

**General Services Administration
Federal Acquisition Service
Authorized Federal Supply Schedule FSS Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!TM, a menu-driven database system. The Internet address for GSA-Advantage!TM is: <http://www.gsaadvantage.gov>

**Multiple Award Schedule (MAS)
Federal Supply Group: Professional Services**

Contract Number: 47QRAA18D00GN

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>

Contract Period: September 28, 2023 – September 27, 2028



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Business Size/Status: Small Disadvantaged Business

Prices shown herein are NET (discount deducted)

Pricelist current through Modification # PO-0010 effective September 28, 2023



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GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):	SIN 541611: Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services SIN 54151S: Information Technology Professional Services SIN 518210C: Cloud and Cloud-Related IT Professional Services SIN OLM: Order-Level Materials (OLM) <i>Please refer to Page #4 for a more detailed description</i>
1b. Lowest Priced Model Number and Lowest Price:	Please refer to our rates on Pg #13 for SIN 541611, #22 for SIN 54151S and #25 for SIN 518210C
1c. Labor Category Descriptions:	See Pages #9 (SIN 541611) and #18 (SIN 54151S)
2. Maximum Order:	SIN 541611: \$1,000,000.00 SIN 54151S: \$500,000 SIN 518210C: \$500,000 OLM: \$250,000
3. Minimum Order:	SIN 541611: \$100.00 SIN 54151S: \$100.00 SIN 518210C: \$25.00
4. Geographic Coverage:	Worldwide
5. Point of Production:	UMD Discovery District, College Park, MD
6. Discount from List Price:	All Prices Herein are Net, Discount Deducted
7. Volume Discount:	SIN 541611: Not Applicable SIN 54151S: 0% (prices are already discounted) SIN 518210C: 1% for single task order over \$300,000 and less than \$500,000
8. Prompt Payment Terms:	Net 30 days Information for Ordering Offices: Prompt payment. Terms cannot be negotiated out of the contractual. Agreement in exchange for other concessions.
9. Foreign Items:	None
10a. Time of Delivery:	Negotiated with Ordering Agency per Task Order
10b. Expedited Delivery:	Contact Contractor for availability
10c. Overnight and 2-Day Delivery:	Contact Contractor for availability
10d. Urgent Requirement:	Contact Contractor for availability
11. F.O.B. Point:	Destination
12a. Ordering Address:	Optimal Solutions Group, L.L.C. Attn: GSA Orders

	5825 University Research Court, Suite 1100 College Park, MD 20740 procurement@optimalsolutionsgroup.com
12b. Ordering Procedures:	See Federal Acquisition Regulation (FAR) 8.405-3
13. Payment Address:	Optimal Solutions Group, L.L.C. Attn: Accounts Receivable 5825 University Research Court, Suite 1100 College Park, MD 20740-3822
14. Warranty Provision:	Same as Commercial Warranty
15. Export Packing Charges:	Not Applicable
16. Terms and conditions of rental, maintenance, and repair	Not Applicable
17. Terms and conditions of installation (if applicable):	Not Applicable
18a. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices:	Not Applicable
18b. Terms and conditions for any other services (if applicable):	Not Applicable
19. List of service and distribution points (if applicable):	Not Applicable
20. List of participating dealers (if applicable):	Not Applicable
21. Preventive maintenance (if applicable)	Not Applicable
22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.):	Not Applicable
22b. Section 508 compliance information is available For the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: www.Section508.gov/	Contact Contract Administrator for more information
23. Unique Entity Identifier (UEI) Number:	WR4LJXNPX627
24. Notification Regarding Registration in System for Award Management (SAM) Database:	Optimal Solutions Group, LLC <i>is</i> registered in the System Award Management (SAM) database.

CONTRACT OVERVIEW

GSA awarded Optimal Solutions Group, LLC the GSA Multiple Award Schedule (MAS) Schedule Contract Number 47QRAA18D00GN from September 28, 2018 through September 27, 2023. On May 31, 2023, the Option Period 1 was exercised, extending the term of the Contract to September 27, 2028. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATORS

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BRIEF COMPANY OVERVIEW

Optimal Solutions Group, L.L.C. (Optimal), is an innovative and rigorous **small** policy research, analytics and software development firm (founded in 2000) located at the University of Maryland's Discovery District. Optimal is also proven and experienced with over 300 projects completed domestically and internationally. Using its Real-Time Framework (methods, technologies, processes), Optimal has become a policy leader in data collection, analysis and visualization. Optimal employs multidisciplinary staff members who have expertise in economics, statistics, psychology, measurement & evaluation, sociology, communications and information management. Optimal has four research centers—Health; Education; Workforce & Social Policy; Housing, Economic Development, and Transportation. Optimal also has practices in analytics, software development and data science. The services provided to government agencies include **program evaluation, surveys, statistical quality assurance, developing web tools to catalog and visualize data, website improvement, accessibility, collecting administrative data, supporting randomized control trials, developing analysis plans, study participant recruitment, report writing, and developing guides to calculate statistical power.** Optimal has received several Federal agency FedRAMP IT System ATOs.

