



# GENERAL SERVICES ADMINISTRATION

## Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>TM</sup> is: <http://www.GSAAdvantage.gov>.

### Schedule for – Multiple Award Schedule

**Federal Supply Group:** Professional Services **Class:**

**Contract Number:** 47QRAA18D00CU

*Price list current as of Modification # PS-A812 effective February 3, 2020*

**For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

**Contract Period: July 25, 2018-July 24, 2023**

**Contractor:** PRESCIENT EDGE CORPORATION  
7926 JONES BRANCH DR STE 1000  
MC LEAN, VA 22102 3303

**Business Size:** Small Business

**Telephone:** 855-574-3747  
**FAX Number:** 703-992-7966  
**Web Site:** <http://www.prescientedge.com>  
**E-mail:** [agranados@prescientedge.com](mailto:agranados@prescientedge.com)  
**Contract Administration:** Alexander Granados

## CUSTOMER INFORMATION:

### 1a. Table of Awarded Special Item Number(s):

SIN (NEW)	SIN Description
541330 ENG	Strategic Planning for Technology Programs/Activities
541330ENG	Concept Development and Requirements Analysis
541330ENG, 541420	System Design, Engineering, and Integration
541330ENG, 541380	Test and Evaluation
541611	Integrated Consulting Services
611430, 611512	Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

541611	Integrated Business Program Support Services
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**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**

**2. Maximum Order:** \$1,000,000.00

**3. Minimum Order:** \$100.00

**4. Geographic Coverage (delivery Area):** Domestic Only

**5. Point(s) of production (city, county, and state or foreign country):** Same as company address

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

**7. Quantity discounts:** 1.0% for orders equal to or exceeding \$300,000

**8. Prompt payment terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated of the contractual agreement in exchange for other concessions.

**9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes

**9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will Accept

**10. Foreign items (list items by country of origin):** None

**11a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order

**11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may choose the use a symbol to highlight items in its price list that have expedited delivery:** Contact Contractor

**11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor

**11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery:** Contact Contractor

**12. F.O. B Points(s):** Destination

**13a. Ordering Address(es):** Same as Contractor

- 13b. **Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.**
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/): N/A**
25. **Data Universal Numbering System (DUNS) number:** 054722554
26. **Notification regarding registration in System of Award Management (SAM) database:** Registered

**GSA AWARDED LABOR CATEGORIES AND RATES**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

SIN(s)	Labor Category	Minimum Education	Minimum Years of Experience	Base Period				
				7/25/2018-7/24/2019	7/25/2019-7/24/2020	7/25/2020-7/24/2021	7/25/2021-7/24/2022	7/25/2022-7/24/2023
541330ENG, 541420, 541380, 541611, 611430, 541715, 611512	Project Manager	Bachelor's	5	\$133.72	\$136.40	\$139.13	\$141.91	\$144.75
611430, 611512	Functional Analyst 1/Training Specialist 1	Associates	3	\$82.85	\$84.50	\$86.19	\$87.92	\$89.67
611430, 611512	Functional Analyst 2/Training Specialist 2	Bachelor's	4	\$94.66	\$96.55	\$98.48	\$100.45	\$102.46
611430, 611512	Functional Analyst 3/Training Specialist 3	Bachelor's	6	\$118.32	\$120.69	\$123.10	\$125.57	\$128.08
541330ENG, 541420, 541380, 541611, 611430, 541715, 611512	Program Manager	Bachelor's	10	\$190.88	\$194.70	\$198.59	\$202.56	\$206.61
541330ENG, 541420, 541380, 541611, 611430, 541715, 611512	Subject Matter Expert	Masters	8	\$229.05	\$233.63	\$238.30	\$243.07	\$247.93
541330ENG, 541420, 541380, 541611, 611430, 541715, 611512	Program Control Analyst	Associates	2	\$62.86	\$64.12	\$65.40	\$66.71	\$68.04
541330ENG, 541420, 541380, 541715	Sr.Engineer	Bachelor's	10	\$184.51	\$188.20	\$191.97	\$195.81	\$199.72

541330ENG, 541420, 541380, 541715	Jr.Engineer	Bachelor's	2	\$62.86	\$64.12	\$65.40	\$66.71	\$68.04
541330ENG, 541420, 541380, 541715	Software Engineer	Bachelor's	8	\$177.97	\$181.53	\$185.16	\$188.87	\$192.65
541611	Consultant	Bachelor's	6	\$158.54	\$161.71	\$164.95	\$168.25	\$171.61
541611	Sr. Consultant	Bachelor's	8	\$174.69	\$178.18	\$181.74	\$185.38	\$189.09
541611	Jr. Consultant	Bachelor's	2	\$62.86	\$64.12	\$65.40	\$66.71	\$68.04

**Service Contract Act:** The **Service Contract Labor Standards (SCLS)** is applicable to this contract as it applies to the entire **Multiple Award Schedule** and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

### LABOR CATEGORY DESCRIPTIONS

The Vendor offers only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. Vendor allows experience to substitute for minimum education requirements and education to substitute for minimum years of experience. Vendor criteria for substitution are as follows:

**Education:** An associate degree will equal 2 years of experience. A relevant bachelor's degree will equal 4 years of experience. A relevant master's degree will equal 6 years of experience. A Doctorate will equal 8 years of experience.

**Experience:** For every year of full-time specific field experience, the person shall be credited with one-half Year of degree qualifications toward the values stated in the labor category descriptions.

GSA and/or the ordering activities may have access to any employee resume (by request) before, during, or after assignment of any GSA order. If for some extenuating reason a person assigned to an order must be replaced or substituted, the ordering activity will be notified in advance, in writing, and the substituted personnel will meet or exceed the required qualifications for the departing employee's labor category.

