General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

Multiple Award Schedule (MAS)

Tronconi Segarra & Associates LLP
8321 Main St
Williamsville, NY, 14221-6139
Phone: (716) 633-1373, ext. 153
Fax: (716) 633-1099
https://www.tsacpa.com/
Contract Administration: Nicholas J. Fabozzi
E-Mail: NFabozzi@tsacpa.com

Contract Number:
47QRAA20D000P

Period Covered by Contract:
October 25, 2019 through October 24, 2024

Business Size: Small business

Pricelist current through Modification #A821 effective June 22, 2020

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, and up-to-date pricing, as applicable, is available on GSA Advantage! at https://www.gsaadvantage.gov.
<table>
<thead>
<tr>
<th>Table of Contents</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ordering Information</td>
</tr>
<tr>
<td>Tronconi Segarra &amp; Associates LLP’s Labor Category Descriptions</td>
</tr>
<tr>
<td>Tronconi Segarra &amp; Associates LLP’s PSS Authorized Schedule Pricelist</td>
</tr>
</tbody>
</table>
Customer Information

1a. Authorized Special Item Numbers (SINs)

531210/531210RC – Financial Asset Resolution Services
541611/541611RC – Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
541211/541211RC – Auditing Services
541219/541219RC – Budget and Financial Management Services
OLM/OLMRC -- Order-Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See price list below.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See price list below.

2. Maximum order: 531210, 541611, 541211 & 541219: $1,000,000.00

OLM 500: $100,000

3. Minimum order: $100.00

4. Geographic coverage (delivery area): 50 states, DC, and Territories

5. Point of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted below the micropurchase threshold.

9b. Notification that Government purchase cards are accepted above the micropurchase threshold.

10. Foreign Items: None

11a. Time of Delivery: Specified on the Task Order

11b. Expedited Delivery: Contact Contractor

11c. Overnight and 2-Day Delivery: Contact Contractor
11d. Urgent Requirements: Contact Contractor

12. F.O.B. Point: Destination

13a. Contractor’s ordering address: Same as Contractor

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: Same as company address

15. Warranty provision: Standard Commercial Warranty

16. Export packing charges: Not Applicable

17. Terms and conditions of Government purchase card acceptance: Contact Contractor

18. Terms and conditions of rental, maintenance, and repair: Not Applicable

19. Terms and conditions of installation: Not Applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable

20a. Terms and conditions for any other services: Not Applicable

21. List of service and distribution points: Not Applicable

22. List of participating dealers: Not Applicable

23. Preventive maintenance: Not Applicable

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable

24b. Section 508 Compliance Information: Not Applicable

25. Data Universal Number System (DUNS) number: 174024174

26. Contractor has registered in the System for Award Management (SAM) Database. CAGE code: 3EPT3
Labor Category Descriptions

Professional Services Descriptions

Partner
Partners are owners of the Firm and generally possess a minimum of 10 years of experience with at least a Bachelor’s degree in accounting, and a license to practice as a CPA. Partners must possess the necessary leadership skills to manage and grow the Firm. The direct responsibility to manage and grow the Firm includes a lead role in all client service initiatives and administrative matters. Client service initiatives include the enhancement of existing client relationships, the ability to secure and retain new business, and the development of new service offerings. Partners also provide specialized experience which is utilized in a consulting/business advisory role (i.e. the areas of Performance Management & Improvement, Debt Restructuring and Crisis Management, and Outsource CFO Services). Please note: All Partners are CPAs.

Senior Manager
A Senior Manager is a potential Partner-in-Training and has made a commitment to Tronconi, Segarra & Associates to strive for an ownership position. A Senior Manager has at least eight years’ experience (including three years as a Manager or equivalent), holds at minimum a Bachelor’s degree in accounting, and has attained his/her license to practice as a CPA. A Senior Manager must possess leadership qualities, technical competence in at least one area of specialization, and the ability to contribute to the Firm’s growth as well as the necessary skills to assist with Firm administrative matters.

