GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Schedule for – Multiple Award Schedule (MAS)

Class: 47QRAA19D001P
Contract Period: December 05, 2018 through December 04, 2023
*Price list is current as of Modification #PA-0004 effective April 16, 2020.

Contractor: SANAMETRIX, INC.
1530 Wilson Boulevard
Suite 670
Arlington, VA 22209

Business Size: Small, Disadvantaged, 8(a) Business

Telephone: (888) 303-5205
Extension: 
FAX Number: 571-775-3885
Web Site: http://www.sanametrix.com/
E-mail: crohr@sanametrix.com
Contract Administration: CAROL ROHR

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>611512</td>
<td>Flight Training</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price
based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any
other concession affecting price. Those contracts that have unit prices based on the
geographic location of the customer, should show the range of the lowest price, and cite
the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial
job titles, experience, functional responsibility and education for those types of employees
or subcontractors who will perform services shall be provided. If hourly rates are not
applicable, indicate “Not applicable” for this item.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company
address

6. Discount from list prices or statement of net price: Government net prices (discounts
already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 days.
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the
contractual agreement in exchange for other concessions

9a. Notification that Government purchase cards are accepted up to the micro-purchase
threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the
micro-purchase threshold: will accept

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for
expedited delivery are noted in this price list.” under this heading. The Contractor may
use a symbol of its choosing to highlight items in its price list that have expedited
delivery: Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day
delivery are available. Also, the Contractor will indicate that the schedule customer may
contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor.

12. F.O.B Points(s): Destination

13a. Ordering Address(es): Same as Contractor

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es): Same as company address

15. Warranty provision.: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Numbering System (DUNS) number: 122841567

26. Notification regarding registration in in System for Award Management (SAM) database.
27. **Final Pricing:**
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541611, 611430, 611512, OLM</td>
<td>Project Manager III</td>
<td>Both</td>
<td>$148.04</td>
<td>$151.74</td>
<td>$155.54</td>
<td>$159.43</td>
<td>$163.41</td>
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<td>2</td>
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<td>$145.30</td>
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<td>3</td>
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<td>Senior Psychometrician</td>
<td>Both</td>
<td>$147.18</td>
<td>$150.86</td>
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<td>$158.49</td>
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<td>5</td>
<td>541611, 611430, 611512, OLM</td>
<td>Senior Sampling Statistician</td>
<td>Both</td>
<td>$149.22</td>
<td>$152.95</td>
<td>$156.77</td>
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<td>6</td>
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<td>Senior Survey Methodologist</td>
<td>Both</td>
<td>$145.13</td>
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<td>$152.48</td>
<td>$156.29</td>
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<td>7</td>
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<td>Survey Methodologist</td>
<td>Both</td>
<td>$117.54</td>
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<td>8</td>
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<td>Statistician</td>
<td>Both</td>
<td>$85.84</td>
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<td>9</td>
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<td>Survey Sampling Statistician</td>
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<td>10</td>
<td>541611, 611430, 611512, OLM</td>
<td>Senior Content Area and Assessment Specialist</td>
<td>Both</td>
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<td>11</td>
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<td>Senior Analyst/Researcher/Scientist</td>
<td>Both</td>
<td>$115.49</td>
<td>$118.38</td>
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<td>$127.48</td>
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### Labor Category Pricing

