GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov.

Schedule Number: 00CORP  Schedule Title: The Professional Services Schedule (PSS)

FSC Group: 00CORP

Contract Number: 47QRAA19D0098

For more information on ordering from Federal Supply Schedules go to the internet address: http://www.gsa.gov/schedules. Find link to GSA Schedules. Then find link to Customers Ordering from Schedules. Next, find links to Ordering Procedures for Services Requiring a Statement of Work and Ordering Procedures for Services not Requiring a Statement of work.

Contract Period: June 17, 2019 – June 16, 2024

Applied Environmental, Inc.
200 Fairbrook Drive, Suite 201
Herndon, VA 20170-5283
Phone Number: (703) 648-0822
Fax Number: (703) 648-0575
www.appenv.com
Contact for contract administration: William Brown, Comptroller
wbrown@appenv.com

Business size: Small, Women Owned business (WOSB)

Modification Number: 0002  Effective Date: July 18, 2019
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CUSTOMER INFORMATION

1a. Table of awarded Special Item Numbers (SINs):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>899-1</td>
<td>899-1RC</td>
<td>Environmental Consulting Services</td>
</tr>
<tr>
<td>00CORP 500</td>
<td>00CORP 500RC</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced service for each special item number awarded in the contract.

See page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

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2. Maximum order for each SIN: $1,000,000.00

3. Minimum order: $100.00

4. Geographic coverage (delivery area): Domestic only

5. Point(s) of production: Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts:
   - 2.0% on single task order exceeding $250,000
   - 3.0% on single task order exceeding $500,000

8. Prompt payment terms: Net 30 Days

   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes, accepted.

10. Foreign items: None

11a. Time of delivery: Specified on the Task Order

11b. Expedited delivery: Contact Contractor

11c. Overnight and 2-day delivery: Contact Contractor

11d. Urgent requirements: Contact Contractor

12. F.O.B. point(s): Destination

13a. Ordering address(es): Same as Contractor
13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address: **Same as company address**

15. Warranty provision: **Contractor’s standard commercial warranty**

16. Export packing charges: **N/A**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Contact Contractor**

18. Terms and conditions of rental maintenance, and repair: **N/A**

19. Terms and conditions of installation: **N/A**

20. Terms and conditions of repair parts: **N/A**

20a. Terms and conditions for any other services: **N/A**

21. List of service and distribution points: **N/A**

22. List of participating dealers: **N/A**

23. Preventative maintenance: **N/A**

24a. Special attributes such as environmental attributes: **N/A**

24b. Section 508 compliance: **The EIT standards can be found at: www.Section508.gov/**

25. Data Universal Number System (DUNS) number: 161210919

26. Notification regarding registration in the System for Award Management (SAM) database. **Applied Environmental, Inc. is registered & active in SAM.**
PRICING

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Site</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Principal/Director</td>
<td>Both</td>
<td>$120.91</td>
</tr>
<tr>
<td>Senior Certified Industrial Hygienist/Environmental Consultant</td>
<td>Both</td>
<td>$120.91</td>
</tr>
<tr>
<td>Staff Certified Industrial Hygienist/Staff Environmental Consultant</td>
<td>Both</td>
<td>$95.72</td>
</tr>
<tr>
<td>Industrial Hygienist/Environmental Consultant</td>
<td>Both</td>
<td>$84.63</td>
</tr>
<tr>
<td>Industrial Hygiene Technician/Environmental Technician</td>
<td>Both</td>
<td>$55.42</td>
</tr>
<tr>
<td>Administrative Support</td>
<td>Both</td>
<td>$55.42</td>
</tr>
</tbody>
</table>

Service Contract Labor Standards (SCLS) Matrix

<table>
<thead>
<tr>
<th>SCLS Eligible Labor Category</th>
<th>SCLS Equivalent Code Title</th>
<th>Wage Determination No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial Hygiene Technician/Environmental Technician**</td>
<td>30090 – Environmental Technician</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Administrative Support**</td>
<td>01020 – Administrative Assistant</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (**) SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).
LABOR CATEGORY DESCRIPTIONS

Corporate Principal/Director

Functional responsibilities: Performs Senior Quality Assurance Reviews, has complete authority to commit the resources of the firm, manages large contracts, provides corporate oversight of all tasks and projects, tracks budget and schedules, and serves as the program manager for GSA schedule contracts.

Minimum years of experience: 20 years in Industrial Hygiene and Environmental Science/Engineering related projects.

Minimum education/degree requirements: Associates Degree, Science and/or Engineering

Any applicable training or certification requirements: Licenses and certification in appropriate area of professional discipline.

