On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Schedule for – Multiple Award Schedule (MAS)
Federal Supply Group: Professional Services
Contract Number: 47QRAA20D000K
Contract Period: October 24, 2019 - October 23, 2024

Price list current as of Modification # PS-0004 effective March 13, 2020

Contractor: KINETIC METRICS, LLC
1800 Diagonal Road
Suite 600
Alexandria, VA 22314

Business Size: Small, 8(a) Disadvantaged Business

Telephone: (703) 772-4088
FAX Number: (703) 647-6009
Web Site: www.kineticmetrics.com
E-mail: emily.reichard@kineticmetrics.com
Contract Administration: Emily Reichard

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>Engineering Services</td>
</tr>
<tr>
<td>541715</td>
<td>Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)</td>
</tr>
<tr>
<td>541420</td>
<td>Engineering System Design and Integration Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM)</td>
</tr>
</tbody>
</table>
1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN(s)</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Domestic or Overseas</th>
<th>Year 1 10/24/19-10/23/20</th>
<th>Year 2 10/24/20-10/23/21</th>
<th>Year 3 10/24/21-10/23/22</th>
<th>Year 4 10/24/22-10/23/23</th>
<th>Year 5 10/24/23-10/23/24</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>All</td>
<td>Engineer, Junior I</td>
<td>Both</td>
<td>Domestic Only</td>
<td>$60.45</td>
<td>$61.36</td>
<td>$62.28</td>
<td>$63.21</td>
<td>$64.16</td>
</tr>
<tr>
<td>2</td>
<td>All</td>
<td>Engineer, Junior II</td>
<td>Both</td>
<td>Domestic Only</td>
<td>$75.57</td>
<td>$76.70</td>
<td>$77.85</td>
<td>$7902</td>
<td>$80.20</td>
</tr>
<tr>
<td>3</td>
<td>All</td>
<td>Engineer I</td>
<td>Both</td>
<td>Worldwide</td>
<td>$141.06</td>
<td>$143.17</td>
<td>$145.32</td>
<td>$147.50</td>
<td>$149.71</td>
</tr>
<tr>
<td>4</td>
<td>All</td>
<td>Engineer II</td>
<td>Both</td>
<td>Worldwide</td>
<td>$171.28</td>
<td>$173.85</td>
<td>$176.46</td>
<td>$179.11</td>
<td>$181.80</td>
</tr>
<tr>
<td>5</td>
<td>All</td>
<td>Subject Matter Expert I</td>
<td>Both</td>
<td>Worldwide</td>
<td>$211.59</td>
<td>$214.76</td>
<td>$217.98</td>
<td>$221.25</td>
<td>$224.57</td>
</tr>
<tr>
<td>6</td>
<td>All</td>
<td>Subject Matter Expert II</td>
<td>Both</td>
<td>Worldwide</td>
<td>$236.78</td>
<td>$240.33</td>
<td>$243.93</td>
<td>$247.59</td>
<td>$251.31</td>
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<tr>
<td>7</td>
<td>All</td>
<td>Consultant I</td>
<td>Both</td>
<td>Worldwide</td>
<td>$251.89</td>
<td>$255.67</td>
<td>$259.50</td>
<td>$263.40</td>
<td>$267.35</td>
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<tr>
<td>8</td>
<td>All</td>
<td>Consultant II</td>
<td>Both</td>
<td>Worldwide</td>
<td>$277.08</td>
<td>$281.23</td>
<td>$285.45</td>
<td>$289.73</td>
<td>$294.08</td>
</tr>
<tr>
<td>9</td>
<td>All</td>
<td>Technical Writer I**</td>
<td>Both</td>
<td>Worldwide</td>
<td>$60.45</td>
<td>$61.36</td>
<td>$62.28</td>
<td>$63.21</td>
<td>$64.16</td>
</tr>
<tr>
<td>10</td>
<td>All</td>
<td>Engineering Technician I**</td>
<td>Both</td>
<td>Domestic Only</td>
<td>$47.36</td>
<td>$48.07</td>
<td>$48.79</td>
<td>$49.52</td>
<td>$50.26</td>
</tr>
<tr>
<td>11</td>
<td>All</td>
<td>Engineering Technician II**</td>
<td>Both</td>
<td>Domestic Only</td>
<td>$60.45</td>
<td>$61.36</td>
<td>$62.28</td>
<td>$63.21</td>
<td>$64.16</td>
</tr>
<tr>
<td>12</td>
<td>All</td>
<td>Data Analyst</td>
<td>Both</td>
<td>Domestic Only</td>
<td>$85.64</td>
<td>$86.93</td>
<td>$88.23</td>
<td>$89.55</td>
<td>$90.90</td>
</tr>
<tr>
<td>13</td>
<td>All</td>
<td>Program Consultant</td>
<td>Both</td>
<td>Worldwide</td>
<td>$141.06</td>
<td>$143.17</td>
<td>$145.32</td>
<td>$147.50</td>
<td>$149.71</td>
</tr>
<tr>
<td>14</td>
<td>All</td>
<td>Program Manager</td>
<td>Both</td>
<td>Worldwide</td>
<td>$159.19</td>
<td>$161.58</td>
<td>$164.01</td>
<td>$166.47</td>
<td>$168.96</td>
</tr>
<tr>
<td>15</td>
<td>All</td>
<td>Project Manager</td>
<td>Both</td>
<td>Worldwide</td>
<td>$141.06</td>
<td>$143.17</td>
<td>$145.32</td>
<td>$147.50</td>
<td>$149.71</td>
</tr>
</tbody>
</table>

