



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>.

Schedule for Professional Services Schedule (PSS)

Federal Supply Group: 00CORP Class:

Contract Number: 47QRAA19D00CE

Contract Period: 09/13/2019 to 09/12/2024

*For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>*

Contractor: SGI Global LLC
5904 Richmond Highway, Suite 340
Alexandria, VA 22303

Business Size: Small Business

Telephone: 571-257-5200
Extension: 208
FAX Number: (571) 257-5559
Web Site: www.sgiglobal-llc.com
E-mail: bgolder@sgiglobal-llc.com
GSA Contract Administration: Barbara J. Golder,
Senior Director of Contracts

CUSTOMER INFORMATION:

1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SINs	SIN Descriptions
874-1	Integrated Consulting Services
874-4	Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration
874-7	Integrated Business Program Support Services

1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**

2. **Maximum Order:** \$1,000,000.00

3. **Minimum Order:** \$100.00

4. **Geographic Coverage (delivery Area):** Domestic and Overseas (Worldwide)

5. **Point(s) of production (city, county, and state or foreign country):** Same as Company address above

6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

7. **Quantity discounts:** 1% off each task order exceeding \$750,000.00
2% off each task order exceeding \$1,000,000.00

8. **Prompt payment terms:** Net 30 Days. Information for Ordering Offices: Prompt Payment Terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes

9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Yes

10. **Foreign items (list items by country of origin):** None

11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order

11b. **Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor

- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address (es):** Same as Contractor address above
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. **Payment address(es):** Same as Company address above
15. **Warranty provision:** Contractor’s standard commercial warranty
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).**
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.**
25. **Data Universal Numbering System (DUNS) number:** 827711750
26. **Notification regarding registration in System for Award Management (SAM) database:** Registered
27. **Final Pricing:**
The rates shown on the next page include the Industrial Funding Fee (IFF) of 0.75%.

Base Period Awarded Prices

SINs	Awarded Labor Categories	Site (Domestic, Overseas)	Year 1	Year 2	Year 3	Year 4	Year 5
874-1,874-4, 874-7	Subject Matter Expert I	Both	\$132.65	\$135.31	\$138.01	\$140.77	\$143.59
874-1,874-4, 874-7	Subject Matter Expert II	Both	\$192.06	\$195.90	\$199.82	\$203.82	\$207.89
874-1,874-4, 874-7	Subject Matter Expert III	Both	\$251.47	\$256.50	\$261.63	\$266.86	\$272.19
874-1,874-4, 874-7	Subject Matter Expert IV	Both	\$310.87	\$317.09	\$323.43	\$329.90	\$336.50
874-1,874-4, 874-7	Subject Matter Expert V	Both	\$370.28	\$377.68	\$385.24	\$392.94	\$400.80
874-1,874-4, 874-7	Program Manager I	Both	\$97.43	\$99.38	\$101.37	\$103.39	\$105.46
874-1,874-4, 874-7	Program Manager II	Both	\$117.17	\$119.51	\$121.90	\$124.34	\$126.83
874-1,874-4, 874-7	Program Manager III	Both	\$136.92	\$139.66	\$142.45	\$145.30	\$148.20
874-1,874-4, 874-7	Program Manager IV	Both	\$156.65	\$159.79	\$162.98	\$166.24	\$169.57
874-1,874-4, 874-7	Program Manager V	Both	\$176.40	\$179.93	\$183.53	\$187.20	\$190.94
874-1,874-4, 874-7	Consultant I	Both	\$75.54	\$77.05	\$78.59	\$80.16	\$81.76
874-1,874-4, 874-7	Consultant II	Both	\$88.87	\$90.64	\$92.46	\$94.31	\$96.19
874-1,874-4, 874-7	Consultant III	Both	\$121.35	\$123.78	\$126.25	\$128.78	\$131.35
874-1,874-4, 874-7	Consultant IV	Both	\$153.83	\$156.91	\$160.05	\$163.25	\$166.51
874-1,874-4, 874-7	Consultant V	Both	\$186.33	\$190.05	\$193.86	\$197.73	\$201.69
874-1,874-4, 874-7	Analyst I	Both	\$96.77	\$98.70	\$100.68	\$102.69	\$104.74
874-1,874-4, 874-7	Analyst II	Both	\$132.65	\$135.31	\$138.01	\$140.77	\$143.59
874-1,874-4, 874-7	Analyst III	Both	\$145.44	\$148.35	\$151.32	\$154.34	\$157.43
874-1,874-4, 874-7	Analyst IV	Both	\$158.24	\$161.40	\$164.63	\$167.92	\$171.28
874-1,874-4, 874-7	Analyst V	Both	\$171.02	\$174.44	\$177.93	\$181.49	\$185.12
874-1,874-4, 874-7	Training Specialist I	Both	\$86.84	\$88.58	\$90.35	\$92.16	\$94.00
874-1,874-4, 874-7	Training Specialist II	Both	\$102.17	\$104.21	\$106.29	\$108.42	\$110.59
874-1,874-4, 874-7	Training Specialist III	Both	\$120.20	\$122.61	\$125.06	\$127.56	\$130.11
874-1,874-4, 874-7	Training Specialist IV	Both	\$141.41	\$144.24	\$147.12	\$150.07	\$153.07
874-1,874-4, 874-7	Training Specialist V	Both	\$166.37	\$169.70	\$173.09	\$176.55	\$180.08
874-1,874-4, 874-7	Support Specialist I	Both	\$35.12	\$35.83	\$36.54	\$37.27	\$38.02
874-1,874-4, 874-7	Support Specialist II	Both	\$41.33	\$42.16	\$43.00	\$43.86	\$44.74
874-1,874-4, 874-7	Support Specialist III	Both	\$48.61	\$49.59	\$50.58	\$51.59	\$52.62
874-1,874-4, 874-7	Support Specialist IV	Both	\$57.20	\$58.34	\$59.51	\$60.70	\$61.91
874-1,874-4, 874-7	Support Specialist V	Both	\$67.29	\$68.64	\$70.01	\$71.41	\$72.84

