GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is:
http://www.gsaadvantage.gov

General Services Administration
Federal Supply Service

The Professional Services Schedule (PSS)
FSC Group: 00CORP

Contract Number 47QRAA20D0018

PERIOD COVERED BY CONTRACT:
November 8, 2019 through November 7, 2024

Event Central
50 Cutler Avenue, Suite 7
Westville, NJ 08093
https://www.eventcentralpro.com/
For Contract Information, please contact Lizanne Catalina
lizanne@eventcentralpro.com

Business Size: Small Business
Prices Shown Herein are Net (discount deducted)

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov.
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<td>14</td>
</tr>
</tbody>
</table>
1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>541-4C</td>
<td>Show Technician**</td>
<td>$68.41</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract (base year):

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. Please refer to Event Central’s attached labor category descriptions found on Page 7.

2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage (delivery area):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Scope</th>
</tr>
</thead>
<tbody>
<tr>
<td>541-4C</td>
<td>Domestic – CONUS – DC</td>
</tr>
</tbody>
</table>

5. Point(s) of production (city, county and State or foreign country): USA

6. Discount from list prices or statement of net price: Government net prices (Discount already deducted)

7. Quantity/Volume discounts:

- $25,000 - $49,999.99 1%
- $50,000 - $149,999.99 2%
- Exceeding $150,000 3%

8. Prompt payment terms: Net 30 days; Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concession

9. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Government purchase cards are accepted for orders at or below the micro-purchase level.
9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **Government purchase cards are accepted for orders above the micro-purchase level. Contact the contractor for limit.**

10. Foreign items (list items by country of origin): N/A

11a. Time of delivery: **Contact Contractor**

11b. Expedited Delivery: **Contact Contractor**

11c. Overnight and 2-day delivery: **Contact Contractor**

11d. Urgent Requirements: N/A

12. F.O.B. point(s): **Origin**

13a. Ordering Address: **Event Central, LLC**
    50 Cutler Avenue, Suite 7
    Westville, NJ 08093

13b. Ordering Procedures: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**

14. Payment Address: **Event Central, LLC**
    50 Cutler Avenue, Suite 7
    Westville, NJ 08093

15. Warranty Provision: N/A

16. Export packing charges, if applicable: N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Event Central, LLC. will accept the Government purchase card for purchases above and below the micro-purchase level.**

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of services and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

**FEDERAL SUPPLY SCHEDULE PRICE LIST**
**Event Central, LLC**
**Contract Number: 47QRAA20D0018**
23. Preventive maintenance (if applicable): N/A

24a. Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for Electronic and Information Technology (EIT): N/A

25. Data Universal Number System (DUNS) number: 192619596

26. Notification regarding registration in Supply Award Management (SAM) database: Event Central, LLC has an active registration in the SAM database.
# RATES AND ESCALATION CHART

The rates listed below contain a 2% escalation per year including IFF.

