GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List
Multiple Award Schedule
Industrial Group: Professional Services
Price list current as of Modification #PS-A812 effective February 13, 2020

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The internet address for GSA Advantage™ is: http://www.GSAAdvantage.gov

CFR ENGINEERING CONSULTANTS, INC
Business Size: Small Business

Contract Administration: Rich Cornwell
E-mail: rcornwell@cfrengineering.com
Phone: (240) 602.2780
Fax: (301) 560.6336

Contract Number: 47QRAA18D00DC
Contract Period: July 31, 2018 – July 30, 2023
## Table of Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Introduction</td>
<td>3</td>
</tr>
<tr>
<td>Customer Information</td>
<td>4</td>
</tr>
<tr>
<td>Labor Category Pricing</td>
<td>6</td>
</tr>
<tr>
<td>Labor Categories</td>
<td>7</td>
</tr>
</tbody>
</table>
Company Introduction

CFR, established in 2006, is a small business enterprise offering comprehensive MEP engineering services specializing in projects of varying size and complexity. Since 2007, we have completed over 1,300 projects including over 350 NIH projects and over 30 NIST projects. In addition, CFR currently maintains over 150 active projects in various stages of design covering a multitude of market segments including:

- Data Center | Telecom
- Commercial Office | Interiors
- High-Tech Conference & Training Rooms
- Multi-Family Residential
- Hotels | Hospitality
- Clinical Laboratories
- Medical Offices | Hospitals
- Biomedical Research Facilities
- Clean Rooms
- Building Infrastructure
- Retail | Restaurants

We have distinguished ourselves from our competitors by combining small firm responsiveness with the experience and targeted high-technology project expertise ordinarily found only in larger national firms. Our team consists of 31 employees, including 27 engineers of which 12 are Professional Engineers and many are registered in multiple states. CFR, first and foremost, offers our clients a seasoned planning and design team with exceptionally broad experience in a multitude of disciplines.

Our commitment to LEED and Sustainable Design shows not only in our staff with seven (7) LEED BD+C professionals including one (1) expert on Building Energy Modeling but, also in our projects. CFR has recently completed 13 LEED design projects, with others currently in the design process, and several LEED studies providing a multitude of recommendations. We pride ourselves in our attention to detail regarding load calculations and energy modeling of projects. CFR Engineering has always employed sustainable design practices whenever possible and to the extent allowed by the project and owner’s budget.

CFR Philosophy

Our philosophy is to use the latest technologies and design innovations, along with our rigorous management methodology, to keep our clients projects moving forward, on time and on budget.

We take pride in the fact that we have assembled an exceptionally experienced team, composed only of professionals that have successfully collaborated with owners, developers, architects and federal agencies. CFR has the requisite talent to commit the required personnel to fully satisfy the technical and management requirements for each project we receive. CFR has selected personnel based on their individual qualifications and experience with planning and designing a multitude of projects covering a wide rage of market segments. The following provides a brief introduction to our key team members:
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>Engineering Services</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: **Not Applicable**

1c. Labor Categories: **Refer to Labor Categories Section**

2. Maximum Order: **$1,000,000.00**

3. Minimum Order: **$100.00**

4. Geographic Coverage (delivery Area): **Domestic Only**

5. Point(s) of production (city, county, and state or foreign country): **Same as company address**

6. Discount from list prices or statement of net price: **Government net prices (discounts already deducted).**

7. Quantity discounts:

   - **2% for orders over $50,000.00;**
   - **3% for task orders between $100,000.00 and $250,000.00; and**
   - **5% for task orders over $250,000.00.**

8. Prompt payment terms: **Net 30 days;** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: **Yes**

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **Will accept**

10. Foreign items (list items by country of origin): **None**

11a. Time of Delivery (Contractor insert number of days): **Specified on the Task Order**

11b. Expedited Delivery: **Not Applicable**

11c. Overnight and 2-day delivery: **Not Applicable**

11d. Urgent Requirements: **Contact Contractor**

12. F.O.B Points(s): **Destination**

13a. Ordering Address(es): **Same as Contractor**
13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3

