



**Department of Veteran Affairs  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

**Medical Equipment & Supplies  
FSC Group 65, Part II, Section A  
FSC Classes: 6530**

For more information on ordering from Federal Supply Schedules visit: <http://gsa.gov/portal/category/100623>

**Contract #36F79719D0050**  
**Contract Period: March 15, 2019 – March 14, 2024**  
*(Pricelist current through Original Award, dated 3/15/19)*

***RC Specialties, Inc. dba Trace Medical***

***11072 Hi-Tech Drive***

***Whitmore Lake, MI 48189***

***Toll Free: 888-627-0950***

***Contract Administration Source: Mr. Elliot Campbell***

***Phone Number: 614-483-9904***

***Fax Number: 877-805-0936***

***Email: [ecampbell@tracemedical.com](mailto:ecampbell@tracemedical.com) Website: [www.tracemedical.com](http://www.tracemedical.com)***

***Business Size: Small***

## **CUSTOMER INFORMATION:**

1a. **Awarded Special Item Numbers (SIN):**

<u>SIN</u>	<u>PRODUCT</u>	<u>PAGE</u>
A-47	Oxygen Concentrators	7
A-49	Oxygen Respirators/Resuscitators	7

1b. **Lowest Price Product by Special Item Numbers (SIN):**

SIN	Product Number	Product Description	FSS Price with IFF
A-47	G3	G3 Portable Oxygen Concentrator-Rental	\$50.25
A-49	LTV1150	LTV 1150 Ventilator - Rental	\$326.63

1c. **Hourly Rates:** Not Applicable

2. **Maximum Order:** SIN A-47 \$50,000.00; SIN A-49 \$100,000.00

3. **Minimum Order:** None

4. **Geographic Coverage (delivery area):** FOB Destination to 48 contiguous States and District of Columbia, Point of Exportation to Alaska, Hawaii and Commonwealth of Puerto Rico.

5. **Point(s) of Production:** Whitmore Lake, MI

6. **Discount:** Prices shown herein are net, discount deducted.

7. **Quantity Discount:** 3% discount on single invoices over \$25,000.00.  
(Products may be combined to achieve discount. Discount taken off invoice total. Single invoice, shipped to one single address. Applies to Purchase items ONLY.)

8. **Prompt Payment Terms:** 1% 20 net 30 days (Credit Cards excluded)

9a. **Government Purchase Card Acceptance Below Micro-purchase Threshold:** Yes

9b. **Government Purchase Card Acceptance Above Micro-purchase Threshold:** Yes

10. **Foreign Items (list by country of origin):** Not applicable

11a. **Time of Delivery:** 2 Days ARO (for all SIN's offered A-47 and A-49)

11b. **Expedited Delivery:** 1 Day ARO (for all SIN's offered A-47 and A-49)  
Ordering facilities are responsible for difference between normal and expedited delivery.

11c. **Overnight and 2-day Delivery:**  
Ordering facilities are responsible for difference between normal and expedited delivery.

11d. **Urgent Requirements:**  
Ordering facilities are responsible for difference between normal and expedited delivery.

- 12. **FOB Point:** FOB Destination to 48 contiguous States and District of Columbia, Point of Exportation to Alaska, Hawaii and Commonwealth of Puerto Rico.
  
- 13a. **Ordering Address:**  
Trace Medical  
11072 Hi-Tech Drive  
Whitmore Lake, MI 48189  
Phone: 888.627.0950  
Email: Orders@TraceMedical.com
  
- 13b. **Ordering Procedures:**  
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
  
- 14. **Payment Address:**  
Trace Medical  
21010 145<sup>th</sup> St. NW  
Elk River, MN 55330
  
- 15. **Warranty Provision:**

**Ventec Life Systems (“Ventec”) VOCSN (Ventilation, Oxygen, Cough, Suction, Nebulizer) 5-in-1 Portable Respiratory System:**

Warranty:

RC Specialties, Inc. dba Trace Medical accepts the government warranty clauses 52.212-4 (o) (TAILORED), and 52.212-4 (p) (TAILORED). RC Specialties, Inc. dba Trace Medical Commercial Warranty Policy is supplemented as follows:  
Government clauses 52.212-4 (o) (TAILORED) and 52.212-4 (p) (TAILORED) and commercial warranty –

52.212-4 (o) (TAILORED) Warranty:

RC Specialties, Inc. dba Trace Medical warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract. In the event that the terms of the contractor's standard commercial warranty conflict with the warranty terms contained in this clause, the terms of this clause will govern this contract, unless some other resolution is specified in the award document. Under no circumstances will any product(s) covered by this guarantee be returned without (a) advance written notice to RC Specialties, Inc. dba Trace Medical or (b) obtaining shipping instructions from RC Specialties, Inc. dba Trace Medical.