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Lead Show Technician**</td>
<td>$73.30</td>
<td>$74.77</td>
<td>$76.26</td>
<td>$77.79</td>
<td>$79.34</td>
</tr>
<tr>
<td>Show Technician**</td>
<td>$68.41</td>
<td>$69.78</td>
<td>$71.18</td>
<td>$72.60</td>
<td>$74.05</td>
</tr>
<tr>
<td>Video Technician**</td>
<td>$73.30</td>
<td>$74.77</td>
<td>$76.26</td>
<td>$77.79</td>
<td>$79.34</td>
</tr>
<tr>
<td>Lighting Technician**</td>
<td>$73.30</td>
<td>$74.77</td>
<td>$76.26</td>
<td>$77.79</td>
<td>$79.34</td>
</tr>
<tr>
<td>Sound Technician**</td>
<td>$73.30</td>
<td>$74.77</td>
<td>$76.26</td>
<td>$77.79</td>
<td>$79.34</td>
</tr>
<tr>
<td>Safety Manager</td>
<td>$77.73</td>
<td>$79.28</td>
<td>$80.87</td>
<td>$82.49</td>
<td>$84.14</td>
</tr>
<tr>
<td>Carpenter**</td>
<td>$73.30</td>
<td>$74.77</td>
<td>$76.26</td>
<td>$77.79</td>
<td>$79.34</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$97.73</td>
<td>$99.69</td>
<td>$101.68</td>
<td>$103.72</td>
<td>$105.79</td>
</tr>
<tr>
<td>Shop Foreman</td>
<td>$83.07</td>
<td>$84.73</td>
<td>$86.43</td>
<td>$88.16</td>
<td>$89.92</td>
</tr>
<tr>
<td>Lead Rigger**</td>
<td>$68.41</td>
<td>$69.78</td>
<td>$71.18</td>
<td>$72.60</td>
<td>$74.05</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SCA Eligible Labor Category</th>
<th>SCA Equivalent Code Title</th>
<th>Wage Determination No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lead Rigger</td>
<td>Rigger - 23850</td>
<td>2015-4192, Rev. No 8, dated 12/26/2018</td>
</tr>
<tr>
<td>Carpenter</td>
<td>Carpenter, Maintenance - 23120</td>
<td>2015-4192, Rev. No 8, dated 12/26/2018</td>
</tr>
<tr>
<td>Lead Show Technician</td>
<td>Electronics Technician - 23181</td>
<td>2015-4192, Rev. No 8, dated 12/26/2018</td>
</tr>
<tr>
<td>Show Technician</td>
<td>Electronics Technician - 23181</td>
<td>2015-4192, Rev. No 8, dated 12/26/2018</td>
</tr>
<tr>
<td>Video Technician</td>
<td>Electronics Technician - 23181</td>
<td>2015-4192, Rev. No 8, dated 12/26/2018</td>
</tr>
<tr>
<td>Lighting Technician</td>
<td>Electronics Technician - 23181</td>
<td>2015-4192, Rev. No 8, dated 12/26/2018</td>
</tr>
<tr>
<td>Sound Technician</td>
<td>Electronics Technician - 23181</td>
<td>2015-4192, Rev. No 8, dated 12/26/2018</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).
LABOR CATEGORY DESCRIPTIONS

**Project Manager**
The Project Manager is a leadership position. The individual in this position serves as the primary link between Event Central’s customers and in-house team. They ensure that our clients receive exceptional customer service and experience outstanding outcomes on every project. They can understand and interpret the customer’s vision and business goals and effectively communicate these to our fabrication and installation teams. The Project Manager effectively manages scheduling, timeline, budget, and provides technical and creative solutions for multiple projects at a time. They also devise safe work plans for each activation.
The minimum required qualifications for this position are: BA/BFA in Marketing/Sales and 5 years of relevant management experience.

**Shop Foreman**
The Shop Foreman is a leadership position. The individual in this position is responsible for managing the personnel on the fabrication floor as well as overseeing the work in progress for multiple projects. They have a wide understanding of shop equipment and safety protocols. They oversee the safe operation of all machinery and staff. They plan and direct the work flow through the communication of task lists to ensure each task is completed efficiently, safely, and the customer expectations are met or exceeded with all work completed. The Shop Foreman leads, directs and works side by side with the team to complete tasks. They also train and develop staff and assign mentorship to new hires.
The minimum qualifications for this position are: A high school diploma, 5 years as a Shop Foreman and a minimum of OSHA 30 Training, physical ability to lift and carry heavy loads, walk, stand, sit, crouch, bend, stretch and reach, and basic math skills, including but not limited to addition, subtraction, division and multiplication.