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services for worldwide use. Executive agencies, other Federal agencies, mixed- ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order. Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm- fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Number (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN under which the task is being executed. Optimal Solutions Group, LLC has been awarded a contract by GSA to provide services under the following SIN:

- SIN 541611: Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
- SIN 54151S: Information Technology Professional Services
- SIN 518210C: Cloud and Cloud-Related IT Professional Services
- SIN OLM: Order-Level Materials (OLM)

SPECIAL ITEM NUMBER (SIN) DESCRIPTION

SIN 541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

Contractors shall provide expert advice, assistance, guidance or counseling in support of an agency's mission-oriented business functions. Services covered by this SIN include:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services
- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

518210C – Cloud and Cloud-Related IT Professional Services

The Cloud and Cloud-Related IT Professional Services SIN 518210C is for all cloud services groups cloud technology offerings within MAS Schedule and makes it easier for agencies to acquire cloud services.

54151S – Information Technology Professional Services

The Information Technology Professional Services SIN 54151S includes:

- Cognitive computing
- Conversion and implementation support
- Database planning and design
- Data/records management
- Internet of things
- Network services
- Network services project management
- Programming
- Resources and facilities management
- Systems analysis and design
- Other services relevant to 29CFR541.400

State, local, and tribal governments and institutions of higher education can order using the [Cooperative Purchasing Program](#).

TERMS AND CONDITIONS – SIN 541611

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Optimal Solutions Group, LLC meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding the micro-purchase threshold, but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

Step 3. Prepare a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

Step 4. Provide RFQ to at least Three Firms

Step 5. Evaluate Offers, Select Best Value Firm, and Place Order

REQUIREMENTS EXCEEDING THE MAXIMUM ORDER

In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold,

ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Vendors may:

Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)

- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly

under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

SERVICE CONTRACT LABOR STANDARDS (SCLS) STATEMENT

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories.

If and / or when the Contractor adds SCLS labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

LABOR CATEGORY DESCRIPTIONS – SIN 541611

Research Principal Associate

Responsibilities: Provides consulting and project services; plans, organizes, staffs, directs, and manages performance of work for one or more task orders within the relevant subject matter domain of the project and the Principal Consultant's practice area; responsible for review and approval of all publications; monitors the technical quality of the work product; approves conference agendas and participant lists.

Education and Experience: Ph.D. and a minimum of 15 years of relevant management and supervisory experience. Relevant experience includes program evaluation and management, project management, strategic planning, and organizational assessment.

Research Senior Associate

Responsibilities: Designs and directs projects; conducts research and analysis; organizes a broad variety of high-level workshops; supervises and organizes research staff on contract task orders; prepares and edits studies, monographs and reports; provides consulting services, technical assistance and subject matter expertise.

Education and Experience: Ph.D. and a minimum of 10 years of relevant experience. A substitute requirement is to have a Master's degree and a minimum of 15 years of relevant management experience. Relevant experience includes providing principal associates with evaluations and recommendations for program evaluation, program and project management, strategic planning, and organizational assessment.

Research Project Director

Responsibilities: Manages, coordinates and completes multiple projects. Oversees all aspects of projects, including setting deadlines, assigning responsibilities, and monitoring and summarizing budget and progress of project. May supervise multiple Project Managers. Prepares and reviews status reports.

Education and Experience: Bachelor's degree and at least 7 years of experience in project management; managing multiple, complex projects and supervising multiple teams.

Research Senior Project Manager

Responsibilities: Manages, coordinates and completes projects. Oversees all aspects of projects, including setting deadlines, assigning responsibilities, and monitoring and summarizing budget and progress of project. Prepares status reports.

Education and Experience: Bachelor's degree and at least 7 years of experience in project management; managing complex projects.

Research Senior Editor

Responsibilities: Writes, edits and proofreads a variety of documents. Ensures that all documents meet established content standards; may supervise others.

Education and Experience: Bachelor's degree in a related area and at least 5 years of experience in the field or in a related area.

Research Senior Programmer

Responsibilities: Coordinates, programs, analyzes, and evaluates clinical and non-clinical data; programs using SAS programming language. Develops sophisticated data analyses and presents results to a nontechnical audience.

Education and Experience: Bachelor's degree and at least 5 years of experience in the field or in a related area; may require supervision of others.

Research Database Administrator / Designer

Responsibilities: Designs, develops, deploys and maintains databases ensuring integrity and security.

Education and Experience: Bachelor's degree and certification preferred. A substitute requirement is to have equivalent work experience and certification preferred. At least 2 years designing, implementing and supporting database solutions in Access, Microsoft SQL Server, and Oracle; experience in open source development and technologies preferred.

Statistician

Responsibilities: Develops statistical designs to answer specific research questions using large datasets; conceptualizes the scope of programming projects and tasks and solves complex programming problems; prepares analysis plans and writes detailed specifications for analysis files, consistency checks, tables, and figures; communicates with clients regarding statistical analysis issues. Interprets analyses and writes statistical reports.

