GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The internet address for GSA Advantage!® is: GSAAAdvantage.gov.

Federal Supply Schedule – Multiple Award Schedule
Large Category H – Professional Services

CONTRACT NUMBER: 47QRAA20D002P

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

CONTRACT PERIOD: 12/9/2019 – 12/8/2024

CONTRACTOR: Bland & Associates, P.C.
450 Regency Pkwy, Suite 340
Omaha, NE 68114-3764
Tel: (402) 397-8822
Fax: (402) 397-8649
www.blandcpa.com

CONTRACT ADMINISTRATOR: Jason Tonjes
Shareholder
Tel: (402) 397-8822 or (800) 827-0709
Fax: (402) 397-8649
Email: jtonjes@blandcpa.com or gsa@blandcpa.com

BUSINESS SIZE: Small Business

Modification #PS-0010, dated 7/19/2022
Customer Information

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541211</td>
<td>Auditing Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>541219</td>
<td>Budget and Financial Management Services</td>
</tr>
<tr>
<td>541990RISK</td>
<td>Risk Assessment and Mitigation Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH AWARDED SIN: See awarded pricelist.

1c. HOURLY RATES (Services only): See awarded Pricelist.

2. MAXIMUM ORDER THRESHOLD:

- SIN OLM: $250,000
- SINs 541211, 541611, 541219, and 541990RISK: $1,000,000

3. MINIMUM ORDER THRESHOLD: $100.00

4. GEOGRAPHIC COVERAGE: Domestic and Overseas

5. POINT(S) OF PRODUCTION:

- Bland & Associates, P.C.
  450 Regency Parkway, Suite 340
  Omaha, NE 68114-3764

6. DISCOUNT FROM BEST MARKET RATE: GSA Net Prices can be found in the awarded pricelist (below). Negotiated discounts have been applied and the Industrial Funding Fee has been added.

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: 0% Net 30 Days

   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. FOREIGN ITEMS: None

10a. TIME OF DELIVERY: Dependent upon the size and terms of the contract the time of delivery may range from one week to one year.

10b. EXPEDITED DELIVERY: N/A

10c. OVERNIGHT AND 2-DAY DELIVERY: N/A

10d. URGENT REQUIREMENTS: Contact Contractor

11. F.O.B. Point: Destination

12a. Ordering Address:
12b. **Ordering procedures**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address**:

Bland & Associates, P.C.
450 Regency Parkway, Suite 340
Omaha, NE 68114-3764

14. **Warranty Provision**: Standard Commercial

15. **Export Packing Charges**: N/A

16. **Terms and conditions of rental, maintenance, and repair**: N/A

17. **Terms and conditions of installation**: N/A

18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts form list prices**: N/A

18b. **Terms and conditions for any other services**: N/A

19. **List of service and distribution points**: N/A

20. **List of participating dealers**: N/A

21. **Preventative maintenance**: N/A

22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)**: N/A

22b. **Section 508 compliance information**: N/A

23. **Unique Entity Identifier (UEI) Number**: U4CLJRSG6UB7

24. **Notification regarding registration in System for Award Management (SAM) database**: Active
## GSA Awarded Rates

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Contractor Site or Government Site</th>
<th>GSA Price w/ IFF (Year 3)</th>
<th>GSA Price w/ IFF (Year 4)</th>
<th>GSA Price w/ IFF (Year 5)</th>
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<tbody>
<tr>
<td>541211, 541611, 541219, 541990RISK</td>
<td>Paraprofessional</td>
<td>Both</td>
<td>$72.28</td>
<td>$74.45</td>
<td>$76.69</td>
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<td>Consultant I</td>
<td>Both</td>
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<td>$110.22</td>
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<td>541211, 541611, 541219, 541990RISK</td>
<td>Consultant II</td>
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<td>Both</td>
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<td>$137.75</td>
<td>$141.88</td>
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<td>541211, 541611, 541219, 541990RISK</td>
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<td>541211, 541611, 541219, 541990RISK</td>
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<td>Code</td>
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<td>Rate 1st Year</td>
<td>Rate 2nd Year</td>
<td>Rate 3rd Year</td>
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<tr>
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</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Paraprofessional

Functional Responsibility: Under the supervision of different professionals, paraprofessionals perform a variety of supporting, monitoring, and compliance tasks.