**Carpenter**
Carpenters are responsible for the fabrication of the structural elements for each build. They can cut, shape, and assemble wood stage decks and other custom design elements for each unique job. They are well versed in shop safety protocol and maintain and clean equipment and work area. Carpenters are skilled and comfortable working with woodworking equipment such as CNC routers, sanders, table and chop saws, drills, etc. They can read and interpret plans, sketches and shop drawings. They can determine the type and dimensions of wood stock to be used. Event Central carpenters work hand in hand with designers and management to achieve customer satisfaction. They maintain a high level of production and respond to quick-turnaround orders all while maintaining quality.
The minimum qualifications for this position are: A high school diploma or trade school graduation and 3 years of carpentry experience, physical ability to lift and carry heavy loads, walk, stand, sit, crouch, bend, stretch and reach, and basic math skills, including but not limited to addition, subtraction, division and multiplication.

**Lead Show Technician**
The Lead Show Technician is an elevated position. The individual in this position oversees and supervises the on-site installation of each event/activation. They give direction to Show Techs using a production schedule to manage time and constructively delegate on-site tasks. They can effectively read and follow floor plans and have advanced knowledge of commonly used carpentry and construction equipment such as: truss structures, fork lifts, man lifts, scaffolding, etc. They
are also well versed in job site safety regulations such as proper PPE, Pinch Point awareness, and correct moving and lifting techniques. They possess a general knowledge of all A/V & Lighting elements. Lead Show Technicians have excellent communication skills and can quickly and productively update Show Techs of any last-minute changes.

The minimum qualifications for this position are: A high school diploma, 2 years as a Show Tech within the company, OSHA 10 training, a basic knowledge of general carpentry practices, a valid driver’s license.

**Safety Manager**
The Safety Manager is an OSHA 30 card holder, who oversees the on-site installation of events to ensure accident prevention through enforcing all safety standards and procedures. They are also well versed in job site safety regulations such as proper PPE, Pinch Point awareness, and correct moving and lifting techniques.

The minimum qualifications for this job are: A high school diploma, OSHA 30 training, a basic knowledge of general construction and 1 year of relevant experience.

**Show Technician**
Show Technicians are responsible for the loading and unloading of, as well as the on-site installation of structural and design elements for each event/activation. They work under the direction and supervision of the Lead Show Technician. They can effectively manage their time executing tasks and can productively read and follow floor plans. They understand job site safety regulations such as proper PPE, Pinch Point awareness, and correct moving and lifting techniques.

Show Technicians have knowledge of commonly used carpentry and construction equipment such as: truss structures, fork lifts, man lifts, scaffolding, etc. They also possess a general knowledge of all A/V & Lighting equipment. Event Central Show Technicians work well in a fast-paced environment and adapt quickly to change.

The minimum qualifications for this position are: A high school diploma or trade school graduation and 1 year of relevant experience.

**Sound Technician**
The Sound Technician is responsible for the on-site set up and operation of all audio equipment required for each event/activation. They consult with management to assess what audio is required to achieve the customer’s satisfaction for each activation. The Sound Technician works closely with Light Technicians, Show Technicians, and is tolerant and efficient in managing last-minute changes. They perform routine maintenance functions in safe working conditions and continue their education on new techniques and technologies. The Sound Technician also handles the distribution of power of their equipment.

The minimum requirements for this position are: A high school diploma, at least 3 years working with light, sound, and AV production in a convention center, arena, theater, or road show environment; a demonstrated knowledge of modern digital and analog production sound, lighting and AV technologies.

**Lighting Technician**
The Lighting Technician is responsible for the on-site set up and operation of all lighting equipment required for each event/activation. They consult with management to assess what lighting is required to achieve the customer’s satisfaction for each activation. The Lighting Technician works closely with Sound Technicians, Show Technicians, and is tolerant and efficient in managing last-minute changes. They perform routine maintenance functions in safe working
conditions and continue their education on new techniques and technologies. The Lighting Technician also handles the distribution of power of their equipment. The minimum requirements for this position are: A high school diploma, at least 3 years working with light, sound, and AV production in a convention center, arena, theater, or road show environment; a demonstrated knowledge of conventional and automated lighting fixtures.