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

**Engineer, Junior I:** Support various engineering tasks. Assist with analyses and technical solutions. Review technical, scientific, engineering, and design problems. Apply engineering
Engineer, Junior II: Support various engineering tasks. Assist with analyses and recommend technical solutions. Review technical, scientific, engineering, and design problems. Apply engineering principals to investigate, analyze, plan, design, implement, test, and troubleshoot project-related systems. Participate in technical reviews.
**Education:** Bachelor's degree in engineering
**Experience:** Entry level, no experience required

Engineer I: Possess a strong aptitude for engineering and a broad educational background. Provide analyses and recommend technical solutions. Resolve technical, scientific, engineering, and design problems. Apply engineering principals to investigate, analyze, plan, design, implement, test, and troubleshoot project-related systems. Lead various engineering tasks. Conduct and/or plays key role in technical reviews. Perform basic tasks in support of a wide range of engineering services.
**Education:** Bachelor’s degree in engineering
**Experience:** 10 years related experience

Engineer II: Possess a strong background in industry, aptitude for engineering and broad educational background. Provide analyses and recommends technical solutions. Apply engineering principals to investigate, analyze, plan, design, implement, test, and troubleshoot project-related systems. Conduct and/or plays key role in technical reviews.
**Education:** Bachelor’s degree in engineering
**Experience:** 15 years related experience

Subject Matter Expert I: Provide extremely high-level subject matter expertise for work described in the task. Provide advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems which require high-level knowledge of the subject matter for effective implementation. Apply principles, methods, and knowledge of specific functional areas of expertise to specific task order requirements.
**Education:** Bachelor’s degree from an accredited college
**Experience:** 10 years related experience in subject matter area

Subject Matter Expert II: Provide extremely high-level subject matter expertise for work described in the task. Provides advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems which require high-level knowledge of the subject matter for effective implementation. Apply principles, methods, and knowledge of specific functional areas of expertise to specific task order requirements.
**Education**: Bachelor’s degree from an accredited college  
**Experience**: 15 years related experience in subject matter area

**Consultant I**: Interpret analyses and research and apply it to project. Reviews plans, policies, procedures, and exercise documents. Prepare for and conducts client meetings. Conduct surveys, analyze and interpret results. Participate in facilitating and evaluating exercises, focus groups, and stakeholder meetings. Assist in overall project management including budgets. Participate in proposal development. Participate in project team. Provide subject matter expertise to project.  
**Education**: Bachelor’s degree from an accredited college  
**Experience**: 10 years related experience

**Consultant II**: Provide analysis and research and apply it to project. Write plans, policies, procedures, and exercise documents. Prepare for and conduct client meetings. Conduct surveys, analyze and interpret results. Participate in facilitating and evaluating exercises, focus groups, and stakeholder meetings. Participate in overall project management including budgets. Lead in proposal development. Lead project team. Provide subject matter expertise to project.  
**Education**: Bachelor’s degree from an accredited college  
**Experience**: 15 years related experience

**Technical Writer I**: Gather and research information for use in technical documentation. Assist in layout work. Write technical materials, such as equipment manuals, appendices, or operating and maintenance instructions. Write and update material for reports, manuals, briefs, proposals, instruction books, catalogs, and related technical and administrative publications concerned with work methods and procedures, and installation, operation, and maintenance.  
**Education**: Bachelor’s degree from an accredited college  
**Experience**: Entry level, no experience required

**Engineering Technician I**: Assist in solving technical problems. Build or set up equipment, conduct experiments, collect data and calculate results. Assist with research and development, quality control or design. Review technical or engineering drawings.  
**Education**: High School  
**Experience**: Entry level, no experience required

**Engineering Technician II**: Assist in solving technical problems. Build or set up equipment, conducts experiments, collects data and calculates results. Assists and conducts research and development, quality control or design. Produces technical drawings or engineering drawings.  
**Education**: Associates or similar 2-year technical degree  
**Experience**: 2 years

