GSA Schedule
Contract

Federal Supply Service
Authorized Federal Supply Schedule Price List
Multiple Award Schedule
FSC Group: Professional Services

Contractor Contact Administrator: Joanne Halpern
29 Crafts Street
Suite 470
Newton, MA 02458
Phone: 617-396-3600
Fax: 617-663-6290
jhalpern@freedmanhealthcare.com

www.freedmanhealthcare.com

Contract Number: 47QRAA18D0032
Business Size: Small
Contract Period: January 8, 2018 to January 7, 2023

Pricelist current as of Modification #PS-A812, effective June 30, 2020
About Freedman HealthCare, LLC

GSA SCHEDULE:  
Freedman HealthCare’s Unparalled Data Project Leadership

Freedman HealthCare’s expert team of consultants have decades of experience synthesizing complex healthcare data to produce written and visual content geared towards diverse audiences. Specifically, our combined experience in public sector health care analytics and reporting in over 21 states informs the team’s approach to each project. FHC creates a customized analytic approach and supports on time, on budget delivery with a thoughtful, effective project management structure. FHC staff understand the importance of providing technical support and training to state end-users so that they can continually enhance, modify and/or update the created content on their own, as opposed to being wedded to a vendor. FHC provides dedicated team members who have successfully worked together on many similar projects and have demonstrated their ability to collaborate as a cohesive unit.

Freedman HealthCare currently holds General Service Administration (GSA) Schedule MAS
- 541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
- OLM- Order-Level Materials (OLM)

General Contract Information

1a. Table of Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support,</td>
</tr>
<tr>
<td></td>
<td>and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM)</td>
</tr>
</tbody>
</table>
1b. **Lowest Priced Labor Category:** Project Associate at $99.75 per hour

1c. **Labor Category Descriptions:** See page 5

2. **Maximum Order:** $1,000,000

3. **Minimum Order:** $100

4. **Geographical Coverage (delivery area):** Domestic (50 States, DC, Puerto Rico)

5. **Points of Production (city and state or foreign country):** Newton, MA

6. **Discount from List Prices or Statement of Net Price:** The Government prices listed are net (discounts already deducted) See page 8 for the hourly rates

7. **Quantity Discounted:** Not Applicable

8. **Prompt Payment Terms:** 1% ten days; NET 30 days Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **Foreign Items (list items by country of origin):** None

10a. **Time of delivery (Contractor insert number of days):** To be negotiated with the ordering agency on each task order

10b. **Expedited Delivery:** To be negotiated with the ordering agency on each task order

10c. **Overnight and 2-day delivery:** To be negotiated with the ordering agency on each task order

10d. **Urgent Requirements:** To be negotiated with the ordering agency on each task order

11. **F.O.B. Point(s):** Destination

12a. **Ordering Address:**
Freedman HealthCare, LLC
Attn: Joanne Halpern
29 Crafts Street
Suite 470
Newton, MA 02458

12b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA) are found in Federal Acquisition Regulation (FAR) 8.405-3

13. **Payment Address(es):** Same as company address

14. **Warranty Provision:** Contractor’s standard commercial warranty

15. **Export Packing Charges (if applicable):** N/A

16. **Terms and Conditions of Rental, Maintenance and Repair (if applicable):** N/A

17. **Terms and Conditions of Installation (if applicable):** N/A
18. Terms and Conditions of Repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18a. Terms and Conditions for any other services (if applicable): N/A

19. List of Services and Distribution Points (if applicable): N/A

20. List of Participating Dealers (if applicable): N/A

21. Preventive Maintenance (if applicable): N/A

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

22b. If Applicable, indicate that Section 508 Compliance Information is Available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/ N/A

23. Data Universal Numbering System (DUNS) Number: 016174314

24. Notification Regarding Registration in System for Award Management (SAM) Database: Registered

Final Pricing: The rates shown in this schedule includes the Industrial Funding Fee (IFF) of 0.75%

CONTRACT ADMINISTRATOR: Joanne Halpern
MARKETING & TECHNICAL CONTACT: Joanne Halpern
29 Crafts Street, Suite 470
Newton, MA 02458
Telephone: (617) 396-3600
Fax: (617) 663-6290
Email: jhalpern@freedmanhealthcare.com