14. Payment address(es): Same as company address

15. Warranty provision.: Contractor’s standard commercial warranty.

16. Export Packing Charges: N/A

17. Terms and conditions of Government purchase card acceptance: Contact Contractor

18. Terms and conditions of rental, maintenance, and repair: N/A

19. Terms and conditions of installation: N/A

20. Terms and conditions of repair parts: N/A

20a. Terms and conditions for any other services: N/A

21. List of service and distribution points: N/A

22. List of participating dealers: N/A

23. Preventive maintenance: N/A

24a. Environmental attributes: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/: N/A

25. Data Universal Numbering System (DUNS) number: 622790694

26. Notification regarding registration in System for Award Management (SAM) database: Contractor has registered in System for award management Cage Code 4Q7L6
### Labor Categories Pricing

Final Pricing:

*The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.*

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541330ENG</td>
<td>Principal</td>
<td>Contractor</td>
<td>$185.39</td>
<td>$189.28</td>
<td>$193.26</td>
<td>$197.32</td>
<td>$201.46</td>
</tr>
<tr>
<td>2</td>
<td>541330ENG</td>
<td>Program Manager</td>
<td>Both</td>
<td>$146.45</td>
<td>$149.53</td>
<td>$152.67</td>
<td>$155.87</td>
<td>$159.14</td>
</tr>
<tr>
<td>3</td>
<td>541330ENG</td>
<td>Project Manager</td>
<td>Both</td>
<td>$128.77</td>
<td>$131.47</td>
<td>$134.24</td>
<td>$137.05</td>
<td>$139.93</td>
</tr>
<tr>
<td>4</td>
<td>541330ENG</td>
<td>Construction Manager</td>
<td>Both</td>
<td>$126.95</td>
<td>$129.62</td>
<td>$132.34</td>
<td>$135.12</td>
<td>$137.95</td>
</tr>
<tr>
<td>5</td>
<td>541330ENG</td>
<td>Senior Engineer</td>
<td>Both</td>
<td>$124.23</td>
<td>$126.84</td>
<td>$129.50</td>
<td>$132.22</td>
<td>$135.00</td>
</tr>
<tr>
<td>6</td>
<td>541330ENG</td>
<td>Project Engineer</td>
<td>Both</td>
<td>$110.63</td>
<td>$112.95</td>
<td>$115.32</td>
<td>$117.75</td>
<td>$120.22</td>
</tr>
<tr>
<td>7</td>
<td>541330ENG</td>
<td>Engineer</td>
<td>Both</td>
<td>$100.65</td>
<td>$102.76</td>
<td>$104.92</td>
<td>$107.13</td>
<td>$109.37</td>
</tr>
<tr>
<td>8</td>
<td>541330ENG</td>
<td>Engineer-in-Training/CADD</td>
<td>Contractor</td>
<td>$83.27</td>
<td>$85.02</td>
<td>$86.80</td>
<td>$88.63</td>
<td>$90.49</td>
</tr>
<tr>
<td>9</td>
<td>541330ENG</td>
<td>Administrative</td>
<td>Contractor</td>
<td>$68.92</td>
<td>$70.37</td>
<td>$71.85</td>
<td>$73.35</td>
<td>$74.89</td>
</tr>
</tbody>
</table>


**Labor Categories**

**Role:** Principal

**Description:** Principals at CFR Engineering Consultants oversee all aspects of the Company including, but not limited to: Business Development, Financials, Training, Education, Performance Reviews, Mentoring, Proposals, Accounting and Legal Matters, and any issues that arise.

Principals are responsible for the creation and or execution of the company’s mission and future direction. The Principals help resolve critical issues of significant importance. Principal assist in the quality assurance of all projects provided by the company.

**Education:** Bachelors Degree

**Minimum Experience:** 15 Years

---

**Role:** Program Manager

**Description:** Program Managers at CFR Engineering are responsible for the interaction with Clients and for planning, programming and program development of client facilities. During the management of a project, Program Manager’s help create and execute a project schedule, coordinate with clients to adhere to that schedule, supply proper staffing to get the job done correctly, on time, and on budget. They provide detailed analysis of construction teams to confirm compliance with contracts and can facilitate construction completion.

