GENERAL SERVICES ADMINISTRATION
Federal Supply Schedule
Authorized Federal Supply Schedule Price List
Multiple Award Schedule
FSC Group: Professional Services

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is:

http://www.gsaadvantage.gov

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Washington, DC 20007
(202) 827-2212
www.savalanllc.com
Contract Administrator: Negin Shakibi
neginshakibi@savalanllc.com

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

Contract Number: 47QRAA20D001V

Business Size: Small
Business Types: Small 8(a), Disadvantaged, Woman Owned, Minority Owned Business
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1a. AWARDED SPECIAL ITEM NUMBER:

<table>
<thead>
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<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
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<tr>
<td>541219</td>
<td>Budget and Financial Management Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>541214</td>
<td>Payroll Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED ITEM. (Government net price based on a unit of one) See Pricelist

1c. HOURLY RATES: See Pricelist. (Includes discount and IFF)

2. MAXIMUM ORDER GUIDELINE. $1,000,000

3. MINIMUM ORDER. $100

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

4. GEOGRAPHIC COVERAGE. 50 States and Washington DC

5. PRODUCTION POINT. N/A

6. DISCOUNT FROM LIST PRICES OR STATEMENT OF NET PRICE.

GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. QUANTITY DISCOUNTS. 1.5%>$150,000

8. PROMPT PAYMENT TERMS. 1% if payment made within 10 days. Net 30. INFORMATION FOR ORDERING OFFICES: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9a. GOVERNMENT PURCHASE CARDS. Accepted at or below the micro-purchase threshold

9b. GOVERNMENT PURCHASE CARDS. Accepted above the micro-purchase threshold

10. FOREIGN ITEMS. None

11a. TIME OF DELIVERY. 30 days or negotiated at the task order level

11b. EXPEDITED DELIVERY. 15 days or negotiated at the task order level.

11c. OVERNIGHT AND 2-DAY DELIVERY. As mutually agreed on between the vendor and ordering activity.

11d. URGENT REQUIREMENTS. As mutually agreed on between the vendor and ordering activity.

12. FOB POINT. Destination

13a. ORDERING ADDRESS. 1101 30th St. NW #500, Washington, DC 20007

13b. ORDERING PROCEDURES. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. PAYMENT ADDRESS. 1101 30th St. NW #500, Washington, DC 20007

15. WARRANTY PROVISION. Contractor’s standard commercial warranty.

16. EXPORT PACKING CHARGES. Not applicable
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE. Contact Contractor.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR. Not applicable

19. TERMS AND CONDITIONS OF INSTALLATION. Not applicable.

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES. Not applicable

20a. CUSTOMER INFORMATION. Not applicable

21. LIST OF SERVICE AND DISTRIBUTION POINTS. Not applicable

22. LIST OF PARTICIPATING DEALERS. Not applicable

23. PREVENTIVE MAINTENANCE. Not applicable

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES. Not applicable

24b. INDICATE SECTION 508 COMPLIANCE INFORMATION IS AVAILABLE ON ELECTRONIC AND INFORMATION TECHNOLOGY SUPPLIES AND SERVICES. www.Section508.gov/

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER. 835244349

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM), DATABASE. Registration valid
LABOR CATEGORY DESCRIPTIONS

### JUNIOR CONSULTANT

**Minimum Education:** Bachelor’s  
**Minimum Years’ Experience:** 2 years

**Responsibilities:**  
Assists in evaluation and analysis of financial management systems and processes. Performs accounting, finance, or operational tasks. Supports the team by resolving issues, planning and implementing solutions on consulting projects. The Junior Consultant is often given a variety of research and compliance tasks and works under the supervision of a Consultant II or Senior Consultant for most tasks.

### CONSULTANT I

**Minimum Education:** Bachelor’s  
**Minimum Years’ Experience:** 3 years

**Responsibilities:**  
Evaluates and analyzes financial management transactions, systems, and processes. Performs accounting, finance, or operational tasks with minimal supervision on consulting projects. 

