GENERAL SERVICES ADMINISTRATION
MULTIPLE AWARD SCHEDULE
Federal Supply Group: Professional Services

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: http://www.GSAAdvantage.gov.

CONTRACT NUMBER:    47QRAA19D0008

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

CONTRACT PERIOD:   October 10, 2018 through October 9, 2023

Price List Current as of Modification #PS-0008 effective April 15, 2021

CONTRACTOR:    Sprezzatura Management Consulting, LLC
PO Box 535
McLean, VA 22101
Phone number: 703-298-1400
Fax number: 888-647-0542
E-Mail: yaroschuk@sprezzmc.com

CONTRACTOR’S ADMINISTRATION SOURCE:    Joseph Cosentino
PO Box 535
McLean, VA 22101
Phone number: 202-841-0644
Fax number: 888-647-0542
E-Mail: cosentino@sprezzmc.com

BUSINESS SIZE:    Small Business, Veteran Owned Business, Service Disabled Veteran Owned Business
CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Service

OLM – Order Level Materials

**Cooperative Purchasing (STLOC) and Disaster Recovery Purchasing (RC) are available

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

See Page 16

1c. HOURLY RATES (Services only):

See Page 16

2. MAXIMUM ORDER*:

$1,000,000

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: $100

4. GEOGRAPHIC COVERAGE: 48 contiguous states and the District of Columbia

5. POINT(S) OF PRODUCTION: N/A – Offering services only.

6. DISCOUNT FROM LIST PRICES: GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. FOREIGN ITEMS: N/A

10a. TIME OF DELIVERY: To be negotiated at the task order level.
10b. **EXPEDITED DELIVERY:** Please contact the contractor for availability.

10c. **OVERNIGHT AND 2-DAY DELIVERY:** Please contact the contractor for availability.

10d. **URGENT REQUIREMENTS:** Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

11. **FOB POINT:** Destination

12a. **ORDERING ADDRESS:** PO Box 535, McLean, VA 22101

12b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **PAYMENT ADDRESS:** Sprezzatura Management Consulting, LLC, PO Box 535, McLean, VA 22101

14. **WARRANTY PROVISION:** Standard Commercial Warranty

15. **EXPORT PACKING CHARGES:** N/A

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A

17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A

18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A

18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A

19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A

20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A

21. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A

22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A

22b. **Section 508 Compliance for Electronic and Information Technology (EIT):** Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): [http://www.sprezzmc.com/#sprezzatura](http://www.sprezzmc.com/#sprezzatura)

   The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/)

23. **Unique Entity Identifier (UEI) Number:** 831085662
24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.
Labor Category Descriptions

Sprezzatura Management Consulting, LLC offers the following Labor Category Descriptions to support the effort contemplated herein.

Title: Systems Analyst

Minimum Education: Bachelor’s Degree

Minimum Experience: 5 years

Duties: A Systems Analyst must have experience in the analysis, design, and integration of business systems and commercial-off-the-shelf (COTS) relative to business requirements. Must be well versed in understanding structured analysis and design methodologies for the translation of systems requirements from business needs. Must be able to evaluate cost factors and risk.

Title: Project Analyst

Minimum Education: Bachelor’s Degree

Minimum Experience: 5 years

Duties: Coordinates projects and ensures company resources are utilized appropriately. Compiles project status reports, coordinates project schedules, manages project meetings, and identifies and resolves technical problems. Identifies and analyzes business requirements and defines project scope, requirements, and deliverables. Coordinates project activities and ensures all project phases are documented appropriately. Requires a bachelor's degree and at least 5 years of experience in the field or in a related area. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. A degree of creativity and latitude is required. Typically reports to a supervisor or manager.

Title: Cost Estimator/Analyst

Minimum Education: Bachelor’s Degree

Minimum Experience: 5 years

Duties: A Cost Estimator/Analyst has the ability to gather and compile cost data to accurately depict purchase cost, operations cost and overall life cycle costs of products and systems. Responsible for administrative duties within the procurement and inventory management function. Maintains records and databases containing information regarding licenses, warranties, and service agreements for the organization's hardware and software. Minimizes organizational cost through product standardization and tracking. Tracks quality throughout the product lifetime. Has knowledge of commonly-used concepts, practices, and procedures within the field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under general supervision. Typically reports to a supervisor or manager.

