

ACADEMIA

LANGUAGE SCHOOL

**GENERAL SERVICES ADMINISTRATION (GSA)
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

SCHEDULE TITLE: MULTIPLE AWARD SCHEDULE

FEDERAL SUPPLY GROUP: PROFESSIONAL SERVICES

CONTRACT NUMBER: 47QRAA18D00C4

CONTRACT PERIOD: JULY 12, 2018 – JULY 11, 2023

CONTRACTOR: ACADEMIA MANAGEMENT CORPORATION
(DBA ACADEMIA LANGUAGE SCHOOL)
1600 KAPIOLANI STREET, SUITE 1215
HONOLULU, HI 96814
WWW.ACADEMIASCHOOL.EDU

POINT OF CONTACT: RYAN BAILEY, PRESIDENT
EMAIL: LEARN@ACADEMIASCHOOL.COM
TEL: 808-946-5599
WEB: WWW.ACADEMIASCHOOL.EDU

BUSINESS SIZE: SMALL

PRICE LIST CURRENT AS OF MODIFICATION #PS-A812 EFFECTIVE FEBRUARY 4, 2020

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage, a menu-driven database system.

The internet address GSA Advantage is: <http://www.gsaadvantage.gov>

TABLE OF CONTENTS

<u>COMPANY INFORMATION</u>	3
<u>CONTRACT USE</u>	3
<u>CONTRACT INFORMATION</u>	4
<u>SERVICES DESCRIPTION – LANGUAGE TRAINING</u>	6
<u>GSA PRICING</u>	7
<u>SERVICE CONTRACT LABOR STANDARDS</u>	12

COMPANY INFORMATION

Academia Language School, based in Honolulu, HI, has been providing high-quality language instruction to government and commercial customers for nearly 50 years. We provide classroom-based group language training, private tutoring, distance language training as well as other language related services. Language training is offered as initial acquisition training, refresher or sustainment training and is always customized to meet the students' specific needs.

Academia has a long track record of successful past performance providing language services to government. We offer a wide variety of effective programs, professional teaching team and results driven curricula. In the past 5 years, Academia has supported over 400 language programs containing over 1800 students and representing 24 languages for 14 different government customers. Our strength derives from our ongoing commitment to remain a highly motivated and service-oriented organization.

We have ready access to extensive language resources including over 350 language professionals. Additionally, our Hawaii location provides excellent access to Chinese, Korean, Filipino and other Asian language resources. Academia can support language training for over 100 languages and can locate and work with language instructors not currently located in Hawaii if the need arises.

Academia is accredited by The Commission of English Language Accreditation for its language programs, ensuring that there are robust and effective quality control processes in place for all language training programs and for the organization as a whole.

CONTRACT USE

This contract is available for use by all federal government agencies as a source for Language Training Services.

Academia shall provide all resources including personnel, management, supplies, services, materials, equipment, and facilities to provide Language Training Services. The training services may be performed at Academia's facilities or the ordering agency's facilities. Training services may be provided on Oahu or any CONUS location.

CONTRACT INFORMATION

1a	Awarded SIN(s):	611630 Training and Educational Materials OLM Order-Level Materials
1b	Lowest Priced Item:	See Pricelist
1c	Hourly Rates & Labor Category Descriptions:	Not Applicable
2	Maximum Order:	\$1,000,000
3	Minimum Order:	\$100
4	Geographic Coverage:	50 States, DC and Territories
5	Point of Production:	Not Applicable
6	Discount:	Prices shown are net of discount.
7	Volume Discount:	10% for orders in excess of 200 hours of instruction
8	Prompt Payment Terms:	1% - 10 Days; Net 30 Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9a	Government Purchase Cards	Government Purchase Cards are accepted at or below the micro-purchase threshold.
9b		Contractor will accept the Government Commercial Credit Card above the micro-purchase threshold.
10	Foreign Items:	Not Applicable
11	Time of Delivery:	
	a. Normal:	As Agreed Upon with Ordering Activity
	b. Expedited	Contact Contractor
	c. Overnight & 2-day delivery	Contact Contractor
	d. Urgent Requirements	Contact Contractor
12	FOB Point(s):	Destination for 50 States, DC and Territories
13a	Ordering Address:	Same as Contractor address
13b	Ordering procedures:	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.