A Consultant I is often given a variety of research and compliance tasks that require greater experience and workload.

### CONSULTANT II

**Minimum Education:** Bachelor’s  
**Minimum Years’ Experience:** 5 years

**Responsibilities:**  
Independently evaluates and analyzes financial management transactions, systems, and processes. Performs more complex accounting, finance, or operational tasks on consulting projects. 
Consultant II has the experience and ability to delegate tasks and supervise junior-level consultants.

### FINANCIAL ANALYST I

**Minimum Education:** Bachelor’s  
**Minimum Years’ Experience:** 3 years

**Responsibilities:**  
Assists in performance of business and/or financial management tasks. Under supervision of Financial Analyst II or Senior Financial Analyst, conducts preliminary analysis of appropriate consulting tools to satisfy program requirements and assists with project deliverables. Specific expertise in financial modeling, financial statement analysis, and budgeting/forecasting.
<table>
<thead>
<tr>
<th>Position</th>
<th>Minimum Education</th>
<th>Minimum Years’ Experience</th>
<th>Responsibilities</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BUDGET ANALYST</strong></td>
<td>Bachelor’s</td>
<td>3 years</td>
<td>Designs and creates processes, procedures and methodologies to standardize budgets and forecasts. Compiles financial data and performs data validation and analysis. Automates recurring and ad hoc reports.</td>
</tr>
<tr>
<td><strong>MANAGER</strong></td>
<td>Bachelor’s</td>
<td>10 years</td>
<td>Interfaces with the client on a day-to-day basis, assists in identifying problems, performing technical analysis, and devising feasible solutions on accounting, financial, operational consulting projects. Manages and supports the completion of project specific tasks within estimated time frames and budget constraints. Develops and reviews presentations for client meetings.</td>
</tr>
<tr>
<td><strong>FINANCIAL ANALYST II</strong></td>
<td>Bachelor’s</td>
<td>5 years</td>
<td>Performs business and/or financial management tasks. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, and budgeting/forecasting.</td>
</tr>
<tr>
<td><strong>SENIOR CONSULTANT</strong></td>
<td>Bachelor’s</td>
<td>8 years</td>
<td>Supervises staff in the evaluation and analysis of financial management transactions, systems, and processes. Is responsible for the quality and timeliness of accounting, finance, or operational tasks on consulting projects. Delegates tasks and handles major or unusual issues that may arise during project completion. Senior Consultant assumes responsibility to supervise and manage special assignments and ensure compliance with project or regulatory compliance.</td>
</tr>
</tbody>
</table>
### SENIOR FINANCIAL ANALYST

<table>
<thead>
<tr>
<th>Minimum Education:</th>
<th>Bachelor’s</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum Years’ Experience:</td>
<td>8 years</td>
</tr>
</tbody>
</table>

**Responsibilities:**
Supervises staff performing business and/or financial management tasks. Overseas the analysis of consulting tools to satisfy program requirements and create project deliverables. Extensive expertise in financial modeling, financial statement analysis, and budgeting/forecasting.

### SUBJECT MATTER EXPERT I

<table>
<thead>
<tr>
<th>Minimum Education:</th>
<th>Bachelor’s</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum Years’ Experience:</td>
<td>10 years</td>
</tr>
</tbody>
</table>

**Responsibilities:**
Possesses a track record of applying sound business expertise and practices to solve a wide variety of financial systems and/or business processes. Provides technical advice, guidance, and direction for the improvement, modification, and re-engineering of processes and tasks. Assists the team in developing programs and implementing creative and innovative solutions to the customer’s problems. Researches and analyzes customer requirements.

### PROJECT DIRECTOR

<table>
<thead>
<tr>
<th>Minimum Education:</th>
<th>Bachelor’s</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum Years’ Experience:</td>
<td>10 years</td>
</tr>
</tbody>
</table>

**Responsibilities:**
Responsible for planning and delivering the relevant set of services on consulting projects. Highly specialized in the accounting/finance industry and leading-edge technologies and/or methodologies. Organizes, directs and coordinates the planning and execution of contract tasks. Leads in the organization and direction of the overall performance of the contract.