Title: Support Specialist, Senior
**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 10 years

**Duties:** A Support Specialist, Senior must have experience in the creation of strategies and plans for integration of multiple systems/subsystems into an operational unit, ensuring full functional and performance capabilities are retained.

**Title:** Project Manager Specialist, Senior

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 15 years

**Duties:** A PM Specialist, Senior must create strategies and plans for integration of multiple business systems/subsystems into an operational unit, ensuring full functional and performance capabilities are retained. Coordinate with development and user teams to assess risks, goals and needs and ensure that all are adequately addressed. The PM specialist, senior must be experienced in introducing new hardware or software into a new or existing environment while minimizing disruption and mitigating risks. The expert integration engineer must be cost conscience as well addressing goals.

**Title:** Program Analyst, Senior

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 10 years

**Duties:** A Senior Program Analyst must have knowledge in how to plan, analyze and evaluate the effectiveness of operating programs. Must be able to use source data to evaluate the effectiveness of programs and business processes. Must be able to use qualitative and quantitative analytical skills to assess the effectiveness of the operations. Senior PA must be able to effectively manipulate data to present program status and make recommendations on improving business processes.

**Title:** Engineering Analyst, Senior

**Education:** Bachelor’s Degree

**Experience:** 10 years

**Functional Duties:** Experience in some of the following or related technical disciplines: data communications, network management, and operational activities of a network; functional requirements analysis; computer security systems; and quality assurance.

**Title:** Program Analyst, Junior

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 0.5 years
**Duties:** A Junior Program Analyst must have knowledge to be able to gather the appropriate data that will be used to plan, analyze and evaluate the effectiveness of operating programs.

**Title:** Functional Area Expert II

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 7 years

**Duties:** Domain expert who provides technical planning, system integration, verification and validation, cost and risk, supportability and effectiveness analyses for total systems. Determines system specifications, input/output processes and working parameters for hardware/software compatibility. Performs functional analysis, detail trade studies, requirements allocation and interface definition studies to translate customer requirements into hardware and software specifications.

**Title:** Engineering Analyst

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 0.5 years

**Duties:** Experienced in one of the following engineering disciplines: systems engineering, systems integration, software engineering, information engineering telecommunications engineering, network engineering, electrical engineering, and data quality engineering (or other relevant engineering disciplines).

**Title:** Business Architect

**Education:** BA/BS

**Experience:** 4 years

**Functional Duties:** Performs tasks which structure the enterprise in terms of its governance structure, business processes, and business information; align strategic goals and objectives with decisions regarding products and services, partners and suppliers, organization, capabilities, and key business and IT initiatives. Tasks may include developing a business architecture strategy based on a situational awareness of various business scenarios and motivations; applying a structured business architecture approach and methodology for capturing the key views of the enterprise; capturing the tactical and strategic enterprise goals that provide traceability through the organization and are mapped to metrics that provide ongoing governance; defining the set of strategic, core and support processes that transcend functional and organizational boundaries; identifying external entities such as customers, suppliers, and external systems that interact with the business and describing which people, resources and controls are involved in the processes; and capturing the relationships among roles, capabilities and business units, the decomposition of those business units into subunits, and the internal or external management of those units.

**Title:** Change Management Specialist

**Education:** BA/BS
Experience: 0 years

**Functional Duties:** Performs tasks requiring the knowledge and skills for a multidisciplinary approach to managing change and transition within organizations, programs, and projects. Tasks may include developing plans associated with transition management, implementation of major initiatives, communications associated with major initiatives, risk assessment, and organizational transformation and culture change; completing change management assessments and change management strategy; identifying and managing anticipated resistance; creating actionable deliverables, such as a communication plan, roadmap, coaching plan, training plan, or resistance management plan; supporting and engaging senior leaders; supporting organizational design and definition of roles and responsibilities; integrating change management activities into project plan, and evaluating and ensuring user readiness; managing stakeholders; tracking and reporting issues; defining and measuring success metrics and monitoring change progress.

