On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Schedule for – Multiple Award Schedule
Federal Supply Group: Professional Services  Class: 
Contract Number: 47QRAA19D000R
For more information on ordering from Federal Supply Schedules click on the FSS Schedules go to the GSA Schedules page at GSA.gov
Contract Period: 11/2/2018 – 11/1/2023

Contractor: LEBRUN MANAGEMENT SOLUTIONS, LLC
3572 DAYTON XENIA RD
SUITE 210
BEAVERCREEK, OH 45432 2805

Business Size: Small, Woman Owned Business

Telephone: 937-912-9045
Web Site: http://www.lmsolutionsllc.com/
E-mail: john.lebrun@lmsolutionsllc.com
Contract Administration: JOHN A LEBRUN
Price list current as of: Modification #PA-003 effective March 1, 2021

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See page 3
1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See page 3

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic Only: 50 States, DC and Territories

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: None

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

11. F.O.B Points(s): Destination

12a. Ordering Address(es): Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address

14. Warranty provision.: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A
18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: N/A

23. Data Universal Numbering System (DUNS) number: 079414243

24. Notification regarding registration in System for Award Management (SAM) database: Registered

Final Pricing:

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>Labor Category</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience</th>
<th>Security Clearance Required</th>
<th>Contractor or Customer Facility or Both</th>
<th>Domestic or Overseas</th>
<th>GSA Price (including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Principal Consultant</td>
<td>Masters</td>
<td>10</td>
<td>No</td>
<td>Both</td>
<td>Domestic Only</td>
<td>$145.99</td>
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<tr>
<td>541611</td>
<td>Project Lead/Subject Matter Expert</td>
<td>Bachelors</td>
<td>3</td>
<td>No</td>
<td>Both</td>
<td>Domestic Only</td>
<td>$112.38</td>
</tr>
<tr>
<td>541611</td>
<td>Consultant</td>
<td>Bachelors</td>
<td>2</td>
<td>No</td>
<td>Both</td>
<td>Domestic Only</td>
<td>$93.90</td>
</tr>
</tbody>
</table>

LeBrun Management Solutions, LLC Labor Category Descriptions

Principal Consultant:
- MA/MS Degree and 10 years’ of progressive experience in high level technical and organizational support experience
- Responsible for leading the team (large teams) during client projects
- Works with senior leaders of existing and potential clients
- Responsible for defining innovative strategies and achieving results
• Primary client contact overseeing day-to-day operations of the project thru completion
• Actively manages the more senior client relationships
• Acknowledged expert in at least one capability and one industry
• Reviews output, provides feedback, and approves client deliverables
• Substitution, BA/BS and plus five (5) additional years’ experience

**Project Lead/Subject Matter Expert:**
• BA/BS degree and minimum of 3 years of experience as a “Consultant” or equivalent experience
• Responsible for leading the team during client projects
• Implements strong program management practices (change request, issue management, risk management and decision tracking) and contributes to standard client implementation methodologies and management best practices.
• Responsible for analysis, design, scheduling, construction and delivery of solutions
• Primary client contact overseeing day-to-day operations of the project thru completion
• Manage the day-to-day of your team (e.g. prioritization, work-streams, output, etc.)
• Thought leader guiding all reporting work-streams
• Reviews output and provides feedback

**Consultant:**
• BA/BS degree and two years’ experience
• Focuses on problem solving and managing client relations
• Performs all functional duties independently
• Carries out research and data collection
• Conducts analysis
• Identifies issues and forms hypotheses and solutions
• Prepares reports and presentations
• Presents findings and recommendations to clients
• Guides recommendation/solution implementation and ensures client receives necessary assistance to carry out plan

**Service Contract Labor Standards (SCLS):** The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.