GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services/Environmental Services
FSC Class: F999

Contract number: 47QRAA19D00AV

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: August 1, 2019 through July 31, 2024

TERRA Solutions and Services
447-160 Lassen Ave
Herlong, CA 96113
(925) 250-5603
http://www.terras2.com/

Contract administration source:
Brad Kordic
mailto:bkordic@terras2.com

Business size: Small Minority Owned Business

Price list current as of Modification # PS-A812 effective February 3, 2020

Prices Shown Herein are Net (discount deducted)
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Statement of Qualifications
TERRA Solutions & Services, Inc., (TERRA) is a Native American-owned small and minority business enterprise (MBE) providing environmental engineering, compliance, remediation and construction services to a wide range of public and private sector clients. An economic development enterprise of the Susanville Indian Rancheria, TERRA serves clients throughout the Western United States.

TRIBAL ORGANIZATION

CERTIFICATIONS AND LICENSES

NAICS Code: 541620, 541330, 562910  
DUNS: 078497342  
CAGE: 6SDC1  
Certified: DBE, MBE, SBE  
SBA: 8(a), application in process

SBE: Federal, Port of Long Beach, San Diego County Water Authority, Southern California Regional Rail Authority, Los Angeles County  
MBE: CPUC, Certification No.12070089
RESOURCES THROUGHOUT THE WEST

TERRA has resources throughout the western United States to support geographically diverse projects.
HEALTH AND SAFETY

TERRA’s Health and Safety Program (H&S) meets the most demanding institutional requirements, including that of the DoD and major petrochemical and utility companies. TERRA’s comprehensive program includes initial training for new hires, daily tailgate safety meetings, and monthly training for all staff. The H&S program includes Standard Operating Procedures (SOPs), policies, Job Safety Analysis (JSA), safety audits, and on-line reporting of near misses and incidents.

TERRA’s H&S program is highly rated and remains in good standing with both ISNetWorld (400-238147) and Avetta. Additionally, TERRA is a PG&E Gold Shovel certified vendor. TERRA maintains a 0.72 Experience Modification Rate (EMR).

**EMR Table**

<table>
<thead>
<tr>
<th>Year</th>
<th>EMR</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>0.72</td>
</tr>
<tr>
<td>2016</td>
<td>0.74</td>
</tr>
<tr>
<td>2015</td>
<td>0.74</td>
</tr>
<tr>
<td>2014</td>
<td>0.74</td>
</tr>
</tbody>
</table>

INSURANCE COVERAGE

- Commercial General Liability: $1,000,000
- Professional Liability: $2,000,000
- Automobile Liability: $5,000,000
- Excess Umbrella Liability: $9,000,000
- Workmen’s Compensation: $1,000,000
SERVICES PROVIDED

Environmental Engineering
- Remedial Investigation and Feasibility Studies
- Remedial Design
- Environmental Assessments
- Site Investigation and Characterization
- UST Management
- Risk Assessments
- Litigation Support

Remediation and Construction
- Soil Vapor Extraction (SVE)
- Groundwater Extraction and Treatment
- Treatment System Installation
- In-situ and Ex-Situ Bioremediation
- Chemical Oxidation
- Cover systems and capping
- Combined Ozone and Air Sparging
- Thermal Desorption
- Excavation
- System O&M

Environmental Consulting and Regulatory Compliance
- SPCC and SWPPP Preparation
- Permitting
- Uploads to SMARTs
- Soil Loss Calculations and Site Risk Evaluation
- BMP Design, Installation and Maintenance
- Preparation of REAPs and Storm Water Inspections
- Annual Reporting
- Storm Water Audits

Water Resources
- Groundwater System Characterization
- Well Design, Evaluation and Problem Resolution
- Contamination Source Identification
- Water Rights Permitting Support
- Surface Water and Wetlands Sampling
- Characterization/Spring Source Characterization
- Litigation Support and Expert Witness Engagements

Tribal Liaison Services
- Policy Analysis & Research
- Strategic Planning
- Communications and Outreach
- Stakeholder Engagement
- Tribal Meeting Facilitation
- Relationship Building
- Cultural Training
- Project Facilitation and Management
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>Environmental Consulting Services</td>
</tr>
<tr>
<td>562910REM</td>
<td>Environmental Remediation Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM's)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Labor Category Rates and Labor Category Descriptions

2. Maximum order: $1,000,000

3. Minimum order: $100

4. Geographic coverage (delivery area). 50 states, DC, and US territories

5. Point(s) of production (city, county, and State or foreign country). Same as company address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) Specified on the Task Order

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor
11. F.O.B. point(s). Destination

12a. Ordering address(es). Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same as company address

14. Warranty provision. N/A

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Data Universal Number System (DUNS) number. 078497342

