General Services Administration
Authorized Federal Supply Schedule Price List

Multiple Award Schedule (MAS) Contract
- Contract Number: 47QRAA18D004A
- Federal Supply Group: Professional Services

Contract Period: January 31, 2018 – January 30, 2023

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

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Dayton, OH 45431
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www.daytonaero.com ...a Veteran Owned Small Business

Contract Management:
David Waite
Vice President & Business Manager

Price list current as of Modification#PS-0009 effective July 1, 2021

Experience that matters...Solutions that count!
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About Dayton Aerospace

Corporate Overview

Dayton Aerospace is a small, veteran-owned, management consulting and technical services company that has successfully served government and industry customers since 1984. Our consultants average over 30 years of experience in all technical and management disciplines essential to weapon system acquisition and sustainment. Prior to retirement from the military or civil service, our former government personnel held senior-level positions such as system program director, program executive officer, center and laboratory commander, law center director, chief engineer, chief of contracting and chief of financial management. Our consultants with industry experience held equally important senior-level roles in all tiers of the defense industry and can provide exceptional insight from a contractor’s perspective.

Our people have actively managed and participated in critical acquisition activities, for both government and industry, and have uniquely impressive experience and credentials to make significant contributions to program teams.

Using this expertise, Dayton Aerospace has established a proven track record of assembling highly skilled, multi-functional teams that use solid study methodology, sound research, and deep experience to analyze and solve tough government problems, some never encountered before. Such is our expertise and reputation that we are sought out to provide litigation expert witness support, lead technical independent review teams (IRTs), conduct product support business case analyses (PS BCAs), help resolve Nunn McCurdy issues, facilitate alternate dispute resolutions, advise on bid protests, assist in re-baselining, and more.

As a natural extension of our consulting activities, Dayton Aerospace also provides customized training to meet the various management, organizational, business improvement and technical needs of our clients. Sample training topics include acquisition reform, customer service, team building, performance measurement, business reengineering, airworthiness certification, strategic planning, quality management, benchmarking, process improvement, performance problem solving, and change management.
Core Capabilities

Dayton Aerospace core capabilities span the weapon system life cycle, from the birth of a new program to successful execution and throughout sustainment. Sample areas of expertise include:

**Defense Acquisition Strategy**
- Acquisition Strategy & RFP Development
- Sole Source Justification
- Source Selection Support
- Cost/Capability Trades

**Engineering & Technical Support**
- Military Airworthiness Certification
- Technical Executive Independent Review Teams (EIRTs)
- Technical Assessment & Transition
- DOD Cyber Security

**Contracting & Procurement Law**
- Defense Contracting & FAR Analysis
- FMS/ITAR Assistance
- Special Contract Provisions
- Expert Witness & Protest Support

**Program Management**
- IMP/IMS and Risk Planning
- Integrated Product Teams (IPTs)
- Manpower Modeling
- Government-Compliant System Compliance

**Financial Management**
- Cost Estimating
- Affordability/Cost Reduction
- Cost/Price Analysis
- Earned Value Management

**Logistics & Product Support**
- Life Cycle Management Strategy
- Product Support Business Case Analysis (PS BCA)
- Logistics and Sustainment Planning
- Performance-Based Logistics (PBL)

**Professional Services**

**SIN 541611:** Management & Financial Consulting, Acquisition & Grants Management Support, & Business Program & Project Management Services

Dayton Aerospace provides expert advice, assistance, guidance, and counseling in support of management, organizational, technical, and business improvement efforts within government and commercial organizations. These services include studies, analyses and reports documenting proposed developmental, consultative, or implementation efforts. Dayton Aerospace uses a variety of processes and techniques in its consulting services depending on the situation. In every instance, the needs of the customer are sought first; and then the executive commitment and other considerations of the organization are thoroughly understood before a final approach is determined.

Dayton Aerospace is authorized to accept orders from state or local government ordering activities responsible for purchasing these services to be used to facilitate recovery from a major disaster declared by the President under the Robert T. Stafford Disaster Relief and Emergency Assistance Act (42 U.S.C. 5121 et seq.), or to facilitate recovery from terrorism or nuclear, biological, chemical, or radiological attack.

**SIN OLM:** Order-Level Materials (OLMs)

OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a schedule contract or BPA. OLM pricing is not established at the schedule contract or BPA level.
but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.

