GSA Catalog and Price List

LONG & ASSOCIATES
CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

Federal Supply Service
Authorized Federal Supply Schedule Price List
On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Schedule for — Multiple Award Schedule

Federal Supply Group: Professional Services

Contract Number: 47QRAA18D00FH

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering

Contract Period: September 13, 2018 – September 12, 2023

Contractor: LONG & ASSOCIATES, LLC
5755 N Point Pkwy Ste 29,
Alpharetta, GA 30022-1143

Business Size: Small Business
SBA Certified Small Disadvantaged Business
SBA Certified 8(a) Firm

Telephone: (678) 905-5095
Fax Number: (770) 752-9700
Web Site: www.lacpallc.com
E-mail: martin.long@lacpallc.com

Contract Administration: Martin G. Long, CPA – Founder & CEO

Prices shown herein are Net 30 (discount deducted)

Price list current as of Modification #PS-A812 effective February 8, 2020
Customer Information

1a. Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541211</td>
<td>541211RC</td>
<td>Auditing Services</td>
</tr>
<tr>
<td>541219</td>
<td>541219RC</td>
<td>Budget and Financial Management Services</td>
</tr>
<tr>
<td>541990RISK</td>
<td>541990RISKRC</td>
<td>Risk Assessment and Mitigation Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM/RC</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See below.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See below.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic Only

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: .5% off of $250,000 to $499,999, and 1% off of $500,000 or more.

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will accept

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

12. F.O.B Points(s): Destination

13a. Ordering Address(es):

   LONG & ASSOCIATES, LLC
   5755 N Point Pkwy Ste 29,
   Alpharetta, GA 30022-1143
   Telephone: (678) 905-5095
   Fax Number: (770) 752-9700
   E-mail: martin.long@lacpallc.com

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es):

   LONG & ASSOCIATES, LLC
   5755 N Point Pkwy Ste 29,
   Alpharetta, GA 30022-1143
   Telephone: (678) 905-5095
   Fax Number: (770) 752-9700
   E-mail: martin.long@lacpallc.com

15. Warranty provision.: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) N/A

25. Data Universal Numbering System (DUNS) number: 177510505

26. Notification regarding registration in System for Award Management (SAM) database: Registered

27. Final Pricing:
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541211 541219 541990RISK</td>
<td>Partner/Principal</td>
<td>Both</td>
<td>$194.18</td>
<td>$198.07</td>
<td>$202.03</td>
<td>$206.07</td>
<td>$210.19</td>
</tr>
<tr>
<td>2</td>
<td>541211 541219 541990RISK</td>
<td>Senior Manager</td>
<td>Both</td>
<td>$148.59</td>
<td>$151.56</td>
<td>$154.60</td>
<td>$157.69</td>
<td>$160.84</td>
</tr>
<tr>
<td>3</td>
<td>541211 541219 541990RISK</td>
<td>Manager</td>
<td>Both</td>
<td>$124.06</td>
<td>$126.54</td>
<td>$129.07</td>
<td>$131.66</td>
<td>$134.29</td>
</tr>
<tr>
<td>4</td>
<td>541211 541219 541990RISK</td>
<td>Supervisor</td>
<td>Both</td>
<td>$105.98</td>
<td>$108.10</td>
<td>$110.26</td>
<td>$112.47</td>
<td>$114.71</td>
</tr>
<tr>
<td>5</td>
<td>541211 541219 541990RISK</td>
<td>Senior II</td>
<td>Both</td>
<td>$100.51</td>
<td>$102.52</td>
<td>$104.57</td>
<td>$106.66</td>
<td>$108.79</td>
</tr>
<tr>
<td>6</td>
<td>541211 541219 541990RISK</td>
<td>Senior I</td>
<td>Both</td>
<td>$88.23</td>
<td>$90.00</td>
<td>$91.80</td>
<td>$93.63</td>
<td>$95.51</td>
</tr>
<tr>
<td>7</td>
<td>541211 541219 541990RISK</td>
<td>Staff II</td>
<td>Both</td>
<td>$80.76</td>
<td>$82.38</td>
<td>$84.02</td>
<td>$85.70</td>
<td>$87.42</td>
</tr>
<tr>
<td>8</td>
<td>541211 541219 541990RISK</td>
<td>Staff I</td>
<td>Both</td>
<td>$75.11</td>
<td>$76.61</td>
<td>$78.14</td>
<td>$79.70</td>
<td>$81.30</td>
</tr>
<tr>
<td>9</td>
<td>541211 541219 541990RISK</td>
<td>Consultant II</td>
<td>Both</td>
<td>$115.68</td>
<td>$117.99</td>
<td>$120.35</td>
<td>$122.76</td>
<td>$125.21</td>
</tr>
<tr>
<td>10</td>
<td>541211 541219 541990RISK</td>
<td>Consultant I</td>
<td>Both</td>
<td>$111.03</td>
<td>$113.25</td>
<td>$115.51</td>
<td>$117.82</td>
<td>$120.18</td>
</tr>
</tbody>
</table>
Service Contract Labor Standards: The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
## Labor Category Descriptions for SIN Codes 541211, 541219, and 541990RISK