**Title:** Data Management Specialist

**Education:** BA/BS

**Experience:** 4 years

**Functional Duties:** Performs tasks which ensure strategic and coordinated data systems management, accuracy and integrity of data, and reporting of data to internal and external stakeholders. Tasks may include ensuring timely and accurate monthly, quarterly and annual reports as required; establishing, maintaining, and updating databases and records for recurring internal reports; recommending and implementing new operating methods to improve data flow, collection, editing, processing and distribution; and ensuring data integrity of high-level data analysis.

**Title:** Data Modeler

**Education:** BA/BS

**Experience:** 4 years

**Functional Duties:** Performs tasks which may include providing technical expertise for the production of detailed database designs and design documentation, including data models and data flow diagrams; evaluating and configuring database products to match user requirements with system capabilities; determining file organization, indexing methods, and security procedures for system databases; planning and coordinating conversion and migration of existing (or legacy) databases.

**Title:** Data Modeler Senior

**Education:** BA/BS

**Experience:** 8 years

**Functional Duties:** Performs tasks which may include providing technical expertise for the production of detailed database designs and design documentation, including data models and data flow diagrams; evaluating and configuring database products to match user requirements with system capabilities; determining file organization, indexing methods, and security procedures for system databases; planning and coordinating conversion and migration of existing (or legacy) databases.
system databases; planning and coordinating conversion and migration of existing (or legacy) databases.

**Title:** Database Administrator Sr

**Education:** BA/BS

**Experience:** 5 years

**Functional Duties:** A Senior Database Administrator can create, implement and manage expansive database administration programs. Has experience in reviewing database performance trends, and identifying opportunities for improvement.

**Title:** Database Architect

**Education:** BA/BS

**Experience:** 5 years

**Functional Duties:** A Database Architect is able to clearly identify goals for data management. Can effectively translate user needs to database design. Has experience in creating database management processes and detailed documentation.

**Title:** Database Scientist

**Education:** BA/BS

**Experience:** 10 years

**Functional Duties:** A Database Scientist has vast experience in assessing various alternative products, tools, and approaches for data management. Is able to clearly define risks and benefits of various approaches for a given need. Is able to create overarching strategies for design

**Title:** Developer

**Education:** BA/BS

**Experience:** 5 years

**Functional Duties:** A Developer must have experience in analyzing customer needs and developing overall concept and design objectives. The developer must be able to create software in a variety of programming and for a variety of IT software applications. Must have experience in debugging and correcting errors in computer programs.

**Title:** Developer, Expert

**Education:** BA/BS

**Experience:** 15 years
**Functional Duties:** An Expert Developer must create software development plans and strategies. Must be have experience in developing and implementing algorithms. Must have experience in database design. Oversee work of developers. Conduct quality control of software development. Conduct proactive risk identification and mitigation of software development process. Must have experience in devising possible solutions to predicted problems, evaluating other options; working as part of a team, which may be established purely for a particular project, to write a specific section of the program; combining all elements of the program design and testing it; testing sample data-sets to check that output from the program works as intended.

**Title:** Enterprise Systems Architect, Sr

**Education:** BA/BS

**Experience:** 8 years

**Functional Duties:** An Enterprise System Architect, Sr must have experience and understand the relationship between applications, operating systems, hardware and software. Must have experience in creating a network architecture that takes all factors of a network into consideration such as functional requirements, technical considerations, business processes and end users. Must have experience in creating a wide variety of IT system architectures that are beneficial and can be implemented. Must have experience in total system design including networks.

**Title:** Functional Area Expert I

**Education:** BA/BS

**Experience:** 3 years

**Functional Duties:** A Functional Area Expert I must have experience and knowledge of business, functional and technical areas/disciplines and be able to conduct research on special areas. Must have experience with proposing new solutions to problems in the areas of their functional expertise.

**Title:** Functional Area Expert III

**Education:** BA/BS

**Experience:** 20 years

**Functional Duties:** A Functional Area Expert III possesses expertise in a specific discipline, such as, but not limited to, human resources, finance, marketing, information technology, or project management. This resource can either fill a management role or be an individual contributor in their field. They are responsible for identifying, analyzing, proposing solutions to, and monitoring issues in either a programmatic or technical IT setting. They must possess 5+ years of experience and a Bachelor’s degree.

