GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services
FSC Class: 541611

Contract Number: 47QRAA19D001R

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract Period: December 10, 2018 – December 9, 2023

People, Technology and Processes, LLC
8621 E. Dr. Martin Luther King Jr. Blvd
Tampa, FL 33610
Phone: (813) 498-0486
Fax: (813) 498-0489
Web site - www.ptp-llc.com

Contract Administrator:
Tony Schwalm
Email: tony.schwalm@ptp-llc.com; Telephone: (813) 498-0486, ext. 104

Business Size: Service-Disabled Veteran-Owned Small Business (SDVOSB)

Price List Current as of Modification #PS-A812 A812, effective February 3, 2020

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
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<tbody>
<tr>
<td>54151S</td>
<td>54151SRC</td>
<td>IT Professional Services</td>
</tr>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>611430RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>611512</td>
<td>611512RC</td>
<td>Flight Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM’s)</td>
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</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. All discounts and the GSA Industrial Funding Fee have already been applied.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. Please see authorized prices provided at the end of this checklist, starting on page 3.

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
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<tbody>
<tr>
<td>54151S</td>
<td>$500,000</td>
</tr>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>611430</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>611512</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
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</table>

3. Minimum order: $100.00

4. Geographic coverage (delivery area): The geographic scope will be domestic and overseas delivery.

5. Point(s) of production (city, county, and State or foreign country): Same as company address.

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted.)

7. Quantity discounts: None
8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None.

10a. Time of delivery: Delivery requirements are specified on individual Task Orders.

10b. Expedited Delivery: Items available for expedited delivery are noted in this price list.

10c. Overnight and 2 day delivery. Please contact PTP for more information.

10d. Urgent Requirements. Please contact PTP for more information.

11. F.O.B. point(s). Destination

12a. Ordering address(es). Same as company address.

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): 8621 E. Dr. Martin Luther King Jr. Blvd, Tampa, FL 33610

14. Warranty provision: None offered.

15. Export packing charges, if applicable: Not applicable.

16. Terms and conditions of rental, maintenance, and repair (if applicable): Not applicable.

17. Terms and conditions of installation (if applicable): Not applicable.

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not applicable.

18b. Terms and conditions for any other services (if applicable): Not applicable.

19. List of service and distribution points (if applicable): Not applicable.

20. List of participating dealers (if applicable): Not applicable.

21. Preventive maintenance (if applicable): Not applicable.

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable.

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. PTP certifies that in accordance with

23. Data Universal Number System (DUNS) number: 054210678

24. Notification regarding registration in System for Award Management (SAM) database: PTP is registered in SAM.

## People, Technology and Processes (PTP) Services Pricelist

<table>
<thead>
<tr>
<th>SIN(s) Proposed</th>
<th>Service Proposed (e.g. Labor Category or Job Title/Task)</th>
<th>Labor Category Description Key Words</th>
<th>Minimum Years of Exp.</th>
<th>Identify Required Licenses or Certifications</th>
<th>Security Clearance Required</th>
<th>Unit of Issue (e.g. Hour, Task, Sq Ft)</th>
<th>Discount Offered to GSA (off CPL or Market Prices) (%)</th>
<th>Price Offered to GSA (including IFF)</th>
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<tbody>
<tr>
<td>54151S</td>
<td>SharePoint Developer</td>
<td>Information Technology Professional Services</td>
<td>5</td>
<td>None</td>
<td>Yes</td>
<td>hour</td>
<td>0.00%</td>
<td>$ 50.06</td>
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<tr>
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<td>SharePoint Administrator</td>
<td>Information Technology Professional Services</td>
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<td>None</td>
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<td>hour</td>
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<td>Content Manager</td>
<td>Information Technology Professional Services</td>
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<td>None</td>
<td>Yes</td>
<td>hour</td>
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<td>541611</td>
<td>Policy, Strategy and Plans Senior</td>
<td>Integrated Consulting Services</td>
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<td>Yes</td>
<td>hour</td>
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<td>Strategic Planning Analyst</td>
<td>Integrated Consulting Services</td>
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<td>hour</td>
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<td>611430</td>
<td>Cultural Advisor</td>
<td>Integrated Consulting Services</td>
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<td>None</td>
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<td>Consultant Manager</td>
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<td>Senior Knowledge Manager</td>
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<td>Site Lead</td>
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<td>611430</td>
<td>Organization Analyst III/Intermediate</td>
<td>Integrated Consulting Services</td>
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<td>Research Management Office Mgr</td>
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<td>Research Management Office Coordinator</td>
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<td>Library Technician</td>
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<td>Organization Performance Integrator</td>
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<td>Research Analyst Operations</td>
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<td>System Librarian</td>
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<td>Information Presentation Instructor</td>
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<table>
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<th>Rate</th>
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<td>49.20</td>
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</table>
People, Technology and Processes (PTP)
Labor Descriptions

