



INSIGHT
Technology Solutions, Inc.



U.S. General Services Administration

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE
FSC GROUP: Professional Services**

**CONTRACT NUMBER:
47QRAA18D0064**

**Insight Technology Solutions, LLC
17251 Melford Blvd. Suite 100
Bowie, MD 20715
Phone: 301-860-1121 Fax: 301-860-1971
Contract Administrator: Mary Anderson
manderson@insighttsi.com**

**PERIOD COVERED BY CONTRACT:
March 12, 2018 through March 11, 2023**

Price List current through Modification PS-0006, effective September 30, 2020

**Business Size:
Woman-Owned Small Business**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

CUSTOMER INFORMATION

- 1a. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices.

SINs	Recovery	SIN Description
541611	541611RC	Management & Financial Consulting, Acquisition & Grant Management Support, & Business Program & Project Management Services
541715	541715RC	Engineering Research & Development & Strategic Planning
541330ENG	541330ENGRC	Engineering Services
541380	541380RC	Testing Laboratories
541614SVC	541614SVCRC	Supply & Value Chain Management
541614	541614RC	Deployment, Distribution & Transportation Logistics Services:
611430	611430RC	Professional & Management Development Training
561210FS	561210FSRC	Facilities Support Services
OLM	OLMRC	Order Level Materials

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
See Approved GSA Pricing
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.
See Approved Labor Category Descriptions

2. Maximum Order Thresholds:

Maximum Order Threshold	SIN
\$1,000,000	541611, 541715, 541330ENG, 541614SVC, 541614, 611430, 561210FS
\$250,000	541380 and OLM

3. Minimum order.
 \$100
4. Geographic coverage.
The Geographic Scope of Contract will be domestic only (48 States and D.C.)
5. Point of production.
Sames as company address

6. Discount from list prices or statement of net price.
Prices shown are NET Prices; Basic Discounts have been deducted.
7. Quantity discounts.
None
8. Prompt payment terms.
Net 30 Days
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. Foreign items.
All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.
- 10a. Time of delivery.
As Negotiated
- 10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.
As negotiated on the task order level.
- 10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.
As negotiated on the task order level.
- 10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery.
As negotiated on the task order level.
11. F.O.B. point.
Destination
- 12a. Ordering address.
Same as company address
- 12b. Ordering procedures: *For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.*
13. Payment address.
Sames as company address
14. Warranty provision.
Not Applicable

15. Export packing charges, if applicable.
Not Applicable
16. Terms and conditions of rental, maintenance, and repair are *not applicable*.
17. Terms and conditions of installation are *not applicable*.
18. Terms and conditions of repair parts are *not applicable*.
19. Terms and conditions for any other services.
Not applicable
20. List of service and distribution points:
Same as company address
21. List of participating dealers is *not applicable*.
22. Preventive maintenance is *not applicable*.
- 23a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): *Not applicable*.
- 23b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/:
Not applicable.
24. Data Universal Number System (DUNS) number: *052311607*
25. Notification regarding registration in SAM.gov database: *3A3N2*

GSA PRICING

SINs	Service	GSA Price (Contractor Facility)	GSA Price (Customer Facility)
541611	Acquisition Analyst	\$75.92	\$70.63
541611	Configuration Management Specialist	\$84.30	\$78.42
541611	Data Analyst	\$92.16	\$85.74
541611	Financial Analyst	\$72.27	\$67.22
541611	Junior Program Management Specialist	\$92.69	\$86.22
541611	Junior Quality Assurance Specialist	\$60.23	\$56.03
541611	Management Analyst	\$75.92	\$70.63
541611	Program Manager	\$141.39	\$131.52
541611	Project Manager	\$123.57	\$114.95
541611	Quality Assurance Specialist	\$83.78	\$77.94
541611	Senior Acquisition Analyst	\$96.87	\$90.11
541611	Senior Administrative Specialist	\$55.11	\$51.26
541611	Senior Management Analyst	\$95.30	\$88.65
541611	Task Lead	\$95.83	\$89.14
541380, 541715, 541330ENG	Journeyman Engineer	N/A	\$100.14
541614SVC, 541614, 611430, 561210FS	Journeyman Logistics Operations Specialist	N/A	\$80.56
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Journeyman Manager	N/A	\$116.71
541614SVC, 541614, 611430, 561210FS	Journeyman Operations Research Analyst	N/A	\$94.38
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Journeyman Operations Specialist	N/A	\$97.76
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Journeyman Writer	N/A	\$72.02
541380, 541715, 541330ENG	Junior Engineer	N/A	\$79.05
541614SVC, 541614, 611430, 561210FS	Junior Logistics Operations Specialist	N/A	\$51.58
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Junior Manager	N/A	\$97.88
541614SVC, 541614, 611430, 561210FS	Junior Operations Research Analyst	N/A	\$56.47
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Junior Operations Specialist	N/A	\$86.59
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Junior Writer	N/A	\$66.26
541380, 541715, 541330ENG	Senior Engineer	N/A	\$124.23
541614SVC, 541614, 611430, 561210FS	Senior Logistics Operations Specialist	N/A	\$92.70

