

GENERAL SERVICES ADMINISTRATION

Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov .

Schedule for - Multitude Award Schedule (MAS)

Federal Supply Group: MAS

FSC Class(es) Product Service Code: R425, U006

Contract Number: 47QRAA19D00BL

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period: August 20, 2019 to August 19, 2024

Contractor: SA TECHNICAL SERVICES, INC.
143 Mulry Dr
Niceville, FL 32578 2398

Telephone: 850-613-6085
FAX Number: (850) 613-6072
Web Site: www.satechnical.com
E-mail: nshelgren@satechnical.com
Contract Administration: Harold Shelgren

Business Size: Small, Veteran Owned, Service-Disabled Business

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
541330ENG	541330ENG -RC	Engineering Services
541715	541715-RC	Engineering Research and Development and Strategic Planning
541420	3541420-RC	Engineering System Design and Integration Services
541380	4541380-RC	Testing Laboratory Services
611430	611430-RC	Professional and Management Development Training
611512	611512-RC	Flight Training
OLM	OLM-RC	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Table at Number 27.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

*SA Technical Services, Inc.
degree- relevant experience
chart*

Degree	Master's Degree	Bachelor's Degree	Associates Degree	High School
Master's Degree	N/A	+8 years	+12 years	+15 years
Bachelor's Degree	N/A	N/A	+5 years	+8 years
Associates Degree	N/A	N/A	N/A	+3 years

Labor Category	SINs	Exp. Years	Functional Responsibility	Education
Program Manager	541330ENG 541380 541715 541420 611430	5	Manages assigned projects/programs that involve teams of data processing and other information technology and management professionals responsible for analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and other technical systems. Organizes, directs, and coordinates the planning and production of all activities associated with assigned project/program. Participates in all meetings and working groups. Provides updates weekly and monthly. Executes reviews and Forecast reviews.	Bachelors
Principal Engineer	541330ENG 541380 541715 541420 611430	10	Responsibilities: Performs a variety of systems engineering tasks and activities that are broad in nature and are concerned with major systems design, integration, and implementation, including personnel, hardware, software, budgetary, and support facilities and/or equipment. Inspects various technical systems to improve operations. Prepares papers delineating approaches to identify and evaluate innovative, new systems. Supports	Bachelors

			databases, migrations and evaluations. Provides quality assurance reviews and the testing/evaluations of new and existing hardware/software products. Participates in telecoms and discusses technical issues. Work on the details for the requirements to meet client's goal. Works the most difficult engineering tasks, including detailed concept design and concept development. May direct all task levels/sizes and other engineers.	
Senior Engineer	541330ENG 541380 541715 541420 611430	5	Support and conduct engineering performance, effectiveness, cost effectiveness, cost performance, life-cycle cost, production ability, maintainability, support ability, reliability, technical and schedule risk assessment, and scheduling trade-off studies. Support the evaluation of Integrated Master Plan (IMP), and Integrated Master Schedule (IMS) engineering cost estimates. Provide systems/subsystems integration support for the acquisition, development, and verification of systems and equipment. Support technical meetings; technical interchanges, system requirement reviews, design reviews and test readiness reviews Evaluate systems test plans; and participates in the conduct of system, subsystem, and component testing.	Bachelors
Engineer	541330ENG 541380 541715 541420 611430	3	Performs engineering tasks and activities that are specific in nature. Develops architectures, designs, and plans to acquire, build, or modify systems. Knowledgeable in software applications / development and hardware systems. Inspects various technical systems to improve operations. Prepares papers delineating approaches to identify and evaluate innovative, new systems. Supports databases, migrations and evaluations. Provides testing, quality assurance reviews and the evaluations of new and existing hardware/software products.	Bachelors
Senior Cybersecurity Consultant	541380 541420	5	Analyzes and defines security requirement for computer systems which may include mainframes, workstations, and personal computers. Analyzes general information assurance-related technical problems and provides basic engineering and technical support in solving these problems. Designs, develops, engineers, and implements solutions that meet security requirements. Performs vulnerability/risk analyses of computer systems and applications during all phases of the system development life cycle.	Associates
Registrar / Assistant LMS Administrator	611430	2	Responsibilities: Must have experience with inputting student data and quota management functions. Develop course folders containing student instructions, lesson information, and	High School