**Title:** Information Technology Specialist

**Education:** BA/BS

**Experience:** 4 years
**Functional Duties:** Performs tasks related to leading, administering, developing, delivering, and supporting information technology (IT) systems and services, including data storage, information assurance, software applications, networking, and systems and services used in the automated acquisition, storage, manipulation, management, movement, control, display, switching, interchange, transmission, assurance, or reception of information. Tasks may include evaluating, recommending, designing, and developing IT solutions to compile, evaluate, analyze, control, secure, and disseminate timely, relevant, objective, and accurate data and information to VA and VA stakeholders, including, not limited to, web-based designs, data governance, operational systems, document storage, applications, models, and assessment of existing legacy systems.

**Title:** Lean Six Sigma Specialist

**Education:** BA/BS

**Experience:** 4 years

**Functional Duties:** Performs tasks which require knowledge of Six Sigma philosophies and principles, including supporting systems and tools; an understanding of team dynamics and how to assign team member roles and responsibilities based on a thorough understanding of all aspects of the DMAIC model in accordance with Six Sigma principles; and Lean enterprise concepts, with the ability to identify non-value-added elements and activities using specific tools related to Lean and Six Sigma. Tasks may include employing quality management systems, tools, and techniques to help organizations transform, including, but not limited to Lean Six Sigma (LSS), ISO 9000/9001, and the Malcolm Baldrige Quality Award criteria.

**Title:** Process Improvement Specialist Level II

**Education:** BA/BS

**Experience:** 1 years

**Functional Duties:** Performs evaluating, planning, and recommending improvements to the VA. The individual can also facilitate brainstorming events that are focused on the improvement of processes within the organization.

**Title:** Project Director

**Education:** BA/BS

**Experience:** 10 years

**Functional Duties:** A Project Director must have experience with diverse IT projects both large and small. Must be well versed in full systems development life cycle, enterprise wide network engineering, strategic information planning, business process reengineering, structure and management practices. Must be able to identify and mitigate risks to the program. Must be able to manage to cost, schedule and performance.

**Title:** Project Director II

**Education:** BA/BS
Experience: 15 years

Functional Duties: A Project Director must have experience with diverse IT projects both large and small. Must be well versed in full systems development life cycle, enterprise wide network engineering, strategic information planning, business process reengineering, structure and management practices. Must be able to identify and mitigate risks to the program. Must be able to manage to cost, schedule and performance.

Title: Release Manager

Education: BA/BS

Experience: 10 years

Functional Duties: A Release Manager must have experience in management of individual releases of software, hardware or other system components. Must have experience in coordinating with QA, Development, packaging and hardware teams. The release manager must have experience in documenting releases, risks and in maintaining the schedule of planned releases.

Title: Sr Application Engineer

Education: BA/BS

Experience: 5 years

Functional Duties: A Senior Software Engineer has extensive experience and knowledge to design, code, test, debug and document software in a variety of programming languages. Has the knowledge of the latest programming languages and techniques. Has extensive experience in creating strategies for developing IT systems and applications. Has experience in evaluating alternative approaches and selecting optimal approaches.

Title: Strategic Planner Junior

Education: BA/BS

Experience: 4 years

Functional Duties: Performs tasks related to providing content and process expertise for providing advice for establishing and implementing a strategic direction. Tasks may include supporting strategic planning, including the development of strategic goals, objectives, strategies, performance measures, targets, improved programmatic outcomes, and linkages to programming, budgeting and evaluations; supporting strategic performance measure development, including improved linkage between VA-wide strategic goals and VA programmatic outcomes; and implementing the Government Performance and Results Act (GPRA) Modernization Act (GPRAMA).

Title: Strategic Planner Senior

Education: BA/BS

Experience: 10 years
Functional Duties: Performs tasks related to providing content and process expertise for providing advice for establishing and implementing a strategic direction. Tasks may include supporting strategic planning, including the development of strategic goals, objectives, strategies, performance measures, targets, improved programmatic outcomes, and linkages to programming, budgeting and evaluations; supporting strategic performance measure development, including improved linkage between VA-wide strategic goals and VA programmatic outcomes; and implementing the Government Performance and Results Act (GPRA) Modernization Act (GPRAMA).