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
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</thead>
<tbody>
<tr>
<td>12</td>
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<td>Recognized Expert</td>
<td>Both</td>
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<td>13</td>
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<td>Mid-Level Analyst &amp; Research Assistant</td>
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<tr>
<td>14</td>
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<td>$64.27</td>
<td>$65.87</td>
<td>$67.52</td>
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<tr>
<td>15</td>
<td>541611, 611430, 611512, OLM</td>
<td>Copy &amp; Technical Editor</td>
<td>Both</td>
<td>$65.41</td>
<td>$67.05</td>
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<tr>
<td>16</td>
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<td>Both</td>
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<td>$70.19</td>
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<tr>
<td>17</td>
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<td>Graphics/Video Designer II</td>
<td>Both</td>
<td>$102.17</td>
<td>$104.72</td>
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<td>18</td>
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<td>Data Architect</td>
<td>Both</td>
<td>$160.23</td>
<td>$164.24</td>
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<td>$176.87</td>
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<tr>
<td>19</td>
<td>541611, 611430, 611512, OLM</td>
<td>Web Developer</td>
<td>Both</td>
<td>$120.11</td>
<td>$123.12</td>
<td>$126.19</td>
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<td>$132.58</td>
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<tr>
<td>20</td>
<td>541611, 611430, 611512, OLM</td>
<td>Creative Director</td>
<td>Both</td>
<td>$120.11</td>
<td>$123.12</td>
<td>$126.19</td>
<td>$129.35</td>
<td>$132.58</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Awarded Labor Category Descriptions:

**Project Manager III**

**Minimum/General Experience:** Eight years of experience in a related technical field, including managerial experience OR equivalent experience and training.

**Functional Responsibility:** Responsible for all aspects of the development and implementation of assigned projects and provides a single point of contact for those projects. Takes projects from original concept through final implementation. Interfaces with all areas affected by the project including end users, computer services, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solutions of problems.

**Minimum Certifications and Education:** BA/BS degree

**Task Leader**

**Minimum/General Experience:** Six years of demonstrated experience in management of large complex projects with multiple staff members, in addition to progressively higher level of responsibility in the area of research, development and/or evaluation projects. The Task Leader shall have a working knowledge of the Government’s statutory and regulatory requirements that govern complex contracts and experience in providing services under such. The Task Leader shall be a recognized expert with a track record of solid technical and leadership accomplishments in statistics, research, survey methodology, development and/or evaluation of projects.

**Functional Responsibility:** The Task Leader shall carry out the overall management and leadership functions for work performed under the task order. Dependent upon the Performance Work Statement and or Statement of Objectives, the Task Leader may also have responsibilities for conducting some of the work. The responsibilities shall include:

- Deploying personnel and resources to achieve the objectives specified in the Statement of Work or Statement of Objectives;
- Ensuring that specific work efforts are completed effectively and on time;
- Ensuring the complete objectivity and independence of the work conducted under the task order;
- Ensuring the technical accuracy and reliability of the products, reports, and recommendations;
- Maintaining regular communications with the COR and program Task Leader to ensure efficient and effective management of the task;
- Preparing required reports and proposals;
- Ensuring that comprehensive records of activities, plans, and project finances are maintained;
- Overseeing goal setting, planning, management, and evaluation of the work that is carried out.

**Minimum Certifications and Education:** BA/BS degree

**Senior Psychometrician**

**Minimum/General Experience:** Six years of experience with a track record of solid accomplishments in statistics, educational measurement, social science research, or educational testing methodology.

**Functional Responsibility:** A Senior Psychometrician would conduct psychometric and statistical studies, consult on statistical and psychometric matters, and ensure that statistical and psychometric standards are met throughout all work on the task order. Areas of expertise should include but are not limited to item response theory analysis, linking and bridge studies, balanced incomplete block design, booklet spiraling, technical review of reports, and item development, including cognitive and non-cognitive items. The Senior Psychometrician shall assist other staff in planning statistical and psychometric analyses and interpreting their results, and shall oversee quality control procedures that ensure that the statistical and psychometric work in all products produced under the task order meet established standards. Assistance may include all aspects of technical review and cognitive survey design, but are not limited to cognitive item development, cognitive booklet design, questionnaire development, educational measurement procedures, interviewer training, data collection methods, data editing, data imputation, and data file development. Depending upon the Performance Work Statement or Statement of Objectives, the Senior Psychometrician may also direct projects in the area of statistical and psychometric methodology research or cognitive survey design and implementation.

