CLARK MEDIA CORP. dba
Responsive Translation Services

Federal Supply Service
Authorized Federal Supply Schedule Price List

Schedule for Professional Services Schedule (PSS)
Federal Supply Group: 00CORP

Contract Number: 47QRAA18D00GG
Contract Period: September 27, 2018 - September 26, 2023
Business Size/Classification: Small, Disadvantaged, 8(a), Woman Owned Business

Contact Information
Responsive Translation Services
655 Jersey Ave Ste 1
Jersey City, NJ 07302-2015

Telephone: 212-818-1102
Email: kclark@resptrans.com
Contract Administration: Ken Clark, COO
Website: www.responsivetranslation.com

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is GSAAvenue.gov. For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at FSS.gsa.gov.
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Responsive Translation Services

When errors aren’t an option

Responsive Translation Services (RTS) helps Federal Agencies like yours communicate with their constituents - both at home and abroad. We bring thirty years of experience in language services to every translation project.

Responsive offers translation services in 35 languages on our GSA schedule. Professional translation project managers, translators and proofreaders work within modern document workflows utilizing industry leading Trados or SmartCat translation management software systems.

Typical written communications that your agency may need translation for include: Brochures, Letters, email, Web Forms, Public Safety notices, Foreign documents, Legal documents, and of course, Websites.

Any written communications, in 35 languages available on GSA.

We specialize in educational assessments, psychometric tests, health care, clinical research and business communications.

Responsive Translation Services is certified ISO 9001:2015; Small, Disadvantaged, 8(a), Woman-Owned Small Business

GSA Contractors: Call about teaming with RTS for your next project that may require translation services!

For more information, please call Ken Clark at 212-818-1102 or email: kclark@resptrans.com.
### Translation Rates

**From English Into Foreign Language**

or

**From Foreign Language Into English**

<table>
<thead>
<tr>
<th>Language</th>
<th>Price Per Word</th>
<th>Language</th>
<th>Price Per Word</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arabic</td>
<td>$0.1511</td>
<td>Korean</td>
<td>$0.1008</td>
</tr>
<tr>
<td>Bulgarian</td>
<td>$0.1511</td>
<td>Malay</td>
<td>$0.1511</td>
</tr>
<tr>
<td>Chinese</td>
<td>$0.1008</td>
<td>Marathi</td>
<td>$0.1511</td>
</tr>
<tr>
<td>Czech</td>
<td>$0.1511</td>
<td>Norwegian</td>
<td>$0.1914</td>
</tr>
<tr>
<td>Danish</td>
<td>$0.2720</td>
<td>Polish</td>
<td>$0.1209</td>
</tr>
<tr>
<td>Dutch</td>
<td>$0.1008</td>
<td>Portuguese</td>
<td>$0.1008</td>
</tr>
<tr>
<td>Finnish</td>
<td>$0.1511</td>
<td>Romanian</td>
<td>$0.1511</td>
</tr>
<tr>
<td>Flemish</td>
<td>$0.1209</td>
<td>Russian</td>
<td>$0.1511</td>
</tr>
<tr>
<td>French</td>
<td>$0.1008</td>
<td>Serbian</td>
<td>$0.1511</td>
</tr>
<tr>
<td>German</td>
<td>$0.1008</td>
<td>Slovak</td>
<td>$0.1914</td>
</tr>
<tr>
<td>Greek</td>
<td>$0.0806</td>
<td>Somali</td>
<td>$0.2620</td>
</tr>
<tr>
<td>Haitian Creole</td>
<td>$0.1914</td>
<td>Spanish</td>
<td>$0.1008</td>
</tr>
<tr>
<td>Hebrew</td>
<td>$0.1511</td>
<td>Swedish</td>
<td>$0.1511</td>
</tr>
<tr>
<td>Hungarian</td>
<td>$0.1511</td>
<td>Tagalog</td>
<td>$0.1914</td>
</tr>
<tr>
<td>Indonesian</td>
<td>$0.0907</td>
<td>Thai</td>
<td>$0.1511</td>
</tr>
<tr>
<td>Italian</td>
<td>$0.1008</td>
<td>Turkish</td>
<td>$0.1209</td>
</tr>
<tr>
<td>Japanese</td>
<td>$0.1008</td>
<td>Vietnamese</td>
<td>$0.1511</td>
</tr>
<tr>
<td>Latin (Spanish)</td>
<td>$0.1411</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Prices include Project Manager, Translator, Editor & Proofreader.