Title: Subject Matter Expert (SME) Level I

Education: BA/BS

Experience: 5 years

Functional Duties: Possesses extensive demonstrated knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline. Applies principles and methods of the subject matter to specialized solutions. Capable of planning, directing and implementing initiatives. Provides advanced specialized scientific, engineering and other functional support required to complete high technology projects. Provides enterprise-wide, advisory assistance in the planning, troubleshooting, integration, research, design, development, testing, modeling, simulation and training on the most complex work requirements.

Title: Subject Matter Expert (SME) Level II

Education: BA/BS

Experience: 8 years

Functional Duties: Possesses extensive demonstrated knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline. Applies principles and methods of the subject matter to specialized solutions. Capable of planning, directing and implementing initiatives. Provides advanced specialized scientific, engineering and other functional support required to complete high technology projects. Provides enterprise-wide, advisory assistance in the planning, troubleshooting, integration, research, design, development, testing, modeling, simulation and training on the most complex work requirements.

Title: System Administrator

Education: BA/BS

Experience: 0 years

Functional Duties: A System Administrator must have experience in conducting routine system administration tasks and logging data in system admin logs. Systems administrators are responsible
for maintaining system efficiency. Experience in maintaining troubleshooting a wide variety of systems and networks to include high volume/high availability systems. Must have knowledge on a number of debugging protocols and processes. Must be able to troubleshoot problems and issues identified by customers and implement corrective actions quickly.

**Title:** System Analyst, Jr

**Education:** BA/BS

**Experience:** 4 years

**Functional Duties:** Perform data collection, modeling, analysis, documentation and product generation. Organize and translate data into information for studies, reports, and documentation. Conduct analyses, including defining parameters of requested data output and analysis. Collect, compile and assemble data for financial and analytical reports. Provide research support. Assist in preparation of reports, briefings, and documentation of deliverables.

**Title:** System Engineer, Sr

**Education:** BA/BS

**Experience:** 8 years

**Functional Duties:** A Senior Systems Engineer provides technical support in system architecture, system design, system integration and technical management. Assists in providing technical input to the systems engineering process. Leads teams in developing application and technical plans. Guide customers in the installation and use of strategic products through education and guidance, first-use and tuning assistance problem solving and critical situation resolution.

**Title:** Technical Writer/Editor Senior

**Education:** BA/BS

**Experience:** 8 years

**Functional Duties:** A Senior Technical Writer/Editor must have experience in editing narrative and graphic products to identify and correct grammatical formatting and logic errors and to identify logical inconsistencies that will require author attention. Must have experience in the application a variety of word processing, spreadsheet, graphics, and scheduling tools. Must have experience in meeting with authors and other team representatives to review documents, compile inputs/corrections, resolve incompatible comments, and provide final publishable documentation. Must have experience in explaining in simple language scientific and technical ideas that are difficult for the average reader to understand.

**Title:** Test Manager

**Education:** BA/BS

**Experience:** 10 years
**Functional Duties:** A Test Manager must oversee all test events and be able to manage multiple test events defining and staffing these test events with appropriate resources. Must coordinate with developers and functional end users to create test plans and test scripts. Coordinate with test sites and other team participants to plan test events. Approves test reports. Monitors and updates bug reports as needed including bug report closure. Must have experience with configuring necessary hardware and operating environments as needed to complete assigned testing. Must have technical expertise on specific products, operating systems and specialized environments. Must have experience in writing or assisting in the development of test plans and test procedures. Must manage the defect database under the guidance of senior QA engineers.

**Title:** Tester

**Education:** BA/BS

**Experience:** 0 years

**Functional Duties:** A Test Engineer must have experience in the coordination and execution of test events in accordance with approved test plans, procedures and scripts. Must have knowledge and skills to ensure that test environments are set up accurately. Must be able to create test reports. The test engineer must be able to test IT hardware, software, systems and networks.
## Appendix A

### Sprezzatura Management Consulting, LLC

**Pricing Information**

**Pricing**

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<th>SERVICE</th>
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