FEDERAL SUPPLY SCHEDULE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.
For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

Price list current as of Modification PS-A812 effective May 11, 2020

SCHEDULE TITLE Multiple Award Schedule
FEDERAL SUPPLY GROUP Professional Services
CONTRACT NUMBER: 47QRAA19D005P
CONTRACT PERIOD: MARCH 7, 2019 – MARCH 6, 2024
CONTRACTOR: INFor500 LLC
2350 MISSION COLLEGE BOULEVARD
SUITE 880
SANTA CLARA, CA 95054
WWW.INFOR500.COM

Point of Contact for Contract Administration: Ward Karson
 e-mail: ward@infor500.com
 Tel: 415-819-3154
 Fax: 408-973-8082

Point of Contact for Marketing: Vijay Caveripakkam
 e-mail: vijay@infor500.com
 Tel: 408-209-6837
 Fax: 408-973-8082

Business Size: Small, minority-owned business

About the Company:
InFor500 is a Business Advisory firm based in Santa Clara, California. We provide high quality consulting in the areas of Procurement Services, Technology / Process Optimization and M&A’s. InFor500’s core value proposition comes from a highly focused team of SMEs with the knowledge and specialization to ensure a significant/timely ROI. With an outcome-based Consulting process, our goal is a long-term approach that builds an optimized approach to your business needs.
CUSTOMER INFORMATION

1a Awarded SIN(s): 541611 Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

1b Lowest Priced Item: N/A

1c Hourly Rates & Labor Category Descriptions: See Below

2 Maximum Order: $1,000,000

3 Minimum Order: $100

4 Geographic Coverage: Worldwide

5 Point of Production: N/A

6 Discount: Prices shown are net of discount.

7 Volume Discounts: 1% discount on orders exceeding $300,000

2% discount on orders exceeding $500,000

3% on orders exceeding $1,000,000

8 Prompt Payment Terms: Net 30 days

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9 Foreign Items: N/A

10 Time of Delivery:
   a. Normal: As Agreed Upon with Ordering Activity
   b. Expedited Contact Vendor
   c. Overnight & 2-day delivery Contact Vendor
   d. Urgent Requirements Contact Vendor

12 FOB Point(s): Destination for Worldwide Delivery

13a Ordering Address: Same as Contractor address

13b Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14 Payment Address: Same as Contractor address

15 Warranty Provision: Standard Commercial Warranty
16  Export packing charges, if applicable:  N/A
17  Terms and conditions of rental, maintenance, and repair (if applicable):  N/A
18  Terms and conditions of installation (if applicable):  N/A
19  Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):  N/A
20a Terms and conditions for any other services (if applicable):  N/A
20  List of service and distribution points (if applicable):  N/A
21  List of participating dealers (if applicable):  N/A
22  Preventive maintenance (if applicable):  N/A
24a Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):  N/A
24b Section 508 Compliance for EIT:  N/A
25  DUNS Number:  036780887
26  Notification regarding registration in CCR database:  In System for Award Management (SAM) database.

---

**5-Year Labor Rates**

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611, OLM</td>
<td>Partner</td>
<td>$256.93</td>
<td>$262.07</td>
<td>$267.31</td>
<td>$272.65</td>
<td>$278.11</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Sr. Management Consultant</td>
<td>$153.15</td>
<td>$156.21</td>
<td>$159.34</td>
<td>$162.52</td>
<td>$165.77</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Sr. Subject Matter Expert</td>
<td>$290.18</td>
<td>$295.98</td>
<td>$301.90</td>
<td>$307.94</td>
<td>$314.10</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Subject Matter Expert II</td>
<td>$256.93</td>
<td>$262.07</td>
<td>$267.31</td>
<td>$272.65</td>
<td>$278.11</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Sr. Principal Management Consultant</td>
<td>$256.93</td>
<td>$262.07</td>
<td>$267.31</td>
<td>$272.65</td>
<td>$278.11</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Management Consultant</td>
<td>$143.58</td>
<td>$146.45</td>
<td>$149.38</td>
<td>$152.36</td>
<td>$155.41</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Subject Matter Expert I</td>
<td>$235.77</td>
<td>$240.48</td>
<td>$245.29</td>
<td>$250.20</td>
<td>$255.20</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Principal Management Consultant III</td>
<td>$214.11</td>
<td>$218.39</td>
<td>$222.76</td>
<td>$227.21</td>
<td>$231.76</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Principal Management Consultant I</td>
<td>$149.87</td>
<td>$152.87</td>
<td>$155.93</td>
<td>$159.05</td>
<td>$162.23</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Project Manager</td>
<td>$128.46</td>
<td>$131.03</td>
<td>$133.65</td>
<td>$136.33</td>
<td>$139.05</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Acquisition Specialist II</td>
<td>$171.28</td>
<td>$174.71</td>
<td>$178.20</td>
<td>$181.77</td>
<td>$185.40</td>
</tr>
<tr>
<td>541611, OLM</td>
<td>Sr. Acquisition Analyst</td>
<td>$141.06</td>
<td>$143.88</td>
<td>$146.76</td>
<td>$149.69</td>
<td>$152.69</td>
</tr>
</tbody>
</table>
**PARTNER**

