GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: http://www.GSAAdvantage.gov.

Multiple Award Schedule
Professional Services Category
Contract Number: 47QRAA19D00BF
Contract Period: August 16, 2019 – August 15, 2024

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering

Contractor: Prescient Solutions Group, Inc.
26109 Wendell Street
South Riding, VA 20152

Business Size: Veteran Owned Small Business (VOSB)

Contract Administration: Ian Richey
Telephone: 703-348-7125
FAX Number: 248-467-8686
E-mail: irichey@psgincs.com
Web Site: www.psgincs.com
Duns Number: 069593490
Cage Code: 7UR00

Price List Current as of Modification #PS-A812 Effective March 18, 2020
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>611512</td>
<td>Flight Training</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for each SIN.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Hourly Rate</th>
<th>Labor Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$123.43</td>
<td>Consultant</td>
</tr>
<tr>
<td>611430</td>
<td>$1,377.43</td>
<td>Primavera P6 Fundamentals</td>
</tr>
</tbody>
</table>

1c. Hourly Rates: See the price schedule on page 9 for hourly rates.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00


5. Point(s) of production: Not Applicable

6. Discount from list prices or statement of net price: Government net prices

7. Volume discounts: None

8. Prompt payment terms: NET 30 days Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government Purchase Card: Accepted for sales at or below the micro-purchase threshold.

9b. Government Purchase Card: Accepted for sales above the micro-purchase threshold.

10. Foreign items: None

11a. Time of Delivery: Negotiated at the Task Order Level with the Ordering Activity.

11b. Expedited Delivery: Contact Contractor
11c. Overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements: Contact Contractor

12. F.O.B Points(s): Destination

13a. Ordering Address(es): Same as Contractor

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es): Same as Contractor

15. Warranty provision: Contractor’s standard commercial warranty.

16. Export Packing Charges: N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. Section 508 Compliance for Electronic and Information Technology: Not Applicable

