GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: http://www.GSAAdvantage.gov.

Schedule for - Multiple Award Schedule
Federal Supply Group: Professional Services
Contract Number: 47QRAA19D00B0
For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering
Contract Period: August 05, 2019 - August 04, 2024

Contractor: AVANZA LLC
6201 Squires Hill Dr
Falls Church, VA 22044 2366
Business Size: Small, Disadvantaged Business
Telephone: 571-235-8403
Web Site: www.avanzaco.com
E-mail: matt@avanzaco.com
Contract Administration: Matt Porembski

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541219</td>
<td>541219RC</td>
<td>Budget and Financial Management Services</td>
</tr>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or
subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic Only

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: 0% Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

12. F.O.B Points(s): Destination

13a. Ordering Address(es): Same as Contractor

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es): Same as company address

15. Warranty provision: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):  Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Numbering System (DUNS) number: 080452631

26. Notification regarding registration in System for Award Management (SAM) database: Registered

27. Final Pricing: The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541219, 541611</td>
<td>Project Director</td>
<td>Both</td>
<td>$214.37</td>
<td>$219.73</td>
<td>$225.22</td>
<td>$230.85</td>
<td>$236.62</td>
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<tr>
<td>2</td>
<td>541219, 541611</td>
<td>Project Manager I</td>
<td>Both</td>
<td>$148.87</td>
<td>$152.59</td>
<td>$156.40</td>
<td>$160.31</td>
<td>$164.32</td>
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<tr>
<td>3</td>
<td>541219, 541611</td>
<td>Project Manager II</td>
<td>Both</td>
<td>$151.06</td>
<td>$154.84</td>
<td>$158.71</td>
<td>$162.67</td>
<td>$166.74</td>
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<tr>
<td>4</td>
<td>541219, 541611</td>
<td>Data Analyst</td>
<td>Both</td>
<td>$101.51</td>
<td>$104.04</td>
<td>$106.65</td>
<td>$109.31</td>
<td>$112.04</td>
</tr>
<tr>
<td>5</td>
<td>541219, 541611</td>
<td>Operations Research Analyst</td>
<td>Both</td>
<td>$129.02</td>
<td>$132.24</td>
<td>$135.55</td>
<td>$138.94</td>
<td>$142.41</td>
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<tr>
<td>6</td>
<td>541219, 541611</td>
<td>Senior Consultant I</td>
<td>Both</td>
<td>$138.94</td>
<td>$142.42</td>
<td>$145.98</td>
<td>$149.63</td>
<td>$153.37</td>
</tr>
<tr>
<td>7</td>
<td>541219, 541611</td>
<td>Application Developer</td>
<td>Both</td>
<td>$119.09</td>
<td>$122.07</td>
<td>$125.12</td>
<td>$128.25</td>
<td>$131.46</td>
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<tr>
<td>8</td>
<td>541219, 541611</td>
<td>Business SME</td>
<td>Both</td>
<td>$165.21</td>
<td>$169.34</td>
<td>$173.58</td>
<td>$177.92</td>
<td>$182.36</td>
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<tr>
<td>9</td>
<td>541219, 541611</td>
<td>Information Technology SME</td>
<td>Both</td>
<td>$189.62</td>
<td>$194.36</td>
<td>$199.22</td>
<td>$204.20</td>
<td>$209.30</td>
</tr>
</tbody>
</table>
## 28. Labor Category Descriptions

