GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services
FSC Class:

Contract number: 47QRAA18D002Y

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: January 5, 2018 through January 4, 2023

ANDWORX LLC
400 N. Washington St, Ste 110
Falls Church, VA 22046
703-241-1252

www.andworx.com

Contract administration source (if different from preceding entry).
Peter Balazy
peter.balazy@andworx.com
703-241-1252

Business size: Small Business

Price list current as of Modification # PA-0015 effective January 6, 2021

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Management Services</td>
</tr>
<tr>
<td>54151S</td>
<td>54151SRC</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See pages 4-8

2. Maximum order: $1,000,000

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic only

5. Point(s) of production (city, county, and State or foreign country). Same as company address


7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days; Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin). None

10a. Time of delivery. (Contractor insert number of days.): Specified on the Task Order
10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same as company address


15. Export packing charges, if applicable. N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable). N/A

17. Terms and conditions of installation (if applicable). N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A

18b. Terms and conditions for any other services (if applicable). N/A

19. List of service and distribution points (if applicable). N/A

20. List of participating dealers (if applicable). N/A

21. Preventive maintenance (if applicable). N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

23. Data Universal Number System (DUNS) number. 079338662

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
**Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

**Labor Categories Pricing**

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541611</td>
<td>Functional Analyst Level III</td>
<td>Customer</td>
<td>$89.77</td>
<td>$91.48</td>
<td>$93.21</td>
<td>$94.98</td>
<td>$96.79</td>
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<tr>
<td>2</td>
<td>541611</td>
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<td>Customer</td>
<td>$119.70</td>
<td>$121.97</td>
<td>$124.29</td>
<td>$126.65</td>
<td>$129.06</td>
</tr>
<tr>
<td>3</td>
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<td>Business Process Consultant Level II</td>
<td>Customer</td>
<td>$149.62</td>
<td>$152.46</td>
<td>$155.36</td>
<td>$158.31</td>
<td>$161.32</td>
</tr>
<tr>
<td>4</td>
<td>541611</td>
<td>Business Analyst I</td>
<td>Customer</td>
<td>$144.63</td>
<td>$147.38</td>
<td>$150.18</td>
<td>$153.03</td>
<td>$155.94</td>
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<tr>
<td>5</td>
<td>541611</td>
<td>Project Manager Level III</td>
<td>Customer</td>
<td>$119.70</td>
<td>$121.97</td>
<td>$124.29</td>
<td>$126.65</td>
<td>$129.06</td>
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<tr>
<td>6</td>
<td>541611</td>
<td>Project Analyst Level III</td>
<td>Customer</td>
<td>$88.59</td>
<td>$90.27</td>
<td>$91.99</td>
<td>$93.74</td>
<td>$95.52</td>
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<tr>
<td>7</td>
<td>541611;</td>
<td>Business Process Consultant Level III</td>
<td>Customer</td>
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<td>$127.06</td>
<td>$129.47</td>
<td>$131.93</td>
<td>$134.44</td>
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<tr>
<td>8</td>
<td>54151S</td>
<td>IT Strategist Level II</td>
<td>Customer</td>
<td>$154.61</td>
<td>$157.55</td>
<td>$160.54</td>
<td>$163.59</td>
<td>$166.70</td>
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<td>9</td>
<td>54151S</td>
<td>IT Professional Level II</td>
<td>Customer</td>
<td>$137.65</td>
<td>$140.27</td>
<td>$142.93</td>
<td>$145.65</td>
<td>$148.41</td>
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<td>10</td>
<td>54151S</td>
<td>Subject Matter Expert Level II</td>
<td>Customer</td>
<td>$149.62</td>
<td>$152.46</td>
<td>$155.36</td>
<td>$158.31</td>
<td>$161.32</td>
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<td>11</td>
<td>54151S</td>
<td>Enterprise Architect Level III</td>
<td>Customer</td>
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<td>$116.89</td>
<td>$119.11</td>
<td>$121.37</td>
<td>$123.68</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
## Awarded Labor Category Descriptions