Substitutions
Education/Experience Equivalency Information:
• General educational development credential or vocational degree = high school diploma
• A.S./A.A. degree = two years general experience
• B.S./B.A. = six years general experience
• M.S./M.A. = four years general experience
• Ph.D. = three years general experience
Example: M.S./M.A. degree = B.S./B.A. plus four years of general experience

SharePoint Developer
Designs, writes and develops workflows, support programs and applications.
High school diploma
5 years’ experience

SharePoint Administrator
Administers and advises on the design, installation, configuration, maintenance, and upgrades of a SharePoint platform for an organization.
High school diploma
5 years’ experience

Content Manager
Conceives and develops written and graphical content for website to provide information on products and services or entertainment to site
*This is the same as SharePoint Administrator but using a different suite IT tools.
High school diploma
5 years’ experience

Database Administrator
Designs, presents and administers integrated technology solutions architecture, strategies, policies and standards.
High School
3 years’ experience

Policy, Strategy and Plans Analyst
Manages and aids in the analyzing, planning, research, and development of organization’s objectives and strategic plans on order to achieve business opportunities, growth, and financial profitability.
Master’s Degree
10 years’ experience

Policy, Strategy and Plans Senior
Supervises staff and aids in researching and developing organization’s business plans and analyzing business opportunities to achieve growth and financial profitability including acquisitions, mergers, and/or divestures.
Master’s Degree
10 years’ experience

Strategic Planning Analyst
Assesses and conducts studies, prepares reports, and gives advice on feasibility, cost effectiveness, and regulatory conformance of long and short-range strategic plans, proposals, special projects, and ongoing programs to achieve the organization’s growth and profitability objectives.

Cultural Advisor
Assists establishment personnel identifying, evaluating, and resolving human relations and work performance problems within establishment to facilitate communication and improve employee human relations skills and work performance.

Consultant Manager
Develops, presents and defends conclusion, recommendations and plans for implementation based on research.

Senior Knowledge Manager
Manages, plans, and coordinates activities of projects to ensure that goals or objectives are accomplished within prescribed time frame and funding parameters.

Business Process Analyst
Analyzes and provides findings and recommendations about activities related to Knowledge Management and business processes.

SharePoint System Developer
Provide Microsoft SharePoint, Strategic Management System (SMS), web-based scripting, and other related technical support required by the tasks. Provide web-database applications/web services; understand project and software development methodologies, application assessment

Site Lead
Supervises implementation of Microsoft SharePoint, Strategic Management System (SMS), web-based scripting, and other related technical support required by the tasks.
SharePoint Admin Support
Provides knowledge of web-database applications/web services; understand project and software development methodologies, application assessment.
Bachelor’s Degree
2 years’ experience

Web Developer
Provides Microsoft SharePoint, Strategic Management System (SMS), web-based scripting, and other related technical support required by the tasks. Understands project and software development methodologies, application assessment
Bachelor’s Degree
6 years’ experience