**Video Technician**
The Video Technician is responsible for the on-site set up and operation of all video equipment required for each event/activation. They consult with management to assess what video equipment is required to achieve the customer’s satisfaction for each activation. The Video Technician works closely with Sound Technicians, Lighting Technicians, Show Technicians, and is tolerant and efficient in managing last-minute changes. They perform routine maintenance functions in safe working conditions and continue their education on new techniques and technologies. The Video Technician also handles the distribution of power of their equipment.
The minimum requirements for this position are: A high school diploma, a valid driver’s license, at least 3 years working with light, sound, and AV production in a convention center, arena, theater, or road show environment; a demonstrated knowledge of projection equipment, LED walls and advanced knowledge of video programming.

**Lead Rigger**
The Lead Rigger is responsible for the on-site installation and fabrication of rigging hardware, battens, curtain tracks, electrical plug boxes/strips and all related items. Installations require the rigger work at heights ranging from twelve to sixty feet from floor level and may often call for the use of safety equipment and climbing. While much of the work involves individual initiative and judgment, working with team members is critical when performing rigging installation. Specific work will include the installation of hardware to existing structures, the installation of hanging pipes, beams or tracking and hardware to concrete, steel, wood, and block walls. Responsible for drilling, securing and testing the operation of head blocks, mule blocks, sheaves, winches, and components of counterweighted, winched and dead hung systems.
The minimum requirements are: A high school diploma, a valid driver’s license, at least 3 years working experience in rigging, and installation of counterweight and motorized systems, physical ability to lift and carry heavy loads, walk, stand, sit, crouch, bend, stretch and reach, ability to work at heights to sixty feet (and occasionally, ninety feet), certification or ability to obtain certification in ETCP Arena Rigging, ETC Prodigy and basic math skills, including but not limited to addition, subtraction, division and multiplication.
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS

PREAMBLE

Even Central, LLC has provided commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.
To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
To ensure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Lizanne Catalina
Event Central, LLC
50 Cutler Avenue, Suite 7
Westville, NJ 08093
lizanne@eventcentralpro.com
BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) ____________________.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

_________________________  ___________________________  
Ordering Activity Date Contractor Date
(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) ____________, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

<table>
<thead>
<tr>
<th>MODEL NUMBER/PART NUMBER</th>
<th>*SPECIAL BPA DISCOUNT/PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>________________________</td>
<td>__________________________</td>
</tr>
<tr>
<td>________________________</td>
<td>__________________________</td>
</tr>
<tr>
<td>________________________</td>
<td>__________________________</td>
</tr>
</tbody>
</table>

(2) Delivery:

<table>
<thead>
<tr>
<th>DESTINATION</th>
<th>DELIVERY SCHEDULES / DATES</th>
</tr>
</thead>
<tbody>
<tr>
<td>____________</td>
<td>__________________________</td>
</tr>
<tr>
<td>____________</td>
<td>__________________________</td>
</tr>
<tr>
<td>____________</td>
<td>__________________________</td>
</tr>
</tbody>
</table>

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be ________________________.

(4) This BPA does not obligate any funds.

(5) This BPA expires on ________________ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

<table>
<thead>
<tr>
<th>OFFICE</th>
<th>POINT OF CONTACT</th>
</tr>
</thead>
<tbody>
<tr>
<td>_______</td>
<td>________________</td>
</tr>
<tr>
<td>_______</td>
<td>________________</td>
</tr>
<tr>
<td>_______</td>
<td>________________</td>
</tr>
</tbody>
</table>

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;
(b) Contract Number;
(c) BPA Number;
(d) Model Number or National Stock Number (NSN);
(e) Purchase Order Number;
(f) Date of Purchase;
(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor’s invoice, the provisions of this BPA will take precedence.
BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

• The customer identifies their requirements.
• Federal Supply Schedule Contractors may individually meet the customer’s needs, or -
• Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
• Customers make a best value selection.