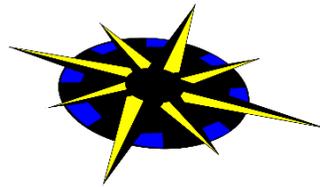




General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List  
Multiple Award Schedule  
FSC Group: R414, R425, R499  
Industrial Group: Professional Services and Scientific Management and Solutions



**FTS International, LLC**  
**45195 Business Court, Suite 100-F**  
**Sterling, VA 20166**  
**Phone: 703-225-7660**  
**Fax: 703-621-1133**  
**[www.fts-intl.com](http://www.fts-intl.com)**

Contract Number: 47QRAA19D0064  
Contract Period: March 19, 2019 – March 18, 2024  
Business Size: Small Business  
Contract Administrator: Leslie Seal  
Email: [FTS\\_Contracts@fts-intl.com](mailto:FTS_Contracts@fts-intl.com)  
*Contract Current Through Mod #PS-A812 effective April 20, 2020*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: [GSAAdvantage.gov](http://GSAAdvantage.gov). For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).



# **FTS INTERNATIONAL, LLC**

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## CUSTOMER INFORMATION

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### 1a. Table of Awarded Special Item Number(s):

SIN	Recovery	SIN Description
541330ENG	541330ENG	Engineering Services
541380	541380	Testing Laboratory Services
541420	541420	Engineering System Design and Integration Services
541715	541715	Engineering Research and Development and Strategic Planning
OLM	OLM	Order-Level Materials

### 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. Not Applicable

### 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See page 6

2. **Maximum Order:** \$1,000,000 (except SIN 541380: \$250,000)

3. **Minimum Order:** \$100.00

4. **Geographic Coverage (delivery Area):** Domestic only – 50 States, D.C., and Puerto Rico

5. **Point(s) of production (city, county, and state or foreign country):** Same as Contractor

6. **Discount from list prices or statement of net price:** GSA prices are Net

7. **Quantity discounts:** None

8. **Prompt payment terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Government purchase cards are accepted up to the micro-purchase threshold

9b. **Notification whether Government purchase cards are accepted or are not accepted above the micro-purchase threshold:** Government purchase cards *are not* accepted above the micro-purchase threshold

10. **Foreign items (list items by country of origin):** None



- 11a. Time of Delivery (Contractor insert number of days):** Net 30 days
- 11b. Expedited Delivery:** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery:** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements:** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s):** Destination
- 13a. Ordering Address(es):**  
45195 Business Court, Suite 100-F  
Sterling, VA 20166  
Phone: 703-225-7660  
Email: FTS\_contracts@fts-intl.com
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address(es):**  
45195 Business Court, Suite 100-F  
Sterling, VA 20166  
Phone: 703-225-7660  
Email: FTS\_contracts@fts-intl.com
- 15. Warranty provision:** N/A
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** None
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

- 19. Terms and conditions of installation (if applicable): N/A**
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A**
- 20a. Terms and conditions for any other services (if applicable): N/A**
- 21. List of service and distribution points (if applicable): N/A**
- 22. List of participating dealers (if applicable): N/A**
- 23. Preventive maintenance (if applicable): N/A**
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
- 25. Data Universal Numbering System (DUNS) number: 364688239**
- 26. Notification regarding registration in System for Award Management (SAM): Cage Code: 4P0U0**

## COMPANY OVERVIEW

### OUR MISSION

President and CEO, John Fitzgerald, founded FTS in 2005 with the goal of providing unbiased, innovative, and superior support to the US Government and its Intelligence Community through a cadre of elite consultants. To ensure mission-success, we focus on supporting the customer first, hand-selecting staff with exceptional skills, and minimizing corporate bureaucracy.

### CUSTOMERS

Our experience has resulted in valued relationships with multiple Customers, to include the NRO, DoD, DIA, ODNI, NSA, and NGA.



