GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create and electronic delivery order are available through the GSA Advantage®, a menu-driven database system, the INTERNET address GSA Advantage® is GSAAdvantage.gov.

Multiple Award Schedule (MAS)

Large Category: Professional Services
Subcategory: Business Administrative Services
FSC-PSC Code: R704

Contract Number: 47QRAA19D000B

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period: October 15, 2018 through October 14, 2023
Contractor: ILION Management Strategies, LLC
1200 N. Herndon St. Unit 605
Arlington, VA 22201

Business Size: Small Business
Telephone: 703.239.3646
Fax Number: 866.286-3352
Web Site: www.ilionmanagement.com
E-mail: carl@ilionmanagement.com
Contract Administration: Carl B. Bedell

Pricelist current as of Modification #A826 effective 11/12/2020.
SECTION 1. CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Title</th>
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<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials (OLMs)</td>
</tr>
<tr>
<td>OLM RC</td>
<td>Order Level Materials (OLMs)</td>
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</tbody>
</table>

1b. Lowest Priced Model: Not Applicable.


2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage: 50 States, DC, Puerto Rico

5. Point(s) of Production: Government sites with support provided at Contractor location.

6. Statement of Net Price: Prices offered are net all discounts.

7. Quantity Discounts: Prices offered are net all discounts.

8. Prompt Payment Terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government Purchase Cards: Accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards: Accepted above the micro-purchase threshold.

10. Foreign items: None.

11a. Time of delivery: Specified on the Task Order.

11b. Expedited Delivery: Contact Contractor.

11c. Overnight & 2-Day Delivery: Contact Contractor.

11d. Urgent Requirements: Contact Contractor.
12. F.O.B. Point(s): F.O.B. Destination for deliverables. Professional Services will be performed at the location(s) identified on the Task Order.

13a. Ordering Address: Same as Contractor.

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: Same as Contractor.


17. Terms and Conditions of Government Purchase Card Acceptance: Contact Contractor.

18. Terms and Conditions of Rental, Maintenance, and Repair: Not Applicable.


20. Terms and Conditions of Repair Parts: Not Applicable.

20a. Terms and Conditions for any Other Services: Not Applicable.


22. List of Participating Dealers: Not Applicable.


24a. Special Attributes: Not Applicable.

24b. Section 508 Compliance: The services offered under this contract by the Contractor are technical, managerial and advisory services which are not generally considered Electronic and Information Technology (EIT) and which are not provided by the government to employees or to the public. Section 508 Compliance does not apply to these services. If these services are ordered in support of agency requirements relating to EIT applications, products and services provided to employees or to the public, then the Contractor will address Section 508 Compliance requirements as set out in a Task Order or Statement of Work. The EIT standards are available at: www.Section508.gov.

25. Data Universal Number System (DUNS) Number: 079251685

26. Registration in System for Award Management (SAM) Database: Registered.
SECTION 2. FIRM OVERVIEW:

ILION Management Strategies, LLC, is a Service Disabled Veteran Owned Small Business (SDVOSB) providing services to assist Federal clients improve business processes, identify and implement programmatic efficiencies, develop organizational strategies, increase productivity and utility of information technology, manage and exploit data, and overall improvement of financial management.

ILION Management Strategy has built a reputation of providing client-focused consulting and advice throughout the Executive and Legislative branches – helping clients meet organizational and regulatory requirements.

Under the PSS, ILION Management Strategy offers Government clients Complimentary Financial Management Services to include:

• Assessing and Improving Financial Management Systems
• Financial Reporting and Analysis
• Annual Performance Reporting and Performance and Accountability Reporting
• Strategic Financial Planning
• Financial Policy Formulation and Development
• Performance Measurement, Benchmarking, and Reporting
• Financial Data Analysis, Cleanup and Restructure
SECTION 3. LABOR CATEGORIES:

Consultant

Experience: Three Years Minimum  
Education: Four-Year Degree  
IMS Consultants provide expertise as required to the customer in areas of accounting, finance, budget, business practices, performance and accountability reporting, strategic planning, process improvement methods and consolidation of operations.

Senior Consultant

Experience: Ten Years Minimum  
Education: Four-Year Degree  
Certifications: CPA, CGFM, or other related to federal financial consulting.  
IMS Senior Consultants provide expertise as required to the customer in areas of accounting, finance, budget, business practices, performance and accountability reporting, business reporting, strategic planning, process improvement methods and consolidation of operations.

Executive Consultant

Experience: Eighteen Years Minimum  
Education: Master’s Degree or Certification  
Certifications: CPA, CGFM, PMP or other related to federal financial consulting.  
IMS Executive Consultants provide senior advise to customer’s executive management team in a variety of financial related capacities. Provides advice and expertise as required to the customer in areas of A-76 studies, accounting, business practices, performance and accountability reporting, strategic planning, process improvement methods, organization communications and consolidation of operations. This Labor Category requires more than 18 years of experience and a four-year degree from an accredited university or college with preferred requirements of a Business, Public finance, Accounting or related field and a higher educational degree or professional certification to include but not be limited to CPA, PMP, or CGFM.

Project Manager

Experience: Eight Years Minimum  
Education: Four-Year Degree  
Certifications: PMP, Professional Scrum Master, Agile Certified Practitioner or other related to project management.  
IMS Project Managers manage, plan, direct, and coordinate projects ranging from accounting and budget to financial management and performance reporting. Project Managers guide the project from concept development through final delivery; ensure that the project is completed on schedule and within budget. Coordinate and integrate the work of the entire staff; assume overall responsibility for the success of the effort. This labor category requires a minimum of eight (8) years of experience and a four-year degree
from an accredited university or college. Project Managers will have professional certifications demonstrating project management knowledge such as Project Management Professional, Professional Scrum Master (PSM), Agile Certified Practitioner.

**Editor**

Experience: Two Years Minimum  
Education: Four-Year Degree  
Certifications: N/A

IMS Editors draft and copy-edit content of material for publication. Editors may serve as primary writers or proofreaders for reports, procedures, publications, or other copy. This labor category requires a minimum of two (2) years of professional writing or editing experience and a four-year degree from an accredited university or college.
## SECTION 4. LABOR RATES:

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<tr>
<th>LABOR CATEGORY</th>
<th>BASE</th>
<th>YEAR 1</th>
<th>YEAR 2</th>
<th>YEAR 3</th>
<th>YEAR 4</th>
<th>YEAR 5</th>
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