GENERAL SERVICES ADMINISTRATION
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
Schedule Title: Multiple Award Schedule

SCOTTMADDEN, INC.

CONTRACT NUMBER: 47QRAA19D002N
CONTRACT PERIOD: 12/24/2018 through 12/23/2023
FSC Group: Professional Services

CONTRACTOR: ScottMadden, Inc.
2626 Glenwood Ave STE 480
Raleigh, NC 27608-1367
Tel: (919) 781-4191
Web: www.scottmadden.com

CONTRACT ADMINISTRATOR: Herbert Toms
Partner & Director of Finance
2626 Glenwood Ave STE 480
Raleigh, NC 27608-1367
Tel: (919) 227-3814
ltoms@scottmadden.com

Price list current as of Modification #PS-0008 effective August 9, 2021
BUSINESS SIZE: Other Than Small Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules, go to the GSA Schedules page at GSA.gov.
Contractor Information

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):

541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

541612HC - Agency Human Capital Strategy, Policy and Operations

OLM - Order-Level Materials (OLM)

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH AWARDED SIN: See Appendix A

1c. HOURLY RATES (Services only): See Appendix A

2. MAXIMUM ORDER THRESHOLD: $1,000,000

3. MINIMUM ORDER THRESHOLD: $100.00

4. GEOGRAPHIC COVERAGE: Worldwide

5. POINT(S) OF PRODUCTION: Raleigh, NC

6. DISCOUNT FROM BEST MARKET RATE: GSA Net-Prices can be found in Pricing Matrixes (below). Negotiated discounts have been applied and the Industrial Funding Fee has been added.

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: Net 30

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. FOREIGN ITEMS: None

10a. TIME OF DELIVERY: 30 Days ARO

10b. EXPEDITED DELIVERY: Contact Contractor if Available

10c. OVERNIGHT AND 2-DAY DELIVERY: Contact Contractor if Available

10d. URGENT REQUIREMENTS: Agencies can contact the Contractor’s representative to effect a faster delivery. Customers are encouraged to contact the Contractor for the purpose of requesting accelerated delivery.

11. FOB POINT: Destination

12a. ORDERING ADDRESS: ScottMadden, Inc.
ATTN: Logan Toms
2626 Glenwood Ave STE 480
Raleigh, NC 27608-1367

12b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. PAYMENT ADDRESS: ScottMadden, Inc.
ATTN: Logan Toms
2626 Glenwood Ave STE 480
Raleigh, NC 27608-1367
14. **WARRANTY PROVISION:** *Standard Commercial*

15. **EXPORT PACKING CHARGES:** *None*

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** *Not Applicable*

17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** *Not Applicable*

18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** *Not Applicable*

18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** *Not Applicable*

19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** *Not Applicable*

20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** *Not Applicable*

21. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** *Not Applicable*

22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** *Not Applicable*

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

   *Not applicable*

23. **Unique Entity Identifier (UEI) Number:** *109146639*

24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:**

   The contractor has an active registration in the System for Award Management (SAM) database.
<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Minimum Years Experience</th>
<th>Functional Responsibilities</th>
<th>Minimum Education</th>
<th>GSA Awarded Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Partner</td>
<td>20 years</td>
<td>Provides advice and management solutions to very senior executives. Overall accountability for delivery of quality results. May provide thought leadership to clients on behalf of the line of business or project.</td>
<td>Masters</td>
<td>$443.75</td>
</tr>
<tr>
<td>Director</td>
<td>15 years</td>
<td>Oversees all projects in a line of business. Overall accountability to ensure every project receives the appropriate support and resources required to deliver quality results. Formulates approaches, develops sources and provides management for solving broad management issues. Provides thought leadership to clients.</td>
<td>Masters</td>
<td>$330.24</td>
</tr>
<tr>
<td>Manager</td>
<td>10 years</td>
<td>Provides primary interface with client’s senior leadership. Provides guidance and direction on strategic matters for all projects.</td>
<td>Masters</td>
<td>$305.47</td>
</tr>
<tr>
<td>Senior Associate</td>
<td>8 years</td>
<td>Provides primary interface with client’s senior leadership. Provides guidance and direction on strategic matters for all projects.</td>
<td>Masters</td>
<td>$266.25</td>
</tr>
<tr>
<td>Associate</td>
<td>6 years</td>
<td>Provides primary interface with client’s management personnel regarding overall client satisfaction. Responsible for contract management and minimizing costs while maximizing efficiency in achieving contract requirements. Ensures all MOBIS activities conform to terms and conditions of contract and task ordering procedures.</td>
<td>Masters</td>
<td>$215.69</td>
</tr>
<tr>
<td>Commercial Labor Category</td>
<td>Minimum/General Experience and Years of Service</td>
<td>Functional Responsibilities</td>
<td>Educational Requirements</td>
<td>GSA Awarded Pricing</td>
</tr>
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<tr>
<td>Director of Research</td>
<td>10 years</td>
<td>Serves as strategic advisor and research manager to the project team. Plans and controls research activities related to the contract. Responsible for depth and quality of technical information associated with all task orders issued under the contract.</td>
<td>Masters</td>
<td>$215.69</td>
</tr>
<tr>
<td>Survey and Knowledgebase Manager (Administration)</td>
<td>10 years</td>
<td>Oversees all survey planning, design, sampling, and development. This includes: ▪ Pretest/pilot surveying; defining and refining the agenda ▪ Survey database administration ▪ Assessing reliability and validity of data ▪ Determining proper survey data collection methodology Oversees the production of reports and findings.</td>
<td>Masters</td>
<td>$110.43</td>
</tr>
<tr>
<td>Benchmarking Manager</td>
<td>8 years</td>
<td>Manages benchmarking and leading practice activities primarily in support of the Energy and Sustainability practice areas. These activities will include database design and development and project support including production and analysis of results.</td>
<td>Masters</td>
<td>$215.69</td>
</tr>
<tr>
<td>Clean Tech Manager</td>
<td>3 years</td>
<td>Provides assistance to clean energy and utility clients with market research, strategic planning, business planning, and due diligence evaluations.</td>
<td>Masters</td>
<td>$196.07</td>
</tr>
<tr>
<td>Senior Analyst</td>
<td>1 year</td>
<td>Provides assistance to project teams in specific business areas. Performs as an analyst and project team member, supporting the completion of smaller project tasks within estimated time frames.</td>
<td>Bachelor’s Degree</td>
<td>$132.10</td>
</tr>
<tr>
<td>Analyst</td>
<td>1 year</td>
<td>Analysts are primarily responsible for information management, data analysis, and deliverable preparation. Analysts serve in supporting roles on client projects or internal firm activities.</td>
<td>Bachelor’s Degree</td>
<td>$105.26</td>
</tr>
<tr>
<td>Research Analyst</td>
<td>1 Year</td>
<td>Analysts are primarily responsible for information management, data analysis, and deliverable preparation. Analysts serve in supporting roles on client projects or internal firm activities.</td>
<td>Bachelor’s Degree</td>
<td>$105.26</td>
</tr>
</tbody>
</table>
Service Contract Labor Standards

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.