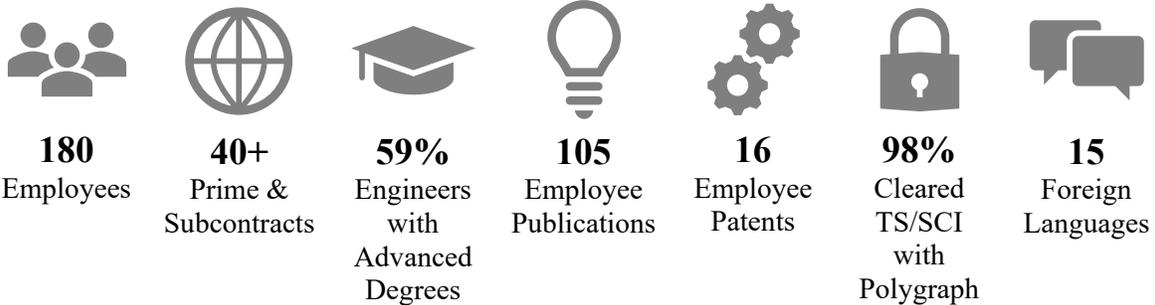
### CAPABILITIES

Engineering	Mission Operations	Intelligence Analysis	Management Support
Systems Engineering	Linguists	Counterterrorism Analysis & International Operations	Acquisition Support
RF & Digital Engineering	Logistics & Facilities	WMD Counterproliferation	Business Management
Communications Engineering	HUMINT Support	Targeting	Program/Project Management
Modeling & Simulation	Ground Operations	Network Analysis	Risk & Assessment
Satellite Operations	Construction & Design	Signals Intelligence & Analysis	Strategic Communications
Orbit Analysis	Combat Systems Integration	Geospatial Intelligence	Finance & Contracts
Ground Systems	Strategic Mission Planning	Intelligence, Surveillance, & Reconnaissance	Strategy & Leadership
Software Prototyping	Mission Science & Technology Support	Counterintelligence	Training
Special Communications	Operational Support		Records Management
IT Enterprise Systems			
New Technologies Studies, & Analysis			

## CULTURE OF EXCELLENCE

Based on our reputation for solving some of the hardest national security problems, FTS continues to attract recognized experts across multiple disciplines. This reputation stems from FTS' management, which opposes the traditional, hierarchical chain-of-command found in most companies. FTS management facilitates communication and empowers employees to create the culture and policies of the organization. Our corporate team focuses on minimizing bureaucracy so that our staff on the front lines can provide exceptional mission support. FTS employees are testament to the measurable success of our philosophy, and are consistently acknowledged for their superior performance by our customers.

## FTS STATISTICS



## AWARDS & RECOGNITION

FTS employees have received over 300 government awards and commendation letters to include IMINT Team of the Year, AS&T Team of the Quarter, SIGINT Team of the Year, Employee of the Year, four (4) ODNI National Intelligence Meritorious Unit Citation Awards, R&D Team of the Year, Ops/Technical Team Award, Contractor of the Year, and two (2) Collaborative Leadership Awards from the Director of National Intelligence. In addition, FTS employees regularly receive cash awards, classified Government kudos, and informal Customer recognition for exceptional support. FTS has also been recognized as a Top Workplace by *The Washington Post* in 2016, 2017, 2018, and 2019 to include awards for Best Corporate Benefit Structure, #1 Best Small Workplace, and #1 Best Midsize Workplace in the Washington Metro Area.





## LABOR DESCRIPTION CATEGORIES

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**Acceptable Equivalency:** A Bachelor's Degree may be substituted for 5 years of related experience for all proposed non-engineering labor categories.

### **Engineer 1**

**Functional Responsibility:** Invaluable senior consultant and subject matter expert with technical degree. A widely recognized expert, national authority, and leader in their field exhibiting an exceptional degree of ingenuity, creativity, and resourcefulness; applies highly advanced technologies, scientific principles, theories, and concepts; acts independently to resolve issues associated with the development and implementation of operational programs; recommends technological solutions to accomplish long-range objectives or strategic plans; formulates broadly applicable policies and directives. May demonstrate working knowledge of payload design, manufacturing, integration and test processes. May provide domain expertise support to spacecraft procurement activities from initial concept development through on-orbit delivery of the fully activated and deployed space vehicle. Able to develop briefings and provide assessments to a variety of audiences and convey information in a clear and articulate manner to Government leadership.