52.212-4 (p) (TAILORED) Limitation of Liability:

Except as otherwise provided by an express warranty, the contractor will not be liable to the Government in a breach of warranty action for consequential damages resulting from any defect or deficiencies in accepted items. In the event that the terms of the contractor's standard commercial warranty/limitation of liability clause(s) place greater limits on the contractor's liability than do the terms contained in this clause, the terms of this clause will govern the contract.

*For all product warranty claims hereunder, purchaser shall contact Ventec's authorized distributor, RC Specialties, Inc. dba Trace Medical for assistance. If assistance or support is required by the manufacturer (Ventec), RC Specialties, Inc. dba Trace Medical will act as a liaison between the purchaser and Ventec.*

Ventec Life Systems ("Ventec") warrants VOCSN (and each of its five components—the ventilator, oxygen concentrator, cough therapy, suction, and nebulizer) to be free from defects in material and workmanship and to meet the published specifications for one (1) year or 7,500 hours, whichever occurs first.

The warranty stated above is subject to the following exceptions:

1. Batteries are warranted for ninety (90) days from *date of delivery*.
2. Air filters are warranted for thirty (30) days from *date of delivery*.
3. All accessories offered by Ventec for use in connection with VOCSN are, unless otherwise specifically noted, warranted for thirty (30) days from the *date of delivery*.

**Limitation of Liabilities:**

The liability of Ventec under this warranty is limited to replacing, repairing or issuing credit, at the discretion of Ventec, for parts that are defective or fail to meet published specifications during the warranty period. Ventec shall not be liable under this warranty unless (A) Ventec is notified within *five (5) days after delivery and inspection provided in writing* by Buyer upon discovery of defects or failure to meet published specifications; (B) Buyer follows Ventec's subsequent instructions to either return the defective unit or part to Ventec (with transportation charges prepaid by Buyer) or make the defective unit or part available to a Ventec repair technician for on-site repair; (C) the defective unit or part is received by or otherwise made available to Ventec, as per Ventec's instructions in the foregoing clause (B); and (D) Ventec's examination of such unit or part shall disclose, to Ventec's reasonable satisfaction, that such defects or failures have not been caused by misuse, neglect, improper installation, unauthorized repair, alteration or accident.

In no event shall Ventec be liable to the Buyer for loss of profits, loss of use, indirect or consequential damage or damages of any kind based upon a claim for breach of warranty. In all cases, Ventec's liability is limited to the original purchase price of the defective product covered hereunder.

This warranty is applicable to the original purchaser and is non-transferable. Any repairs, maintenance or servicing of VOCSN by personnel other than Ventec-trained technicians or authorized representatives will void this warranty; provided, however, that Buyer shall perform such maintenance as and when specified in this VOCSN Clinical and Technical Manual.

This warranty shall be void and shall not apply if the equipment is used with accessories or parts not supplied by Ventec or authorized for use in writing by Ventec or if the equipment is not maintained in accordance with the prescribed schedule of maintenance set forth in this VOCSN Clinical and Technical Manual.

Buyer acknowledges that Ventec may, from time to time, amend the VOCSN Clinical and Technical Manual.

**Return Goods Policy:****Authorization:**

All returns of rental ventilators **must** be authorized by RC Specialties, Inc. dba Trace Medical prior to receipt. Authorizations are valid for 30 days *after delivery and inspection*. Return Authorizations (RGAs) will be arranged by contacting Customer Service:

Phone: 888-627-0950 (24/7/365 on-call phone support available)

Email: [Orders@TraceMedical.com](mailto:Orders@TraceMedical.com)

Hours of Operation: Monday – Friday, 8:00 a.m. – 5:00 p.m. CST

*Under no circumstances will any product(s) covered by this guarantee be returned without (a) advance written notice to RC Specialties, Inc. dba Trace Medical or (b) obtaining shipping instructions from RC Specialties, Inc. dba Trace Medical.*

RC Specialties, Inc. dba Trace Medical shall be the sole determiner of defective and non-defective products covered by warranty or for credit, repair, and exchange. Please return products via trackable method as RC Specialties, Inc. dba Trace Medical will not be responsible for shipments lost during the return process. Once the returned product is received, RC Specialties, Inc. dba Trace Medical will process the return/warranty.

If a shipping error occurs due to fault by RC Specialties, Inc. dba Trace Medical, Inc., the company will pay freight both ways for return/exchange of goods; restocking fee does not apply. If an ordering facility error occurs, the ordering facility will pay return freight and will be charged a 10% restocking fee.