Senior Certified Industrial Hygienist/Senior Environmental Consultant

Functional responsibilities: Practicing Board Certified Industrial Hygienist (CIH) and/or Senior Environmental Consultant. Both disciplines serve in senior level positions, which include consulting, proposal development and costing, expert witness testimony, field oversight of staff, budgeting, scheduling, interaction with clients, reporting, editing work (QC) of others, and project closeout. These positions may be required for professional review and signing final work products.

Minimum years of experience: 15+ years of experience in Industrial Hygiene or Environmental Science/Engineering related projects.

Minimum education/degree requirements: Bachelor’s Degree in Science or Engineering.

Any applicable training or certification requirements: CIH Certification/Licenses training and certification in appropriate area of professional discipline.

Staff Certified Industrial Hygienist /Staff Environmental Consultant

Functional responsibilities: Shares similar responsibilities as the senior category; however, will typically manage smaller projects/tasks and perform more “hands-on” fieldwork. Will be under the direction of the senior categories/principal/director.

Minimum years of experience: 10 years of experience in Industrial Hygiene or Environmental Science/Engineering related projects.

Minimum education/degree requirements: Bachelor’s Degree in Science or Engineering.

Any applicable training or certification requirements: CIH Certification/Licenses training and certification in appropriate areas of professional discipline.

Industrial Hygienist/Environmental Consultant

Functional responsibilities: Performs similar services as the Staff Level positions; however, typically is under the direct supervision of the Staff level position. May perform as a task manager on a larger project managed by a senior manager. Performs field surveys, scheduling, and writes final reports for review by senior personnel. May perform supervisory responsibility for entry-level personnel.

Minimum years of experience: 5 years of experience.

Minimum education/degree requirements: Bachelor’s Degree in Science or Engineering

Any applicable training or certification requirements: CIH Certification/Licenses training and certification in appropriate areas of professional discipline

Industrial Hygiene Technician/ Environmental Technician

Functional responsibilities: Typically performs hazardous materials sampling during abatement operations, visual inspections at the conclusion of projects, and clearance testing. May collect soil samples,
perform storm water monitoring, or other field related tasks. Always takes direction from others, typically works on teams with more experienced personnel

**Minimum years of experience:** none.

**Minimum education/degree requirements:** High School Diploma.

**Any applicable training or certification requirements:** Appropriate training and certification in areas of service (i.e. asbestos project monitor, safety training, hazardous waste operations and emergency responses etc.).

**Administrative Support**

**Functional responsibilities:** Similar as the Word Processor; however, with more experience. May lead others, responsible for editing reports for grammar and syntax performed by others. Performs marketing duties and responds to requests for proposals. Assists senior management in project management. Manages and administers office functions.

**Minimum years of experience:** 2 years.

**Minimum education/degree requirements:** High School Diploma.

**Any applicable training or certification requirements:** Training in specific Microsoft Office programs preferred. Other programs as required to support a project or program.
Our industrial hygiene professionals have worked in a wide array of industrial, commercial, research, clinical, and governmental settings, building a thorough knowledge of processes, environments, and workplaces. Applied Environmental, Inc. offers over 33 years of experience in evaluating occupational health hazards including the following:

- Chemical agents (such as solvents, particulates, fumes, vapors, and acids/alkalis),
- Biological agents (including fungal and bacterial exposures), and
- Physical stresses (such as noise, radiation, and thermal stresses).

We provide turnkey surveys to identify employee occupational exposure monitoring, evaluating exposure data, and recommending options for cost-effective control measures such as engineering controls, administrative or management procedural changes, material substitution, personal protective equipment, and/or process modifications. We complete all industrial hygiene projects under the direct supervision of a Board Certified Industrial Hygienist (CIH).

Applied Environmental maintains an extensive inventory of direct-read industrial hygiene instruments, colorimetric detector tubes, and analytical sampling equipment. Our close working relationships with numerous AIHA-accredited industrial hygiene analytical laboratories assure that we have an in-house inventory of sampling media as well as comprehensive analytical support.
Since its inception in 1986, Applied Environmental has performed too many abatement monitoring projects to count. As asbestos abatement typically occurs in facilities with 24/7 operations; during public school vacations with condensed time frames; or in emergencies, quick response, “around the clock shifts” and rapid sample analysis are essential in the overall execution and success of the abatement effort. These situations are “normal occurrences” for us, requiring experienced staff, with excellent communication.

On site analysis by Phase Contrast Microscopy (PCM) during asbestos abatement projects is as essential as final clearance testing at the conclusion of the project. Basing response actions on samples rapidly analyzed on site is only as good as the quality of the analysis. All of our analysts are members of the American Industrial Hygiene Association’s (AIHA) Asbestos Analysts Registry (AAR), and meet all QA/QC criteria.