**Minimum Education/Experience:** Bachelors/30 Years

### **Engineer 2**

**Functional Responsibility:** Senior subject matter expert and technical professional with experience supporting customer programs. Knowledge of and ability to apply technical principles, theories, and concepts; develops solutions to problems of difficult scope and complexity; work executed with minimal instruction and supervision; capable of independent interaction with customer; makes decisions and recommendations that are recognized as authoritative and have a far-reaching impact on mission success. May demonstrate knowledge in areas such as space system technologies, architectures, missions, spacecraft design, integration, launch, operations, and test processes. May provide domain expertise support for space capability engineering activities from concept development through preliminary design phases, and/or spacecraft procurement activities from concept development through on-orbit delivery and mission operations. Able to support community outreach activities for the customer. Able to develop briefings and provide assessments to a variety of audiences and convey information in a clear and articulate manner to Government leadership.

**Minimum Education/Experience:** Bachelors/25 Years

**Engineer 3**

**Functional Responsibility:** Senior Engineer with technical degree. Able to apply extensive expertise solving complex problems that require mastery of the technical subject matter; develops solutions to problems of moderate scope and complexity; work is performed with minimal supervision and is evaluated on achievable success over a relatively long period; may represent the organization as prime customer contact on significant technical matters affecting the contract. Makes decisions and recommendations that are recognized as authoritative and have a far-reaching impact on mission success.

May demonstrate knowledge in areas such as satellite command and control systems design, manufacturing, integration and test processes; spacecraft design and performance, manufacturing, integration and test processes; spacecraft missions, acquisition, design and capabilities. May provide domain expertise support for ground systems procurement activities from concept development through O&M activities, and/or space capability engineering activities from concept development through preliminary design phases, and/or spacecraft procurement activities from concept development through on-orbit delivery and mission operations. Able to develop briefings and provide assessments to a variety of audiences and convey information in a clear and articulate manner to Government leadership.

**Minimum Education/Experience:** Bachelors/22 Years

**Engineer 4**

**Functional Responsibility:** Engineering professional with technical degree. Able to apply a wide range of principles, theories, and concepts in their technical or scientific field and provides solutions to a wide range of critical issues with creativity; develops solutions to problems of basic scope and complexity; work requires some supervision, and outcome is reviewed upon completion for compliance in meeting objectives; frequently interacts with customers and represents the company in providing solutions to difficult technical issues of importance to the project. Makes decisions and recommendations that have a far-reaching impact on mission success. May demonstrate knowledge in areas such as satellite command and control systems design, manufacturing, integration and test processes; spacecraft design and performance, manufacturing, integration and test processes; spacecraft missions, acquisition, design and capabilities. May provide domain expertise support for ground systems procurement activities from concept development through O&M activities, and/or space capability engineering activities from concept development through preliminary design phases, and/or spacecraft procurement activities from concept development through on-orbit delivery and mission operations. Able to develop briefings and provide assessments to a variety of audiences and convey information in a clear and articulate manner to Government leadership.

**Minimum Education/Experience:** Bachelors/18 Years

**Engineer 5**

**Functional Responsibility:** Mid to senior level technical professional with experience supporting customer programs. Able to apply technical principles, theories, and concepts; develops solutions to problems of basic scope and complexity; work generally performed with instructions and under general supervision; capable of independent interaction with customer. May demonstrate knowledge in several areas such as payload unit design, manufacturing, integration and test processes; spacecraft design and performance, manufacturing, integration and test processes. May provide domain expertise support for space capability engineering activities from concept development through preliminary design phases, and/or spacecraft procurement activities from concept development through on-orbit delivery and mission operations. Able to develop briefings and provide assessments to a variety of audiences and convey information in a clear and articulate manner to Government leadership.

**Minimum Education/Experience:** Bachelors/15 Years



## **Engineer 6**

**Functional Responsibility:** Mid-level technical professional with experience supporting customer programs. Able to apply technical principles, theories, and concepts; develops solutions to problems of basic scope and complexity; work generally performed with instructions and under general supervision; capable of independent interaction with customer. May demonstrate knowledge in several areas such as satellite command and control systems design, manufacturing, integration and test processes; spacecraft design and performance; complex space systems acquisition processes.