<table>
<thead>
<tr>
<th>Item</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Executive Consultant</td>
<td>Both</td>
<td>$274.32</td>
<td>$279.80</td>
<td>$285.40</td>
<td>$291.11</td>
<td>$296.93</td>
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<td>2</td>
<td>Senior Strategic Consultant</td>
<td>Both</td>
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<td>$508.72</td>
<td>$518.89</td>
<td>$529.27</td>
<td>$539.85</td>
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<td>3</td>
<td>Subject Matter Expert</td>
<td>Both</td>
<td>$239.41</td>
<td>$244.19</td>
<td>$249.08</td>
<td>$254.06</td>
<td>$259.14</td>
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<td>4</td>
<td>Technical Matter Expert</td>
<td>Both</td>
<td>$239.41</td>
<td>$244.19</td>
<td>$249.08</td>
<td>$254.06</td>
<td>$259.14</td>
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<tr>
<td>5</td>
<td>Senior/Project Director</td>
<td>Both</td>
<td>$199.50</td>
<td>$203.49</td>
<td>$207.56</td>
<td>$211.71</td>
<td>$215.94</td>
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<td>6</td>
<td>Project Manager</td>
<td>Both</td>
<td>$149.62</td>
<td>$152.61</td>
<td>$155.67</td>
<td>$158.78</td>
<td>$161.96</td>
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<td>7</td>
<td>Project Associate</td>
<td>Both</td>
<td>$99.75</td>
<td>$101.74</td>
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<tr>
<td>8</td>
<td>Senior Data Analyst</td>
<td>Both</td>
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<td>9</td>
<td>Data Analyst</td>
<td>Both</td>
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<td>$132.32</td>
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<td>10</td>
<td>Writer</td>
<td>Both</td>
<td>$124.69</td>
<td>$127.18</td>
<td>$129.72</td>
<td>$132.32</td>
<td>$134.96</td>
</tr>
</tbody>
</table>
LABOR CATEGORIES

Executive Consultant
Minimum Qualifications: 15 years’ experience in performance measurement & improvement, health IT, care delivery and health care reform. PhD in health care.
Functional Responsibility: Provides strategic planning, oversight and guidance across multiple engagements and interaction with executive level clients. Demonstrated senior leadership ability in a position of significant management or strategy consulting responsibility. Provides deep subject matter expertise in a recognized discipline or industry. May provide expert testimony services.

Senior Strategic Consultant
Minimum Qualifications: 10 years’ experience in their area of subject matter expertise. Master’s degree in their field.
Functional Responsibility: Confers with client management to define the client’s strategic goals and advises in the process to meet these goals. Recognized in the professional community as an "expert" in the technical/specialty area being addressed and guides the development of specific outcomes and deliverables

Subject Matter Expert
Minimum Qualifications: 10 years’ experience in their area of subject matter expertise. Master’s degree in their field.
Functional Responsibility: Skilled subject matter expert in a particular discipline. Generally regarded as an expert in the field. Proficiency in his or her subject and guides other professionals on the project to ensure the content is accurate. Provides analysis, guidance, and insight into the project and serves as technical expert/technical advisor to clients in assigned subject area.

Technical Matter Expert
Minimum Qualifications: 10 years’ experience in their area of subject matter expertise. Master’s degree in their field. Also, requires advanced knowledge of specific area of current technology, as required.
Functional Responsibility: Performs highly specialized and technical tasks associated with the most current and cutting-edge technologies. Serves as a technical consultant to a project or a number of projects dealing with area of technical expertise.

Senior Project Director
Minimum Qualifications: Master’s degree with 7 years of experience
Functional Responsibility: Leads client engagements, internal project teams and provides expert technical consulting services that guide the development of healthcare policies for government agencies including federal and state agencies as part of a team that delivers health care information and consulting services to government clients.
Project Manager
**Minimum Qualifications:** Bachelor's degree with 4 years of experience or Master's degree with 3+ years of experience.

**Functional Responsibility:** Manages projects involving quantitative and qualitative healthcare data and policy development through government and private sector-funded research, ensuring projects are delivered on schedule and with budget, consistent with defined client expectations. Coordinates and directs company staff, client teams and other contractors with diverse technical skills and backgrounds to ensure delivery of a high-quality product on time and within budget limitations.

Project Associate
**Minimum Qualifications:** Bachelor’s degree with 2 years of experience or Master’s degree with 1+ years of experience.

**Functional Responsibility:** Under the direction of a Project Manager or other senior team members, performs information collection, analysis, and interpretation and conducts stakeholder interviews; assists in drafting client deliverables.

Senior Data Analyst
**Minimum Qualifications:** 6 years’ experience, of which a minimum of 4 years must be related to systems design analysis, functional requirement analysis, programming and/or analytic report design and execution. Bachelor’s Degree in Business, Finance, Engineering, Science, Mathematics or equivalent.

**Functional Responsibility:** Provide extensive analytic, research and client support as part of a team that delivers healthcare information and consulting services to government or commercial clients. Mentors junior staff and assists with other on-going project work as need.

Data Analyst
**Minimum Qualifications:** 2 years of experience in health care qualitative and/or quantitative data analysis. Bachelor’s degree in Business, Finance, Engineering, Science, Mathematics or equivalent.

**Functional Responsibility:** Responsible for performing analysis under the direction of senior personnel and may interact with the client. Provide independent analytic, research and client support as part of a team that delivers health care information and consulting services to government or commercial clients.

Writer
**Minimum Qualifications:** Bachelor’s degree with 2 years of experience or Master’s degree with 1+ years of experience.

**Functional Responsibility:** Facilitates development of and produces written content. Produces white papers, issue briefs, program reports, and grant proposals for clients on a wide range of health care topics. May coordinate relevant meetings with client.