Minimum Education: High School
Minimum Experience: 0 Years

Consultant I

Functional Responsibility: A Consultant I is given a wide variety of research, compliance, auditing, and other consulting tasks. Performance is judged on proficiency and effectiveness of task performance, including the quality of work, application of performance, applicable program and contract requirements, and the ability to meet time constraints.

Minimum Education: Bachelors
Minimum Experience: 0 Years

Consultant II

Functional Responsibility: A Consultant II performs a wide variety of research, compliance, auditing, and other consulting tasks. Performance is judged on proficiency and effectiveness of task performance, including the quality of work, application of performance, applicable program and contract requirements, and the ability to meet time constraints. A Consultant II may oversee 1 or more personnel.

Minimum Education: Bachelors
Minimum Experience: 1 Year

Senior Consultant I

Functional Responsibility: A Senior Consultant I performs most work assigned with minimum assistance. He or she often leads one or more Consultants, instruct them in work to be performed, assist in training, delegating workload, review the work done, and direct necessary revisions. A Senior Consultant I will recommend how to handle decisions on all but the most unusual compliance, auditing, or programmatic matters.

Minimum Education: Bachelors
Minimum Experience: 2 Years

Senior Consultant II

Functional Responsibility: A Senior Consultant II is responsible for larger, more complex assignments than the Senior Consultant I, and may manage multiple assignments simultaneously. A Senior Consultant II assumes responsibility to supervise and manage engagements and special assignments. Senior Consultant IIs are responsible for complying with and staying knowledgeable of the profession’s and the firm’s practice standards and the related industry standards of clients he or she serves on behalf of the firm.

Minimum Education: Bachelors
Minimum Experience: 3 Years
**Team Lead**

Functional Responsibility: A Team Lead provides technical knowledge in his or her area of expertise and performs most work assigned with minimal assistance. A Team Lead can work individually but most often leads one or more Consultants and/or Senior Consultants, instructs them in work to be performed, assists in training, reviews the work performed, and oversees necessary revisions. A Team Lead can and will consult with a Senior Team Lead from time to time. A Team Lead can interact with client personnel daily. In addition, a Team Lead makes decisions with approval from a Team Lead II, Senior Team Lead, Senior Team Lead II, Project Director or Senior Project Director on unusual consulting matters.

Minimum Education: Bachelors

Minimum Experience: 2 Years

**Manager**

Functional Responsibility: The role of Manager is transitional. A Manager is the liaison between the firm, the directors and shareholders, the client and the professional staff. Managers are responsible for managing multiple client assignments, simultaneously, and scheduling, staffing, and coordinating engagement workflow. Managers develop and train staff and build strong relationships with existing government clients. Their objective using technical and managerial skills is to develop their expertise in their niche area and ensure excellence in execution of current contracts. They are specifically responsible for the firm’s compliance with professional practice standards.

Minimum Education: Bachelors

Minimum Experience: 5 Years

**Senior Manager**

Functional Responsibility: A Senior Manager is the liaison among the firm, the directors and shareholders, the client and the professional staff. Senior managers are responsible for managing multiple client assignments, simultaneously, and scheduling, staffing, and coordinating engagement workflow. Senior managers continue to train experienced staff and maintain strong relationships with existing government clients. Their objective is to expand their expertise in their niche areas as well as lead efforts to secure new contracts or renew existing contracts. They are specifically responsible for the firm’s compliance with professional practice standards.

Minimum Education: Bachelors

Minimum Experience: 8 Years

**Senior Team Lead**

Functional Responsibility: A Senior Team Lead manages the daily activities of multiple project teams (when necessary) or the project as a whole and reviews working papers along with the final work product for adherence to regulations and government requirements. A Senior Team Lead can interact with client personnel daily and seeks to build strong relationships with existing government clients. A Senior Team Lead makes decisions on consulting matters and must seek approval from a Senior Team Lead II, Project Director or Senior Project Director only on unusual consulting matters.
Minimum Education: Bachelors
Minimum Experience: 4 Years

**Project Director**

Functional Responsibility: This individual is responsible for technical, contractual, administrative, financial, and any other aspects of project performance. This individual is specifically responsible for the firm’s compliance with professional practice standards. A Project Director meets with government personnel to formulate and review task plans and deliverable items. The individual also ensures conformance with program task schedules and costs. A Project Director often leads one or more Team Leads, and/or Senior Team Leads, and instructs them in work to be performed. A Project Director may lead efforts to secure new contracts or renew existing contracts. A Project Director will consult with the Senior Project Director as needed.