May provide domain expertise support for ground systems procurement activities from concept development through O&M activities, and/or spacecraft procurement activities from concept development through on-orbit delivery and mission operations, and/or lifecycle requirements baseline for satellite systems. Able to develop briefings and provide assessments to a variety of audiences and convey information in a clear and articulate manner to Government leadership.

**Minimum Education/Experience:** Bachelors/10 Years

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## **Engineer**

**Functional Responsibility:** Mid-level technical professional with experience supporting customer programs. Able to apply technical principles, theories, and concepts; develops solutions to problems of basic scope and complexity; work generally performed with instructions and under general supervision; capable of independent interaction with customer.

**Minimum Education/Experience:** Bachelors/10 Years

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## **Systems Engineer - Project Lead**

**Functional Responsibility:** Senior subject matter expert and technical professional with extensive experience supporting customer programs. Responsible for leading projects throughout the project life cycle. Knowledge of and ability to apply technical principles, theories, and concepts; develops solutions to problems of difficult scope and complexity; work executed with minimal instruction and supervision; capable of independent interaction with customer; makes decisions and recommendations that are recognized as authoritative and have a far-reaching impact on mission success.

**Minimum Education/Experience:** Bachelors/22 Years

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## **Systems Engineer**

**Functional Responsibility:** Subject matter expert and technical professional with experience supporting customer programs. Knowledge of and ability to apply technical principles, theories, and concepts; develops solutions to problems of difficult scope and complexity; work executed with minimal instruction and supervision; capable of independent interaction with customer; makes decisions and recommendations that are recognized as authoritative and have a far-reaching impact on mission success.

**Minimum Education/Experience:** Bachelors/15 Years



## **Mission Support**

**Functional Responsibility:** Mid-level professional with experience supporting customer programs. Knowledge of and ability to apply principles, theories, and concepts in their specialized field; develops solutions to problems of basic scope and complexity; work performed with instructions and under general supervision. May be responsible for the execution of routine business operations for the SPO. Can anticipate what needs to be accomplished across SPO acquisition and maintenance efforts to help the Program Management team and improve overall SPO efficiency. May provide Front Office or SPO response, may coordinate with the appropriate SPO subject matter experts as needed, may track, disseminate and coordinate actions assigned to Front Office or SPO, is able to prepare and submit products and responses on time. May prepare SPO Weekly Activity Reports documenting accomplishments and upcoming events.

May maintain the action tracking process to include the use of an action tracking tool and report action tracking status and statistics. May provide routine administrative support including appointment scheduling, calendar management and attending meetings.

**Education/Experience:** H.S. Diploma/10 Years

## **Mission Support II**

**Functional Responsibility:** Mid-level professional with experience supporting customer programs. Knowledge of and ability to apply principles, theories, and concepts in their specialized field; develops solutions to problems of basic scope and complexity; work performed with instructions and under general supervision. May be able to develop, monitor and maintain an enterprise SharePoint environment; migrate client sites between different versions of SharePoint server. May be skilled in graphics design including proficiency with graphics software and tools.

**Education/Experience:** H.S. Diploma/8 Years

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## **Program Manager**

**Functional Responsibility:** Responsible for managing programs and achieving program objectives. Senior subject matter expert and technical professional with extensive experience supporting customer programs. Knowledge of and ability to apply technical principles, theories, and concepts; develops solutions to problems of difficult scope and complexity; work executed with minimal instruction and supervision; capable of independent interaction with customer; makes decisions and recommendations that are recognized as authoritative and have a far-reaching impact on mission success.

**Minimum Education/Experience:** Bachelors/22 Years

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## **Subject Matter Expert**

**Functional Responsibility:** Subject matter expert and technical professional with experience supporting customer programs. Knowledge of and ability to apply technical principles, theories, and concepts; develops solutions to problems of difficult scope and complexity; work executed with minimal instruction and supervision; capable of independent interaction with customer; makes decisions and recommendations that are recognized as authoritative and have a far-reaching impact on mission success.