Education and Experience: Ph.D. A substitute requirement is to have a Master's degree and 3 years of relevant experience. Experience developing large-scale study design, comprehensive statistical analysis from descriptive to multivariate and multi-level analysis; proficiency in SAS, including data manipulation, analysis, and documentation; experience programming and interpreting statistical analyses and/or building statistical models.

Research Project Manager II

Responsibilities: Manages, coordinates and completes projects. Oversees all aspects of projects, including setting deadlines, assigning responsibilities, and monitoring and summarizing budget and progress of project. Prepares status reports.

Education and Experience: Bachelor's degree and at least 5 years of experience in project management.

Research Associate

Responsibilities: Manages projects; conducts research and analysis; organizes specific high-level workshops; supervises and organizes research staff on contract task orders; prepares and edits studies, monographs and reports; provides consulting services, technical assistance and subject matter expertise.

Education and Experience: Ph.D. A substitute requirement is to have a Master's degree and a minimum of 5 years of relevant management experience. Relevant experience includes active research in projects involving program evaluation and management, strategic planning, and project management.

Research Programmer

Responsibilities: Coordinates, programs, analyzes, and evaluates clinical and non-clinical data; programs using SAS programming language. Develops sophisticated data analyses and presents results to a nontechnical audience.

Education and Experience: Bachelor's degree and at least 2 years of experience in the field or in a related area.

Research Project Manager I

Responsibilities: Manages, coordinates and completes projects. Oversees all aspects of projects, including setting deadlines, assigning responsibilities, and monitoring and summarizing budget and progress of project. Prepares status reports.

Education and Experience: Bachelor's degree and at least 2 years of experience in project management.

Research Analyst III

Responsibilities: Assists Senior Researchers on projects. Responsibilities include conducting literature reviews on specified topics; statistical analysis of primary and large secondary quantitative data sets; participate in qualitative data collection (interviews and focus groups); writing brief abstracts, data results, and contributing to final reports and creating/formatting tables and graphics.

Education and Experience: Master's degree and a minimum of 2 years. A substitute requirement is to have a Bachelor's degree and 5 years of relevant experience.

Research Analyst II

Responsibilities: Assists Senior Researchers on projects. Performs research and analyses in assigned subject matter area; develops data and reports for specific requests and resulting products of acceptable quality. Compiles and assemble documents for delivery to multiple clients on a specified schedule. Level II staff will work on more complex assignments.

Education and Experience: Bachelor's degree in business, statistics, economics, sociology, or other social science discipline. A minimum of one year of relevant experience is required.

Communications Specialist

Responsibilities: Designs and coordinates internal and external company communications and public relations. Maintains policies and procedures, monitors company media, and utilizes electronic publishing technology. Provides project support to senior staff and assists with travel planning and expense reporting.

Education and Experience: Bachelor's degree and at least 5 years of experience in the field or in a related area.

Senior Graphics Specialist

Responsibilities: Produces graphic art and visual materials for presentations, marketing, informative and instructional materials through a variety of media outlets; may supervise others.

Education and Experience: Bachelor's degree in related area and at least 5 years of relevant experience with current technology and media.

Editor

Responsibilities: Writes, edits and proofreads a variety of documents. Ensures that all documents meet established content standards.

Education and Experience: Bachelor's degree in a related area and at least 2 years of experience in the field or in a related area.

Research Information Technology Support Specialist

Responsibilities: Provides information technology support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Documents, tracks, and monitors the problem to ensure a timely resolution. Supports web based technology and other applications.

Education and Experience: Associate's degree in a related area and at least 1 year of experience in the field or in a related area.

Research Analyst I

Responsibilities: Assists Senior Researchers on projects. Performs research and analyses in assigned subject matter area; develops data and reports for specific requests and resulting products of acceptable quality. Compiles and assemble documents for delivery to multiple clients on a specified schedule. Level II staff will work on more complex assignments.

Education and Experience: Bachelor's degree in business, statistics, economics, sociology, or other social science discipline.

Project Management Assistant

Responsibilities: Reports directly to Project Manager or Director; assists in gathering data for reporting information to the client or internal team. Completes day to day administrative tasks in a timely manner as directed by supervisor.

Education and Experience: Bachelor's degree in related area and at least 1 year of relevant experience; Administrative experience and intermediate computer skills.

Graphics Specialist

Responsibilities: Produces graphic art and visual materials for presentations, marketing, informative and instructional materials through a variety of media outlets.

Education and Experience: Bachelor's degree in related area and at least 2 years of relevant experience with current technology and media.

Senior Support Services Specialist

Responsibilities: Directs clerical and administrative support for project task; prepares contract correspondence and memos; makes travel arrangements and prepares travel itineraries for staff; experience in all aspects of office support including word processing, graphics productions, reproduction and distribution. Efficiently and accurately reproduces final products by copying, collating, and binding.

Education and Experience: Bachelor's degree preferred with a minimum of 2 years of relevant administrative experience. Ability to utilize the most recent software and computer applications to produce state-of-the-art presentation materials and technical documents.