25. Data Universal Numbering System (DUNS) number: 069593490

26. Notification Regarding Registration in System for Award Management (SAM) Database: Contractor has an Active Registration in the SAM database.
<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Functional Responsibilities</th>
<th>Minimum Experience</th>
<th>Minimum Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black Belt</td>
<td>A senior professional possessing significant expertise. Assess and prioritizes multiple, highly complex, sensitive, time-critical or demanding programs or projects. Must be able to integrate and manage complex tasks in support of government contracts. Ultimately responsible for cost, schedule and performance factors on the contract. Interaction at senior management and professional levels of industry and government will be required. Responsible for all aspects of oversight of small contracts; i.e. planning, organization, technical and financial performance. Ensures tasks are performed within cost and schedule and technical requirements are met. Capable of providing leadership, direction, and management support and proficient in standards, principles, practices, and processes related to complex weapon systems. Possess extensive managerial, technical, and business knowledge, and experience relating major Government systems or programs. Proven ability to lead and provide direct input in solving complex issues involving staff and resources of sizable magnitude. Capable of thinking strategically to address issues and implement plans for major operational defense programs. Responsible for overall contract performance.</td>
<td>5 years’ experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
<td>Advance degree w/no experience, or Bachelor’s degree w/1 yr. of exp., or 5 years of experience with no degree.</td>
</tr>
<tr>
<td>Consultant</td>
<td>Scheduler with repeated schedules developed under limited guidance from management. Understands how to ensure schedules are compliant with required standards.</td>
<td>2-5 years’ experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
<td>Advanced degree preferred, a minimum of a Bachelor’s Degree plus experience. Substitution equivalent experience in education is in addition to minimum functional experience required.</td>
</tr>
<tr>
<td>Labor Category</td>
<td>Functional Responsibilities</td>
<td>Minimum Experience</td>
<td>Minimum Education</td>
</tr>
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</tr>
<tr>
<td>Consultant, Senior</td>
<td>A senior consultant who is subject matter expert. Requires demonstrated experience and competency in the area in which the professional is identified as a functional expert. Independently applies subject matter expertise to various project/program initiatives. Investigates, analyzes, plans, designs, develops, implements, or evaluates solutions for project/program efforts. Provides expert level issue resolution and recommendation support to achieve desired program outcomes. Applies broad knowledge of organizational missions and programs, such as acquisition management, modernization planning, and medical research and development. Knowledge of and expertise with acquisition management, program management, contracting principles, budget/finance/cost estimation principles and methodologies, modernization planning, the PPBS, and various research and development as applicable to individual Task Orders.</td>
<td>10+ years’ experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
<td>Advanced degree preferred, but a minimum of a Bachelor’s Degree or substitution equivalent.</td>
</tr>
<tr>
<td>Data Scientist</td>
<td>Responsible for conducting qualitative event uncertainty and risk analysis and quantification of cost and schedule risk in addition to implementation of risk mitigation actions. The risk analysts will be responsible to support quantitative and qualitative integrated assessments of risks across entire projects and to assess the uncertainties (uncertainty includes work scope gaps, normal estimating variability/error, and risk events) associated with integrated baseline activities and assist in the implementation of the risk mitigation actions. The results of the evaluation are used as a screening tool to identify and prioritize risk events in the integrated baselines. Quantitative simulations may be performed to forecast an accurate and realistic project schedule, to anticipate potential areas of high risk and uncertainty. Able to perform advanced risk analysis, and associate risks items to direct impacts on scope/cost/schedule. Functions independently, and can present/defend the risk status to senior management.</td>
<td>6 years’ experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
<td>A minimum of a Bachelor’s Degree or substitution equivalent.</td>
</tr>
<tr>
<td>Implementation Specialist, Senior</td>
<td>A seasoned program professional in their functional area of expertise is responsible for ensuring that all tasking associated with a funded program or project is completed effectively and efficiently, on time. Manages associated technical project issues. Assures</td>
<td>15+ years’ experience in one of the functional areas or related disciplines included in the</td>
<td>BA or BS in such fields as Engineering, Computer Science, Business Management or Accounting</td>
</tr>
<tr>
<td></td>
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<td>------------------------</td>
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</tr>
<tr>
<td>Master Black Belt</td>
<td>A senior consultant who is subject matter expert. Requires demonstrated experience and competency in the area in which the professional is identified as a functional expert. Independently applies subject matter expertise to various project/program initiatives. Investigates, analyzes, plans, designs, develops, implements, or evaluates solutions for project/program efforts. Provides expert level issue resolution and recommendation support to achieve desired program outcomes. Applies broad knowledge of organizational missions and programs, such as acquisition management, modernization planning, and medical research and development. Knowledge of and expertise with acquisition management, program management, contracting principles, budget/finance/cost estimation principles and methodologies, modernization planning, the PPBS, and various research and development as applicable to individual Task Orders.</td>
<td>10+ years’ experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
<td>Advanced degree preferred, but a minimum of a Bachelor’s Degree or substitution equivalent.</td>
</tr>
<tr>
<td>Project Manager</td>
<td>A senior professional possessing significant expertise. Assess and prioritizes multiple, highly complex, sensitive, time-critical or demanding programs or projects. Must be able to integrate and manage complex tasks in support of government contracts. Ultimately responsible for cost, schedule and performance factors on the contract. Interaction at senior management and professional levels of industry and government will be required. Responsible for all aspects of oversight of small contracts; i.e. planning, organization, technical and financial performance. Ensures tasks are performed within cost and schedule and technical requirements are met. Capable of providing leadership, direction, and management support and proficient in standards, principles, practices, and processes related to complex weapon systems. Possess extensive managerial, technical, and business knowledge, and experience relating major Government systems or programs. Proven ability to lead and provide direct input in solving complex issues involving staff and resources of sizable magnitude. Capable of thinking</td>
<td>5 years’ experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
<td>Advance degree w/no experience, or Bachelor’s degree w/1 yr. of exp., or 5 years of experience with no degree.</td>
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<td>Labor Category</td>
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<td>---------------------</td>
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</tr>
<tr>
<td>Scheduler, Senior - SME</td>
<td>Supports the development of the time-phased, resource-loaded Integrated Project Schedule (IPS) for the work scope through direct interface with the technical programs to which they will be assigned. The IPS reflects the integration of scope, schedule, and cost, and is used for earned value performance measurement, analysis, and reporting as well as for baseline change management. Scheduling support will include the management of progress updates, critical path analysis and implementation of formal changes to their respective WBS elements within the IPS. Develops scheduling procedures and standards for use in scheduling teams. Is the Subject Matter Expert for scheduling tool and process issues.</td>
<td>15+ years’ experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
<td>BA or BS in Business Management, Engineering/Construction or Accounting. Certification in scheduling tool(s) and management methodologies a plus.</td>
</tr>
<tr>
<td>Solution Architect</td>
<td>An employee who helps research and contributes to developing solutions for complex problems. Gathers data, performs analysis and prepares reports. Identifies, defines, and models the requirements for solutions and the custom components. Supports the evaluation and selection of the solution that meets customer requirements. Defines physical program units and data structures based on the logical model to satisfy the requirements. Acts as one of the principle team liaisons with customer representatives. Prepares deliverables to support the development and deployment of the solution such as guides and test plans. Provides continuity during the transition from one phase to the next. Prepares implementation and post implementation plans to support the conversion and deployment of the solution. Works independently or as part of a team.</td>
<td>15+ years’ experience in one of the functional areas or related disciplines included in the description of functional expertise.</td>
<td>Advance degree w/no experience, or Bachelor’s degree w/1 yr. of exp., or 5 years of experience with no degree.</td>
</tr>
</tbody>
</table>
This course provides hands-on training for Primavera’s client/server based solution. Participants will gain a thorough background in the concepts of planning and scheduling. Scheduling techniques will be covered. This two-day course leads you through hands-on workshops that create and track an entire project to completion. All workshops and instruction use the three basic elements of project management: schedule, resource and costs.