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

### Labor Category Rates

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541620, 562910REM</td>
<td>Principal</td>
<td>Both</td>
<td>$174.56</td>
<td>$178.92</td>
<td>$183.40</td>
<td>$187.98</td>
<td>$192.68</td>
</tr>
<tr>
<td>2</td>
<td>541620, 562910REM</td>
<td>Senior Project Manager</td>
<td>Both</td>
<td>$139.65</td>
<td>$143.14</td>
<td>$146.72</td>
<td>$150.39</td>
<td>$154.14</td>
</tr>
<tr>
<td></td>
<td>SCLS Eligible Contract Labor Category</td>
<td>SCLS Equivalent Code Title</td>
<td>WD Number</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Senior Technician**</td>
<td>30090 - Environmental Technician</td>
<td>WD 15-5679</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Technician**</td>
<td>30090 - Environmental Technician</td>
<td>WD 15-5679</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Operator**</td>
<td>23440 - Heavy Equipment Operator</td>
<td>WD 15-5679</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

**Labor Category Descriptions**

**Principal**

**Description:** This is a senior position within the organization. Has an existing revenue-generating client base. Develops client opportunities and manages any proposal efforts. Assists in managing and directing corporate strategy and vision. Oversees corporate activities and corporate risk management. Serves as a mentor to staff on technical issues.

**Years of Experience:** Bachelor’s Degree in Engineering, Geology or Science, M.S. preferred; with at least 15+ years’ experience. P.E. or R.G. strongly preferred.

**Senior Project Manager**
**Description:** Serves as technical resource and has command of several areas of expertise. Maintains and develops client relationships from a programmatic standpoint. Ensures that program-wide projects are appropriately staffed. Manages and directs staff on multiple projects under a program-level contract. Capable of finding and tracking new opportunities outside of existing contracts. Generates new clients or project work. Reports to principal on program status.

**Years of Experience:** Bachelor’s Degree in Engineering, Geology or Science, M.S. preferred; with at least 15+ years’ experience. P.E. or R.G. strongly preferred.

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**Project Manager**

**Description:** Capable of preparing large-scale programmatic proposals. Works with principals in developing areas of expertise within ERRG. Able to forecast project work on existing contracts. Capable of expanding client relationships beyond existing contract. Identifies potential opportunities within existing contracts. Reports to principal on project status.

**Years of Experience:** Bachelor’s Degree in Engineering, Geology or Science, M.S. preferred; with at least 10 years’ experience. P.E. or R.G. strongly preferred.

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**Staff Geologist**

**Description:** Assist in the preparation of Sampling and Analysis Plans, assist in the design of field sampling investigations, evaluation of site geology to assist in determining sampling locations, perform subsurface soil sampling, prepare soil boring logs, and the collection and reporting of data. Some familiarity with direct push and hollow stem auger drill rig technologies. Adheres to project-specific and corporate-wide safety policies. Able to forecast personal utilization and notify group leader/project manager of availability.

**Years of Experience:** Bachelor’s Degree in Geology preferred; with 0 years’ experience.

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**Senior Technician**

**Description:** Perform operation and maintenance (O&M) on large and more complex soil and groundwater treatment systems. Troubleshoot problems and provide corrective actions as necessary. Have a working knowledge of electrical and mechanical systems. Conduct field activities and documentation independently, with minimal Project Manager oversight. Oversees the activities of other technicians that may be assigned to a project. Comply with all company Health & Safety policies and procedures. Treat any hazardous materials under appropriate federal, state and local regulations.
**Years of Experience**: High School Degree; with at least 10+ years’ experience.

**Technician**

**Description**: Perform operation and maintenance (O&M) on both soil and groundwater treatment systems. Troubleshoot problems and provide corrective actions as necessary. Have a basic knowledge of electrical and mechanical systems. Conduct field activities independently, with project Manager oversight. Comply with all company Health & Safety policies and procedures. Treat any hazardous materials under appropriate federal, state and local regulations. Document daily activities.

**Years of Experience**: High School Degree; with 0 years’ experience.

**Operator**

**Description**: Operate heavy construction equipment in a safe manner and in accordance with established production schedules. Able to perform field work in compliance with established Health & Safety Plans. Heavy equipment can include, Excavators, Dozers, and Backhoes

**Years of Experience**: High School Degree; with at least 2+ years’ experience.

**Project Administrator**

**Description**: Performs administrative office duties in support of project performance. Assists with invoicing, interaction with vendors, and light word processing. Will also assist project staff with financial reports and client deliverables.

**Years of Experience**: Bachelor’s Degree, 3 years of experience

**Senior Project Administrator**

**Description**: Performs administrative duties in support of project performance. Assists with invoicing, vendor management, and light word processing. Can provide financial information with limited direction. Can assist project team in preparation on client deliverables with little supervision.

**Years of Experience**: Bachelor’s Degree, 5 years of experience in related field