If damage occurs during shipping, RC Specialties, Inc. dba Trace Medical, Inc. will file claim with the Carrier. The Government is not liable for any damage in transit. Credit for returned goods in saleable condition will be issued at invoice price less restocking fee, if applicable. Under no circumstances will any product(s) be returned without (a) advance written notice to RC Specialties, Inc. dba Trace Medical or (b) obtaining shipping instructions from RC Specialties, Inc. dba Trace Medical.

**Return Procedure:**

After obtaining an RA number, each return must include the following information:

- Customer's name and address – shipping label is sufficient
- RA number.
- Appropriate packaging to ensure the ventilator is not damaged in shipping.

**Return Policy for Rental Ventilators:**

Defective products are returnable with prior authorization with no cost to the customer. Non-defective products may be returned, provided customer has obtained prior authorization from Trace Medical.

16. **Export Packaging Charges:** Not Applicable.

17. **Terms and Conditions of Government Purchase Card Acceptance:**  
The Government Purchase Card is accepted for purchases of any size. No additional discounts offered on orders placed and paid by credit card.
18. **Terms and conditions of rental, maintenance, and repair (if applicable):**  
Rental period is one month minimum rental, converting to daily rental thereafter. The daily rate is the monthly rental rate divided by 30 (monthly rental rate / 30). The denominator thirty (30) is a constant, standard term (time frame) that does not necessarily reflect the actual number of days in a given month. It is used for ease of reconciliation and may serve in the proposed customer's best interests.
- Document titled "Supplier Agreement" is a template document that Trace Medical uses to bind customers to a rental contract for a set period. The various sections, such as Section 2) Term, and 3) Pricing & Payment, and Exhibit B are customer-specific and will be filled out on an individual order basis.
- Please contact Trace Medical Customer Service via phone at 888-627-0950 or email at [Orders@TraceMedical.com](mailto:Orders@TraceMedical.com) to make inquiries regarding any aspect of the Supplier (Rental) Agreement. See Trace Medical Supplier Agreement.
19. **Terms and conditions of installation, (if applicable):** Not Applicable.
20. **Terms and conditions of repair parts (if applicable):** Not Applicable
- 20a. **Terms and conditions for any other services (if applicable): Training:**  
Training assistance for Special Item Numbers (SINs) A-47 and A-49 category of products is typically provided by the manufacturer but coordinated by Trace Medical. Please contact Trace Medical for training requests and questions regarding proper use of product(s). Trace Medical will coordinate your request(s) with the appropriate product subject matter expert on an as-needed, individual basis at no cost. Training support may consist of additional product literature, telephone calls, and/or video calls, if requested.
- Please contact Trace Medical Customer Service via phone at 888-627-0950 or email at [Orders@TraceMedical.com](mailto:Orders@TraceMedical.com) to make inquiries regarding training assistance. Coordinated at the ordering level.
21. **List of service and distribution points (if applicable):**  
Whitmore Lake, MI.
22. **List of participating dealers (if applicable):** Not Applicable
23. **Preventive maintenance (if applicable):** Not Applicable
- 24a. **Special Environmental Attributes:** None
- 24b. **Section 508 Compliance:** Not Applicable
25. **DUNS Number:** 613048607
26. **System for Award Management (SAM) Completed:** Yes, registered

SIN	Product Number	Product Description	FSS Price (with IFF)
		***** <b>RENTAL</b> *****	
		<b>Oxygen Concentrators</b>	
A-47	G3	G3 Portable Oxygen Concentrator - RENTAL (One month minimum rental, converting to daily thereafter)	\$50.25
A-47	G4	G4 Portable Oxygen Concentrator - RENTAL (One month minimum rental, converting to daily thereafter)	\$50.25
		<b>Oxygen Respirators/Resuscitators</b>	
A-49	LTV 1150	LTV 1150 Ventilator - RENTAL (One month minimum rental, converting to daily thereafter)	\$326.63
A-49	LTV 1200	LTV 1200 Ventilator - RENTAL (One month minimum rental, converting to daily thereafter)	\$326.63
A-49	VC	VC (Ventilator, Cough Assist) - RENTAL (One month minimum rental, converting to daily thereafter)	\$402.01
A-49	VOCSN	VOCSN (Ventilator, Oxygen Concentrator, Cough Assist, Suction Nebulizer) - RENTAL (One month minimum rental, converting to daily thereafter)	\$753.77
		***** <b>PURCHASE</b> *****	
		<b>Oxygen Respirators/Resuscitators</b>	
A-49	VC	VC (Ventilator, Cough Assist) - PURCHASE	\$11,557.79
A-49	VOCSN	VOCSN (Ventilator, Oxygen Concentrator, Cough Assist, Suction Nebulizer) - PURCHASE	\$16,834.17