Support Services Specialist

Responsibilities: Conducts clerical and administrative duties to support project task; assists in preparing contract correspondence and memos; makes travel arrangements and prepares travel itineraries for staff; experience in all aspects of office support including word processing, graphics productions, reproduction and distribution. Efficiently and accurately reproduces final products by copying, collating, and binding.

Education and Experience: High School diploma and 2 years of relevant administrative experience. Ability to utilize the most recent software and computer applications to produce state-of-the-art presentation materials and technical documents.

HOURLY RATES FOR SERVICES – SIN 541611

			Year 6	Year 7	Year 8	Year 9	Year 10
Labor Category Title	Education	Experience	09/28/23 - 09/27/24	09/28/24 - 09/27/25	09/28/25 - 09/27/26	09/28/26 - 09/27/27	09/28/27 - 09/27/28
Research Principal Associate	Ph.D.	15	\$ 249.86	\$ 255.11	\$ 260.47	\$ 265.94	\$ 271.53
Research Project Director	Bachelors	7	\$ 248.78	\$ 254.01	\$ 259.34	\$ 264.79	\$ 270.35
Research Senior Associate	Ph.D.	10	\$ 214.28	\$ 218.78	\$ 223.38	\$ 228.07	\$ 232.86
Research Senior Project Manager	Bachelors	7	\$ 210.95	\$ 215.39	\$ 219.91	\$ 224.52	\$ 229.24
Research Senior Programmer	Bachelors	5	\$ 203.93	\$ 208.21	\$ 212.58	\$ 217.05	\$ 221.60
Research Associate	Ph.D.	0	\$ 198.09	\$ 202.25	\$ 206.50	\$ 210.83	\$ 215.25
Statistician	Ph.D.	0	\$ 183.65	\$ 187.51	\$ 191.45	\$ 195.47	\$ 199.57
Research Database Administrator / Designer	Bachelors	2	\$ 183.65	\$ 187.51	\$ 191.45	\$ 195.47	\$ 199.57
Research Project Manager II	Bachelors	5	\$ 182.59	\$ 186.43	\$ 190.35	\$ 194.35	\$ 198.43
Research Analyst III	Masters	2	\$ 177.12	\$ 180.84	\$ 184.63	\$ 188.51	\$ 192.47
Senior Editor	Bachelors	5	\$ 155.24	\$ 158.51	\$ 161.83	\$ 165.23	\$ 168.70
Research Programmer	Bachelors	2	\$ 149.25	\$ 152.38	\$ 155.59	\$ 158.85	\$ 162.19
Research Project Manager I	Bachelors	2	\$ 146.43	\$ 149.50	\$ 152.64	\$ 155.85	\$ 159.12
Research Analyst II	Bachelors	1	\$ 127.42	\$ 130.10	\$ 132.83	\$ 135.62	\$ 138.47
Communications Specialist	Bachelors	5	\$ 126.61	\$ 129.27	\$ 131.98	\$ 134.75	\$ 137.58
Research Analyst I	Bachelors	0	\$ 124.95	\$ 127.57	\$ 130.25	\$ 132.98	\$ 135.77
Senior Graphics Specialist	Bachelors	5	\$ 124.09	\$ 126.70	\$ 129.36	\$ 132.08	\$ 134.85
Editor	Bachelors	2	\$ 117.95	\$ 120.43	\$ 122.96	\$ 125.54	\$ 128.18
Research Information Technology Support Specialist	Associates	1	\$ 113.39	\$ 115.77	\$ 118.20	\$ 120.68	\$ 123.21
Project Management Assistant	Bachelors	1	\$ 105.34	\$ 107.56	\$ 109.81	\$ 112.12	\$ 114.48
Graphics Specialist	Bachelors	2	\$ 104.17	\$ 106.36	\$ 108.59	\$ 110.87	\$ 113.20
Senior Support Services Specialist	Bachelors	2	\$ 79.89	\$ 81.57	\$ 83.28	\$ 85.04	\$ 86.82
Support Services Specialist	High School	2	\$ 67.82	\$ 69.24	\$ 70.69	\$ 72.17	\$ 73.68

Note: all prices offered to GSA include the current 0.75% IFF

TERMS AND CONDITIONS – SIN 54151S

SCOPE

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this MAS Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

Cancel the stop-work order; or

Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS ☐ COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I ☐ ☐ OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders.

placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Number 54151S Information Technology Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

See below for pricing and Labor category descriptions. All Prices include the 0.75% IFF.