**Minimum Certifications and Education:** MA/MS degree

**Psychometrician**

**Minimum/General Experience:** Five years of experience accomplishments in statistics, educational measurement, social science research, or educational testing methodology.

**Functional Responsibility:** A Psychometrician would conduct psychometric and statistical studies, consult on statistical and psychometric matters, and ensure that statistical and psychometric standards are met throughout all work on the task order. Areas of expertise should include but are not limited to item response theory analysis, linking and bridge studies, balanced incomplete block design, booklet spiraling, technical review of reports, and item development, including cognitive and non-cognitive items. The Psychometrician shall assist other staff in planning statistical and psychometric analyses and interpreting their results, and shall oversee quality control procedures that ensure that the statistical and psychometric work in all products produced under the task order meet established standards. Assistance may include all aspects of technical review and cognitive survey design, but are not limited to cognitive item development, cognitive booklet design, questionnaire development, educational
measurement procedures, interviewer training, data collection methods, data editing, data imputation, and data file development. Depending upon the Performance Work Statement or Statement of Objectives, the Psychometrician may also direct projects in the area of statistical and psychometric methodology research or cognitive survey design and implementation.

**Minimum Certifications and Education:** BA/BS degree

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**Senior Sampling Statistician**

**Minimum/General Experience:** Six years of demonstrated experience in management of large complex projects with multiple staff members, in addition to progressively higher level of responsibility in the area of research, development and/or evaluation projects.

**Functional Responsibility:** A Sampling Statistician would consult on matters of survey design and ensure that OMB and statistical standards are met throughout all work on the task order.

Areas of expertise should include but are not limited to complex sample designs, the development of sampling weights, the evaluation of survey frames and coverage, the use of area frames to supplement incomplete survey frames, and the design of sample surveys to either maximize or minimize overlap across separate sample surveys, depending upon programmatic needs. Assistance may include all aspects of sample design. Depending upon the Performance Work Statement or Statement of Objectives, the Sampling Statistician may also direct projects in the area of statistical methodology research or survey design and implementation.

**Minimum Certifications and Education:** BA/BS degree

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**Senior Survey Methodologist**

**Minimum/General Experience:** Six years of demonstrated experience in management of large complex projects with multiple staff members, in addition to progressively higher level of responsibility in the area of research, development and/or evaluation projects.

**Functional Responsibility:** A Survey Methodologist would consult on statistical matters and ensure that OMB and statistical standards are met throughout all work on the task order. Areas of expertise should include but are not limited to study/survey design; item development and instrumentation; sampling; weighting; imputation; the measurement of nonresponse and nonresponse bias; and the analysis of complex sample survey data. The Survey Methodologist shall assist other staff in planning statistical analyses and interpreting their results and shall oversee quality control procedures that ensure that the statistical work in all products produced under the task order meet the established standards. Assistance may include all aspects of survey design, including but not limited to sample design, questionnaire development, survey procedures, interviewer training, data collection methods, data editing, data imputation, data weighting and data file development. Depending upon the Performance Work Statement or Statement of Objectives, the Survey Methodologist may also direct projects in the area of statistical methodology research or survey design and implementation.

**Minimum Certifications and Education:** MA/MS degree

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Survey Methodologist

**Minimum/General Experience:** Four years of experience with solid accomplishments in statistics, social science research or survey methodology.

**Functional Responsibility:** A Survey Methodologist would consult on statistical matters and ensure that OMB and statistical standards are met throughout all work on the task order. Areas of expertise should include but are not limited to study/survey design; item development and instrumentation; sampling; weighting; imputation; the measurement of nonresponse and nonresponse bias; and the analysis of complex sample survey data. The Survey Methodologist shall assist other staff in planning statistical analyses and interpreting their results and shall oversee quality control procedures that ensure that the statistical work in all products produced under the task order meet the established standards. Assistance may include all aspects of survey design, including but not limited to sample design, questionnaire development, survey procedures, interviewer training, data collection methods, data editing, data imputation, data weighting and data file development. Depending upon the Performance Work Statement or Statement of Objectives, the Survey Methodologist may also direct projects in the area of statistical methodology research or survey design and implementation.