OLMs are not “Open Market Items.”

Contact Information

For further information about Dayton Aerospace’s corporate capabilities and technical and management questions, please contact:

**Mr. Chris Coombs**  
President  
937.426.4300  
chris.coombs@daytonaero.com

**Mr. David Waite**  
Vice President & Business Manager  
937.426.4300  
david.waite@daytonaero.com

For contract management information, please contact:

**Mr. Steve Allee**  
Director of Contracts 937.426.4300  
steve.allee@daytonaero.com

GSA Contract Specific Information

1a. **Table of Awarded Special Item Number(s)**

| SIN 541611 | Management & Financial Consulting, Acquisition & Grants Management Support, & Business Program & Project Management Services |

| SIN OLM  | Order-Level Materials |

1b. **Identification of Lowest Price Model Number/Unit Price**

Not Applicable.

1c. **Description of all corresponding commercial job titles, experience, functional responsibility and education**

See Page 6.

2. **Maximum Order**

The maximum dollar value is $1,000,000.
3. **Minimum Order**
   $100.00.

4. **Geographic Scope of Contract**
   Worldwide, Domestic and Overseas Delivery.

5. **Points of Production (Trade Agreements Acts of 1979, as amended)**
   Not applicable.

6. **Discount from List Prices or Statement of Net Price**
   Government Net Prices (discounts already deducted).

7. **Quantity Discounts**
   Not applicable.

8. **Prompt Payment Terms**
   Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **Foreign items (by country of origin)**
   Not applicable.

10a. **Time of Delivery**
     Contact Contractor.

10b. ** Expedited Delivery**
     Contact Contractor.

10c. **Overnight and 2-day Delivery**
     Contact Contractor.

10d. **Urgent Requirements**
     Contact Contractor.

11. **FOB Points**
     Destination.

12a. **Contractor’s Ordering Address**
     Dayton Aerospace, Inc.
     4141 Colonel Glenn Highway, Suite 252
     Dayton, OH 45431

12b. **Ordering Procedures**
     For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition (FAR) 8.405-3.

13. **Payment Address**
Dayton Aerospace, Inc.
4141 Colonel Glenn Highway, Suite 252
Dayton, OH 45431

14. Warranty Provision
Standard Commercial Warranty Terms & Conditions.

15. Export Packing Charges
Not applicable.

16. Terms and Conditions of Rental, Maintenance and Repair
Not applicable.

17. Terms and Conditions of Installation
Not applicable.

18a. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts from List Prices
Not applicable.

18b. Terms and conditions for any other services (if applicable).
Not applicable.

19. List of service and distribution points (if applicable).
Not applicable.

20. List of participating dealers (if applicable).
Not applicable.

21. Preventive maintenance (if applicable).
Not applicable.

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).
Not applicable.

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not applicable.

23. Unique Entity Identifier (UEI) Number.
122522451

24. Notification regarding registration in System for Award Management (SAM) database.
Contractor registered and active in SAM.

Price List
Upon request, Dayton Aerospace will provide a detailed proposal to any potential government customer based on a mutually developed statement of work (SOW) and not-to-exceed price. Services will be priced according to the Labor Categories involved (see Labor Categories) and the level-of-effort (hourly rates) performed. Travel expenses are in addition to the labor rates.

Dayton Aerospace’s rates are commercially established and competitive within the aerospace and defense industry for consulting companies that provide structured teams of highly skilled and trained professionals in addressing various complex issues and problems. The people employed by Dayton Aerospace are all seasoned experts who are highly respected and recognized in their fields of expertise. Dayton Aerospace offers both industry and US Government customers the same rates so both are assured our best rates at all times.

**SIN 541611 Management & Financial Consulting, Acquisition & Grants Management Support, & Business Program & Project Management Services**

The following table shows our core rates (all rates include an Industrial Funding Fee of ¾ of 1%):

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>HOURLY RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Executive IV</td>
<td>$446.00</td>
</tr>
<tr>
<td>Senior Executive III</td>
<td>$226.50</td>
</tr>
<tr>
<td>Senior Executive II</td>
<td>$183.50</td>
</tr>
<tr>
<td>Senior Executive I</td>
<td>$155.00</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>$141.50</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards (SCLS) Applicability –**

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

**SIN OLM Order-Level Materials**

Since OLMs are identified and acquired at the order level, OLM pricing is not established at the Schedule contract or BPA level, but at the order level.
Dayton Aerospace personnel are all retired senior military, civilian, or industry executives averaging 30+ years of experience, covering all technical and management disciplines. We specialize in providing hands-on support to both government and industry customers using these highly experienced practitioners; they have unique credentials to provide client teams with reach back to former senior-level government personnel.