SINs	Service	GSA Price (Contractor Facility)	GSA Price (Customer Facility)
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Senior Manager	N/A	\$131.76
541614SVC, 541614, 611430, 561210FS	Senior Operations Research Analyst	N/A	\$119.49
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Senior Operations Specialist	N/A	\$109.18
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	Senior Writer	N/A	\$99.75
541380, 541715, 541330ENG	SME - Engineer	N/A	\$138.54
541614SVC, 541614, 611430, 561210FS	SME - Logistics Operations Specialist	N/A	\$122.73
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	SME - Manager	N/A	\$142.31
541614SVC, 541614, 611430, 561210FS	SME – Operations Research Analyst	N/A	\$124.23
541611, 541614SVC, 541614, 611430, 561210FS, 541380, 541715, 541330ENG	SME – Writer	N/A	\$109.18

SCLS STATEMENT

Insight acknowledges that the Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when Insight adds SCLS labor categories / employees to the contract through the modification process, Insight must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

LABOR CATEGORY DESCRIPTIONS

Acquisition Analyst

Functional Responsibility: Advises and assists functional area experts on contractual matters in the acquisition planning stages. Supports documentation development for acquisition planning and project management from mission analysis and requirements generation through design, development, production, and deployment. Plans, prepares, tracks and maintains acquisition lifecycle documentation. Supports development of acquisition milestone documentation.

Experience: 5 years of experience

Education: A bachelor's degree is required

Configuration Management Specialist

Functional Responsibility: Defines provisions for configuration management planning, identification, improvement, change control, status accounting, and audits. Plans, identifies and maintains the original and current configuration of requirements documentation, design documentation, software, and related documentation. Regulates the change process and conducts configuration audits. Supports the Quality Assurance process audits.

Experience: 5 years of experience

Education: A bachelor's degree is required

Data Analyst

Functional Responsibility: Applies extensive knowledge and experience to obtain, integrate and report client data; develops and applies analytic methodologies and principles. Leads the application of analytic techniques and helps define project objectives and strategic direction. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Analyzes acquisition data, formulates conclusions and recommendations, designs and develops materials, and evaluates effectiveness in accordance with stated guidelines, specifications, and models. Conducts research, data gathering, and technical reviews. Produces written deliverables to include reports, spreadsheets, databases, formal process mapping, technical design, system testing and implementation activities. Troubleshoot issues in reports related to data. Assimilates, integrates, and interfaces technical knowledge with business / systems requirements.

Experience: 5 years of experience

Education: A bachelor's degree is required

Financial Analyst

Functional Responsibility: Analyzes acquisition financial information flows; designs and operates financial systems; performs special studies; and reports results to improve the overall operational and financial effectiveness for the program/project. Analyzes and interprets financial data to determine cost benefits, performance, trends and for forecast financial probability. Records, classifies, and summarizes financial transactions and events in accordance with generally accepted accounting principles, and applicable laws and regulations.

Experience: 5 years of experience

Education: A bachelor's degree is required

Junior Program Management Specialist

Functional Responsibility: Develops and manages multiple, complex project and deliverables. Provides input to project scope, schedule and budget baselines based on an understanding of the program or system development lifecycle. Maintains changes to project baselines, monitors deliverables, conducts reviews, and manages incorporation of quality management systems for the project. Prepares presentations and other materials to support project and/or system functions. Leads activities to identify project risks and develop mitigation plans.

Experience: 5 years of experience

Education: A bachelor's degree is required

Junior Quality Assurance Specialist

Functional Responsibility: Demonstrates experience and ability to use analytical processes and methodologies to identify errors and evaluate them for quality and efficiency throughout the project. Applies Government regulations, manuals, and standards relating to quality assurance. Develops, monitors, evaluates and implements quality assurance plans and systems, key performance based system metrics, and conducts formal and informal reviews.