**Minimum Certifications and Education:** MA/MS degree

Statistician

**Minimum/General Experience:** Two years of demonstrated experience in management of large complex projects with multiple staff members, in addition to progressively higher level of responsibility in the area of research, development and/or evaluation projects.

**Functional Responsibility:** Plans data collection; analyzes and interprets numerical data from experiments, studies, surveys, and other sources; and applies statistical methodology to provide information for scientific research and statistical analysis. Presents results of statistical analyses in written reports.

**Minimum Certifications and Education:** BA/BS degree

Survey Sampling Statistician

**Minimum/General Experience:** Six years of experience with solid accomplishments in statistics, social science research or survey methodology.

**Functional Responsibility:** A Sampling Statistician would consult on matters of survey design and ensure that OMB and program statistical standards are met throughout all work on the task order. Areas of expertise should include but are not limited to complex sample designs, the development of sampling weights, the evaluation of survey frames and coverage, the use of area frames to supplement incomplete survey frames, and the design of sample surveys to either maximize or minimize overlap across separate sample surveys, depending upon programmatic needs. Assistance may include all aspects of sample design. Depending upon the Performance Work Statement or Statement of Objectives, the Sampling Statistician may also direct projects in the area of statistical methodology research or survey design and implementation.
Minimum Certifications and Education: BA/BS degree

Senior Content Area and Assessment Specialist

Minimum/General Experience: Six years of experience with in-depth knowledge of the content domain and hierarchy; current content-specific issues related to teaching, learning and assessment; and experience applying their expert content knowledge to test development.

Functional Responsibility: Senior Content Area and Assessment Specialists will provide content-area expertise to assist programs in the development of assessment items and scales. Staff will provide content-area expertise to assist in aligning each cognitive program item developed by the Item Development contractor with its respective framework, in ensuring that all program cognitive items are of the highest quality, in designing individual test booklets for piloting and operational assessments. Staff who take the leadership position for each subject will have demonstrated expertise and leadership in the subject area. This may include, but not be limited to teacher preparation, curriculum design and development, test development, research and/or professional development.

Minimum Certifications and Education: MA/MS degree

Senior Analyst/Researcher/Scientist

Minimum/General Experience: Six years of experience and highly qualified in a designated field of study and capable of managing research and development projects with multiple staff members.

Functional Responsibility: Oversees the planning for, and design of, individual research or development tasks/subtasks; identifies resources needed and develops the plan of work; manages the day-to-day work and ensures the quality of products when the work is completed. He or she would typically be a major participant in carrying out the work, and may oversee the work of others (e.g., other staff or other subcontractors) employed to do the work. Demonstrated the ability to produce high-quality, timely work.

Minimum Certifications and Education: MA/MS degree

Recognized Expert

Minimum/General Experience: Working in a discipline for at least 10 years with progressively higher levels of responsibility and a track record of solid accomplishments and recognized expertise.

Functional Responsibility: Using line of business, functional area, or specialized technology expertise, analyzes, plans and establishes requirements; performs functional modeling; and develops procedures and functional architectures. Applies knowledge of state-of-the-art technology to process studies and analysis projects. Analyzes client requirements and recommends development or acquisition strategies. Assists client in developing strategic plans and concepts relative to the particular area of expertise. Advises client on the impact of new legislation or new technologies that are relevant to their agency. Demonstrates
exceptional oral and written communication skills.

**Minimum Certifications and Education:** MA/MS degree

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**Mid-Level Analyst & Research Assistant**

**Minimum/General Experience:** The Mid-Level Analyst shall have 2 years of experience to be of assistance to Senior Scientists, including experience with data files or comparable experience to understand statistical or psychometric work.

