



GSA's Government-wide Strategic Solutions (GSS) Program

Learn about the Benefits

GSA can help your agency shorten procurement cycles, ensure compliance, and get the best value on more than 7.5 million innovative IT products, services, and solutions from over 4,600 pre-vetted vendors. Our industry partners offer IT products, services, and solutions at the best prices. As part of the Government-wide Strategic Solutions (GSS) for Desktops and Laptops initiative, GSA offers online purchasing tools for federal agencies to purchase standard desktop and laptop configurations through the IT Category on GSA Schedule.

What are the Benefits and Features of GSA's GSS Program/BPAs?

- ◆ The GSS Blanket Purchase Agreements (BPAs) allow all government agencies to buy pre-configured laptops, desktops, tablets, and monitors with option upgrades and services with a faster, more-efficient business model that provides cost savings for the government with next-generation technology customer-service capabilities without additional procurement requirements.
 - ◆ Single-award BPAs include brand-name or equal laptops and desktops that meet current GSS standard configurations.
 - ◆ GSA AdvantageSelect!SM simplifies GSS buying by utilizing our latest procurement tools to do the "heavy lifting" for customers. A buyer simply selects an item, enters the quantity, and pays for the order – without worrying about managing an extended competitive process.
 - ◆ Fully pre-competed desktop and laptop products are available for immediate purchase with no further competition required. There is no need to do a Request for Quotation (RFQ) or get three bids. You can place any size order, quickly and easily.
- ◆ BPA structure:
 - ❖ Acquisition strategy for BPA: competitive small-business set-aside
 - ❖ Solicitation method: GSA eBuy
 - ❖ Evaluation method: lowest price technically acceptable
 - ❖ Set-aside: yes
 - ❖ Quotations received: 16
 - ❖ GSA Schedule – IT Category
 - ❖ Access to all (in-scope) options and accessories on the BPA-holder GSA contract
 - Options must be purchased in conjunction with a base BPA configuration.



OMB named the IT Category on GSA Schedule "Best-in-Class" for software, hardware, and GSS desktops and laptops.



Why Use GSA's GSS Program Instead of Your Agency BPA for Laptops and Desktops?

- ◆ No brand-name J&A required
 - ❖ The ordering procedures for these three single-award BPAs are found in FAR 8.405-3(c)(1). Agencies are not required to do a brand-name justification and approval (J&A) because this procurement was conducted as a brand name or equal. Based on the responses received for each of the three original equipment manufacturers (Dell™, HP®, and Lenovo®), three single-award BPAs were awarded to capture the full breadth of products for our GSA AdvantageSelect! catalog.
- ◆ Fully competed BPAs
 - ❖ Already competed, full and open
 - ❖ Multiple small businesses competed
- ◆ Full breadth of products
 - ❖ All Dell, HP, and Lenovo models meeting the GSS standard configurations are available through the awarded BPAs. If you have agency-specific needs, you can modify the configurations using the OMB-approved GSS options and accessories.
- ◆ Small-business credits
 - ❖ Small-business credits are available for these purchases because each BPA was awarded to a certified small business.
- ◆ Discounted pricing
 - ❖ Additional discounts can be negotiated based on agency purchase history and large purchases.
- ◆ Meets agency objectives
 - ❖ All awardees are small-business certified
 - ❖ Economically disadvantaged small business, woman-owned
- ◆ Available products include:
 - ❖ Dell – Latitude™ and Precision™ laptops; OptiPlex™ and Precision desktops; Latitude tablets
 - ❖ HP – ProBook® and EliteBook® laptops; ProDesk™ and EliteDesk™ desktops; Pro™ tablets
 - ❖ Lenovo – ThinkPad® laptops; ThinkCentre® desktops

All original equipment manufacturer (OEM) laptop and desktop products are consistent with GSS standard configurations.

For More Information

Have questions or want to learn more about the GSS program's solutions? Send an email to ITCSC@gsa.gov with workstations@gsa.gov in the carbon-copy line – or call us at (855) ITaid4U(482-4348) anytime from Sundays at 8 p.m. to Fridays at 8:30 p.m. (CT).