LABOR CATEGORY DESCRIPTIONS – SIN 54151S

Subject Matter Expert

Responsibilities: Oversees the implementation and maintenance of cybersecurity-related measures throughout the project, to protect the confidentiality, integrity, and availability of systems and data. Establishes and documents cybersecurity policies in conformance with applicable Federal security laws, regulations, and guidelines, including but not limited to FISMA, FIPS, NIST publications, and OMB memorandums, as well as policies and guidelines published by federal agencies. Creates and maintains a system security plan and plans for data security (including encryption and treatment of sensitive or personally identifiable information), contingency planning (including backup and recovery), incident response, physical and online access control, vulnerability and penetration testing, anti-malware protection, configuration management, decommissioning of equipment, staff security training, and onboarding and offboarding of staff. Conducts Certification and Accreditation (C&A) activities and Continuing Security Assessments (CSAs), and responds to supplemental requests for security-related information. Plans, oversees, and tracks remediation for any Plans of Actions and Milestones (POA&Ms). Arranges suitable security awareness training and updates for program staff, including any agency-specific training prescribed for contractors. Works with other members of the security team and with project managers to have required security measures implemented on each project and confirms their implementation. Plans, conducts, reports on the outcomes of internal audits and interviews to verify that practices implementing required security measures are documented and are being followed. Plans for and tracks remediation of deficiencies discovered during audits and interviews. Reports to project management and corporate management about the state of the security profile and about concerns and issues as they arise.

Education and Experience: A Ph.D. in computer science, cybersecurity, information systems, business, or other pertinent discipline with at least 8 years of relevant work experience. A substitute requirement is to have a Master's degree in computer science, cybersecurity, information systems, business, or other pertinent discipline with at least 12 years of relevant work experience. Certification by an industry recognized cybersecurity authority (i.e., ISC2 or SANS Institute) is strongly desired.

Analytics Principal Associate

Responsibilities: Provides leadership for large, complex projects, leading teams of other senior research and/or technical staff in developing solutions. Provides technical advice to other senior staff. Applies knowledge of other related disciplines to develop novel solutions, encouraging creative and imaginative thinking in multi-disciplinary teams. Responsibilities include the following: plan and manage the work of information systems project teams; conceptual design and development of training curricula; work with agency officials to facilitate organizational change programs and realize business goals; lead clients through streamlining, re-engineering and transforming business processes; managing contracts; ensure consistency of quality across multiple projects.

Education and Experience: Ph.D. and a minimum of 15 years of relevant management and supervisory experience. A substitute requirement is to have a Master's degree and a minimum of 20 years of relevant management experience.

Analytics Senior Associate

Responsibilities: Assumes responsibility for large, complex projects that requires extensive subject matter knowledge. Developments and/or directs others to develop innovative and creative solutions to problems, questions, and issues under supervision of senior management. Leads interactions with clients and other experts and supervises junior staff. Responsibilities include the following: plan and manage the work of information systems project teams; conceptual design and development of training curricula; work with agency officials to facilitate organizational change programs and realize business goals; lead clients through streamlining, re-engineering and transforming business processes; managing contracts.

Education and Experience: Ph.D. and a minimum of 10 years of relevant experience. A substitute requirement is to have a Master's degree and a minimum of 15 years of relevant management experience.

Analytics Associate

Responsibilities: Applies strong analytical and technical skills to assist in implementing business solutions. Responsibilities include the following: develop functional and technical information system designs; supervise analysts in the development of software designs, computer programming, system testing or training curricula; lead business process redesign teams in the development of new business process architectures; design training programs for information system users; participate in quality reviews to ensure work complies with specified standards; develop team work plans; perform workflow analyses; design and manage databases; define information system requirements; assist in project budget preparation.

Education and Experience: Ph.D. A substitute requirement is to have a Master's degree and a minimum of 5 years of relevant management experience.

Analytics Engineer III

Responsibilities: Applies strong analytical and technical skills to assist in implementing business solutions. Responsibilities include the following: document an agency program's "as-is" business process flows; design, code and test functional components of information systems according to project specifications; identify and document functional requirements for information systems; develop project documentation and user training materials according to program specifications; conduct user training sessions; prepare communications plans; produce database extracts; provide technical support to software development teams; perform program management support tasks, such as status reporting and work plan maintenance.

Education and Experience: Master's degree and a minimum of 2 years. A substitute requirement is to have a Bachelor's degree and 5 years of relevant experience.

Analytics Engineer II

Responsibilities: Assists senior staff on projects. Responsibilities include the following: document an agency program's "as-is" business process flows; design, code and test functional components of information systems according to project specifications; identify and document functional requirements for information systems; develop project documentation and user training materials according to program specifications; conduct user training sessions; prepare communications plans; produce database extracts; provide technical support to software development teams; perform program management support tasks, such as status reporting and work plan maintenance.

Education and Experience: Bachelor's degree and a minimum of one year of relevant experience is required.

Analytics Engineer I

Responsibilities: Assists senior staff on projects. Responsibilities include the following: document an agency program's "as-is" business process flows; design, code and test functional components of information systems according to project specifications; identify and document functional requirements for information systems; develop project documentation and user training materials according to program specifications; conduct user training sessions; produce database extracts; provide technical support to software development teams; perform program management support tasks, such as status reporting and work plan maintenance.

Education and Experience: Bachelor's degree.

Analytics Project Director

Responsibilities: Plans, conducts, and manages projects utilizing integrated business information technology services. Requires advanced knowledge of the relevant science and the ability to apply new and unique methods and procedures to meet client's mission-oriented needs.