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Professional Services Schedule (PSS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category Descriptions

LABOR CATEGORY	EDUCATION	EXPERIENCE (years)	FUNCTIONAL RESPONSIBILITY
Subject Matter Expert I	Bachelors	6	Provide subject matter expertise, deep understanding, and thorough knowledge of subject matter. Applies principles, methods, and knowledge of specific functional areas of expertise to specific task order requirements. Provides advice on problems, which require substantial knowledge of the subject matter.
Subject Matter Expert II	Bachelors	8	Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Serves as subject matter expert, possessing in-depth knowledge of a particular area. Applies principles, methods and knowledge of the functional area of capability to specific contract requirements, advanced methods to exceptionally difficult and narrowly defined problems to arrive at solutions.
Subject Matter Expert III	Masters	8	Applies principles, methods and knowledge of the functional area of capability to specific contract requirements, advanced methods to difficult and narrowly defined problems to arrive at solutions. May provide direction and management for large and complex projects or programs. Possesses specialized knowledge when advising as a subject matter expert on large and complex projects or programs.
Subject Matter Expert IV	Masters	10	Applies principles, methods and knowledge of the functional area of capability to specific contract requirements, advanced methods to exceptionally difficult and narrowly defined problems to arrive at solutions. May provide direction and executive management for large and complex projects or programs. Possesses specialized knowledge when advising as a subject matter expert on large and complex projects or programs.
Subject Matter Expert V	Masters	12	Applies principles, methods and knowledge of the functional area of capability to specific contract requirements, advanced methods to exceptionally difficult and narrowly defined problems to arrive at solutions. Provides direction and senior executive management for large and highly complex projects or programs. Possesses extensive specialized knowledge when advising as a subject matter expert on large and highly complex projects or programs.

LABOR CATEGORY	EDUCATION	EXPERIENCE (years)	FUNCTIONAL RESPONSIBILITY
Program Manager I	Bachelors	6	May be responsible for managing the implementation of a specific project or projects. Plan, coordinate, and manage the actions taken by an organization to execute a specific task/objective. Integrate all functions and activities necessary to perform the project/program to meet customer requirements including planning, coordination, oversight and execution. Plan and implement actions by the program/project team to define and implement technical baseline and meet quality requirements for project/program products and services. Direct project team personnel, manage cost and schedule, ensure contract compliance, and serve as customer interface. Small to moderate risk project with responsibility for managing many tasks or functions of a single project. Manages technical, cost, and schedule of assigned tasks or functions and has frequent interface with task leaders, subcontractors, support personnel and customer.
Program Manager II	Bachelors	8	May be responsible for managing the implementation of a specific project or projects. Plan, coordinate, and manage the actions taken by an organization to execute a specific task/objective. Integrate all functions and activities necessary to perform the project/program to meet customer requirements including planning, coordination, oversight and execution. Plan and implement actions by the program/project team to define and implement technical baseline and meet quality requirements for project/program products and services. Direct project team personnel, manage cost and schedule, ensure contract compliance, and serve as customer interface. Small to moderate risk project with responsibility for managing many tasks or functions of a single project. Interfaces with task and functional leaders, subcontractors, support personnel, customer and upper management. May have financial management responsibility