Experience: 2 years of experience

Education: A bachelor's degree is required

Management Analyst

Functional Responsibility: Develops and conducts complex qualitative and quantitative studies, research and analysis to evaluate, integrate or improve program/project productivity. Identifies and develops methods, plans, and documentation to streamline operating procedures, reports and systems to improve operations, achieve savings, and encourage long-range planning to assure the program/project produce results in a cost effective manner.

Experience: 5 years of experience

Education: A bachelor's degree is required

Program Manager

Functional Responsibility: Oversees the development and execution of programs and is accountable for the quality and timely delivery of contractual items under the contract terms and conditions. Serves as point of contact with client, and delivery of contractual items under the contract terms and conditions. Serves as point of contact with client, and performs day-to-day management of contract execution, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Establishes and maintains technical and financial reports demonstrating project progress and delegates responsibilities to subordinates and verses successful contract/task order completion. Ensures senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on higher level organizational strategic vision. May manage the client interface at the COR level.

Experience: 10 years of experience

Education: A bachelor's degree is required

Project Manager

Functional Responsibility: Oversees the execution of single or multiple task orders. Responsible for staffing, project planning, production, quality, project financials, and staff direction and oversight, and providing deliverables under the task order. Manages the client interface at the COTR level. Assists the Program Manager as required in managing contract performance.

Experience: 10 years of experience

Education: A bachelor's degree is required

Quality Assurance Specialist

Functional Responsibility: Demonstrates experience and ability to use analytical processes and methodologies to identify errors and evaluate them for quality and efficiency throughout the project. Applies Government regulations, manuals, and standards relating to quality assurance. Develops, monitors, evaluates and implements quality assurance plans and systems, key performance based system metrics, and conducts formal and informal reviews.

Experience: 5 years of experience

Education: A bachelor's degree is required

Sr. Acquisition Analyst

Functional Responsibility: Advises and assists functional area experts on contractual matters in the acquisition planning stages. Supports documentation development for acquisition planning and project management from mission analysis and requirements generation through design, development, production, and deployment. Plans, prepares, tracks and maintains acquisition lifecycle documentation. Supports development of acquisition milestone documentation.

Experience: 10 years of experience

Education: A bachelor's degree is required

Sr. Administrative Specialist

Functional Responsibility: Develops and conducts complex qualitative and quantitative studies, research and analysis to evaluate, integrate or improve program/project productivity. Identifies and develops methods, plans, and documentation to streamline operating procedures, reports and systems to improve operations, achieve savings, and encourage long-range planning to assure the program/project produce results in a cost effective manner.

Experience: 10 years of experience

Education: A bachelor's degree is required

Senior Management Analyst

Functional Responsibility: Develops and conducts complex qualitative and quantitative studies, research and analysis to evaluate, integrate or improve program/project productivity. Identifies and develops methods, plans, and documentation to streamline operating procedures, reports and systems to improve operations, achieve savings, and encourage long-range planning to assure the program/project produce results in a cost effective manner.

Experience: 10 years of experience

Education: A bachelor's degree is required

Task Lead

Functional Responsibility: Ensures successful task completion within the scheduled timeframe consistent with the established scope of work to include technical solutions. Applies knowledge of the entire customer organization to recommend and coordinate development, enhancement and maintenance of business systems and processes. Develops project plans and milestones, status reports and other deliverables, and monitors the execution of the task for quality and against planned timelines.

Experience: 5 years of experience

Education: A bachelor's degree is required

Junior, Operations Specialist

Functional Responsibility: Conducts studies and evaluations, designs systems and procedures, conducts work simplification and measurement studies, prepares operations and procedure manuals to assist management in operating more efficiently and effectively.

Experience: 0 years

Education: Bachelor's Degree

Journeyman, Operations Specialist

Functional Responsibility: Conducts studies and evaluations, designs systems and procedures, conducts work simplification and measurement studies, prepares operations and procedure manuals to assist management in operating more efficiently and effectively.

Experience: 3 years

Education: Bachelor's Degree

Senior, Operations Specialist

Functional Responsibility: Conducts studies and evaluations, designs systems and procedures, conducts work simplification and measurement studies, prepares operations and procedure manuals to assist management in operating more efficiently and effectively.

Experience: 6 years

Education: Bachelor's Degree

Junior, Logistics Operations Specialist

Functional Responsibility: Analyze, design, manage and coordinate the logistics functions of an organization. Responsible for the entire lifecycle of a product to include acquisition, distribution, internal allocation, delivery and final disposal.

