
El Cajon, CA 92020
800-262-9322
FAX: 619-441-5968
auntiedt@webbshade.com
www.webbshade.com
s/w GS-03F-5115C 1 Jul 95

WINDOW COVERINGS SPECIALTIES, INC.

dba Romanzia
655 Country Road A
PO Box 72
Chetek, WI 54728
800-338-7201
FAX: 715-924-4244
john@romanzia.com
www.romanzia.com
s/w GS-03F-5104C 1 Jul 95

WOODARD CONTRACT LLC

c/o Arndt & Arndt
PO Box 4507
Rockville, MD 20850
301-294-1155
FAX: 301-294-3174
cparndt@worldnet.att.net
s/b GS-03F-6001D 1 Oct 95

WYTHE CONTRACT SALES — BEI

720 Middle Ground Blvd.
Newport News, VA 23606
757-873-6602
FAX: 757-873-0212
s/b GS-03F-6004D 4 Dec 95

YARDSTICK INTERIORS

PO Box 34195
West Bethesda, MD 20817
800-296-1204
301-350-0550
FAX: 301-350-9273
s/b GS-03F-5124C 1 Aug 95

YEATTS CONTRACT OF VA, INC.

8466-B Tyco Road
Vienna, VA 22182
918-583-0329
FAX: 703-847-7431
amy@yeattscontract.com
s/b GS-03F-7039G 22 May 97

ORDERING SERVICES

ORDERING PROCEDURES FOR SERVICES (EXECUTIVE, ADMINISTRATIVE AND/OR PROFESSIONAL)

PROCEDURES FOR SERVICES PRICED ON GSA SCHEDULES AT HOURLY RATES.

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that are priced on Schedule at hourly rates. These special ordering procedures take precedence over the procedures in FAR 8.404.

GSA has determined that the rates for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

(a) When ordering services, ordering offices shall—

(1) Prepare a Request for Quotes:

(i) A performance-based statement of work that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.

(ii) A request for quotes should be prepared which includes the performance-based statement of work and requests the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the hourly rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request for quotes may request the contractors, if necessary or appropriate, to submit a project plan for performing the task and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request for quotes shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical acceptability of responses.

(2) Transmit the Request for Quotes to Contractors:

(i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, hourly rates and other factors such as contractors' locations, as appropriate).

(ii) The request for quotes should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request for proposal should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

ORDERING SERVICES

(3) Evaluate Quotes and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request for quotes, the order should be placed with the schedule contractor that represents the best value and results in the lowest overall cost alternative (considering price, special qualifications, administrative costs, etc.) to meet the Government's needs.

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs ordering offices shall—

(1) Inform contractors in the request for quotes (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs should be awarded the BPA.

(ii) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs.

(2) Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value (considering price, special qualifications, etc.) and results in the lowest overall cost alternative to meet the agency's needs.

(c) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the greatest value in terms of meeting the agency's total needs.

(e) The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

SAMPLE FORMS

CONTRACTOR TEAM ARRANGEMENTS AND FEDERAL SUPPLY SCHEDULES

In the spirit of the acquisition reform, all Federal agencies have been encouraged to facilitate innovative contracting/acquisition approaches. FAR Part 1.102 provides Guiding Principles on the Federal Acquisition System, outlining what the System will achieve as follows:

- Satisfy the customer (cost, quality and timeliness of delivery)
- Maximize use of commercial products and services
- Consider contractor's past performance
- Promoting competition
- Minimize administrative costs
- Conduct business with integrity, fairness and openness
- Fulfill public policy objectives

The Federal Supply Schedule program is a source customers may use to achieve what the System has outlined for acquisition teams to follow.

Each member of the "acquisition team" is to exercise personal initiative and sound business judgment and is responsible for making acquisition decisions that deliver the best value product or service to meet the customers needs. FAR 1.102-4 further empowers Government team members to make acquisition decisions within their areas of responsibility including selection, negotiation and administration. The contracting officer has the authority to the maximum extent practical, to determine the application of rules, regulations, and policies.

In light of these changes, Federal Supply Schedule customers may refer to FAR 9.6 - Contractors Team Arrangements. The policy and procedures outlined in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedules. Customers are encouraged to review this section and should note this is permissible after contract award.

**TEAM ARRANGEMENTS COMBINED WITH THE FEDERAL SUPPLY SCHEDULE PROGRAM
PROVIDE FEDERAL CUSTOMERS A POWERFUL COMMERCIAL ACQUISITION STRATEGY**

BASIC GUIDELINES

FOR USING

CONTRACTOR TEAM ARRANGEMENTS

Federal Supply Schedule contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These team arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a team arrangement are subject to terms and conditions of the Federal Supply Schedule contract.

Participation in a team arrangement is limited to Federal Supply Schedule contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

HERE IS A GENERAL OUTLINE ON HOW IT WORKS:

- The customer identifies their requirements.
- Federal Supply Schedule contractors may individually meet the customers needs, or
- Federal Supply Schedule contractors may submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.

FOR MORE INFORMATION CONTACT:

 schedules.fcoc@gsa.gov

 (703) 305-6594

 (703) 305-6566

SAMPLE FORMS

BPA NUMBER

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply contract number(s) _____, Blanket Purchase Agreements, the contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER

**SPECIAL BPA
DISCOUNT/PRICE**

- (2) Delivery:

DESTINATION

DELIVERY SCHEDULE/DATES

- (3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of contractor;
- (b) Contract number;
- (c) BPA number;
- (d) Model number or National Stock Number (NSN);
- (e) Purchase order number;
- (f) Date of purchase;
- (g) Quantity, unit price, and extension of each item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of shipment.

- (9) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the contractor's invoice, the provisions of this BPA will take precedence.

***IMPORTANT**

A new feature to the Federal Supply Schedules Program permits contractors to offer price reductions in accordance with commercial practice. Teaming Arrangements are permitted with Federal Supply contractors in accordance with FAR Part 9.6.

Revised 9/96

GENERAL SERVICES ADMINISTRATION
Centralized Mailing List Service (7CPNL)
501 Felix St
PO Box 6477
Ft. Worth, TX 76115

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