Labor categories, category distinctions and hourly rates are identified below.

Senior Executive IV

Hourly Rate: $446.00

Experience: Includes all Senior Executive III distinctions plus most recent assignment as a senior executive at the highest enterprise or unique executive-level technical experience or senior professional certification at the highest levels.

Functional Responsibilities:

- Provides advice at the highest senior executive levels including chief officers of the enterprise in support of strategic planning and business development.
- Serves as subject-matter expert on specific business processes and functional specialties.
- Makes technical or business judgments and provides advice on the resolution of technical and management issues.
- Leverages knowledge of the consulting process and honed problem-solving abilities through experience and training.

Minimum Experience: 35 years

Minimum Education: Master’s degree; professional certifications in area of expertise

Senior Executive III

Hourly Rate: $226.50

Experience: Typically, over 35 years of government/industry executive-level experience in progressively more responsible assignments with most recent being a senior executive at the enterprise level such as a Product or Logistics Center Commander. Other examples might include unique executive level technical experience.

Functional Responsibilities:

- Provides advice at the senior executive levels in support of strategic planning and business development.
- Supervises project teams in the executions of their programs.
- Reviews and maintains responsibility of program financials.
- Serves as subject-matter expert on specific business processes and functional specialties.
- Makes technical or business judgments and provides advice on the resolution of technical and management issues.
- Solves difficult and unique types of management, financial, operations, mission, or analytical problems.
- Provides integrated process support or training program development and implementation in support of programs.
- Leverages knowledge of the consulting process and honed problem-solving abilities through experience and training.

Minimum Experience: 35 years

Minimum Education: Master’s degree; professional certifications in area of expertise

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Senior Executive II

Hourly Rate: $183.50

Experience: Typically, over 30 years of government or industry executive acquisition/logistics leadership experience or unique specialty skills, backgrounds, and experiences.

Functional Responsibilities: Provides advice at senior management levels in support of organizational planning and management.

- Supervises project teams in the executions of their programs.
- Reviews and maintains responsibility of program financials.
- Serves as subject-matter expert on specific business processes and functional specialties.
- Makes technical or business judgments and provides advice on the resolution of technical and management issues.
- Solves difficult and unique types of management, financial, operations, mission, or analytical problems.
- Provides integrated process support, or training program development and implementation in support of programs.
- Leverages a good knowledge of the consulting process and honed problem-solving abilities through experience and training.

Minimum Experience: 30 years

Minimum Education: Master’s degree; professional certifications in area of expertise

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Senior Executive I

**Hourly Rate:** $155.00

**Experience:** Typically, over 30 years of combined government and industry acquisition/logistics experience, having served in senior government leadership positions and with several years industry and government consulting experience.

**Functional Responsibilities:**

- Provides advice at various middle management levels in support of organizational planning and management.
- Serves as subject-matter expert on specific business processes and functional specialties.
- Makes technical or business judgments and provides advice on the resolution of technical and management issues.
- Solves difficult and unique types of management, financial, operations, mission, or analytical problems.
- Provides integrated process support or training program development and implementation in support of programs.
- Leverages knowledge of the consulting process and honed problem-solving abilities through experience and training.
- Participates on project teams in the executions of their programs.

**Minimum Experience:** 30 years

**Minimum Education:** Master’s degree; professional certifications in area of expertise

Senior Consultant

**Hourly Rate:** $141.50

**Experience:** Typically, over 25 years of government experience in progressively more responsible acquisition leadership positions, with the most recent being a program director or senior functional representative.

**Functional Responsibilities:**

- Leverages knowledge of the consulting process and honed problem-solving abilities through experience and training.
- Participates on project teams in the executions of their programs.
- Provides analysis support to programs and projects, to include budgeting, finance, and project management.

**Minimum Experience:** 25 years.

**Minimum Education:** Master’s degree; professional certifications in area of expertise.