GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The web address for GSA Advantage!™ is: http://www.GSAAdvantage.gov.

MULTIPLE AWARD SCHEDULE (MAS)
Federal Supply Group (Large Category): Professional Services
Contract Number: 47QRAA19D0049
Contract Period: February 8, 2019 through February 7, 2024

Koné Consulting, LLC
23632 HWY 99
Suite F #224
Edmonds, WA 98026

Business Size: Small, Woman-Owned Business

Alicia Koné, Owner & President
(425) 275-2895
alicia.kone@koneconsulting.com
www.koneconsulting.com

Price list current as of Modification #824 effective 8/14/2020.
# Table of Contents

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Customer Information

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
<th>PSC</th>
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</thead>
</table>
| 541611, OLM | Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.  
Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award.  
Personal services as defined in FAR 37.104 are prohibited.                                                                                                                                                                                                                                                                                                                                                      | R408 |

1b. Unit pricing: N/A. Please see hourly rates in item 1c below.

1c. Hourly rates information can be found in the table below.

<table>
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</thead>
<tbody>
<tr>
<td>Partner/Project Director</td>
<td>10 years minimum experience</td>
<td>Lead project teams and contribute independently to client projects. Developing and sustaining business relationships with clients. Provide follow-up on any issues that are escalated by the senior consultant.</td>
<td>Master's Degree</td>
<td>$245.04</td>
<td>$250.18</td>
<td>$255.44</td>
<td>$260.80</td>
<td>$266.28</td>
</tr>
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<tr>
<td>Senior Consultant</td>
<td>5 years minimum experience</td>
<td>Manage the day to day operations of the project(s) to which they are assigned. Project oversight; ensuring the project remains on time, within budget and scope and that the client is receiving high quality products. Developing and sustaining business relationships with clients.</td>
<td>Bachelor's Degree</td>
<td>$160.00</td>
<td>$163.36</td>
<td>$166.79</td>
<td>$170.29</td>
<td>$173.87</td>
</tr>
<tr>
<td>Associate Consultant</td>
<td>1 year minimum experience</td>
<td>Provide on- and off-sight consulting services, typically in conjunction with a more senior member of the project team (management consultant, PM/SC or PD/SR). Completing work plan tasks, with supervision from a senior team member.</td>
<td>Bachelor's Degree</td>
<td>$129.22</td>
<td>$131.93</td>
<td>$134.70</td>
<td>$137.53</td>
<td>$140.42</td>
</tr>
<tr>
<td>Management Consultant</td>
<td>3 years minimum experience</td>
<td>Provide on- and off-sight consulting services and subject matter expertise. Completing work plan tasks; ensuring quality and timely delivery of services.</td>
<td>Bachelor's Degree</td>
<td>$104.00</td>
<td>$106.18</td>
<td>$108.41</td>
<td>$110.69</td>
<td>$113.02</td>
</tr>
<tr>
<td>Project Assistant</td>
<td>1 year minimum experience</td>
<td>Provide assistance to consultants, project managers and project directors. Conduct research, coordinate/schedule meetings, provide notetaking and other duties as assigned.</td>
<td>High school diploma or GED</td>
<td>$58.39</td>
<td>$59.61</td>
<td>$60.87</td>
<td>$62.14</td>
<td>$63.45</td>
</tr>
</tbody>
</table>

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

5. **Point(s) of production (city, county, and state or foreign country):** Same as company address.

6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

7. **Quantity discounts:** Yes: .5% off of $250,000 to $500,000, and 1% off of $500,001 or more.

8. **Prompt payment terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes.

9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will not accept.

10. **Foreign items (list items by country of origin):** None.

11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order.

11b. **Expedited Delivery.** Contact Contractor.

11c. **Overnight and 2-day delivery.** Contact Contractor.

11d. **Urgent Requirements.** Contact Contractor.

12. **F.O.B Points(s):** Destination.

13a. **Ordering Address(es):** Same as Contractor.

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment address(es):** Same as company address.

15. **Warranty provision:** Contractor’s standard commercial warranty.

16. **Export Packing Charges (if applicable):** N/A

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor.

18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

19. **Terms and conditions of installation (if applicable):** N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. Section 508 compliance: N/A

25. Data Universal Numbering System (DUNS) number: 034824848

26. Notification regarding registration in System for Award Management (SAM) database: Registered.

27. Final Pricing: The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
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<tr>
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<tr>
<td>1</td>
<td>Partner/Project Director</td>
<td>Contractor</td>
<td>$245.04</td>
<td>$250.18</td>
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<td>2</td>
<td>Senior Consultant</td>
<td>Contractor</td>
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Service Contract Act
The Service Contract Labor Standards, formerly the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Labor Category Descriptions

**Partner/Project Director** – Members of this labor category lead project teams and contribute independently to client projects. They are responsible for developing and sustaining business relationships with clients. They provide follow-up on any issues that are escalated by the senior consultant.

Master’s Degree and 10 years minimum experience required.

**Senior Consultant** – Members of this labor category manage the day to day operations of the project(s) to which they are assigned. They are responsible for project oversight and ensuring the project remains on time, within budget and scope and that the client is receiving high quality products. They are responsible for developing and sustaining business relationships with clients.

Bachelor’s Degree and five years minimum experience required.

**Associate Consultant** - Members of this labor category provide on- and off-sight consulting services, typically in conjunction with a more senior member of the project team (management consultant, PM/SC or PD/SR). They are responsible for completing work plan tasks, with supervision from a senior team member.

Bachelor’s Degree and one year minimum experience required.

**Management Consultant** – Members of this labor category provide on- and off-sight consulting services and subject matter expertise. They are responsible for completing work plan tasks, and ensuring quality and timely delivery of services.

Bachelor’s Degree and three years minimum experience required.

**Project Assistant** – Members of this labor category provide assistance to consultants, project managers and project directors. They may be asked to conduct research, coordinate/schedule meetings, provide notetaking and other duties as assigned.

High school diploma or GED and one year minimum experience required.