Manager
Individuals at this level are licensed CPAs with a minimum of 5 years’ experience inclusive of 2 to 3 years as a Senior Accountant (or equivalent as deemed appropriate by the Partners), and have at least a Bachelor’s degree in accounting. Manager’s will have demonstrated technical proficiency in at least one area of specialization and the ability to supervise complete engagements, including the evaluation of staff performance. Managers are also expected to recognize opportunities to provide additional services to existing clients as well as develop new client contacts and relationships beneficial to the Firm.

Supervising Senior
Individuals at this level have a minimum of 3 years’ experience, hold at least a Bachelor’s degree in accounting, and have generally passed the CPA exam. Supervising Seniors are expected to understand the Firm’s policies and procedures, possess technical knowledge sufficient to supervise Seniors and staff accountants, and are in the process of acquiring the skills necessary to recognize opportunities to provide additional services and develop quality client relationships. If assigned primarily to financial statement engagements, the individual must begin to develop a command of generally accepted accounting principles or other comprehensive bases of accounting, a thorough understanding of generally accepted auditing standards, and common audit procedures and techniques. If assigned primarily to tax engagements, the individual should begin to develop a command of pertinent Internal Revenue Code sections and regulations.

Senior
Individuals at this level have a minimum of 2 years’ experience, hold at least a Bachelor’s degree in accounting, and have generally passed the CPA exam. Seniors are expected to understand the Firm’s policies and procedures, possess technical knowledge sufficient to supervise staff accountants, and begin acquiring the skills necessary to develop quality client relationships. If assigned primarily to financial statement engagements, the Senior must begin to develop a command of generally accepted accounting principles or other comprehensive bases of accounting, a thorough understanding of generally accepted auditing standards, and common audit procedures and techniques. If assigned primarily to tax engagements, the Senior should begin to develop a command of pertinent Internal Revenue Code sections and regulations.
Staff Accountant

Individuals at this level have a college degree with a major in accounting and have from a minimum of one years’ experience. Staff Accountants are expected to become familiar with the Firm’s policies and procedures, to gain an understanding of the rules, regulations and code of professional conduct of the American Institute of Certified Public Accountants (AICPA), and progress professionally by working toward passing the CPA exam. If assigned primarily to financial statement engagements, the individual must become familiar with pronouncements of the Financial Accounting Standards Board (FASB) American Institute of Certified Public Accounting (AICPA), and, when assigned to governmental engagements, the General Accounting Office (GAO) and General Accounting Standards Board (GASB). The individual must also become proficient at preparing financial statements. If assigned primarily to tax engagements, the individual must become familiar with pertinent IRC sections and regulations and become proficient in the preparation of corporate, individual, partnership, fiduciary and other tax returns prepared by the Firm.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>531210, 541611, 541211 &amp; 541219</td>
<td>Partner</td>
<td>$238.34</td>
<td>$244.30</td>
<td>$250.40</td>
<td>$256.66</td>
<td>$263.08</td>
</tr>
<tr>
<td>531210, 541611, 541211 &amp; 541219</td>
<td>Senior Manager</td>
<td>$162.72</td>
<td>$166.79</td>
<td>$170.96</td>
<td>$175.23</td>
<td>$179.61</td>
</tr>
<tr>
<td>531210, 541611, 541211 &amp; 541219</td>
<td>Manager</td>
<td>$133.00</td>
<td>$136.32</td>
<td>$139.73</td>
<td>$143.22</td>
<td>$146.80</td>
</tr>
<tr>
<td>531210, 541611, 541211 &amp; 541219</td>
<td>Supervising Senior</td>
<td>$103.48</td>
<td>$106.06</td>
<td>$108.71</td>
<td>$111.43</td>
<td>$114.22</td>
</tr>
<tr>
<td>531210, 541611, 541211 &amp; 541219</td>
<td>Senior</td>
<td>$103.12</td>
<td>$105.70</td>
<td>$108.34</td>
<td>$111.05</td>
<td>$113.83</td>
</tr>
<tr>
<td>531210, 541611, 541211 &amp; 541219</td>
<td>Staff Accountant</td>
<td>$89.02</td>
<td>$91.24</td>
<td>$93.52</td>
<td>$95.86</td>
<td>$98.26</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire The Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.