**Education:** Bachelors Degree

**Minimum Experience:** 12 Years

---

**Role:** Project Manager

**Description:** Project Managers at CFR Engineering are responsible for the interaction with Clients and oversight of their jobs. During the management of a project, PM’s help create and execute a project schedule, coordinate with clients to adhere to that schedule, supply proper staffing to get the job done correctly, on time, and on budget. Leads team of professionals and technical staff to comply with project scope. Project Managers additional perform Quality Control to ensure products supplied to clients are of the highest quality.

**Education:** Bachelors Degree

**Minimum Experience:** 8 Years
Role: Construction Manager

Description: Construction Managers at CFR Engineering are responsible for the interaction with Clients and construction personnel. During the management of a project, CM’s help review and confirm compliance with a project schedule to help facilitate an on-time and technically accurate project construction. Construction Managers will perform RFI reviews, Submittal reviews, site visits, and site observation reports to help maintain quality on a construction project.

Education: Bachelors Degree

Minimum Experience: 8 Years

---

Role: Senior Engineer

Description: Senior Engineers perform equipment selections, schematic and concept designs, calculations, and review design development, permit and construction drawings on a daily basis to ensure a quality engineering product. Additionally, they would take the lead on executing/reviewing difficult construction administration duties since they would have significant years of field experience. In addition to the above responsibilities, a Senior Engineer would be responsible for review of all tasks performed by Project Engineers or Engineers on a project.

Education: Bachelors Degree

Minimum Experience: 5 Years

---

Role: Project Engineer

Description: Project Engineers are required to perform all of the tasks of an engineer and in addition provide detailed knowledge of discipline specific equipment or systems. Project Engineers would handle client relations and direct project communication with client on discipline specific related tasks. These engineers have the experience to handle situations and discuss field conditions based on their experience.

Education: Bachelors Degree

Minimum Experience: 2 Years
Role: Engineer

Description: Engineers perform field/site surveying, drafting tasks, calculations, design, and construction administration for all projects. Engineers review tasks for specific disciplines such as electrical, mechanical, plumbing or fire protection. The responsibilities and skills of Engineers include but are not limited to: perform all load and utility calculations, and preliminary equipment sizing or equipment evaluations for mechanical, electrical, plumbing, and fire protection systems. Engineers also assist Project Engineers and Senior Engineers in all tasks. All Engineers must be highly fluent in the latest versions of Autocad and Revit. Engineers are responsible for review of all tasks performed by Engineer-in-Training / CADD personnel.

Education: Bachelors Degree

Minimum Experience: 1 Year

Role: Engineer-in-Training / CADD

Description: The duties and skills of Engineer-in-Training / CADD individual include but are not limited to: perform field/site surveying, drafting tasks, basic calculations, and simplified design. They read and interpret technical drawings, schematics, and computer-generated reports. All CADD Designers are fluent in the latest versions of Autocad and Revit.

Education: High School Diploma

Minimum Experience: 0 Years

Role: Administrative

Description: Administrative Staff responsibilities at CFR Engineering include but are not limited to the following: all HR and Accounting functions such as Training Coordination, On-Boarding of New Hires, Insurance and Benefit Coordination, Payroll, Accounting Assistance, Oversight and Maintenance of the Company Books and Financial Records, Accounts Receivable and Payable, Supply Ordering, Maintenance of Employee Records, Purchasing, the planning and execution of internal company events, and external Client Events, PR, Website maintenance and oversight, Proposal Creation and Review, Business Development, and Client Relations.

Education: Bachelors Degree

Minimum Experience: 0 Years
Substitutions Notes:

For Construction Manager Role a Bachelors Degree substitution is available for 8 years of experience plus a High School Diploma or 4 years experience plus an Associates Degree.

For Senior Engineer Role a Bachelors Degree substitution is available for 8 years of experience plus a High School Diploma and a Professional Engineer Certification or 4 years experience plus an Associates Degree and a Professional Engineer Certification.

For Administrative Role a Bachelors Degree substitution is available for 4 years experience plus a High School Diploma or 2 years experience plus an Associates Degree.

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.