- 14 **Payment Address:** Same as Contractor address
- 15 **Warranty Provision:** Standard Commercial Warranty
- 16 **Export packing charges, if applicable:** Not Applicable
- 17 **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Not Applicable
- 18 **Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable
- 19 **Terms and conditions of installation (if applicable):** Not Applicable
- 20 **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not Applicable
- 20a **Terms and conditions for any other services (if applicable):** Not Applicable
- 21 **List of service and distribution points (if applicable):** Not Applicable
- 22 **List of participating dealers (if applicable):** Not Applicable
- 23 **Preventive maintenance (if applicable):** Not Applicable
- 24a **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable
- 24b **Section 508 Compliance for EIT:** Not Applicable
- 25 **DUNS Number:** 199777061
- 26 **Notification regarding registration in System for Award Management (SAM) database:** Contractor has an Active Registration in the SAM database.

SERVICES DESCRIPTION – LANGUAGE TRAINING

Academia offers group or private language training at all levels and for all purposes in over 100 languages.

Language training is offered as initial acquisition training, refresher or sustainment training, and training for skills improvement and is always customized to meet students' specific needs.

From the start, we work closely with the customer to determine each student's specific language learning needs. Next, we communicate those needs to an appropriately qualified instructor and, in consultation with the instructor, secure any additional training resources that may be needed with an emphasis on procuring authentic materials in the target language. A course syllabus is then created that specifies course goals, objectives, and student learning outcomes and provides a daily training schedule that will allow the student to efficiently and effectively achieve the stated learning outcomes.

In order to assure that training meets student learning goals and objectives, continuous feedback is sought both formally and informally throughout the period of training. First-week feedback surveys are conducted at the end of the first week of training and are reviewed by administrators and instructors and shared with the customer. End-of-course evaluations are similarly conducted at the close of a course in order to determine whether students are satisfied with the results of their training. These results are also shared with the instructor and the customer.

Pre- and post-course language training testing is conducted at no extra charge through the use of standardized assessment instruments in order to evaluate the areas in which progress has been made over the course of training. Testing instruments focus broadly on reading, writing, listening, and speaking skills. Specifically, testing is divided into content and linguistic categories of analysis. Content analysis focuses on the student's ability to discern and distinguish between main and supporting ideas. Linguistic analysis focuses on the student's understanding of vocabulary, structure, and elements of discourse. The pre- and post-course testing instruments employed by the school allow Academia to provide customers with specific measures of progress in all of the areas cited above.

GSA PRICING

SIN	Course Title	Unit of Issue	GSA Price (Including IFF)
611630	Chinese Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	English Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	French Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	German Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Hebrew Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Indonesian/Bahasa Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Italian Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Japanese Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Korean Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Russian Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Spanish Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Swedish Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Tagalog Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Turkish Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87

611630	Urdu Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$49.87
611630	Arabic Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Cambodian Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Cebuano Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Czech Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Dari Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Farsi Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Filipino Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Greek Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Hawaiian Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Ilocano Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Kurmanji Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Lao Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Maguindanao Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Malay Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Marshallese Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94

611630	Pashto Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Punjabi Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Samal Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Samoan Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Tausug Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Thai Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Tongan Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Portuguese Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Serbo-Croatian Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Vietnamese Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Yakan Private Lesson Private Lesson = 1-2 people	Per group/Per hour	\$58.94
611630	Chinese Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	English Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	French Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	German Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Hebrew Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01

611630	Indonesian/Bahasa Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Italian Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Japanese Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Korean Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Portuguese Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Russian Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Spanish Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Swedish Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Tagalog Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Turkish Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Urdu Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$68.01
611630	Arabic Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Cambodian Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Cebuano Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Czech Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Dari Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08

611630	Farsi Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Filipino Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Greek Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Hawaiian Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Ilocano Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Kurmanji Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Lao Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Maguindanao Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Malay Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Marshallese Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Pashto Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Punjabi Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Samal Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Samoan Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Tausug Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Thai Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08

611630	Tongan Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Portuguese Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Serbo-Croatian Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Vietnamese Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08
611630	Yakan Group Lesson Group Lesson = 3-10 people	Per group/Per hour	\$77.08

Notes:

- If you do not see your required language on the above list, please contact us. We should be able to meet your requirements.
- Minimum of 20 hours required per order
- Each class session must meet for a minimum of 2 hours
- If training is provided at Academia’s office, at a gov’t provided location, or via video-conferencing software, there is no additional facility fee. If training is requested in an Academia provided classroom at a different location, a separate facility fee may apply
- Materials are provided as an additional fee at cost
- If parking is required for students, that is an additional fee

SERVICE CONTRACT LABOR STANDARDS

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories/services have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.