LABOR CATEGORY	EDUCATION	EXPERIENCE (years)	FUNCTIONAL RESPONSIBILITY
Program Manager III	Bachelors	10	May be responsible for managing the implementation of specific government or commercial contracts. Plan, coordinate, and manage the actions taken by an organization to acquire and execute a specific piece of business, either competitively or non-competitively. Integrate all functions and activities necessary to perform the project/program to meet the client or customer requirements. Plan and implement actions by the program/project team to define and implement technical baseline and meet quality requirements for project/program products and services. Direct project team personnel, manage cost and schedule, ensure contract compliance, and serve as principal customer interface. Moderate to high-risk program (composed of either a single project or a coordinated effort of multiple related projects with a common technical or customer objective.
Program Manager IV	Bachelors	12	Directs enterprise wide strategic systems planning, business information planning, or business and analysis. Manages process and data modeling in support of the planning and analysis efforts using both manual and automated tools. Experienced in project/program management. Ability to plan, direct, and coordinate administrative activities, program control, and supervision of personnel involved in support provided under tasking. Knowledge of and experience in requirements definition, work planning, budget control, and communication methods and procedures required. Must be able to understand requirements of the type for tasks to be performed, review and evaluate all work performed, provide direction, and ensure compliance with all customer requirements and policies. Performs management support, provides guidance and direction, and ensures that all effort is successfully completed in accordance with task requirements.
Program Manager V	Bachelors	15	Provides oversight and executive level management to overall contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. Maintains and manages relationships with senior level management within the client organization. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on higher level organizational strategic vision, this

LABOR CATEGORY	EDUCATION	EXPERIENCE (years)	FUNCTIONAL RESPONSIBILITY
			may include subject matter and unique technical knowledge.
Consultant I	Associates	2	Responsible for analysis, design, recommendation, and/or implementation functions. Performs analysis and evaluation of existing or proposed systems, processes, or procedures. May prepare charts and diagrams to assist in problem analysis, and submit recommendations for solution. Prepares draft or final detailed project specifications and, coordinates the implementation of the proposed solution with end users, ensuring satisfactory results.
Consultant II	Bachelors	4	Responsible for analysis, design, recommendation, implementation, and/or quality assurance functions. Performs analysis and evaluation of existing or proposed processes, or procedures. May prepare charts and diagrams to assist in problem analysis, and submit recommendations for solution, with underlying rationale and costs. May prepare final detailed project specifications, and coordinate the implementation of the proposed solution with end users, ensuring satisfactory results.
Consultant III	Bachelors	8	Provides management or technical expertise by conducting and/or participating in the strategic, tactical, and operational aspects of projects. May be responsible for meeting goals within time and budget constraints. Contributes to the design, execution, and delivery of projects.
Consultant IV	Bachelors	12	Directs the performance of or provides technical expertise to a variety of related projects which may be organized by program or client. Oversees the development and/or application, marketing, and resource allocation within program client base. Responsible for the effective management of funds and/or personnel, and is accountable for the quality and timely delivery of contractual items.

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Consultant V	Bachelors	16	Responsible for final production of analysis, design, recommendation, implementation, or quality assurance functions. Performs analysis and evaluation of existing or proposed processes, and procedures. May prepare charts and diagrams to assist in problem analysis, and submits recommendations for solution, with underlying rationale and costs. Prepares final detailed project specifications, and coordinates the implementation of the proposed solution with end users, ensuring satisfactory results. Ensures all contractually-required documentation and deliverables are complete, fully reviewed through the quality control processes, and delivered on schedule.
Analyst I	Bachelors	0	This position may develop and recommend solutions for project requirements as assigned related to integrated consulting, training, and business program support services disciplines to include but not limited to: methodology development and evaluation, design and development and implementation of curriculum and evaluation materials and tools, process reengineering across all phases, organizational development, data modeling, data collection, and data analysis.
Analyst II	Bachelors	5	May develop and recommend solutions for project requirements as assigned related to integrated consulting, training, and business program support services disciplines to include but not limited to: methodology development and evaluation, design and development and implementation of curriculum and evaluation materials and tools, process reengineering across all phases, organizational development, data modeling, data collection, and data analysis. Able to complete complex tasks using independent judgement. May assist with writing all or part of reports, briefings, training materials, and documentation deliverables.
Analyst III	Bachelors	10	May develop and recommend solutions for project requirements as assigned related to integrated consulting, training, and business program support services disciplines to include but not limited to: methodology development and evaluation, design and development and implementation of curriculum and evaluation materials and tools, process reengineering across all phases, organizational development, data modeling, data collection, and data analysis. Able to complete complex tasks using independent judgement. May supervise

