



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**Multiple Award Schedule (MAS)
FSC GROUP: 00CORP**

Skeo Solutions, Inc.
100 10th St. NW, STE 101
Charlottesville, VA 22902
Phone: (434) 975-6700
Fax: (434) 975-6701
<http://www.skeo.com>

Contract Administrator: Ms. Briana Branham
Email: bbranham@skeo.com

CONTRACT NUMBER: 47QRAA20D0027

**PERIOD COVERED BY CONTRACT:
November 27, 2019 through November 26, 2024**

Pricelist current through modification PS-A812, effective February 19, 2020

**BUSINESS SIZE:
Small Business**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*™, a menu-driven database system. The Internet address for *GSA Advantage!*™ is www.gsaadvantage.gov. For more information on ordering from Federal Supply Schedules click on the FAS Schedules button at <http://www.gsa.gov/fas>.

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INFORMATION FOR ORDERING ACTIVITIES

1a. AUTHORIZED SPECIAL ITEM NUMBERS (SINs):

SIN	DESCRIPTION
541620/541620RC	Environmental Consulting Services
OLM/OLMRC	Order-Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See page 8

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See page 6

2. MAXIMUM ORDER: \$1,000,000

3. MINIMUM ORDER: \$100

4. GEOGRAPHIC COVERAGE: 48 contiguous states and the District of Columbia.

**5. POINT(S) OF PRODUCTION: Skeo Solutions, Inc.
100 10th St NE, Suite 101
Charlottesville, VA 22902**

6. DISCOUNT FROM LIST PRICES: Prices listed are GSA Net, Discount Deducted.

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government Purchase Cards are accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: To be determined between Skeo and the ordering Agency.

11b. EXPEDITED DELIVERY: To be determined between Skeo and the ordering Agency.

11c. OVERNIGHT AND 2-DAY DELIVERY: To be determined between Skeo and the ordering Agency.

11d. URGENT REQUIRMENTS: To be determined between Skeo and the ordering Agency.

12. FOB POINT: Destination

13a. ORDERING ADDRESS: Skeo Solutions, Inc.
100 10th St NE, Suite 101
Charlottesville, VA 22902

13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. PAYMENT ADDRESS: Skeo Solutions, Inc.
100 10th St NE, Suite 101
Charlottesville, VA 22902

15. WARRANTY PROVISION: Contractor's standard commercial warranty

16. EXPORT PACKING CHARGES: Not applicable

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Contact Contractor

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): Not applicable

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): Not applicable

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): Not applicable

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):
Not applicable

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): Not applicable

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): Not applicable

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): Not applicable

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): Not applicable

24b. Section 508 Compliance for EIT: Not applicable

25. DUNS NUMBER: 963278551

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: REGISTERED; CAGE Code 3ET64

Labor Category Descriptions

Labor Category: Senior Technical Program Manager

Minimum/General Experience: 5 years of relevant experience

Functional Responsibility: Manages complex, multi-faceted technical contracts and/or projects for clients. Ensures quality products/services are delivered to clients on-time and on-budget.

Minimum Education: Bachelor's Degree

Labor Category: Technical Project Manager

Minimum/General Experience: 3 years relevant experience

Functional Responsibility: Manages and oversees technical project tasks. Develops deliverables.

Minimum Education: Bachelor's Degree

Labor Category: Technical Advisor/Scientist

Minimum/General Experience: 5 years relevant experience

Functional Responsibility: Contributes to the development of deliverables that communicate scientific and/or technical concepts. Requires familiarity with environmental policies and requirements and scientific expertise related to the needs of the project.

Minimum Education: Bachelor's Degree

Labor Category: Technical Advisor/Engineer

Minimum/General Experience: 5 years relevant experience

Functional Responsibility: Contributes to the development of deliverables that communicate scientific and/or technical concepts. Requires familiarity with environmental policies and requirements and engineering expertise related to the needs of the project.

Minimum Education: Bachelor's Degree

Labor Category: Technical Advisor/Senior Analyst

Minimum/General Experience: 5 years relevant experience

Functional Responsibility: Contributes to the development of deliverables that communicate scientific and/or technical concepts. Requires familiarity with environmental policies and requirements and data analysis expertise related to the needs of the project.

Minimum Education: Bachelor's Degree

Labor Category: Technical Facilitator

Minimum/General Experience: 3 years relevant experience

Functional Responsibility: Conducts dispute resolution/facilitation processes or public involvement processes on projects. May work independently or support a Senior Facilitator on more complex projects.

Minimum Education: Bachelor's Degree

Labor Category: Junior Technical Analyst

Minimum/General Experience: 1 year relevant experience

Functional Responsibility: Performs technical analysis and research for projects involving technical or scientific information.

Minimum Education: Bachelor's Degree

Labor Category: Senior Technical Expert

Minimum/General Experience: 20 years relevant experience

Functional Responsibility: Contributes high-level technical expertise (scientist, chemist or engineering).

Minimum Education: Bachelor's Degree

Labor Category: Senior Technical Facilitator

Minimum/General Experience: 15 years of relevant experience

Functional Responsibility: Conducts dispute resolution/facilitation processes or public involvement processes on complex, multi-dimensional projects.

Minimum Education: Bachelor's Degree

Labor Category: Technical Assistance Specialist

Minimum/General Experience: 3 years relevant experience

Functional Responsibility: Provides technical assistance to clients, such as document review and technical explanation, preparation of fact sheets or summaries, or presentations.

Minimum Education: Bachelor's Degree

Hourly Labor Rates

SIN	Labor Category	Customer or Contractor Facility	11/27/19 – 11/26/20	11/27/20 – 11/26/21	11/27/21 – 11/26/22	11/27/22 – 11/26/23	11/27/23 – 11/26/24
541620	Senior Technical Program Manager	Both	\$169.29	\$172.68	\$176.13	\$179.65	\$183.24
541620	Technical Project Manager	Both	\$106.24	\$108.36	\$110.53	\$112.74	\$115.00
541620	Technical Advisor/Scientist	Both	\$156.58	\$159.71	\$162.91	\$166.16	\$169.49
541620	Technical Advisor/Engineer	Both	\$160.18	\$163.38	\$166.65	\$169.98	\$173.38
541620	Technical Advisor/Senior Analyst	Both	\$156.73	\$159.86	\$163.06	\$166.32	\$169.65
541620	Technical Facilitator	Both	\$119.63	\$122.02	\$124.46	\$126.95	\$129.49
541620	Junior Technical Analyst	Both	\$84.95	\$86.65	\$88.38	\$90.15	\$91.95
541620	Senior Technical Expert	Both	\$273.34	\$278.81	\$284.38	\$290.07	\$295.87
541620	Senior Technical Facilitator	Both	\$174.08	\$177.56	\$181.11	\$184.74	\$188.43
541620	Technical Assistance Specialist	Both	\$99.47	\$101.46	\$103.49	\$105.56	\$107.67

Service Contract Labor Standards: Offeror has read and acknowledges the requirements pertaining to the Service Contract Labor Standards (SCLS) pursuant to clauses 52.222-17, 52.222-41, 52.222-42, 52.222-43, 52.222-49 and 52.222-55, but is not offering any labor categories/services that are covered by the Department of Labor Directory of Service Occupations. The offeror understands its obligations to compensate its employees in accordance with the prevailing wage determination for any work performed by any of its employees under a resultant contract or task order placed against the contract for services covered by the Service Contract Labor Standards (SCLS).