<table>
<thead>
<tr>
<th>SIN</th>
<th>GSA Labor Category</th>
<th>Labor Category Description</th>
</tr>
</thead>
</table>
| 541611 | Functional Analyst Level III | **Functional Responsibilities:** Provides specialized support services in a functional area, or coordination of single or multiple functional activities. May perform pre-specified research or draft analysis plans; work in a team environment to solve problems; and ensure deadlines are met. Defines and documents task requirements and performs systematic reviews of selected functions to determine application and design against defined requirements. Participates in various testing functions and develops and updates functional or operating manuals outlining established methods of performing work in accordance with organizational policy.  
**Minimum/General Experience:** At least three (3) years of relevant industry experience in the discipline required.  
**Minimum Education:** Bachelor’s Degree from an accredited college or university in Engineering, Business, Mathematics or a related technical or business field. |
| 541611 | Business Analyst II         | **Functional Responsibilities:** Assess the operational and functional baseline of an organization and its organizational components, and help to define the direction and approach for an engagement while ensuring the organizational needs are being addressed. Typical areas addressed include IT, Human Resources, Finance, Supply, and operations. Identify information technology inadequacies and/or deficiencies that affect the functional area’s ability to support/meet organizational goals. Generate functional area analyses and approaches for enhanced process and IT operations. Participate in account strategy sessions, strategic assessments and design reviews to validate initiative-level approach and associated work products. Assumes responsibility for analyzing and documenting data, conducting extensive research, and integrating business solutions. Other activities may include: performing requirements analysis, process and data modeling, evaluating current processes, and preparing appropriate documentation for the client. Also develops and delivers business presentations to client.  
**Minimum/General Experience:** At least four (4) years of relevant industry experience in the discipline required.  
**Minimum Education:** Bachelor’s Degree from an accredited college or university in Engineering, Business, Mathematics or a related technical or business field. |
| 541611 | Business Process Consultant Level II | **Functional Responsibilities:** Develops business requirements and business processes re-engineering methodologies. Solves application and process related problems by creating detail process and system design specifications; and works with other areas across the business units to support a total solution approach. Communicates business requirements for reports and applications development. Facilitates collaboration within and across business units and across IT functions. Resolves problems and improves business units’ technical environments.  
**Minimum/General Experience:** At least eight (6) years of experience in business process re-engineering. Specialized Experience: At least five (3) years |
of experience in reengineering large SCLSle business processes.  
**Minimum Education:** Bachelor’s Degree from an accredited college or university in Business, Human Resources Management or a related field.  