### SUBJECT MATTER EXPERT II

<table>
<thead>
<tr>
<th>Minimum Education:</th>
<th>Master’s</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum Years’ Experience:</td>
<td>15 years</td>
</tr>
</tbody>
</table>

**Responsibilities:**
Provides high-level subject matter expertise for work described in the program/task. Provides advanced technical knowledge and analysis of highly specialized applications and operational environment, and/or implementation advice on complex problems which require a high level knowledge of the subject matter for effective implementation. Leads the team in developing programs and implementing creative and innovative solutions to the customer’s problems.
Due to the availability or limitation of education, occasionally substitution of experience as referenced below for a professional labor type with additional years of experience will be provided to the Federal Agency when responding to their requirements and it is solely the acquiring agency’s determination, if the substitution is considered acceptable prior to an award.

**Experience Substitutions:**

An additional four (4) years of directly related experience may be substituted for a bachelor’s degree.

An additional (2 years) of directly related experience with a bachelor’s degree may be substituted for a master’s degree.
## PRICING
(Prices are net and include IFF and Discount Offered to GSA)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>541219, 541611, 541214</td>
<td>Junior Consultant</td>
<td>$47.62</td>
<td>$48.72</td>
<td>$49.84</td>
<td>$50.98</td>
<td>$52.15</td>
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<tr>
<td>541219, 541611, 541214</td>
<td>Consultant I</td>
<td>$66.78</td>
<td>$68.32</td>
<td>$69.89</td>
<td>$71.50</td>
<td>$73.14</td>
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<tr>
<td>541219, 541611, 541214</td>
<td>Consultant II</td>
<td>$79.37</td>
<td>$81.20</td>
<td>$83.06</td>
<td>$84.97</td>
<td>$86.93</td>
</tr>
<tr>
<td>541219, 541611, 541214</td>
<td>Financial Analyst I</td>
<td>$79.37</td>
<td>$81.20</td>
<td>$83.06</td>
<td>$84.97</td>
<td>$86.93</td>
</tr>
<tr>
<td>541219, 541611, 541214</td>
<td>Budget Analyst</td>
<td>$87.33</td>
<td>$89.34</td>
<td>$91.39</td>
<td>$93.49</td>
<td>$95.65</td>
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<tr>
<td>541219, 541611, 541214</td>
<td>Manager</td>
<td>$92.47</td>
<td>$94.59</td>
<td>$96.77</td>
<td>$98.99</td>
<td>$101.27</td>
</tr>
<tr>
<td>541219, 541611, 541214</td>
<td>Financial Analyst II</td>
<td>$113.01</td>
<td>$115.61</td>
<td>$118.27</td>
<td>$120.99</td>
<td>$123.78</td>
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<tr>
<td>541219, 541611, 541214</td>
<td>Senior Consultant</td>
<td>$114.71</td>
<td>$117.35</td>
<td>$120.05</td>
<td>$122.81</td>
<td>$125.63</td>
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<tr>
<td>541219, 541611, 541214</td>
<td>Senior Financial Analyst</td>
<td>$124.69</td>
<td>$127.55</td>
<td>$130.49</td>
<td>$133.49</td>
<td>$136.56</td>
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<tr>
<td>541219, 541611, 541214</td>
<td>Subject Matter Expert I</td>
<td>$164.58</td>
<td>$168.37</td>
<td>$172.24</td>
<td>$176.20</td>
<td>$180.26</td>
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<tr>
<td>541219, 541611, 541214</td>
<td>Project Director</td>
<td>$190.07</td>
<td>$194.44</td>
<td>$198.91</td>
<td>$203.49</td>
<td>$208.17</td>
</tr>
<tr>
<td>541219, 541611, 541214</td>
<td>Subject Matter Expert II</td>
<td>$200.34</td>
<td>$204.95</td>
<td>$209.67</td>
<td>$214.49</td>
<td>$219.42</td>
</tr>
</tbody>
</table>