Education and Experience: Bachelor's degree and at least 7 years of experience in project management; managing multiple, complex projects and supervising multiple teams.

Information Services Manager

Responsibilities: Primary responsibilities are client service delivery and operations execution on projects ranging in scope including, but not limited to: technology strategy, architecture and service management; IT security; systems integration; data analytics and visualization; application development and maintenance; help desk operations; infrastructure/network design and management; and cloud (e.g., software, platform, infrastructure as a service). Possess competencies in multiple IT technologies, business processes, or combination of both. Collaborates with project teams comprised of other consulting practitioners. Works independently to execute a portion of the project scope, and may perform as a project manager on IT engagements of moderate size complexity, or lead one or multiple work streams on large engagements. Leads deliverables and reviews the work of others for quality and accuracy. Teaches others on the project team about the client environment and mission, and overall project scope. Communicates project delivery schedule and milestones while maintaining productive and professional relationships with client. May perform analyses of a technical or non-technical nature.

Education and Experience: Bachelor's degree in computer science, information technology, or other pertinent discipline and at least 5 years of experience in the IT management field or in a related area including supervisory experience.

Analytics Senior Project Manager

Responsibilities: Manages, coordinates and completes complex projects. Manages project activities and is a key point of contact with client executives. Assumes responsibility for project delivery and oversight of key technical enablers on projects and identification of needs for new tools. Conducts regular interaction and communications with the Contracting Officer's Technical and delegated government representatives. Maintains responsibility for managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.

Education and Experience: Bachelor's degree and at least 7 years of experience and pertinent certifications (i.e., Project Management Professional). Experience managing complex projects that includes technical integration. Maintains responsibility for managing project teams and daily operations of project development or serves in a role as a highly experienced technical expert, and helps to ensure client comfort and feasibility with designed solution.

Analytics Senior Programmer

Responsibilities: Directs the design, development, implementation and maintenance of software applications and systems for projects using current technologies and software. Assumes responsibility for the quality of the applications and systems. Utilizes established approach for the development life cycle processes for planning, managing, and documenting project activities. Provides project with technical expertise based on education and professional work experience. May serve as a task lead on projects.

Education and Experience: Bachelor's degree in computer science, information technology, or other pertinent discipline and at least 5 years of experience in the field or in a related area; may require supervision of others. Experience in C# with ASP.NET or MVC, .NET, SQL Server and Transact-SQL; experience working with Visual Studio, Git and Microsoft TFS; understanding of object oriented programming concepts, design patterns, service oriented architecture and test-driven development; experience with Software as a Service (SaaS) solutions a plus; experience working with integrating applications by accessing applications using API; experience developing applications in e-commerce platform preferred; Agile or Lean Software Development experience such as Scrum, test-driven development, and/or extreme programming methodologies; experience using automated testing tools such as xUnit, Gallio, RhinoMocks, Selenium, and/or other test automation tools; experience analyzing web and system logs, analyze system issues and recommend product enhancements; high degree of self-motivation to learn new methodologies that will enhance job performance as Senior Software Engineer; maintain professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; participating in professional societies; experience with configuring and administering projects in JIRA is a plus; experience supporting applications, maintenance, integration, data standardization.

Analytics Programmer

Responsibilities: Develops, tests, implements and maintains software applications and systems for projects. Assumes increasingly complex project assignments; operates with increasing independence. Uses specifications provided by the task leader to develop software applications and systems. Assumes responsibility for the quality of the applications and systems produced. Participates in all phases of the software development lifecycle in accomplishing tasks. Familiar with data structures, software languages, development tools and applications.

Education and Experience: Bachelor's degree in computer science, information technology, or other pertinent discipline and at least 2 years of experience in the field or in a related area. Experience supporting applications, maintenance, integration, data standardization procedures and administrative processes; experience with custom web development; experience with application interface design; experience with graphics development; support requirements, analysis, planning and application/development documentation; end-user support; responsible for the maintenance and administration of the ASP.NET in-house applications and providing transitional application development and support; experience with MSSQL and database design concepts; experience with web technologies; must possess superior troubleshooting & performance management skills; excellent interpersonal and communications skills.

Analytics Database Administrator / Designer

Responsibilities: Directs the design, development, implementation and maintenance of database applications and systems for projects, using current technologies and software. Utilizes established system development lifecycle processes for planning, managing, and documenting project activities. Interacts with project director and sponsors. Utilizes best practices in conducting project work. May serve as the lead database developer on projects.

Education and Experience: Bachelor's degree in computer science, information technology, or other pertinent discipline. A substitute requirement is to have equivalent work experience and certification preferred. At least 2 years designing, implementing and supporting database solutions in Access, Microsoft SQL Server, and Oracle; experience in open source development and technologies preferred. Proficient in Extracting, Transforming and Loading (ETL) data flows using SSIS; experience using SSIS Objects such as control flow components, data flow components, connection managers, event handlers and log providers; expertise creating stylish and purposefully designed reports using SSRS; solid knowledge in System Development Life Cycle (SDLC) and Database Life Cycle (DBLC); experience in business intelligence using SQL 2008/2012 and higher; experience building reports using 3rd Party Report Building Tools; experience in resolving issues related to IIS, DB or OS configurations related to Windows application deployment involving the above components.