Experience: 0 years

Education: Bachelor's Degree

Journeyman, Logistics Operations Specialist

Functional Responsibility: Analyze, design, manage and coordinate the logistics functions of an organization. Responsible for the entire lifecycle of a product to include acquisition, distribution, internal allocation, delivery and final disposal.

Experience: 3 years

Education: Bachelor's Degree

Senior, Logistics Operations Specialist

Functional Responsibility: Analyze, design, manage and coordinate the logistics functions of an organization. Responsible for the entire lifecycle of a product to include acquisition, distribution, internal allocation, delivery and final disposal.

Experience: 6 years

Education: Bachelor's Degree

SME, Logistics Operations Specialist

Functional Responsibility: Analyze, design, manage and coordinate the logistics functions of an organization. Responsible for the entire lifecycle of a product to include acquisition, distribution, internal allocation, delivery and final disposal.

Experience: 8 years

Education: Bachelor's Degree

Junior Engineer

Functional Responsibility: Perform engineering duties in research, planning, designing, developing, testing and evaluating in specific area of expertise including Civil, Electrical, Electronics, Health, Safety, Materials, Mechanical, Chemical, Aerospace and Marine Engineers and Naval Architecture and other engineering specialties.

Experience: 0 years

Education: Bachelor's Degree

Journeyman Engineer

Functional Responsibility: Perform engineering duties in research, planning, designing, developing, testing and evaluating in specific area of expertise including Civil, Electrical, Electronics, Health, Safety, Materials, Mechanical, Chemical, Aerospace and Marine Engineers and Naval Architecture and other engineering specialties.

Experience: 3 years

Education: Bachelor's Degree

Senior Engineer

Functional Responsibility: Perform engineering duties in research, planning, designing, developing, testing and evaluating in specific area of expertise including Civil, Electrical, Electronics, Health, Safety, Materials, Mechanical, Chemical, Aerospace and Marine Engineers and Naval Architecture and other engineering specialties.

Experience: 6 years

Education: Bachelor's Degree

SME Engineer

Functional Responsibility: Perform engineering duties in research, planning, designing, developing, testing and evaluating in specific area of expertise including Civil, Electrical, Electronics, Health, Safety, Materials, Mechanical, Chemical, Aerospace and Marine Engineers and Naval Architecture and other engineering specialties.

Experience: 8 years

Education: Bachelor's Degree

Junior Manager

Functional Responsibility: Plan, manage or direct one or more services of an organization. Responsible for the management through the lifecycle of project or program. Plan the overall program and monitor progress to make sure that milestones are being met across the various projects and programs. Coordinate the projects and their interdependencies between the various projects and programs in the program.

Experience: 0 years

Education: Bachelor's Degree

Journeyman Manager

Functional Responsibility: Plan, manage or direct one or more services of an organization. Responsible for the management through the lifecycle of project or program. Plan the overall program and monitor progress to make sure that milestones are being met across the various projects and programs. Coordinate the projects and their interdependencies between the various projects and programs in the program.

Experience: 3 years

Education: Bachelor's Degree

Senior Manager

Functional Responsibility: Plan, manage or direct one or more services of an organization. Responsible for the management through the lifecycle of project or program. Plan the overall program and monitor progress to make sure that milestones are being met across the various projects and programs. Coordinate the projects and their interdependencies between the various projects and programs in the program.

Experience: 6 years

Education: Bachelor's Degree

SME Manager

Functional Responsibility: Plan, manage or direct one or more services of an organization. Responsible for the management through the lifecycle of project or program. Plan the overall program and monitor progress to make sure that milestones are being met across the various projects and programs. Coordinate the projects and their interdependencies between the various projects and programs in the program.

Experience: 8 years

Education: Bachelor's Degree

Junior Operations Research Analyst

Functional Responsibility: Apply modeling and other optimization methods to develop and interpret information that assists management with decision making, policy formulation, or other managerial functions. Collects and analyzes data and develops decision support applications, services or products. Develops optimal time, cost, and logistics networks for program evaluation, review or implementation.

Experience: 0 years

Education: Bachelor's Degree

Journeyman Operations Research Analyst

Functional Responsibility: Apply modeling and other optimization methods to develop and interpret information that assists management with decision making, policy formulation, or other managerial functions. Collects and analyzes data and develops decision support applications, services or products. Develops optimal time, cost, and logistics networks for program evaluation, review or implementation.