Minimum Education: Bachelors
Minimum Experience: 5 Years

**Senior Project Director**

Functional Responsibility: This individual has ultimate responsibility for technical, contractual, administrative, financial, and any other aspects of project performance. This individual is specifically responsible for the firm’s compliance with professional practice standards. A Senior Project Director may lead efforts to secure new contracts or renew existing contracts. This individual serves as the primary point of contact at the Firm for all contract matters with the government and has the ability to make contract-related decisions; however, a Senior Project Director does not have the authority to sign documents on the Firm’s behalf.

Minimum Education: Bachelors
Minimum Experience: 7 Years

**Shareholder**

Functional Responsibility: This individual is a legal owner of Bland & Associates, P.C. (Bland). A shareholder has overall responsibility for all activities performed by employees and contractors of Bland. This individual must be licensed in all states as required and maintain all the necessary technical requirements. In addition, shareholders must maintain all financial relationships for the firm's conduct of its day to day operations as well as directing the effort of the firm's Director of Administration.

Minimum Education: Bachelors
Minimum Experience: 8

**Team Lead II**

Functional Responsibility: A Team Lead II is responsible for larger, more complex assignments than the Team Lead (within his or her area of specific expertise), and may manage multiple assignments simultaneously. A Team Lead II can interact with client personnel daily. Team Lead IIs are responsible for complying with and staying knowledgeable of the profession’s and the firm’s practice standards and the related industry standards.
of clients he or she serves on behalf of the firm. In addition, a Team Lead makes decisions with approval from a Senior Team Lead, Senior Team Lead II, Project Director or Senior Project Director on unusual consulting matters.

Minimum Education: Bachelors

Minimum Experience: 3

**Senior Team Lead II**

Functional Responsibility: A Senior Team Lead II manages the daily activities of multiple project teams (when necessary) or the project as a whole and reviews working papers along with the final work product for adherence to regulations and government requirements. A Senior Team Lead II is responsible for the project’s Work Breakdown Structure, monthly invoices and status reports, among other tasks typically involved in managing a project. A Senior Team Lead II can interact with client personnel daily and seeks to build strong relationships with existing government clients. A Senior Team Lead II makes decisions on consulting matters and must seek approval from a Project Director or Senior Project Director only on unusual consulting matters.

Minimum Education: Bachelors

Minimum Experience: 5 Years

**Business Analyst I**

Functional Responsibility: A Business Analyst I is under the supervision of some Business Analyst III or other senior level personnel and may perform a variety of supporting, monitoring, and compliance tasks. A Business Analyst I will be responsible for analyzing and evaluating data from different sources to identify gaps, patterns, and aberrancies. This individual will synthesize the data to assist the Business Analyst II in producing meaningful reports. This individual is working towards a specialty but can still be exposed to numerous projects if required.

Minimum Education: High School

Minimum Experience: 0 Years

**Business Analyst II**

Functional Responsibility: A Business Analyst II has proven that he or she has developed a strong knowledge base in his or her specialty and can still be asked to complete tasks for other projects if required. A Business Analyst II is required to perform complex analysis and assessment of information along with the preparation of project reports. This individual is still directly supervised by a Business Analyst III or other senior level personnel.

Minimum Education: High School

Minimum Experience: 2 Years

**Business Analyst III**

Functional Responsibility: A Business Analyst III will provide analysis with a greater level of complexity as he or she has extensive knowledge in his or her specialty. A Business Analyst III can train other Business Analysts
and/or Consultants on his or her knowledge of concepts, principles and methodologies in the area of his or her expertise. A Business Analyst III will assist with the development of project plans and can manage tasks relating to his or her area of expertise. This individual will work independently with little to no direct supervision but still must report regularly to project leadership. Client interaction may be frequent.

Minimum Education: High School

Minimum Experience: 5 Years