**NOTE: SUBSTITUTION IS NOT APPLICABLE FOR ENGINEERING LABOR CATEGORIES**

Applicable SIN(s)	Labor Category	Functional Responsibility	Education	Years Experience
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541330ENG, 541420, 541380, 541611, 611430, 541715, 611512	Project Manager	Responsible for serving as the project manager for a large task order or contract; or multiple small to medium size task orders and contracts. Responsible for overall management of the staff assigned to project. Responsible for managing assigned budget. Ensures that staffing, facilities, equipment, etc.; are adequate for successful completion of the project. Prepares department specific reports as required by government or client. Assists in proposal preparation and serves as liaison between departments.	Bachelor's	5
611430, 611512	Functional Analyst 1/Training Specialist 1	Responsible for analyzing factors and components of systems to recommend and institute changes to increase efficiency, under close supervision. Assists in planning studies of work problems and procedures such as organizational changes, communication, information flow, integrated production methods or cost analysis. Provides expertise in one or more functional areas such as financial, logistics, operations, and human resources. Typically interfaces with development personnel or teams. Identifies and resolves conflicting requirements. May conduct training classes involving basic topics.	Associates	3
611430, 611512	Functional Analyst 2/Training Specialist 2	Responsible for analyzing factors and components of systems to recommend and institute changes to increase efficiency, under general supervision. Plans studies of work problems and procedures such as organizational changes, communication, information flow, integrated production methods or cost analysis. Translates user requirements into specifications and management plans. Provides expertise in one or more functional areas such as financial, logistics, operations, and human resources. Typically interfaces with development personnel or teams. Identifies and resolves conflicting requirements. May conduct training on topics and designs to help develop training program elements and modules.	Bachelor's	4
611430, 611512	Functional Analyst 3/Training Specialist 3	Responsible for analyzing factors and components of systems to recommend and institute changes to increase efficiency. Plans studies of work problems and procedures such as organizational changes, communication, information flow, integrated production methods or cost analysis. Translates user requirements into specifications and management plans. Provides expertise in one or more functional areas such as financial, logistics, operations, and human resources. Typically interfaces with development personnel or teams. Identifies and resolves conflicting requirements. Conducts training on complex topics and designs and develops training program elements and modules. Provides guidance and supervision to daily support staff.	Bachelor's	6

541330ENG, 541420, 541380, 541611, 611430, 541715, 611512	Program Manager	Responsible for conceptualizing program goals and methodologies; plans and acquires necessary resources, assembles program team, facilitates effective communication within and across projects and ensures overall customer satisfaction. Identifies plans for future programs and projects. Responsible for project implementation. Provides program benchmarking or quality process milestones to establish process performance monitoring, evaluation and quality improvement measures and integration into the program. Provides guidance and supervision to daily support staff.	Bachelor's	10
541330ENG, 541420, 541380, 541611, 611430, 541715, 611512	Subject Matter Expert	Responsible for providing consultative advice and expertise in one or more designated functional and/or technical areas. Provides insight and advice concerning direction and applicability of solutions. Provides managerial guidance and supports the creation of comprehensive approaches, tools and methods related to policy, process, technology planning and programs, and organizational changes that align with the client's mission. Gathers and organizes information on problems and procedures, including present operating procedures. Assists with data analysis and develops information and assesses available solutions or alternative methods of proceeding. Organizes and documents technical findings and prepares recommendations for changes.	Masters	8
541330ENG, 541420, 541380, 541611, 611430, 541715, 611512	Program Control Analyst	Responsible for providing on-site project management and administrative support and coordination to a complex project, contract, tasks, or business unit. Provides support on a wide variety of tasks including, but not limited to; Contract accounting and reporting, project schedule focus to management, tracking annual fiscal plans and monthly updates, payroll/personnel processing, maintenance and reporting, contract administration, purchasing, facility leasing and service administration. Maintains contract budgets, prepares contract-billing, estimates materials, equipment, production costs and delivery schedules.	Associates	2
541330ENG, 541420, 541380, 541715	Sr. Engineer	Responsible for defining and executing engineering activities within a project. Activities consist of planning, performance management, capacity planning, testing and validation, benchmarking, engineering, and development and staffing of an engineering management plan. Performs design and implementation tasks, Analyzes, and develops technical documentation detailing the integration and system performance. Provides guidance and supervision to daily support staff.	Bachelor's	10
541330ENG, 541420, 541380, 541715	Jr. Engineer	Responsible for assisting in defining and executing engineering activities within a project, under general supervision. Activities consist of planning, performance management, capacity planning, testing and validation, benchmarking, engineering, and development and staffing of an engineering management plan. Analyzes and develops technical documentation detailing the integration and system performance.	Bachelor's	2

541330ENG, 541420, 541380, 541715	Software Engineer	Responsible for developing, researching, design, implementation, test and evaluation of software and systems, in conjunction with hardware development that enables computers to perform their applications. Applies principles and techniques of computer science, engineering, and mathematical analysis in the software engineering process.	Bachelor's	8
541611	Consultant	Responsible for providing management and technical expertise by conducting and/or participating in the strategic, tactical, and operational aspects of a project. Responsible for meeting goals within time and budget constraints. Contributes to the design and execution of projects.	Bachelor's	6
541611	Sr. Consultant	Responsible for providing management and technical expertise by conducting and/or participating in the strategic, tactical, and operational aspects of a project. Responsible for meeting goals within time and budget constraints. Conducts large projects and is responsible for meetings goals within time and cost constraints. Responsible for the effective management of funds and personnel and is accountable for the quality and timely delivery of contractual items.	Bachelor's	8
541611	Jr. Consultant	Responsible for performing a variety of technical, managerial, administrative, and/or project support tasks which are broad in nature. Performs with some latitude for unreviewed actions and decisions.	Bachelor's	2