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			subordinate staff. May assist with writing all or part of reports, briefings, training materials, and documentation deliverables.
Analyst IV	Bachelors	15	May develop and recommend solutions for project requirements as assigned related to integrated consulting, training, and business program support services disciplines. May make technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Able to complete complex tasks using independent judgement. May supervise subordinate staff. May assist with writing all or part of reports, briefings, training materials, and documentation deliverables.
Analyst V	Bachelors	20	May develop and recommend solutions for project requirements as assigned related to integrated consulting, training, and business program support services disciplines. May make technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Work may require the technical capability to assess the cost and schedule implications of existing and projected technological advances, as well as the ability to evaluate the impact of new and innovative subject matter related strategies. Able to complete complex tasks using independent judgement. Can supervise and manage subordinate staff related to the program. May assist with writing all or part of reports, briefings, training materials, and documentation deliverables.
Training Specialist I	Associates	2	Researches designs, develops and/or presents relevant course materials and curriculum. Courses may be printed, on-line, video, interactive or classroom presentations. Researches and/or analyzes the changing environment of the course subject and updates course material and presentations as necessary.

LABOR CATEGORY	EDUCATION	EXPERIENCE (years)	FUNCTIONAL RESPONSIBILITY
Training Specialist II	Bachelors	2	Performs training scenarios and leads course work projects. Designs, develops and presents relevant training and instructional packages. Prepares and reviews detailed specifications for training courses. Coordinates and reviews other trainers and course developers' coursework and curriculum as applicable.
Training Specialist III	Bachelors	4	Develops, directs, plans, delivers and evaluates training programs or activities to meet external customer or internal employee learning objectives. Provides direct instruction and training to customers on services, procedures, processes, techniques, tactics, products or skill development. May collaborate with customer or internal functional organization to develop, enhance, and/or evaluate new or existing learning objectives, course content, or training materials. May develop exam materials and be responsible for testing and qualitative evaluation of participant's attainment of learning objectives. Monitors and evaluates training programs, assesses results, and implements enhancements as needed.
Training Specialist IV	Bachelors	6	Develops, directs, plans, delivers and evaluates training programs or activities to meet external customer or internal employee learning objectives. Provides direct instruction and training to customers on services, procedures, processes, techniques, tactics, products or skill development. May collaborate with customer or internal functional organization to develop, enhance, and/or evaluate new or existing learning objectives, course content, or training materials. May develop exam materials and be responsible for testing and qualitative evaluation of participant's attainment of learning objectives. Monitors and evaluates training programs, assesses results, and implements enhancements as needed. May work independently or under limited direction.

LABOR CATEGORY	EDUCATION	EXPERIENCE (years)	FUNCTIONAL RESPONSIBILITY
Training Specialist V	Bachelors	8	Develops, directs, plans, delivers and evaluates training programs or activities to meet external customer or internal employee learning objectives. Provides direct instruction and training to customers on services, procedures, processes, techniques, tactics, products or skill development. May collaborate with customer or internal functional organization to develop, enhance, and/or evaluate new or existing learning objectives, course content, or training materials. May develop exam materials and be responsible for testing and qualitative evaluation of participant's attainment of learning objectives. Monitors and evaluates training programs, assesses results, and implements enhancements as needed. May work independently or under limited direction. May supervise or lead a team.
Support Specialist I	HS	0	Performs administrative management tasks such as word processing, spreadsheet development, administrative typing, and filing. Helps produce and prepare deliverables. Maintains schedules, schedules meetings, records minutes, and prepares meeting notes. Provides administrative support to staff, including research and analytical support.
Support Specialist II	HS	2	Junior-level position providing clerical and administrative tasks supporting the development, operation of systems and procedures dealing with professional services such as but not limited to engineering, logistics, consulting, facilitation, and training . Duties and tasks are varied but standardized; performs some more advanced functions.
Support Specialist III	HS	4	Senior-level position providing clerical and administrative tasks supporting the development, operation of systems and procedures dealing with professional services such as but not limited to engineering, logistics, consulting, facilitation, and training. Job requires complete acquaintance with and understanding of the general and detailed aspects of the job and their practical applications to problems and situations ordinarily encountered.

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Support Specialist IV	Associates	4	Top level position providing clerical and administrative duties supporting the development, operation of systems and procedures dealing with professional services such as but not limited to engineering, logistics, consulting, facilitation, and training. Extensive knowledge in specialized functions, and a wide and comprehensive acquaintance with and understanding of both general and specific aspects of the job and their practical application to complex problems and situations ordinarily encountered. May be designated as "lead" worker and may assist in orienting, training, assigning and checking the work of lower-level employees.
Support Specialist V	Bachelors	6	Top level position providing clerical and administrative duties supporting the development, operation of systems and procedures dealing with professional services such as but not limited to engineering, logistics, consulting, facilitation, and training. Extensive knowledge in specialized functions, and a wide and comprehensive acquaintance with and understanding of both general and specific aspects of the job and their practical application to complex problems and situations ordinarily encountered. May be designated as "lead" worker and may assist in orienting, training, assigning and supervising of lower-level employees.