**Targeted role:** Program Managers, Project Managers, Planners/Schedulers.

**Prerequisite:** Basic understanding of Theory of Project Management

**Course Outline**

**Day One:**
- Introduction to Project Management module
- The Project Management Life Cycle
- Data, Navigating and Layouts
- Enterprise Project Structure
- Creating a Project
- Creating a Work Breakdown Structure (WBS)
- Adding Activities
- Creating Relationships
- Scheduling
- Adding constraints
- Maintaining the Project Documents Library
- Formatting Schedule Data
- Roles and Resources
- Assigning Roles

**Day Two:**
- Analyzing Resources and Costs
- Analyzing Resources
- Optimizing the Project Plan
- Baselining the Project Plan
- Project Execution and Control
- Reporting Performance
- Project Web Site

**At the completion of this course, students will be able to:**
- Add a Project to the Project Structure
- Create a Work Breakdown Structure
- Add Reference Documents
- Add Activities
- Add Steps and Codes to Activities
- Create Relationships
- Schedule a Project
- Add Constraints
- Organize Activities
- Assign Resources and Costs
- Analyze Resource/Cost Usage
- Optimize the Schedule
- Status the Project
- Analyze the Updated Project

**Hands on & Workshop Experience**
- Creating a Work Breakdown Structure
- Adding Activities
- Creating Relationships
- Scheduling
- Viewing Schedule Data
- Assigning Resources and Costs
- Analyzing Resources and Costs
- Updating the Schedule
## GSA PRICING

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>Labor Category</th>
<th>Year 1 Price (w/IFF)</th>
<th>Year 2 Price (w/IFF)</th>
<th>Year 3 Price (w/IFF)</th>
<th>Year 4 Price (w/IFF)</th>
<th>Year 5 Price (w/IFF)</th>
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</thead>
<tbody>
<tr>
<td>541611 &amp; 611430</td>
<td>Black Belt</td>
<td>$148.11</td>
<td>$151.37</td>
<td>$154.70</td>
<td>$158.10</td>
<td>$161.58</td>
</tr>
<tr>
<td>541611 &amp; 611430</td>
<td>Consultant</td>
<td>$123.43</td>
<td>$126.14</td>
<td>$128.92</td>
<td>$131.75</td>
<td>$134.65</td>
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<tr>
<td>541611 &amp; 611430</td>
<td>Consultant, Senior</td>
<td>$158.31</td>
<td>$161.79</td>
<td>$165.35</td>
<td>$168.99</td>
<td>$172.70</td>
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<tr>
<td>541611 &amp; 611430</td>
<td>Data Scientist</td>
<td>$165.00</td>
<td>$168.63</td>
<td>$172.34</td>
<td>$176.13</td>
<td>$180.00</td>
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<tr>
<td>541611 &amp; 611430</td>
<td>Implementation Specialist, Senior</td>
<td>$180.00</td>
<td>$183.96</td>
<td>$188.01</td>
<td>$192.14</td>
<td>$196.37</td>
</tr>
<tr>
<td>541611 &amp; 611430</td>
<td>Master Black Belt</td>
<td>$158.31</td>
<td>$161.79</td>
<td>$165.35</td>
<td>$168.99</td>
<td>$172.70</td>
</tr>
<tr>
<td>541611 &amp; 611430</td>
<td>Project Manager</td>
<td>$148.11</td>
<td>$151.37</td>
<td>$154.70</td>
<td>$158.10</td>
<td>$161.58</td>
</tr>
<tr>
<td>541611 &amp; 611430</td>
<td>Scheduler, Senior - SME</td>
<td>$246.85</td>
<td>$252.28</td>
<td>$257.83</td>
<td>$263.50</td>
<td>$269.30</td>
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<td>541611 &amp; 611430</td>
<td>Solution Architect</td>
<td>$182.67</td>
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<td>$190.80</td>
<td>$194.99</td>
<td>$199.28</td>
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### Course Details

<table>
<thead>
<tr>
<th>SIN</th>
<th>Course Title</th>
<th>Course Length</th>
<th>Minimum Participants</th>
<th>Maximum Participants</th>
<th>Price (w/IFF)</th>
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</thead>
<tbody>
<tr>
<td>611430</td>
<td>Primavera P6 Fundamentals</td>
<td>2 Days</td>
<td>1 Student</td>
<td>12 Students</td>
<td>$1,377.43</td>
</tr>
</tbody>
</table>