**Data Analyst**: Summarize, enter, and validate information and controlling documents. Process specific information requests for the system or database. Maintain the integrity of the data prior to and after entry. Support in areas of information and data research and enters information into database.
**Professional Services Schedule**

**Education:** Associates or similar 2-year technical degree  
**Experience:** Entry level, no experience required

**Program Consultant:** Perform complex evaluations of existing procedures, processes, techniques, models and/or systems relate to management or contractual concerns and provides recommended solutions. Analyze with respect to data needs assessments, capacity planning, software and hardware product research, communications, and integrating new capabilities into existing information technologies. Analyze user interfaces, software and hardware performance, resource workload and usage, downtime, proposed system upgrades and system issues, and develops system requirements and program specifications. Play lead role in redesign and refinement of exiting systems, programs and processes. Work with program manager to coordinate efforts required to change or enhance business processes.  
**Education:** Bachelor’s degree from an accredited college  
**Experience:** 5 years related experience

**Program Manager:** Serve as the Contractor counterpart to the Government program/technical manager. Provide guidance and direction in multiple tasks across several functional areas and the use of different technologies. Operate independently, managing substantial program/technical support operations involving multiple projects/task orders and personnel at diverse locations. Organize, direct and coordinate planning and execution of all program/technical support activities. Proven experience in the management and control of funds and resources, demonstrated capability in managing complex multi-task contracts.  
**Education:** Bachelor’s degree from an accredited college  
**Experience:** 10 years related experience

**Project Manager:** Proven technical and management experience, from inception to deployment, of one or more projects. Provides guidance and direction in multiple tasks across several functional areas and including use of different technologies. Manages moderate program/technical support operations potentially involving multiple projects/task orders and personnel at multiple locations. Organizes, directs, and coordinates planning and execution of all program/technical support activities. Must be able to plan and budget staff and data resources. Provides daily supervision and direction to support staff. Monitors performance and evaluates areas to improve efficiency.  
**Education:** Bachelor’s degree from an accredited college  
**Experience:** 15 years related experience

2. **Maximum Order:** $1,000,000.00

3. **Minimum Order:** $100.00

4. **Geographic Coverage (delivery Area):** Domestic and Worldwide

5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts:

<table>
<thead>
<tr>
<th>Client/Project Type</th>
<th>Hourly Rate</th>
<th>Discount for Fixed Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Firm; Short term</td>
<td>$350-450</td>
<td>-$25 of fee</td>
</tr>
<tr>
<td>Professional Firm; Long term</td>
<td>$250-350</td>
<td>-$25 of fee</td>
</tr>
<tr>
<td>OEM (large)</td>
<td>$275-375</td>
<td>-$25 of fee</td>
</tr>
<tr>
<td>OEM (small)</td>
<td>$225-300</td>
<td>-$25 of fee</td>
</tr>
</tbody>
</table>

2019 UPDATE: ALL STARTING RATES WILL INCREASE BY $25; THIS APPLIES TO ALL NEW CLIENTS AND EXISTING THAT DECIDE TO CHANGE PRICING STRUCTURE

<table>
<thead>
<tr>
<th>Client/Project Type</th>
<th>Hourly Rate</th>
<th>Discount for Fixed Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Firm; Short term</td>
<td>$375-475</td>
<td>-$25 of fee</td>
</tr>
<tr>
<td>Professional Firm; Long term</td>
<td>$275-375</td>
<td>-$25 of fee</td>
</tr>
<tr>
<td>OEM (large)</td>
<td>$300-375</td>
<td>-$25 of fee</td>
</tr>
<tr>
<td>OEM (small)</td>
<td>$250-300</td>
<td>-$25 of fee</td>
</tr>
</tbody>
</table>

The $25 discount per hour equates to about 8-10% of the hourly fee.

8. Prompt payment terms. "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.": Net 30 Days

9. Foreign items (list items by country of origin): N/A

10a. Time of Delivery (Contractor insert number of days): To Be Determined at the Task Order level

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
11. F.O.B Points(s): Destination

12a. Ordering Address(es): Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address

14. Warranty provision.: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/: N/A

23. Data Universal Numbering System (DUNS) number: 079825547

24. Notification regarding registration in System for Award Management (SAM) database: Contractor registered and active in SAM
The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

<table>
<thead>
<tr>
<th>SCA Eligible Labor Category</th>
<th>SCA Equivalent Code Title</th>
<th>Wage Determination No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineering Technician I</td>
<td>30081</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Engineering Technician II</td>
<td>30082</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Technical Writer I</td>
<td>30461</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>