Organization Analyst III/Intermediate
Provide instruction in adaptive thinking education and training to enhance the ability to think and solve problems in unconventional ways; maintain composure while responding to or adjusting one’s own thinking and actions to fit a changing environment.
Bachelor’s Degree
10 years’ experience

Organization Analyst IV/Senior
Provide instruction in adaptive thinking education and training to enhance the ability to think and solve problems in unconventional ways; provide strategies to maintain composure while responding to or adjusting one’s own thinking and actions to fit a changing environment.
PhD
14 years’ experience

Instructor
Provides instructional support, develops and adapts new or revised training or testing materials for formal course use. Participates in planning, developing, evaluating, and revising curriculum.
Bachelor’s Degree
5 years’ experience

Cognitive Performance Coach III/Intermediate
Develop and provide instruction based on principles of performance and sports psychology to enhance the cognitive skills required to physical and mentally excel while operating under high stress in physically demanding environments.
Master’s Degree
10 years’ experience

Cognitive Performance Coach IV/Senior
Develop and provide instruction based on principles of performance and sports psychology to enhance the cognitive skills required to physical and mentally excel while operating under high stress in physically demanding environments.
PhD
14 years’ experience

Curriculum Developer
Provides technical advice and assistance to the Director, Academic Instruction and faculty on interpretation and implementation of the Human Dynamics and Performance (HDP) programs. Initiates curriculum and test development projects, presentations, develops prototype and model projects for the purpose of stimulating new ways of conducting and improving training.

Bachelor’s Degree
2 years’ experience

Data manager
Create, manipulate, and manage extensive databases. Assist with the preparation of project-related reports, manuscripts and presentations to include tables, graphs, facts sheets, and written reports summarizing results.
Associate’s Degree
1 year experience

Education Technician
Provide a broad array of student support services and counseling to students wishing to use their tuition assistance to reach their educational goals to include educating the institutional and operational force on available voluntary education programs, opportunities and financial assistance.
Bachelor’s Degree
2 years’ experience

Research Management Office Manager
Develop, coordinate, and manage graduate level certificate programs. Coordinate and conduct selection panels for fully funded master degree programs.
Master’s Degree
2 years’ experience

Research Management Office Coordinator
Assist, manage, track, archive, and distribute research in support of designated personnel enrolled in advanced education programs at the masters and terminal degree levels and provide research support. Prepare research reports and briefings for audiences of all levels.
PhD Degree
10 years’ experience

Library Technician
Performs clerical and administrative library tasks to include: charging and discharging various types of library material; handling interlibrary loan requests, registering new library users, clearing library users who are leaving, tracking the status of library material; preparing overdue notices when necessary; mail distribution; routing cataloging and coding materials; retrieving information from computer data bases; and maintaining appropriate documentation.
Associate’s Degree
2 years’ experience

Organization Performance Integrator
Advise and provide consultation to outside organizations, as well as internal research and practice teams regarding best practices and translation of learning and performance theory into practical application.
Master’s Degree
5 years’ experience

Research Analyst Operations
Prepare effective research proposals. Prepare, manipulate, and manage extensive databases. Prepare and/or assist with the preparation of project-related reports, manuscripts, and presentations; including tables, graphs, fact sheets, and written reports summarizing results.
Master’s Degree
2 years’ experience

System Librarian
Serves as system administrator for library virtual automated and digital systems that provide dynamic access to the Library’s collections, and digital assets including the Integrated Library System (ILS), Discovery Service layer, Digital Databases, web based subscription databases, sound files and all assets owned or licensed by the Library System.
Master’s Degree
5 years’ experience

Information Presentation Instructor
Develops and adapts new or revised training or testing materials for formal course use. Participates in planning, developing, evaluating and revising curriculum. Recommends or establishes appropriate scheduling of assigned course. Updates lesson plans as changes occur that alter the method of delivery.
Bachelor’s Degree
2 years’ experience