For more information, please call 212-818-1102 or email kclark@resptrans.com.
Customer Information

1a. Table of Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>382-1, 00CORP-500</td>
<td>382-1RC, 00CORP-500RC</td>
<td>Translation Services</td>
</tr>
</tbody>
</table>

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00


5. Point(s) of Production (City, County, and State or Foreign Country): Same as company address.

6. Discount from List Prices or Statement of Net Price: Government net prices (discounts already deducted).

7. Quantity Discounts:
.5% off task orders totaling $50,000.00 USD to $100,000 USD.
1% off of $100,001.00 USD or greater.

8. Prompt Payment Terms: Net 30 days. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government Purchase Cards Accepted Up to Micro-Purchase Threshold: Yes.

9b. Government Purchase Cards Accepted or Not Above Micro-Purchase Threshold: Will accept.

10. Foreign Items: None.

11a. Time of Delivery: Specified on the Task Order.


12. F.O.B Point(s): Destination.
13a. **Ordering Address**: Same as Contractor.

13b. **Ordering Procedures**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment Address**: Same as Company address.

15. **Warranty Provision**: Contractor’s standard commercial warranty.

16. **Export Packing Charges**: N/A.

17. **Terms and Conditions of Government Purchase Card Acceptance (Any Thresholds Above the Micro-Purchase Level)**: Contact Contractor.

18. **Terms and Conditions of Rental, Maintenance, and Repair**: N/A.

19. **Terms and Conditions of Installation**: N/A.

20. **Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices**: N/A.

20a. **Terms and Conditions for Any Other Services**: N/A.

21. **List of Service and Distribution Points**: N/A.

22. **List of Participating Dealers**: N/A.

23. **Preventative Maintenance**: N/A.

24a. **Environmental Attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants**: N/A

24b. **Section 508**: If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location). The EIT standards can be found at: www.Section508.gov/.

25. **Data Universal Numbering System (DUNS) Number**: 779970847.

26. **Notification Regarding Registration in System for Award Management (SAM) Database**: Registered.

27. **Final Pricing**: The rates shown on the following pages include the Industrial Funding Fee (IFF) of 0.75%.
Labor Position Descriptions

Translator

Minimum Years of Experience: 5 years working in the translation industry

Minimum Education: Bachelor's degree from a four-year college or university

Responsibilities: Provides written translation of texts from source language to target language. Follows rules of the target language, such as grammar and punctuation, while keeping the meaning, style and tone of the source text. May specialize in specific fields, such as education, law, medicine, pharmaceuticals, patents, etc.

Proofreader

Minimum Years of Experience: 5 years working in the translation industry

Minimum Education: Bachelor’s degree from a four-year college or university

Responsibilities: Reads target copy to detect and mark up grammatical, spelling, punctuation, style or accuracy problems while comparing it against source copy. Returns marked proof for correction and later checks corrected proof against copy.

Transcriber

Minimum Years of Experience: 3 years working as a professional transcriber

Minimum Education: High School Diploma

Responsibilities: Converts recorded speech into written format. The transcript may be Clean Verbatim, when it eliminates what is not relevant, such as hesitations or false starts, and corrects any language mistakes, or Full Verbatim, when everything on an audio is transcribed exactly the way it is.
Project Manager

Minimum Years of Experience: 3 years working in the translation industry

Minimum Education: Bachelor's degree from a four-year college or university

Responsibilities: Oversees life-cycle of translation projects, including negotiating delivery deadline and estimated price with client, recruiting resources necessary to create such plans, managing workflow to ensure a great customer experience and a high-quality deliverable prepared in an ISO 9001 QA environment, and submitting billing/invoice information upon project completion.

SCA/SCLS Matrix

<table>
<thead>
<tr>
<th>SCA Eligible Labor Category</th>
<th>SCA Equivalent Code Title</th>
<th>Wage Determination No.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Translator</td>
<td>30110 – Foreign Language Translator</td>
<td>1987-0989</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA Matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

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