



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**PROFESSIONAL SERVICES SCHEDULE
FSC GROUP 00CORP**

**CONTRACT NUMBER:
47QRAA18D00BS**

**PERIOD COVERED BY CONTRACT:
July 3, 2018 through July 2, 2023**

**St. Onge Company
1400 Williams Road
York, PA 17402-7628
Phone: (717) 840-8181
Fax: (717) 840-8182
Internet Address: www.stonge.com
Contract Administration: Timothy L Burnham
E-Mail: tburnham@stonge.com**

BUSINESS SIZE: Large Business

DUNS NUMBER: 147413140

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[™], a menu-driven database system. The Internet address for GSA *Advantage!*[™] is <http://www.gsaadvantage.gov>. For more information on ordering from Federal Supply Schedules click on the FAS Schedules button at <http://www.gsa.gov>.



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ORDERING INFORMATION

- 1a. Awarded Special Item Numbers: 874-1/874-1RC Integrated Consulting Services
874-501/874-501RC Supply and Value Chain Management
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): Worldwide
5. Point of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
7. Quantity discounts: 1% on single task orders over \$300,000
8. Prompt payment terms: None, Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to affect a faster delivery: Contact Contractor

12. F.O.B Points: Destination
- 13a. Ordering Address: Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address: Same as company address
15. Warranty provision.: Contractor's standard commercial warranty.
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: 147413140
26. Notification regarding registration in System for Award Management (SAM) database: Registered Cage Code 3NMQ5

ST. ONGE COMPANY LABOR CATEGORY DESCRIPTIONS

Category Title	Description	Degree	Years Exp
Principal	Includes all the characteristics of the Director. In addition, makes decisions and recommendations that are recognized as authoritative and have an important impact on extensive engineering or business activities. Initiates and maintains extensive contacts with key manager of client organizations and companies, requiring skill in persuasion and negotiation of critical issues. At this level, individuals will have demonstrated creativity, foresight, and mature engineering and business judgment in anticipation and solving unprecedented engineering and business problems, determining program objectives and requirements, organizing programs and projects, and developing standards and guides for diverse engineering and business activities. A Principal is either in charge of programs so extensive and complex as to require staff and resources of sizeable magnitude or is an individual consultant who is recognized as a national and/or international authority. Sets up consultations that include strategic, business, and action planning, measuring performance and results, policy and planning assistance, making best use of resources, and managing change. Operates within client guidance, contractual limitations, and company business and policy directives. Typically, a Senior Partner and a member of the St. Onge Company Board of Directors.	Master's Degree	15 Years
Director	Includes all the characteristics of the Senior Project Manager. In addition, has full programmatic responsibility for interpreting, organizing, executing and coordinating assignments. Plans total project scope, schedule and assignment of work to team members on multiple very large, important, and complex projects. Manages engineering and business projects concerned with unique or controversial problems which have an important effect on major organization programs. Applies intensive and diversified knowledge of engineering and business principles and practices in broad areas of assignments and related fields. Makes decisions independently on engineering and business problems and methods, and represents the organization in conferences to resolve important questions and to plan and coordinate work. In a supervisory capacity, is responsible for an important segment of a very extensive and highly diversified engineering or business program or the entire engineering or business program when the program is of moderate scope. Generally, reports to client senior executives and is highly involved with strategic discussions relating to projects and St. Onge Company operations. Typically, a Partner or Managing Director of St. Onge Company.	Master's Degree	12 Years
Sr. Project Manager	Has unique, world-class technical expertise in the areas of material handling, robotics, supply chain management, healthcare logistics, modeling and simulation. Considered one of the country's foremost experts in technology and its application to supply chain and material handling problems. Intimately familiar with the details of software and controls in support of state-of-the-art mechanical technology. Takes the lead and works independently in developing solutions to complex engineering and business problems.	Master's Degree	10 Years
Project Manager	Includes all the characteristics of the Senior Engineer. In addition, plans total project scope, schedule and assignment of work to team members. Applies intensive and diversified knowledge of engineering and business principles and practices in broad areas of assignments and related fields. Makes decisions independently on engineering and business problems and methods, and represents the organization in conferences to resolve important questions and to plan and coordinate work. Requires the use of advanced materials handling techniques and the modification and extension of theories and precepts and practices to solve problems. Devises new approaches to problems encountered. The knowledge and expertise required for this level of work usually results from progressive professional experience.	Bachelor's Degree	5 Years
Sr. Engineer	Includes all the characteristics of the Engineer. In addition, under the direction of management, independently evaluates data, selects and applies engineering and business techniques, procedures and criteria in evaluating equipment, systems, flows, and operations using judgment in making minor adaptations and modifications to the overall project. Assignments have clear and specified objectives and require the investigation of a limited	Bachelor's Degree	7 Years

