On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Federal Supply Group: Professional Services  
Schedule Title: Multiple Award Schedule  
Contract Number: 47QRAA19D00DR  
For more information on ordering from Federal Supply Schedules, go to the GSA Schedules page at GSA.gov  

Contractor: COLLIERS INTERNATIONAL DC, LLC  
1625 I ST NW STE 950  
WASHINGTON, DC 20006-4089

Contract Administrator: Matthew Johnston,  
Senior Vice President, Government Solutions  
Telephone: 202-728-3540  
Web Site: http://www.colliers.com  
E-mail: matthew.johnston@colliers.com

Business Size: Other than Small Business

Price list current as of Modification #PA-0010 effective 12/25/2021
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Descriptions</th>
</tr>
</thead>
<tbody>
<tr>
<td>522310</td>
<td>Financial Advising, Loan Servicing and Asset Management Services</td>
</tr>
<tr>
<td>531210</td>
<td>Financial Asset Resolution Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. - Analyst; $186.52 / hour

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item - See pages 5-6

2. Maximum Order: 522310, 531210, 541611 - $1,000,000; OLM - $250,000

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic Only

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 Days Note: "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. Contact Contractor
10c. **Overnight and 2-day delivery.** Contact Contractor

10d. **Urgent Requirements.** Contact Contractor

11. **F.O.B Points(s):** Destination

12a. **Ordering Address(es):** Same as Contractor

12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment address(es):** Same as company address

14. **Warranty provision:** Contractor’s standard commercial warranty.

15. **Export Packing Charges (if applicable):** N/A

16. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

17. **Terms and conditions of installation (if applicable):** N/A

18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

18b. **Terms and conditions for any other services (if applicable):** N/A

19. **List of service and distribution points (if applicable):** N/A

20. **List of participating dealers (if applicable):** N/A

21. **Preventive maintenance (if applicable):** N/A

22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** - N/A

22b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at:** www.section508.gov. - N/A

23. **Unique Entity Identifier (UEI) number:** 969819080

24. **Notification regarding registration in System for Award Management (SAM) database:** Contractor registered and active in SAM
<table>
<thead>
<tr>
<th>SIN</th>
<th>Service Title</th>
<th>Description</th>
<th>Site</th>
<th>GSA Awarded Rate (w/ IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>531210</td>
<td>Leasing Service - Landlord Representation</td>
<td>Total gross rent up to $5 million</td>
<td>Both</td>
<td>3.35%</td>
</tr>
<tr>
<td>531210</td>
<td>Leasing Service - Landlord Representation</td>
<td>Total gross rent from $5 million to $20 million</td>
<td>Both</td>
<td>1.91%</td>
</tr>
<tr>
<td>531210</td>
<td>Leasing Service - Landlord Representation</td>
<td>Total gross rent over $20 million</td>
<td>Both</td>
<td>1.20%</td>
</tr>
<tr>
<td>531210</td>
<td>Disposition Services</td>
<td>Value up to $5.0 million</td>
<td>Both</td>
<td>2.87%</td>
</tr>
<tr>
<td>531210</td>
<td>Disposition Services</td>
<td>Value from $5.0 million to $10 million</td>
<td>Both</td>
<td>2.39%</td>
</tr>
<tr>
<td>531210</td>
<td>Disposition Services</td>
<td>Value from $10 million to $20 million</td>
<td>Both</td>
<td>1.91%</td>
</tr>
<tr>
<td>531210</td>
<td>Disposition Services</td>
<td>Value from $20 million to $50 million</td>
<td>Both</td>
<td>1.20%</td>
</tr>
<tr>
<td>531210</td>
<td>Disposition Services</td>
<td>Value over $50 million</td>
<td>Both</td>
<td>0.72%</td>
</tr>
</tbody>
</table>
### Base Period Prices - Labor Categories

<table>
<thead>
<tr>
<th>SINs</th>
<th>Labor Categories</th>
<th>Site</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>522310</td>
<td>Real Estate Lecturer/Training Advisor</td>
<td>Both</td>
<td>$685.69</td>
<td>$699.40</td>
<td>$713.39</td>
<td>$727.66</td>
<td>$742.21</td>
</tr>
<tr>
<td>531210</td>
<td>Strategic Portfolio Consultant</td>
<td>Both</td>
<td>$548.56</td>
<td>$559.53</td>
<td>$570.72</td>
<td>$582.14</td>
<td>$593.78</td>
</tr>
<tr>
<td>541611</td>
<td>Director/Associate Director</td>
<td>Both</td>
<td>$304.75</td>
<td>$310.85</td>
<td>$317.06</td>
<td>$323.40</td>
<td>$329.87</td>
</tr>
<tr>
<td>522310</td>
<td>Senior Analyst</td>
<td>Both</td>
<td>$243.79</td>
<td>$248.67</td>
<td>$253.64</td>
<td>$258.71</td>
<td>$263.89</td>
</tr>
<tr>
<td>531210</td>
<td>Analyst</td>
<td>Both</td>
<td>$182.86</td>
<td>$186.52</td>
<td>$190.25</td>
<td>$194.05</td>
<td>$197.93</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Colliers International Labor Category Descriptions

- Real Estate Lecturer/Training Advisor
  - Strategic Portfolio Consultant
  - Director/Associate Director
    - Senior Analyst
    - Analyst

Real Estate Lecturer/Training Advisor

15 or more years of experience in real estate, management, strategic planning, or related field. Teaching experience at the college or graduate school level, or with an accredited management education program. Advanced degree or equivalent experience in management, finance, real estate, or a related field. Master's Degree required.

Strategic Portfolio Consultant

12 or more years of experience in real estate, management, strategic planning, or related field. Advanced degree or equivalent experience in management, finance, real estate, or a related field. Responsible for client partnering, relationships, and overall project direction and review. Master's Degree required.

Director/Associate Director

8 or more years of experience in real estate, management, strategic planning, or related field. Advanced degree or equivalent work experience in management, finance, real estate, or a related field. Manages and executes daily workflow of a project. Generates financial and portfolio analysis and reports. Master's Degree required.
Senior Analyst

4 or more years of experience in real estate, management, strategic planning, or related field. Advanced degree or equivalent work experience in management, finance, real estate, or a related field. Manages and executes daily workflow of a project. Generates financial and portfolio analysis and reports. Master's Degree required.

Analyst

2 or more years of experience in real estate, management, strategic planning, or related field. Undergraduate degree or equivalent experience in management, finance, real estate, or a related field. Performs financial and portfolio analysis. Generates financial and portfolio analysis and reports. Bachelor's Degree required.
Colliers International Service Descriptions

- Leasing Service
- Disposition Services

Leasing Service – Landlord Representation
Brokerage, marketing and associated due diligence services in connection with the leasing of real property. This includes all necessary market research and analysis, property level research and analysis, creation of marketing materials and campaigns, property tours, negotiations, and transaction related services from inception through closing. Available in 3 tiers: Total Gross Rent up to $5M-$20M; and over $20M

Disposition Services
Brokerage, marketing and associated due diligence services in connection with the sale or other disposition of real property. This includes all necessary market research and analysis, property level research and analysis, creation of marketing materials and campaigns, property tours, negotiations, and transaction related services from inception through closing. Available in 5 tiers: Value up to $5M; $5M-$10M; $10M-$20M; $20M-$50M; and over $50M