**Minimum Education/Experience:** Bachelors/20 Years



## **Information Technology (IT) Subject Matter Expert**

**Functional Responsibility:** Senior subject matter expert and technical professional with experience supporting customer programs. Plans, directs, and coordinates IT-related activities including electronic data processing, information systems, systems analysis, and computer programming. Performs day-to-day management of the IT program and develops long-term and strategic objectives to ensure that end-user requirements are achieved. Performs horizontal integration planning, and interfaces with other functional areas, ensuring that technical solutions and schedules are implemented in a timely manner. Knowledge of and ability to apply technical principles, theories, and concepts; develops solutions to problems of difficult scope and complexity; work executed with minimal instruction and supervision; capable of independent interaction with customer; makes decisions and recommendations that are recognized as authoritative and have a far-reaching impact on mission success.

**Minimum Education/Experience:** Bachelors/20 Years

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## **Systems Architect**

**Functional Responsibility:** Mid-level technical professional with experience supporting customer programs. Responsible for maintaining the integrity of systems by defining requirements architecture and interfaces. Plans, implements, tests, documents, and maintains solutions to total systems or subsystems using internally created and commercial off-the-shelf products. Provides a total systems perspective including a technical understanding of relationships, dependencies and requirements of hardware and software components. Able to apply technical principles, theories, and concepts; develops solutions to problems of basic scope and complexity; work generally performed with instructions and under general supervision; capable of independent interaction with customer.

**Minimum Education/Experience:** Bachelors/10 Year



## GSA PRICING

SIN	Labor Category	Site	Year 1 (March 19, 2019 – March 18, 2020)	Year 2 (March 19, 2020 – March 18, 2021)	Year 3 (March 19, 2021 – March 18, 2022)	Year 4 (March 19, 2022 – March 18, 2023)	Year 5 (March 19, 2023 – March 18, 2024)
541330ENG, 541380, 541420, 541715	Engineer 1	Both	\$247.96	\$253.54	\$259.25	\$265.08	\$271.05
541330ENG, 541380, 541420, 541715	Engineer 2	Both	\$235.97	\$241.28	\$246.71	\$252.26	\$257.94
541330ENG, 541380, 541420, 541715	Engineer 3	Both	\$217.06	\$221.95	\$226.94	\$232.05	\$237.27
541330ENG, 541380, 541420, 541715	Engineer 4	Both	\$208.93	\$213.63	\$218.44	\$223.36	\$228.38
541330ENG, 541380, 541420, 541715	Engineer 5	Both	\$192.58	\$196.92	\$201.35	\$205.88	\$210.51
541330ENG, 541380, 541420, 541715	Engineer 6	Both	\$169.86	\$173.68	\$177.59	\$181.59	\$185.67
541330ENG, 541380, 541420, 541715	Mission Support	Both	\$151.54	\$154.95	\$158.43	\$162.00	\$165.64
541330ENG, 541380, 541420, 541715	Mission Support II	Both	\$135.61	\$138.66	\$141.78	\$144.97	\$148.23
541330ENG, 541380, 541420, 541715	Systems Engineer Project Lead	Both	\$226.27	\$231.36	\$236.57	\$241.89	\$247.33
541330ENG, 541380, 541420, 541715	Subject Matter Expert	Both	\$224.71	\$229.77	\$234.94	\$240.22	\$245.63
541330ENG, 541380, 541420, 541715	Program Manager	Both	\$229.90	\$235.07	\$240.36	\$245.77	\$251.30
541330ENG, 541380, 541420, 541715	Systems Engineer	Both	\$235.78	\$241.09	\$246.51	\$252.06	\$257.73
541330ENG, 541380, 541420, 541715	IT Subject Matter Expert	Both	\$235.78	\$241.09	\$246.51	\$252.06	\$257.73
541330ENG, 541380, 541420, 541715	Systems Architect	Both	\$110.75	\$113.24	\$115.79	\$118.40	\$121.06
541330ENG, 541380, 541420, 541715	Engineer	Both	\$163.94	\$167.62	\$171.40	\$175.25	\$179.20