**Minimum Experience:** 20 Years

**Functional Responsibilities:** Ultimately responsibility for all client deliverables and authorized to sign the firm's name to reports. Responsible for managing the client and acts as the main liaison with senior client personnel. Essential functions include overseeing the planning, supervising, and completion of engagements, approving the timing and assigning of staff to engagements, and reviewing and approving deliverables to ensure all applicable Financial Accounting Standards, and other applicable standards are met.

**Minimum Education:** Master's Degree

---

**SENIOR MANAGEMENT CONSULTANT**

**Minimum Experience:** 10 Years

**Functional Responsibilities:** Under broad direction, leads multiple client programs/projects and plays a major role in developing recommendations. Proficiently applies consulting methodologies to collect and analyze data. Leads the development of programs and the implementation of solutions to meet client's business needs. Applies extensive knowledge of client's industry to meet the objectives of the engagement. Coordinates planning the engagement, establishing the engagement requirements, managing the costs of the engagement and delivering the results to the client. Develops and assists in making client presentations.

**Minimum Education:** Master's Degree

---

**SENIOR SUBJECT MATTER EXPERT**

**Minimum Experience:** 20 Years

**Functional Responsibilities:** The Senior Subject Matter Expert has a working knowledge of quality management/improvement processes as they apply to systems, projects and/or programs. They consult with the client to define needs or problems, conduct research, perform studies and surveys to obtain data, and analyze problems to advise and make recommendations on business and technical solutions based on hands-on experience solving similar business problems. They are able to utilize knowledge of theory, principles, or
technology of specific discipline or field of specialization.

**Minimum Education:** Master's Degree

<table>
<thead>
<tr>
<th>SUBJECT MATTER EXPERT II</th>
<th>Minimum Experience:</th>
<th>15 Years</th>
</tr>
</thead>
</table>

**Functional Responsibilities:** A Subject Matter Expert II understands, articulates, and implements best practices related to their area of expertise. They work directly in supervision of lower level SME's to maintain quality across all project deliverables. Depending on the work environment, the subject matter expert may lead or be an active participant of a work-group with the need for specialized knowledge. The subject matter expert provides guidance on how their area of capability can resolve an organizational need, and actively participates in all phases of the consulting engagement life cycle.

**Minimum Education:** Bachelor's Degree

<table>
<thead>
<tr>
<th>SENIOR PRINCIPAL MANAGEMENT CONSULTANT</th>
<th>Minimum Experience:</th>
<th>20 Years</th>
</tr>
</thead>
</table>

**Functional Responsibilities:** The Senior Principal Management Consultant works with clients on an assigned project to identify solutions to business problems and streamlines processes. These duties include: manage and mentor team of consultants assigned to project; execute and complete assigned projects within the time, scope, and budget negotiated with the client; evaluate existing systems and procedures making recommendations for improvement; design prototypes and proof of concepts that best fit the client's needs; ensure client's satisfaction until the project is complete.