Experience: 3 years

Education: Bachelor's Degree

Senior Operations Research Analyst

Functional Responsibility: Apply modeling and other optimization methods to develop and interpret information that assists management with decision making, policy formulation, or other managerial functions. Collects and analyzes data and develops decision support applications, services or products. Develops optimal time, cost, and logistics networks for program evaluation, review or implementation.

Experience: 6 years

Education: Bachelor's Degree

SME Operations Research Analyst

Functional Responsibility: Apply modeling and other optimization methods to develop and interpret information that assists management with decision making, policy formulation, or other managerial functions. Collects and analyzes data and develops decision support applications, services or products. Develops optimal time, cost, and logistics networks for program evaluation, review or implementation.

Experience: 8 years

Education: Bachelor's Degree

Junior Writer

Functional Responsibility: Originate, prepare, and edit business and technical materials to include instruction manuals, presentations, reports, summaries and other supporting documents to communicate complex and technical information; work with staff to ensure accuracy of information; gather and disseminate information as needed.

Experience: 0 years

Education: Bachelor's Degree

Journeyman Writer

Functional Responsibility: Originate, prepare, and edit business and technical materials to include instruction manuals, presentations, reports, summaries and other supporting documents to communicate complex and technical information; work with staff to ensure accuracy of information; gather and disseminate information as needed.

Experience: 3 years

Education: Bachelor's Degree

Senior Writer

Functional Responsibility: Originate, prepare, and edit business and technical materials to include instruction manuals, presentations, reports, summaries and other supporting documents to communicate complex and technical information; work with staff to ensure accuracy of information; gather and disseminate information as needed.

Experience: 6 years

Education: Bachelor's Degree

SME Writer

Functional Responsibility: Originate, prepare, and edit business and technical materials to include instruction manuals, presentations, reports, summaries and other supporting documents to communicate complex and technical information; work with staff to ensure accuracy of information; gather and disseminate information as needed.

Experience: 8 years

Education: Bachelor's Degree

SUBSTITUTION CHART

Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Acquisition Analyst	Bachelors	5	0	0		9	11
Configuration Management Specialist	Bachelors	5	0	0		9	11
Data Analyst	Bachelors	5	0	0		9	11
Financial Analyst	Bachelors	5	0	0		9	11
Junior Program Management Specialist	Bachelors	5	0	0		9	11
Junior Quality Assurance Specialist	Bachelors	2	0	0		6	8
Management Analyst	Bachelors	5	0	0		9	11
Program Manager	Bachelors	10	2	4		14	16
Project Manager	Bachelors	10	2	4		14	16
Quality Assurance Specialist	Bachelors	5	0	0		9	11
Senior Acquisition Analyst	Bachelors	10	2	4		14	16
Senior Administrative Specialist	Bachelors	10	2	4		14	16
Senior Management Analyst	Bachelors	10	2	4		14	16
Task Lead	Bachelors	5	0	0		9	11
Junior Operations Research Analyst	Bachelors	0	0	0		4	6
Journeyman Operations Research Analyst	Bachelors	3	0	0		7	9
Senior Operations Research Analyst	Bachelors	6	0	0		10	12
SME – Operations Research Analyst	Bachelors	8	0	2		12	14
Junior Writer	Bachelors	0	0	0		4	6
Journeyman Writer	Bachelors	3	0	0		7	9
Senior Writer	Bachelors	6	0	0		10	12
SME – Writer	Bachelors	8	0	2		12	14
Junior Operations Specialist	Bachelors	0	0	0		4	6
Journeyman Operations Specialist	Bachelors	3	0	0		7	9
Senior Operations Specialist	Bachelors	6	0	0		10	12
Junior Logistics Operations Specialist	Bachelors	0	0	0		4	6
Journeyman Logistics Operations Specialist	Bachelors	3	0	0		7	9
Senior Logistics Operations Specialist	Bachelors	6	0	0		10	12
SME - Logistics Operations Specialist	Bachelors	8	0	2		12	14
Junior Engineer	Bachelors	0	0	0		N/A	N/A
Journeyman Engineer	Bachelors	3	0	0		N/A	N/A
Senior Engineer	Bachelors	6	0	0		N/A	N/A
SME - Engineer	Bachelors	8	0	2		N/A	N/A
Junior Manager	Bachelors	0	0	0		4	6
Journeyman Manager	Bachelors	3	0	0		7	9
Senior Manager	Bachelors	6	0	0		10	12
SME - Manager	Bachelors	8	0	2		12	14