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Minimum Education</th>
<th>Minimum Years’ Experience</th>
<th>Functional Responsibilities</th>
</tr>
</thead>
</table>
| 541219, 541611 | Project Director | BA/BS             | 10 years                  | • Coordinates project delivery through management of staff and resources  
• Serves as primary POC for the Contracting Officer (CO) and Contracting Officer Representative (COR), and other relevant stakeholders  
• Responsible for accurate and timely delivery of project deliverables and is the primary contact for resolution of project issues  
• Develops strategy for providing solutions outlined in the contract, and creates technical plan to fulfill all project requirements  
• Communicates project status and outstanding issues on an ongoing basis with relevant officers, and interprets evolving ad hoc needs as required  
• Identifies and recommends process improvement and value enhancement strategies  
• Ensures all processes and implementations are documented and replicable for use  
• Oversees quality control and accuracy of all data analysis and deliverables  
• Monitors and mitigates project risks and coordinates with Program Manager as necessary  
• Manages client expectations  
• Ensures all contractor employees are aware of, understand, and abide by established rules, regulations, and safety practices |
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</table>
| 541219,     | Project Manager I     | BA/BS             | 6 years                  | • Coordinates project delivery through management of staff and resources  
• Serves as primary POC for the Contracting Officer (CO) and Contracting Officer Representative (COR), and other relevant stakeholders  
• Responsible for accurate and timely delivery of project deliverables and is the primary contact for resolution of project issues  
• Develops strategy for providing solutions outlined in the contract, and creates technical plan to fulfill all project requirements  
• Communicates project status and outstanding issues on an ongoing basis with relevant stakeholders  
• Identifies and recommends process improvement and value enhancement strategies  
• Ensures all processes and implementations are documented and replicable  
• Oversees quality control and accuracy of all data analysis and deliverables  
• Monitors and mitigates project risks and coordinates with Program Manager as necessary  
• Manages client expectations  
• Ensures all contractor employees are aware of, understand, and abide established rules, regulations, and safety practices |
| 541611      |                        |                   |                          |                                                                                                                                                                                                                              |
| 541219,     | Project Manager II    | BA/BS             | 8 years                  | • Coordinates project delivery through management of staff and resources  
• Serves as primary POC for the Contracting Officer (CO) and Contracting Officer Representative (COR), and other relevant stakeholders  
• Responsible for accurate and timely delivery of project deliverables and is the primary contact for resolution of project issues  
• Develops strategy for providing solutions outlined in the contract, and creates technical plan to fulfill all project requirements  
• Communicates project status and outstanding issues on an ongoing basis with relevant stakeholders  
• Identifies and recommends process improvement and value enhancement strategies  
• Ensures all processes and implementations are documented and replicable  
• Oversees quality control and accuracy of all data analysis and deliverables  
• Monitors and mitigates project risks and coordinates with Program Manager as necessary  
• Manages client expectations  
• Ensures all contractor employees are aware of, understand, and abide established rules, regulations, and safety practices |
<p>| 541611      |                        |                   |                          |                                                                                                                                                                                                                              |</p>
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</tr>
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</table>
| 541219, 541611 Data Analyst | BA/BS                 | 4 years or 2 years plus advanced degree | • Experience in data analytics or business intelligence in support of Budget support functions  
• Experience in business process improvement / documentation experience in support of Budget formulation processes  
• Experience preparing, developing, writing or editing financial reports with narrative content and tables, illustrations, graphs, and diagrams appropriate to improve understanding, clarity and audience engagement  
• Experience performing Quality Control reviews and Independent Verification and Validation (IV&V)  
• Experience in database design, development and enhancement |
| 541219, 541611 Operations Research Analyst | BA/BS                 | 7 years or 5 years plus advanced degree | • Formulate and apply mathematical modeling and other optimizing methods to develop and interpret information that assists management with decision making, policy formulation, or other managerial functions  
• Conduct organizational studies and evaluations, designing systems and procedures, conducting work simplification and measurement studies, and preparing operations and procedures manuals to assist management in operating more efficiently and effectively |
| 541219, 541611 Senior Consultant I | BA/BS                 | 6 years | • Compiles, reviews, and sorts relevant data and reports for review, isolating inconsistencies or errors  
• Analyzes data sets and reports for patterns, uniformity, outliers, exceptions, consistency, and accuracy  
• Develops relational and relevant output, conclusions, statistics, and presentation tools  
• Develops reports, presentations, forecasts, analyses, and recommendations  
• Synthesizes data into illustrative charts and graphs as needed  
• Applies techniques to standardize data and reports, and to automate manual processes  
• Provides ongoing support for Project Manager on all elements related to the contract |
| 541219, 541611 Application Developer | BA/BS                 | 4 years or 2 years plus advanced degree | • Designing, developing, enhancing, debugging, and implementing software Microsoft Office automated tools  
• Troubleshoots production problems related to software applications  
• Researches, tests, builds, and coordinates the conversion and/or integration of new products based on client requirements  
• Evaluates effectiveness |
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</tr>
</thead>
</table>
| 541219, 541611 | Business SME                 | BA/BS             | 10 years                  | • Provides technical knowledge and analysis of specialized business processes, applications and implementation  
• Participates as needed in all phases of process assessment, improvement, or software development with emphasis on the planning, strategy, analysis, testing, integration, documentation, and presentation phases operational environments, high-level functional analysis, design, integration, documentation and implementation advice on complex problems that need extensive knowledge of the subject matter for effective implementation |
| 541219, 541611 | Information Technology SME | BA/BS             | 10 years                  | • Provides advanced technical knowledge and analysis of specialized applications and operational environments, high-level functional systems assessment, strategy, analysis, design, integration, documentation, training, and implementation advice on complex problems that require expert level knowledge of the subject matter for effective implementation |

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Professional Services Schedule (PSS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.