<table>
<thead>
<tr>
<th>Position</th>
<th>Functional Responsibilities</th>
<th>Minimum/General Experience:</th>
<th>Minimum Education:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Analyst I</td>
<td>Reviews, analyzes, and evaluates business systems and user needs. Documents requirements, defines scope and objectives, and formulates systems to parallel overall business strategies. Provides complex financial, managerial, contractual and programmatic support to projects. May monitor programmatic, financial and contractual aspects of assigned programs/contracts. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Evaluates systems to parallel overall business strategies. Supports the Program Manager and Project Manager and government manager in the execution of resource management functions associated with complex government contracts. Maintains project financial performance records; develops project operations budgets; recommends personnel requirements for project tasks.</td>
<td>At least eight (6) years of relevant industry experience.</td>
<td>Bachelor’s Degree from an accredited college or university in Business, Human Resources Management or a related field.</td>
</tr>
<tr>
<td>Project Manager Level III</td>
<td>The Project Manager is assigned the management of a specific project and the work performed under assigned Task Orders. Performs day-to-day management of the project, identifies issues and risks and recommends possible issue and risk mitigation strategies associated with the project. Is responsible for ensuring that work performed under TOs is within scope, consistent with requirements, and delivered on time and on budget. Identifies critical paths, tasks, dates, testing, and acceptance criteria. Provides solutions to improve efficiency (e.g., reduce costs while maintaining or improving performance levels). Monitors issues and provides resolutions for up-to-date status reports. Demonstrates excellent writing and oral communications skills.</td>
<td>At least four (4) years of experience in managing IT related projects.</td>
<td>Bachelor’s Degree from an accredited college or university in Engineering, Computer Science, Information Systems, Business or other related discipline. Master’s degree or project management certification is preferred.</td>
</tr>
<tr>
<td>Code</td>
<td>Position</td>
<td>Functional Responsibilities</td>
<td>Minimum/General Experience</td>
</tr>
<tr>
<td>--------</td>
<td>----------------------------------------------</td>
<td>----------------------------------------------------------------------------------------------------------------------</td>
<td>----------------------------</td>
</tr>
<tr>
<td>541611</td>
<td>Project Analyst Level III</td>
<td>Responsible for ensuring project requirements and responsibilities are being accomplished including working on the definition and implementation of project planning techniques to provide visibility on the contract. Assists with setting up and maintaining the project management infrastructure including, but not limited to, management and reporting, contractual tracking and reporting, status reporting, human resources and quality management processes, and other related project management activities. Responsibilities may include assisting the Project Manager with developing budgets and schedules to meet project requirements, participating in defining plan requirements, and monitoring and reporting performance against plans to ensure that contractual, cost and schedule objectives are met. Assists the Project Manager in administering policies that typically affect the project team.</td>
<td>Entry level position</td>
</tr>
<tr>
<td>541611; 54151S</td>
<td>Business Process Consultant Level III</td>
<td>Develops business requirements and business processes re-engineering methodologies. Solves application and process related problems by recommending specific process improvements; creating detail process design specifications; and working with other areas across the business units to support a total solution approach. Communicates business requirements for reports and applications development. Facilitates collaboration within and across business units and across IT functions. Resolves problems and improves business units’ functional and organizational environments.</td>
<td>At least four (4) years of experience in business process re-engineering.</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Strategist Level II</td>
<td>Tasks include analyzing IT problems, work-flows, applications and design specifications for functional activities. Analyzes and evaluates moderate to complex data processing systems, both current and proposed, translating customer information system requirements into detailed IT system or program requirements. Gathers information by developing and implementing data collection instruments and conducts surveys, document reviews, and interviews. Synthesizes gathered data to develop IT system requirements and IT program specifications.</td>
<td>Eight years of relevant experience</td>
</tr>
</tbody>
</table>
### IT Professional Level II

**Functional Responsibilities:** Identifies strategic and/or tactical issues for the Information Management Department and advises IT Senior Management of the risks and/or opportunities created by these issues. Issues will be centered on IT measurements and IT project management. IT measurements will encompass the refining or creating of measures related to value creation of IT products and services. Project Management will include presenting recommendations on ways of managing projects more effectively (including, but not limited to: appropriate methodology and quality reviews) Accountabilities include coordinating input from various IT departments to develop recommendations, conducting analyses of issues and ensuring adequate communication of the endorsed positions and recommendations to stakeholders.

**Minimum/General Experience:** At least six (6) years of relevant industry experience in the discipline required.

**Minimum Education:** Bachelor’s Degree from an accredited college or university in Engineering, Computer Science, Information Systems, Business, Mathematics or a related technical or business field.

### Subject Matter Expert Level II

**Functional Responsibilities:** Defines the problems and analyzes and develops plans and requirements in the subject matter area for moderately complex-to-complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems specifications including, but not limited to: information technology, health care, education, public safety, social services, human resources, transportation, and environment.

**Minimum/General Experience:** Must have eight (8) years of experience in the IT field. **Minimum Education:** A Bachelor's Degree from an accredited college or university with a major in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.

### Enterprise Architect Level III

**Functional Responsibilities:** Provides subject matter expertise and direction to support Enterprise Architecture efforts in terms of business, data, application, technology, and performance. Position requires competence in field of expertise, including strategic planning, organizational/program assessment, technology assessment, business process re-engineering, performance/productivity improvement, problem solving, change management, feasibility studies, and other architecture related areas, and possesses knowledge of state-of-the-art in information technology management and architectural frameworks.

**Minimum/General Experience:** Three (3) years of enterprise architecture experience, providing internal/external consulting services to management and technical staff in solving complex architectural issues.

**Minimum Education:** Bachelor’s Degree in Computer Science, Information Systems, Engineering, or other related scientific or technical discipline.