Analytics Information Technology Support Specialist

Responsibilities: Translates technical information into clear, readable documents to be used by technical and non-technical staff and reviews the contents of technical documentation. Designs, develops, implements, and maintains documentation of software applications and systems for projects, using current technologies and software. Utilizes established system development lifecycle processes for planning, managing, and documenting project activities.

Education and Experience: Associate's degree in information technology, cybersecurity, or other pertinent discipline and at least 1 year of experience in the field or in a related area. A substitute requirement is to have equivalent work experience and pertinent certifications (i.e., Microsoft Certified IT Professional, MCSA/MCSE, Microsoft Certified Technology Specialist, AWS Certified DevOps Engineer – Professional, AWS Certified SysOps Administrator).

HOURLY RATES FOR SERVICES – SIN 54151S

Labor Category Title	Education	Experience	Year 6	Year 7	Year 8	Year 9	Year 10
			09/28/23 - 09/27/24	09/28/24 - 09/27/25	09/28/25 - 09/27/26	09/28/26 - 09/27/27	09/28/27 - 09/27/28
Subject Matter Expert	Ph.D.	8	\$ 326.07	\$ 332.92	\$ 339.91	\$ 347.04	\$ 354.33
Analytics Principal Associate	Masters	20	\$ 244.72	\$ 249.85	\$ 255.10	\$ 260.46	\$ 265.93
Analytics Project Director	Bachelors	7	\$ 243.66	\$ 248.78	\$ 254.01	\$ 259.34	\$ 264.79
Information Services Manager	Bachelors	5	\$ 237.18	\$ 242.16	\$ 247.24	\$ 252.43	\$ 257.73
Analytics Senior Associate	Masters	15	\$ 209.87	\$ 214.28	\$ 218.78	\$ 223.38	\$ 228.07
Analytics Senior Project Manager	Bachelors	7	\$ 206.60	\$ 210.94	\$ 215.38	\$ 219.90	\$ 224.51
Analytics Associate	Masters	5	\$ 194.01	\$ 198.08	\$ 202.24	\$ 206.49	\$ 210.82
Analytics Engineer III	Bachelors	5	\$ 173.47	\$ 177.12	\$ 180.84	\$ 184.63	\$ 188.51
Analytics Senior Programmer	Bachelors	5	\$ 169.75	\$ 173.32	\$ 176.96	\$ 180.68	\$ 184.47
Analytics Database Administrator / Designer	Bachelors	2	\$ 166.44	\$ 169.93	\$ 173.50	\$ 177.15	\$ 180.87
Analytics Programmer	Bachelors	2	\$ 146.17	\$ 149.24	\$ 152.37	\$ 155.58	\$ 158.84
Analytics Engineer II	Bachelors	1	\$ 124.80	\$ 127.42	\$ 130.10	\$ 132.83	\$ 135.62
Analytics Engineer I	Bachelors	0	\$ 122.37	\$ 124.94	\$ 127.56	\$ 130.24	\$ 132.97
Analytics Information Technology Support Specialist	Associates	1	\$ 111.06	\$ 113.39	\$ 115.77	\$ 118.20	\$ 120.68

TERMS AND CONDITIONS – SIN 518210C

SCOPE

The prices, terms and conditions stated under Special Item Number (SIN) 518210C Cloud and Cloud-Related IT Professional Services apply exclusively to Cloud Computing Services within the scope of this MAS Schedule.

This SIN provides ordering activities with access to technical services that run in cloud environments and meet the NIST Definition of Cloud Computing Essential Characteristics. Services relating to or impinging on cloud that do not meet all NIST essential characteristics should be listed in other SINs.

The scope of this SIN is limited to cloud capabilities provided entirely as a service. Hardware, software and other artifacts supporting the physical construction of a private or other cloud are out of scope for this SIN. Currently, an Ordering Activity can procure the hardware and software needed to build on premise cloud functionality, through combining different services on other MAS Schedule SINs (e.g. 54151S).

Sub-categories in scope for this SIN are the three NIST Service Models: Software as a Service (SaaS), Platform as a Service (PaaS), and Infrastructure as a Service (IaaS). Offerors may optionally select a single sub-category that best fits a proposed cloud service offering. Only one sub-category may be selected per each proposed cloud service offering. Offerors may elect to submit multiple cloud service offerings, each with its own single sub-category. The selection of one of three sub-categories does not prevent Offerors from competing for orders under the other two sub-categories. See service model guidance for advice on sub-category selection.

Sub-category selection within this SIN is optional for any individual cloud service offering, and new cloud computing technologies that do not align with the aforementioned three sub-categories may be included without a sub-category selection so long as they comply with the essential characteristics of cloud computing as outlined by NIST.

See Table 1 for a representation of the scope and sub-categories.