**Functional Responsibility:** The Mid-Level Analyst shall have enough experience to be of assistance to Senior Scientists, including experience with data files or comparable experience to understand statistical or psychometric work. The Mid-Level Analysts shall have experience in conducting short-turnaround analyses; producing statistical tables, charts, and graphs to support more complex analytic work; conducting technical review of reports and related publications; preparing literature and data documentation searches and reviews; and producing the results of analyses in clear written form. The Mid-Level Analysts shall be able to use software compatible with analytical practice and produce work that meets statistical and presentation standards.

**Minimum Certifications and Education:** BA/BS degree

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**Junior-Level Analyst & Research Assistant**

**Minimum/General Experience:** The Junior-Level Analysts shall have knowledge necessary to support the work of Senior Scientists, including 1 year of experience or education to understand statistical work.

**Functional Responsibility:** The Junior-Level Analysts shall be capable of assisting with literature and data documentation searches and reviews; supporting statistical data analysis activities; and assisting in the preparation of statistical reports including the development of statistical tables, charts, and graphs. The Junior-Level Analysts shall be able to use software compatible with the practice.

**Minimum Certifications and Education:** BA/BS degree

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**Copy & Technical Editor**

**Minimum/General Experience:** Eight years of related experience OR equivalent experience and training.

**Functional Responsibility:** Responsible for content of technical documentation. Checks author's document for spelling, grammar and content problems (e.g., missing instructions or sections; redundant or unnecessary sections). Accuracy of content may fall under this position or the programmer, depending on the expertise of the editor. Ensures that documents follow the style laid out in the organization's style guide. May also be responsible for maintaining the style guide. Suggests revisions to the style guide as appropriate.
Minimum Certifications and Education: AA degree

Graphic Designer

Minimum/General Experience: Five years of related experience OR equivalent experience and training.

Functional Responsibility: Under general supervision, designs and develops user interface features, site animation, and special-effects elements. Contributes to the design group’s efforts to enhance the look and feel of the organization’s online offerings. Designs the website to support the organization’s strategies and goals relative to external communications. Develops applications based on current, new and future net-based applications. Requires significant graphics and design experience as well as HTML knowledge.

Minimum Certifications and Education: AA degree

Graphic/Video Designer II

Minimum/General Experience: 6 years of related experience OR equivalent experience and training.

Functional Responsibility: Under general supervision, designs and develops user interface features, site animation, and special-effects elements. Contributes to the design group’s efforts to enhance the look and feel of the organization’s online offerings. Designs the website to support the organization’s strategies and goals relative to external communications. Develops applications based on current, new and future net-based applications. Requires significant graphics and design experience as well as HTML knowledge.

Minimum Certifications and Education: BA/BS degree

Data Architect

Minimum/General Experience: Seven years of related experience OR equivalent experience and training.

Functional Responsibility: Build complex computer database systems. They work with a team that looks at the needs of the database, the data that is available, and creates a blueprint for creating, testing and maintaining that database. Assists with aligning IT programs and information assets with business strategy.

Minimum Certifications and Education: BA/BS degree

Web Developer

Minimum/General Experience: Seven years of related experience OR equivalent experience and training.

Functional Responsibility: Under general supervision, designs and develops user interface features, site animation, and special-effects elements. Contributes to the design group’s efforts
to enhance the look and feel of the organization’s online offerings. Designs the website to support the organization’s strategies and goals relative to external communications. Develops applications based on current, new and future net-based applications. Requires significant graphics and design experience as well as HTML knowledge.

**Minimum Certifications and Education:** AA degree

**Creative Director**

**Minimum/General Experience:** Four years of experience in the development of marketing materials and campaigns, including sales brochures and presentations, web design, video and print production.

**Functional Responsibility:** Attends creative input meetings to develop creative strategies and implements all creative requirements including copy, layout, illustrations, final art, and photography. Confirms client review and delivery schedules with account executive and assigns jobs to creative team. Oversees creative solutions and strategies.

**Minimum Certifications and Education:** BA/BS degree