**Minimum Education:** Master's Degree

<table>
<thead>
<tr>
<th>MANAGEMENT CONSULTANT</th>
<th>Minimum Experience:</th>
<th>7 Years</th>
</tr>
</thead>
</table>

**Functional Responsibilities:** Demonstrates expertise in a functional, technical, and/or industry specific area. Demonstrates thought leadership and issue analysis in the consulting field. Assesses scope of issues and leads development and execution of strategic client programs. Serves as functional or industry specialist within the areas of strategic planning, process analysis, activity-based costing, benchmarking, and organizational and operational issues.

**Minimum Education:** Bachelor's Degree

<table>
<thead>
<tr>
<th>SUBJECT MATTER EXPERT I</th>
<th>Minimum Experience:</th>
<th>10 Years</th>
</tr>
</thead>
</table>
**Functional Responsibilities:** A Subject Matter Expert I understands, articulates, and implements best practices related to their area of expertise. Depending on the work environment, the Subject Matter Expert may lead or be an active participant of a work-group with a need for specialized knowledge. The Subject Matter Expert I revises documents based on advice on how their area of capability can resolve an organizational need. Actively participates in all phases of the Consulting engagement life cycle.

**Minimum Education:** Bachelor's Degree

---

**PRINCIPAL MANAGEMENT CONSULTANT III**

**Minimum Experience:** 18 Years

**Functional Responsibilities:** Senior expert that possesses knowledge, and extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple organizations. Defines project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams and serves as a key facilitator between multiple teams to achieve objectives of complex efforts. Directs the activities of more junior Management Consultants or other staff as necessary.

**Minimum Education:** Bachelor's Degree

---

**PRINCIPAL MANAGEMENT CONSULTANT I**

**Minimum Experience:** 10 Years

**Functional Responsibilities:** Possesses knowledge, some experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works closely with senior Management Consultants or Task Leads.

**Minimum Education:** Bachelor's Degree

---

**PROJECT MANAGER**

**Minimum Experience:** 4 Years

**Functional Responsibilities:** Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of work, and reviews quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight. The Project Manager maintains and manages the client interface with the client organization.

**Minimum Education:** Bachelor's Degree
**ACQUISITION SPECIALIST II**  
**Minimum Experience:** 10 Years

**Functional Responsibilities:** Provides direction to directors and senior staff members on contract administration which may include acquisition planning, RFP/IFB preparation, market research/analysis, selection and administration of terms & conditions, cost and price analysis, negotiations, preparation of contract modifications, evaluation of performance, contract termination, and contract closeout. Individuals as required will have experience with Cost Reimbursable, Time and Materials, and Commercial Supply Schedule contracting.

**Minimum Education:** Bachelor’s Degree

**SENIOR ACQUISITION ANALYST**  
**Minimum Experience:** 6 Years

**Functional Responsibilities:** Oversees acquisition documentation and acquisition planning. Develops requirements and evaluation criteria for acquisitions. Writes Memorandum of Needs and Acquisition Plans, reviews Acquisition packages, reviews existing contracts to determine compliance with applicable laws, regulations and policies, provides clarification documents to acquisition office and trains staff on current procurement laws, regulations and policies. May perform or evaluate market research and trends, conditions and technological advances as they apply to the program. Assists with the development of source selection evaluation criteria. Coordinates and works with technical experts and the contracting office to ensure project milestones are reflected in the contractual documents and project plan. Develops a variety of independent Cost Estimates. Responsible for assisting with the planning, preparing, and maintaining of the current acquisition plans and overall program office acquisition administration functions to include program control and tracking.

**Minimum Education:** Bachelor’s Degree

**ACQUISITION ANALYST II**  
**Minimum Experience:** 4 Years

**Functional Responsibilities:** Works closely with senior analysts to develop requirements and evaluation criteria for acquisitions. Writes Memorandum of Needs and Acquisition Plans, reviews Acquisition package, reviews existing contracts to determine compliance with applicable laws, regulations and policies, provides clarification documents and trains staff on current procurement laws, regulations and policies. May perform or evaluate market research and trends, conditions and technological advances as they apply to the program with review and supervision of lead analyst. May assist with the development of source selection evaluation criteria. Coordinates and works with technical experts and the contracting office to ensure project milestones are reflected in the contractual documents and project plan. May assist in the development of independent Cost Estimates. May also be responsible for assisting with the planning, preparing, and maintaining of current acquisition plans and all program office acquisition administration functions to include program control and tracking.