Compliance to the Lead in Construction Standard involves many different trades and multiple aspects of work conditions. Applied Environmental has experience in monitoring lead abatement and compliance for lead in construction. Progressive engineering methods and control options are utilized as necessary based upon each increased type of impact to the painted surfaces and potential of exposure to workers and surrounding environment. Applied Environmental has successfully managed and provided oversight in lead in construction environments since promulgation of the standard.
Applied Environmental’s Environmental Compliance Services have been developed to provide compliance support to government, industry, commercial, and institutional clients across the spectrum of regulations. Our individually tailored project approach enables our clients to effectively manage complex regulatory compliance issues that pertain to their operations. Our Environmental Compliance Services will assist in developing, implementing and maintaining effective environmental programs and procedures to achieve compliance goals. Our Environmental Compliance Services Include:

- Spill Prevention Control and Countermeasures Plans (SPCC),
- Storm Water Pollution Prevention Plans (SWPPP),
- National Environmental Policy Act (NEPA) Assessments,
- Environmental Policy Review and Development,
- Natural Resources Management Plans,
- Multi-media Audits, and
- Environmental Audits.
Applied Environmental has developed facility sustainability and energy efficiency programs from the ground up; from gathering stakeholders and developing plans, to implementation, continual monitoring, and improvement. We use the ISO 14001 Plan-Do-Check-Act cycle to ensure programs continue to progress after implementation.

“You can’t manage what you don’t measure,” so we have a strong emphasis on data collection and analysis. Our first step in a project is to get to know you, your facility, and your goals, and then identify the key data that will help you succeed. That data will drive solutions such as the most cost-effective energy projects, the best approach to improving recycling rates, or the most impactful sustainability strategies.

Our staff includes a Certified Energy Manager (CEM), Professional Engineer (PE), Certified Industrial Hygienist (CIH), and LEED AP. Our expertise includes:

- Sustainability and energy programs – development, implementation, management,
- Energy audits,
- Energy data monitoring and analysis,
- Energy efficiency project identification and prioritization,
- Greenhouse gas (GHG) emission inventories and reduction strategies,
- LEED projects – new construction and existing buildings,
- Storm water and low impact development (LID),
- Recycling programs,
- Indoor air quality expertise
- Guiding principles assessments.
Applied Environmental has completed projects within airport and air traffic control facilities, both as the prime contractor and as a subcontractor, throughout the US, Puerto Rico, Hawaii, and Guam. We offer a staff of Air Operations Area (AOA)-cleared personnel and AOA-approved vehicles. Applied Environmental personnel are cleared to work within Security Identification Display Areas (SIDA) within airport facilities, Federal Aviation Administration (FAA) air traffic control towers (ATCT), and air route traffic control centers (ARTCC) nationwide. As a result, our firm offers a working knowledge of the highly critical security and operational aspects of airport facilities and control centers.

Airport and NAS facilities support services include the following:

- Broad-based occupational and environmental health and safety consultations
- Indoor air quality and microbial contamination investigations
- Management of underground storage tank removal and site remediation
- OSHA/EPA compliance audits
- Industrial hygiene air monitoring and exposure evaluations
- Facility inspections for hazardous materials
- Pollution prevention plans
- Remediation design and project monitoring services for hazardous materials abatement
- Lead in drinking water testing
- Radon testing and remediation design
- Safety, health, and environmental training
- Indoor air quality and microbial contamination investigations
- OSHA/EPA compliance training
- Noise, non-ionizing radiation, and electromagnetic field exposure measurements
- Phase I environmental site assessments
Government Client List:
Architect of the Capital
Arlington County Sheriff’s Office
Arlington Public Schools
Department of Defense – Washington Headquarters Services
Department of Homeland Security
Department of Labor
Department of Justice
Department of Commerce
Department of the Treasury
Department of Veterans Affairs
Fairfax County Department of Public Works
Fairfax County Fire & Rescue
Fairfax County Health Department
Fairfax County Office of Housing
Fairfax County Parks Authority
Fairfax County Police
Federal Bureau of Investigation
Federal Reserve
General Services Agency
International Monetary Fund
Loudoun County Parks
Loudoun County Public Schools
Metropolitan Washington Airports Authority
National Park Service
National Institute of Health
Northern VA Regional Park Authority
Nuclear Regulatory Commission
Prince Georges County Parks & Recreation
Prince William County Housing
Prince William County Park Authority
Prince William County Public Schools
Prince William County Public Works
Prince William County Service Authority
U.S. Coast Guard
U.S. Department of Agriculture
U.S. Navy
U.S. Army
U.S. Marine Corps
U.S. Secret Service
U.S. Senate Office of the Sergeant at Arms