GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services

Contract number: 47QRAA18D003A

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period January 17, 2018 through January 16, 2023

Q2 Strategies, LLC
Grand River Annex Ste 100
Brighton, MI 48114-5312

https://www.q2ss.com

Contract Administrator Source: Nina Carlson

Nina.carlson@qt2ss.com

Business Size: Small Business

The pricelist is current through PA-0005 dated December 31, 2019
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Same as company address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted).

7. Quantity discounts. None offered

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). None

10a. Time of delivery. (Contractor insert number of days.) Specified on task order
10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Ordering Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same as company address

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable). N/A

17. Terms and conditions of installation (if applicable). N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A

18b. Terms and conditions for any other services (if applicable). N/A

19. List of service and distribution points (if applicable). N/A

20. List of participating dealers (if applicable). N/A

21. Preventive maintenance (if applicable). N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

23. Data Universal Number System (DUNS) number. 012630837

24. Notification regarding registration in System for Award Management (SAM) database. Registered
<table>
<thead>
<tr>
<th>SERVICE (LABOR CATEGORY)</th>
<th>GSA PRICE WITH IFF Year 1</th>
<th>GSA PRICE WITH IFF Year 2</th>
<th>GSA PRICE WITH IFF Year 3</th>
<th>GSA PRICE WITH IFF Year 4</th>
<th>GSA PRICE WITH IFF Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive Director</td>
<td>$246.85</td>
<td>$251.79</td>
<td>$256.82</td>
<td>$261.96</td>
<td>$267.20</td>
</tr>
<tr>
<td>Director</td>
<td>$207.36</td>
<td>$211.50</td>
<td>$215.73</td>
<td>$220.05</td>
<td>$224.45</td>
</tr>
<tr>
<td>Manager</td>
<td>$182.67</td>
<td>$186.32</td>
<td>$190.05</td>
<td>$193.85</td>
<td>$197.73</td>
</tr>
<tr>
<td>Sr. Consultant</td>
<td>$148.11</td>
<td>$151.07</td>
<td>$154.09</td>
<td>$157.18</td>
<td>$160.32</td>
</tr>
<tr>
<td>Consultant</td>
<td>$123.43</td>
<td>$125.89</td>
<td>$128.41</td>
<td>$130.98</td>
<td>$133.60</td>
</tr>
<tr>
<td>Analyst</td>
<td>$85.90</td>
<td>$87.62</td>
<td>$89.37</td>
<td>$91.16</td>
<td>$92.99</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

**Labor Categories Descriptions**

**EXECUTIVE DIRECTOR**

Minimum Experience: 20 years  
**Functional Responsibilities:** Provide executive advice and counseling to senior executives in support of management, organizational and business improvement efforts; defines agenda and project objectives; manages execution of multiple strategic initiatives; balances potentially conflicting themes and objectives; generates innovative approaches to address business problems; ensures that appropriate structure is in place to support the lasting impact and adoption of strategic initiatives or program/project objectives.  
**Education:** Master's Degree in a related field.

**DIRECTOR**

Minimum Experience: 15 years  
**Functional Responsibilities:** Provides executive consultation in support of senior executives and managers in management, organizational and business improvement efforts; May work under direction of an Executive Director or may work independently; Provides strategic direction, vision, leadership, and program management to the team; contributes to organizational direction through regular involvement with senior level client leadership and team members; maintains productive and effective client relationship with the most senior levels of the client organization.  
**Education:** Master's Degree in a related field.
MANAGER

Minimum Experience: 10 years
Functional Responsibilities: Performs day-to-day management of contract support efforts, possibly involving multiple tasks and teams at multiple locations; under the guidance of an Executive Director or Director, may have management responsibilities across multiple projects simultaneously; demonstrates required skills in the scope of work encompassed by the client’s objectives; demonstrates extensive experience leading projects and understanding client needs; provides technical guidance to the project team in performance of the work, and reviews the quality of all work products; organizes, directs, and coordinates the planning and production of all contract support activities; responsible for staffing, project planning, project financials, and staff direction and oversight; assists the Executive Director and/or Director, as required, in managing contract and team performance.
Education: Bachelor's Degree in a related field.

SENIOR CONSULTANT

Minimum Experience: 6 years
Functional Responsibilities: Contributes substantive expertise to addressing complex, strategic needs and challenges; serves as a senior-level analytical or subject matter expert on a project team; contributes to project teams in a variety of ways, including but not limited to work plan development, business and process modeling, solution development, and financial or statistical modeling; translates models and work products into solutions and conclusions in coordination with project management team; demonstrates ability to organize, analyze, interpret, and evaluate options, industry trends and policies, and translates findings into solutions that align to project objectives
Education: Bachelor’s Degree in a related field.

CONSULTANT

Minimum Experience: 3 years
Functional Responsibilities: Demonstrates the knowledge, experience, and capabilities required to support clients in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations; evaluates options to address organizational challenges and contributes to implementation of project plans; supports project objectives and helps assess the impact of industry trends and policies; Operates with considerable latitude for actions and decisions. May serve as a prime point of contact with the client. May be called upon to deliver presentations, plan tasks, and coordinate resources and budgets.
Education: Bachelor’s Degree in a related field.

ANALYST

Minimum Experience: 1 years
Functional Responsibilities: Prepares and conducts analyses and studies, needs assessments, and requirements analysis; applies analytical methodologies and principles to meet client needs; prepares forecasts and analyzes trends, develops and analyzes metrics, and prepares reports and recommendations related to management, organizational structure, policies/procedures and systems; areas of focus include but are not limited to business performance, project analysis, internal control, risk assessment, and support of project objectives.
Education: Bachelor's Degree in a related field.