Table 1: Cloud Computing Services SIN

SIN Description	Sub-Categories ¹
<ul style="list-style-type: none"> Commercially available cloud computing services Meets the National Institute for Standards and Technology (NIST) definition of Cloud Computing essential characteristics Open to all deployment models (private, public, community or hybrid), vendors specify deployment models 	<p>1. Software as a Service (SaaS): Consumer uses provider's applications on cloud infrastructure. Does not manage/control platform or infrastructure. Limited application level configuration may be available.</p> <p>2. Platform as a Service (PaaS): Consumer deploys applications onto cloud platform service using provider-supplied tools. Has control over deployed applications and some limited platform configuration but does not manage the platform or infrastructure.</p>

3. Infrastructure as a Service (IaaS):

Consumer provisions computing resources. Has control over OS, storage, platform, deployed applications and some limited infrastructure configuration, but does not manage the infrastructure.

¹ Offerors may optionally select the single sub-category that best fits each cloud service offering, per Service Model Guidance, or select no sub-category if the offering does not fit an existing NIST service model.

See below for SIN 518210C pricing.

Note: All Prices include the 0.75% Industrial Funding Fee (IFF)

SIN 518210C – PRICE LIST

SIN #	MANUFACTURER NAME	MFR PART NO	UNIVERSAL PRODUCT CODE TYPE A (UPC-A)	PRODUCT NAME	PRODUCT DESCRIPTION	Unit of Issue	GSA PRICE	QUANTITY/ VOLUME DISCOUNT	WARRANTY	Country of Origin
518210C	Revelo LLC	OA-S-C-flow-100	00856873006010	Revelo Core SaaS - FedRAMP Low - Monthly	Revelo Core SaaS includes user management, access rights management, administrative reporting, event capture and notification, data design, data forms and entry, and data explorer. This product is billed on a monthly basis.	EA	\$ 4,937.03	1% on \$300,000 to \$500,000	Yes	USA
518210C	Revelo LLC	OA-S-FM-dati-100	00856873006065	Revelo Functional Module SaaS: Data Import - Monthly	Data Import module allows users to insert indeterminate number of records into Revelo Core. The import module includes data validations and permissions features. This product is billed on a monthly basis.	EA	\$ 740.55	1% on \$300,000 to \$500,000	Yes	USA
518210C	Revelo LLC	OA-S-FM-etlb-100	00856873006072	Revelo Functional Module SaaS: ETL - Base - Monthly	Non-enterprise extract, transform, and load module that works in collaboration with Revelo Core. This product is billed on a monthly basis.	EA	\$ 1,727.96	1% on \$300,000 to \$500,000	Yes	USA
518210C	Revelo LLC	OA-S-FM-repb-100	00856873006102	Revelo Functional Module SaaS: Reporting - Base - Monthly	The base reporting module includes different types of reports such as data reports, historical data reports, user status reports, user logs, import logs and other administrative reports available to filter and download in either csv or excel format. This module works in collaboration with Revelo Core. This product is billed on a monthly basis.	EA	\$ 493.70	1% on \$300,000 to \$500,000	Yes	USA
518210C	Revelo LLC	OA-S-C-flow-100-d	00856873006010	Revelo Core SaaS - FedRAMP Low - Daily	Revelo Core SaaS includes user management, access rights management, administrative reporting, event capture and notification, data design, data forms and entry, and data explorer. This product is billed on a daily basis.	EA	\$ 246.85	1% on \$300,000 to \$500,000	Yes	USA
518210C	Revelo LLC	OA-S-FM-dati-100-d	00856873006065	Revelo Functional Module SaaS: Data Import - Daily	Data Import module allows users to insert indeterminate number of records into Revelo Core. The import module includes data validations and permissions features. This product is billed on a daily basis.	EA	\$ 37.52	1% on \$300,000 to \$500,000	Yes	USA
518210C	Revelo LLC	OA-S-FM-etlb-100-d	00856873006072	Revelo Functional Module SaaS: ETL - Base - Daily	Non-enterprise extract, transform, and load module that works in collaboration with Revelo Core. This product is billed on a daily basis.	EA	\$ 86.89	1% on \$300,000 to \$500,000	Yes	USA
518210C	Revelo LLC	OA-S-FM-repb-100-d	00856873006102	Revelo Functional Module SaaS: Reporting - Base - Daily	The base reporting module includes different types of reports such as data reports, historical data reports, user status reports, user logs, import logs and other administrative reports available to filter and download in either csv or excel format. This module works in collaboration with Revelo Core. This product is billed on a daily basis.	EA	\$ 24.69	1% on \$300,000 to \$500,000	Yes	USA

NON-SURVIVING CONTRACTS

47QTCA18D00FC is listed here for reference purposes only and is replaced by 47QRAA18D00GN. 47QTCA18D00FC is only to be used for active submitted quote(s)/established BPAs awarded prior to, or pending an award decision as of March 30, 2023. All new quote(s)/BPAs MUST be awarded against the contractor's Surviving MAS contract 47QRAA18D00GN.