			instructor information. Prepare graphics for reserved parking spaces, class identification, and processing graphics requests from the students, faculty, and staff. Provide routine and specialized support to students and faculty during class execution. Input student information into the school student database. Provide inputs into the Learning Management System (LMS) as required.	
Instructional System Designer (ISD) Lead	541330ENG 541380 541715 541420 611430	7	The courseware support individual will be capable to: Assist in the direction and management of aircrew courseware development. Ensure that Instructional System Design (ISD) concepts and processes are followed. Assist in providing direction and management of aircrew training courseware. Ensure courseware is in compliance with ISD standards. Oversee and assist the government in managing the translation of user requirements into system requirements which will be used to develop courseware.	Bachelors
Instructional Media Designer (IMD)	541330ENG 541715 541420 611430	3	Creates visual aids to inform, persuade and engage the intended target audience, adjusting the mood and style of visual aids accordingly for the best teaching and learning outcomes. Works within a small multi-disciplinary course production team to create traditional courseware and/or transform traditional courseware into online formats in innovative and compelling ways that are of equal or greater effectiveness than F2F implementation of equivalent content. Specializes in design mediums, such as analog/digital drawing, photography, animation and/or digital audio in support of instructional content. Prepares work-flow maps, plans concept illustration by studying learning content information and materials.	Associates
Instructional System Designer (ISD)	541330ENG 541380 541715 541420 611430	3	Develop and refine frameworks, storyboards, flow diagrams, templates, and prototypes for course and curriculum design, work with faculty/SMEs to develop course instructional plans and detailed design blueprints to guide the conversion of traditional F2F courses to appropriate online formats, collaborate with SMEs to assign content to available delivery methods to support desired learning outcomes, moving from a general course plan to a detailed course design format, collaborate with a team of educational technologists to produce and/or source multimedia learning objects collaborate to determine course level assessment models and build appropriate assessment into individual courses; participate in special projects as required.	Associates
Course Director / Instructors	541330ENG 611430	7	Responsibilities: Director must have expertise in the courses subject matter. Capable of developing,	Bachelors

			reviewing, presenting, and assessing lessons, programs of instruction, and lessons/courses. Must have recent subject matter experience; and be able to understand and articulate subject matter concepts at the strategic, operational and tactical levels. Experience performing in subject matter operations or have recently taught the subject. Will develop course schedules, produce course handouts, schedule classrooms, and manage course nominations. Travel with a Mobile Training Teams, aide in setup and go off-station to teach lessons similar to on-station requirements.	
Cyber-Security/Audio Visual Technicians	541330ENG 541715 541420 611430	3	Operate and maintain Information Technology (IT), possess a working knowledge and experience in cyber operations, able to operate classified and unclassified multimedia, VTC associated software, hardware, and presentation systems in auditoriums, classrooms, and conference rooms. Knowledgeable in the following types of capture devices: scanners, computers, video, and still camera. Some of the items transferred or captured on digital media include, but are not limited to photographs, hard copies, video, and original multimedia documentation. Person should have high level of expertise in video, multimedia, and personal computers.	High School
Pilot	541380 611512	8	Must have 500 MP hours (all aircraft flown). FAA Commercial Pilot or Airline Transport Pilot Certificate and appropriate category and class ratings. Completion of appropriate initial qualification training; capable of Instrument/Visual Flight Rules operations; received academic instruction in ICAO procedures and conducted flight operations using ICAO procedures.	Bachelors
Flight Engineer	541380 611512	8	Must have 500 flight engineer hours (all aircraft). Experience in conducting maintenance ground run procedures; Must have prior aircraft maintenance background, must have completed appropriate initial qualification training.	High School

2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic Only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

7. **Quantity discounts:** None.
8. **Prompt payment terms:** NET 30. "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will not accept
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A

21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: 181437224
26. Notification regarding registration in the System for Award Management (SAM) database. Registered
27. Final Pricing:
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories Pricing

Item	SIN	Awarded Labor Category	Site	Year 1	Year 2	Year 3	Year 4	Year 5
1	541330ENG 541380 541715 541420 611430	Program Manager	Customer	\$83.24	\$85.02	\$86.84	\$88.70	\$90.60
2	541330ENG 541380 541715 541420 611430	Principal Engineer	Customer	\$118.69	\$121.23	\$123.82	\$126.47	\$129.18
3	541330ENG 541380 541715 541420 611430	Senior Engineer	Customer	\$109.44	\$111.79	\$114.18	\$116.62	\$119.12
4	541330ENG 541380 541715 541420 611430	Engineer	Customer	\$101.35	\$103.52	\$105.74	\$108.00	\$110.31
5	541420	Senior Cybersecurity Consultant	Customer	\$83.24	\$85.02	\$86.84	\$88.70	\$90.60
6	611430	Registrar/ Assistant LMS Administrator	Customer	\$38.46	\$39.29	\$40.13	\$40.99	\$41.86
7	541330ENG 541380 541715 541420 611430	Instructional System Designer (ISD) Lead	Customer	\$66.11	\$67.53	\$68.97	\$70.45	\$71.96
8	541330ENG 541380	Instructional Media Designer (IMD)	Customer	\$47.51	\$48.53	\$49.57	\$50.63	\$51.71

	541715 541420 611430							
9	541330ENG 541380 541715 541420 611430	Instructional System Designer (ISD)	Customer	\$64.93	\$66.32	\$67.73	\$69.18	\$70.66
1 0	541330ENG 611430	Course Director / Instructors	Customer	\$69.67	\$71.17	\$72.69	\$74.24	\$75.83
1 1	541330ENG 541715 541420 611430	Cyber-Security/Audio Visual Technicians	Customer	\$39.35	\$40.19	\$41.05	\$41.93	\$42.83
1 2	541380 611512	Pilot	Customer	\$109.65	\$112.00	\$114.40	\$116.84	\$119.35
1 3	541380 611512	Flight Engineer	Customer	\$100.77	\$102.92	\$105.12	\$107.37	\$109.67

28. Service Contract Labor Standards (SCLS).

The Service Contract Labor Standards (SCLS), also referred to as Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories/services have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WO number. Failure to do so may result in cancellation of the contract.