GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

Multiple Award Schedule
FSC Group: MAS
Contract Number: 47QRAA19D00C8

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at fss.gsa.gov

Contract Period: September 10, 2019 – September 9, 2024

Contractor: Meridian Management Advisors
45 Wilson Drive
Pittsburgh, PA 15202

Business Size: Small, Women-Owned

Telephone: 412-855-9292
FAX: 412-931-5506
E-Mail t.vonlehman@verizon.net
Contract Administration: Thomas Von Lehman

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address for GSA Advantage® is: http://www.GSAAdvantage.gov.
CUSTOMER INFORMATION

1a. Awarded Special Item Numbers:

<table>
<thead>
<tr>
<th>MAS SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>522310</td>
<td>Financial Advising, Loan Servicing and Asset Management Services</td>
</tr>
<tr>
<td>531210</td>
<td>Financial Asset Resolution Services</td>
</tr>
<tr>
<td>541219</td>
<td>Budget and Financial Management Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants, Management Support,</td>
</tr>
<tr>
<td></td>
<td>and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Labor Category Descriptions: Pages 3 - 4

1c. Pricing Schedules (all SINs): Page 6

2. Maximum Order Limitation: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage (Delivery Area): Domestic Only; 50 States, DC, and Territories

5. Point(s) of Production (city, county, and State or foreign country): Pittsburgh, PA


7. Quantity Discounts: N/A

8. Prompt Payment Terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9a. Government Purchase Card Accepted Below the Micro-purchase Threshold: Yes

9b. Government Purchase Card Accepted Above the Micro-purchase Threshold: Yes

10. Foreign items: N/A

11a. Time of Delivery: Specified on Task Order

11b. Expedited Delivery: Items Available for Expedited Delivery are noted in this Price List.
11c. Overnight and 2-Day Delivery: Contact Contractor for rates for Overnight and 2-Day Delivery.

11d. Urgent Requirements: Contact Contractor to Discuss Effecting a Faster Delivery.

12. F.O.B. Points: Destination

13a. Ordering Address: Same As Contractor

13b. Ordering Procedures: For Supplies & Services, the ordering procedures, information on Blanket purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3

14. Payment Address: Same As Contractor

15. Warranty Provision: N/A

16. Export Packing Charges: N/A

17. Terms and Conditions of Government purchase card acceptance (any threshold above the micro-purchase level.): Contact Contractor

18. Terms and Conditions of Rental, Maintenance, and Repair: N/A

19. Terms and Conditions of Installation: N/A

20. Terms and Conditions of Repair parts Indicating Date of Parts Price Lists and Any Discounts From List Prices: N/A

20a. Terms and Conditions for any Other Services: N/A

21. List of Service and Distribution Points: N/A

22. List of Participating Dealers: N/A

23. Preventive Maintenance: N/A

24a. Environmental Attributes: N/A

24b. Section 508 Compliance: N/A

25. Data Universal Number System (DUNS) Number: 927886549

26. Notification Regarding Registration in SAM: Active in SAM
President

This individual shall be the President of Meridian Management Advisors. This position is the most senior manager and owner of the firm. The position requires over twenty-five years of financial management, a minimum of a masters degree in business or finance, over fifteen years of experience in performance of government contracts, and other financially specific certifications, such as Certified Turnaround Professional. The position also requires the demonstrated ability to provide guidance and direction for multiple projects of high complexity. He or she must be capable of performing as Chief Quality Control Officer for the engagements undertaken by the firm. The individual must have experience in identifying financially troubled companies or those trending in that direction and understand the options for such a company, including bankruptcy. He or she also needs to understand the options for creditors in such a situation, including governmental agencies.

Managing Director

This individual must possess over twenty years of experience in business and/or financial management and be capable of providing technical direction to multiple financial-oriented projects of significant complexity. He or she must have a masters degree or equivalent professional experience and significant private company experience at a senior level of management. The individual must have excellent technical skills that can be employed in the financial analysis of complex corporate entities with interrelated financial statements. He or she directs the completion of projects on time and on budget and is capable of distilling complex issues into a readily understood report with actionable recommendations.
LABOR CATEGORY DESCRIPTIONS (cont.)

**Senior Manager**

The Senior Manager must possess a minimum of ten years of professional experience in a financially related field. He or she should also have a masters degree in business/finance or equivalent professional experience, and additional financial certifications such as a Certified Turnaround Professional. He or she must be capable of providing in-depth financial analysis of the financial condition of an entity and determine the ability of the entity to sustain itself. This person must be able to work independently and create sound analysis of complex business situations.

**Project Manager**

A Project Manager must have a minimum of seven years of professional experience and a masters degree in business/finance. He or she must have a demonstrated ability to independently lead a project, providing the in-depth financial analysis and understanding of business principles to develop sound conclusions and recommendations. The incumbent needs to be capable of interfacing directly with the client and make verbal and written presentations/reports to the client.

**Senior Consultant**

Consultant must possess a bachelor’s degree and over five years of progressively responsible experience participating in financially oriented projects and specific experience in one or more key financial areas. Consultant must have the ability to interface with the client on a day-to-day basis, support the completion of project specific tasks within estimated time frames and budget constraints, and support presentations and client meetings.
GSA PRICING SCHEDULE

Labor Category Pricing for Years 2019 – 2024
Contract Year: September 10 – September 9

**Hourly Rates:**

<table>
<thead>
<tr>
<th>MAS SIN</th>
<th>Labor Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>522310, 521210, 541219, 541611</td>
<td>President</td>
<td>$403.02</td>
<td>$411.08</td>
<td>$419.30</td>
<td>$427.69</td>
<td>$436.24</td>
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<td>522310, 521210, 541219, 541611</td>
<td>Managing Director</td>
<td>$302.42</td>
<td>$308.47</td>
<td>$314.64</td>
<td>$320.93</td>
<td>$327.35</td>
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<td>522310, 521210, 541219, 541611</td>
<td>Senior Manager</td>
<td>$292.34</td>
<td>$298.18</td>
<td>$304.15</td>
<td>$310.23</td>
<td>$316.44</td>
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<tr>
<td>522310, 521210, 541219, 541611</td>
<td>Project Manager</td>
<td>$221.64</td>
<td>$226.08</td>
<td>$230.60</td>
<td>$235.21</td>
<td>$239.91</td>
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<tr>
<td>522310, 521210, 541219, 541611</td>
<td>Senior Consultant</td>
<td>$174.73</td>
<td>$178.23</td>
<td>$181.79</td>
<td>$185.43</td>
<td>$189.13</td>
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</tbody>
</table>

The rates shown above include the Industrial Funding Fee (IFF) of 0.75%.