	number of variables. The Engineer performs work which involves conventional types of plans, investigations, flows or equipment with relatively few complex features for which there are precedents.		
Engineer	Includes all of the characteristics of the Analyst. Thoroughly knowledgeable in company tools, techniques and procedures. Able to perform directed tasks from the project manager with limited supervision.	Bachelor's Degree	4 Years
Analyst	Entry level college graduate position with some minimal level of experience. Using prescribed methods, performs specific and limited portions of a broader assignment of the engineer or project manager, requiring significant supervision. Applies standard practices and techniques in specific situations, adjusts and correlates data, recognizes discrepancies in results, and follows operations through a series of related detailed steps or processes.	Bachelor's Degree	1 Year
Multimedia Specialist*	The Multimedia Specialist works closely with analysts, consultants and project managers in preparing complex three dimensional engineering drawings and animations that require a high degree of precision. Performs unusually difficult assignments requiring considerable initiative, resourcefulness and drafting and/or animation experience. Exercises independent judgment in selecting and interpreting data based on knowledge of the design intent. Provides advice and guidance to project analysts, engineers and project managers for small to large and complex projects. Specialized experience includes progressive knowledge of preparing specifications and drawings using Computer Aided Drafting (CAD) hardware and other related design software. This may include being able to apply knowledge of accepted target industry design practices, material usage, and other applicable specifications and requirements. May also need to work from actual models to obtain or define requirements and specifications. General experience includes developing standards and guidelines for tasks being performed.	High School	5 Years

***Service Contract Act (SCA) Matrix**

SCA Eligible Contract Labor Category	SCA Equivalent Code	SCA Title	WD Number
Multimedia Specialist	30061	Drafter/CAD Operator	2015-4261

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix and above. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

St. Onge Company Approved Labor Rates

SIN	Labor Category	July 3, 2018- July 2, 2019	July 3, 2019- July 2, 2020	July 3, 2020- July 2, 2021	July 3, 2021- July 2, 2022	July 3, 2022- July 2, 2023
874-1 & 874-501	Principal	\$278.59	\$284.72	\$290.98	\$297.38	\$303.93
874-1 & 874-501	Director	\$249.37	\$254.86	\$260.46	\$266.19	\$272.05
874-1 & 874-501	Sr. Project Manager	\$226.70	\$231.69	\$236.78	\$241.99	\$247.32
874-1 & 874-501	Project Manager	\$204.03	\$208.52	\$213.11	\$217.79	\$222.59
874-1 & 874-501	Sr. Engineer	\$204.03	\$208.52	\$213.11	\$217.79	\$222.59
874-1 & 874-501	Engineer	\$181.36	\$185.35	\$189.43	\$193.60	\$197.85
874-1 & 874-501	Analyst	\$158.69	\$162.18	\$165.75	\$169.40	\$173.12
874-1 & 874-501	Multimedia Specialist*	\$113.35	\$115.84	\$118.39	\$121.00	\$123.66

St Onge Company Labor Category Substitution Chart

Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Principal	Masters	15	13		17	19	21
Director	Masters	12	10		14	16	18
Sr. Project Manager	Masters	10	8		12	14	16
Project Manager	Bachelors	5	1	3		7	9
Sr. Engineer	Bachelors	7	3	5		9	11
Engineer	Bachelors	4	0	2		6	8
Analyst	Bachelors	1	0	0		3	5
Multimedia Specialist	Associates	2	0	0	0		4