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Functional Responsibility</th>
<th>Education</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Partner/Principal</td>
<td>Responsible for the completion of projects within the estimated time frames and budget constraints, coordinate parties’ efforts on tasks, and review work products for completeness and adherence to applicable regulations and customer requirements. Also responsible for ensuring quality assurance on all projects using internal quality control standards. Requires CPA/CGFM or Subject Matter Expert.</td>
<td>Bachelor’s Degree / CPA required on attest engagement</td>
<td>10 years</td>
</tr>
<tr>
<td>Senior Manager</td>
<td>Responsible for the completion of projects within the estimated time frames and budget constraints, coordinate parties’ efforts on tasks, and review work products for completeness and adherence to applicable regulations and customer requirements. Also responsible for ensuring quality assurance on all projects using internal quality control standards. Requires CPA/CGFM or Subject Matter Expert. Nice (9) years of experience required if not a CPA/CGFM or a Subject Matter Expert.</td>
<td>Bachelor’s Degree / CPA required on attest engagement</td>
<td>8 years</td>
</tr>
<tr>
<td>Manager</td>
<td>Responsible for providing on-site quality control, monitors engagement budget, plans and assigns workload to project team. Reviews working papers and reports for accuracy and completeness. Interfaces with clients on a regular basis and reviews the services provided for completeness and adherence to client requirements and deadlines. Prepares documentation, reports and other deliverables for client approval. Participates in planning of engagement and is responsible for all tasks delegated by senior manager. Supports team in implementation and acceptance process. Also responsible for ensuring deliverables are in compliance with statement of work. Seven (7) years of experience required if not a CPA/CGFM or a Subject Matter Expert.</td>
<td>Bachelor’s Degree / CPA required on attest engagement</td>
<td>6 years</td>
</tr>
<tr>
<td>Role</td>
<td>Responsibilities</td>
<td>Education</td>
<td>Experience</td>
</tr>
<tr>
<td>-----------------</td>
<td>----------------------------------------------------------------------------------</td>
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</tr>
<tr>
<td>Supervisor</td>
<td>Responsible for executing all audit procedures, prepares work papers and support documentation for exceptions and/or findings. Also responsible for the day-to-day supervision of staff and reporting the process of the engagement to the Manager. Performs managerial functions in less complex engagements. Five (5) years of experience required if not a CPA/CGFM.</td>
<td>Bachelor’s Degree</td>
<td>4 years</td>
</tr>
<tr>
<td>Senior II</td>
<td>Responsible for major segments of work performed under the engagement. Supervises and directs the efforts of staff accountants/auditors in the performance of the audit procedures specified in the engagement plan. Summarizes the results of the audit performed under the engagement for inclusion in the draft report.</td>
<td>Bachelor’s Degree</td>
<td>3 years</td>
</tr>
<tr>
<td>Senior I</td>
<td>Responsible for major segments of work performed under the engagement. Supervises and directs the efforts of staff accountants/auditors in the performance of the audit procedures specified in the engagement plan. Summarizes the results of the audit performed under the engagement for inclusion in the draft report.</td>
<td>Bachelor’s Degree</td>
<td>2 years</td>
</tr>
<tr>
<td>Staff II</td>
<td>Responsible for performing less complex audit procedures and tasks. Responsible for all tasks delegated by the Senior I.</td>
<td>Bachelor’s Degree</td>
<td>1 year</td>
</tr>
<tr>
<td>Staff I</td>
<td>Responsible for performing less complex audit procedures and tasks.</td>
<td>Bachelor’s Degree</td>
<td>0 year</td>
</tr>
<tr>
<td>Consultant II</td>
<td>Responsible for providing data validation and analysis, risk management or related functional tasks as stipulated in the engagement plan. Also responsible in the drafting of engagement deliverables and offering recommendations for financial/operational improvement(s) to the Team Lead.</td>
<td>Bachelor’s Degree</td>
<td>4 years</td>
</tr>
<tr>
<td>Consultant I</td>
<td>Responsible for providing data validation and analysis, risk management or related functional tasks as stipulated in the engagement plan. Also responsible in the drafting of engagement deliverables and offering recommendations for financial/operational improvement(s) to the Team Lead.</td>
<td>Bachelor’s Degree</td>
<td>2 years</td>
</tr>
</tbody>
</table>