GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Multiple Award Schedule

Industrial Group: Professional Services

Contract Number: 47QRAA20D0034

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

Contract Period: December 12, 2019 through December 11, 2024

Figueroa & Associates
608 Avenue D
Redondo Beach, CA 90277

Phone: (310) 403-1973
Facsimile: N/A
URL: http://fig-associates.com/
Contract Admin: Kevin Rosenberg,
Email: krosenberg@fig-associates.com

Business Size: Small, Disadvantaged, Veteran Owned, Service-Disabled Business

Price List current as of Modification # PS-A812 effective February 27, 2020

March 14, 2020
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Integrated Consulting Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Lowest priced model number and lowest unit price for that model for each SIN: Not Applicable

1c. For hourly rates, a description of all corresponding commercial job titles with experience, functional responsibility and education for those types of employees or subcontractors who will perform services is provided: See page 5.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic Only

5. Point(s) of production: Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Information for ordering offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items: None

10a. Time of Delivery: Specified on the Task Order

10b. Expedited Delivery: Contact Contractor

10c. Overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements: Contact Contractor

11. F.O.B Points(s): Destination

12a. Ordering Address(es): Figueroa & Associates LLC, 608 Avenue D, Redondo Beach, CA 90277

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as ordering address
14. **Warranty provision**: Contractor’s standard commercial warranty.

15. **Export Packing Charges (if applicable)**: N/A

16. **Terms and conditions of rental, maintenance, and repair (if applicable)**: N/A

17. **Terms and conditions of installation (if applicable)**: N/A

18. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable)**: N/A

18a. **Terms and conditions for any other services (if applicable)**: N/A

19. **List of service and distribution points (if applicable)**: N/A

20. **List of participating dealers (if applicable)**: N/A

21. **Preventive maintenance (if applicable)**: N/A

24a. **Special attributes such as environmental attributes**: N/A

24b. **Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services can be found at**: N/A

25. **Data Universal Numbering System (DUNS) number**: 078488656

26. **Notification regarding registration in Central Contractor Registration (CCR) database**: Registered in SAM database
COMPANY OVERVIEW

In the world of program management consulting, nothing matters more than delivering accurate analysis in time to make critical decisions.

Accurate analysis only comes from seasoned experts who’ve been there before and lived to tell about it.

Delivering that analysis on-time happens only when you’re agile enough to place the right expert, in the right place, at the right time. This is what we do.

At Figueroa & Associates, we focus on delivering accurate, agile, experience-based solutions for both Government and commercial customers. Our expertise runs deep and spans the breadth of strategic systems acquisition planning, systems engineering & requirements analysis, program execution & integration, and transition to operations. We cultivate trusted, long-term relationships with our clients, gaining clear insight into their challenges and creating and implementing customized, proven strategies for success.

Figueroa & Associates provides professional engineering services, program support services, programmatic support services and management experience. Our small team of hand-selected personnel have extensive experience in acquisition strategy and RFP development, program management and execution, financial management and cost modelling, multiple engineering disciplines, and cyber security.

Figueroa & Associates’ core capabilities are in the following functional areas:

- Systems Engineering
- Systems Integration
- Systems Analysis
- Acquisition Strategy Development
- Request For Proposal Authoring
- Requirements Definition
- Cost Modelling
- Financial Management
- Budget Planning and Execution
- Modeling and Simulation
- Test and Evaluation
- Risk Management
- Program/Acquisition Management
- Training and Mentoring

The company headquarters is located near Los Angeles Air Force Base, California, which is the home to the Space and Missile Systems Center and near to United States Navy and Department of Energy locations. Figueroa & Associates is a service-related disabled veteran-owned small business, and is proud of its small team of dedicated veterans and former federal employees who continue to passionately serve.

LABOR RATES

**Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

*NOTE:* Rates for Year 2 through Year 5 are pending negotiation with GSA. A revised price list will be uploaded when rates are finalized.

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN(s)</th>
<th>Service Proposed (e.g. Labor Category or Job Title/Task)</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience (cannot be a range)</th>
<th>Security Clearance Required</th>
<th>Contractor or Customer Facility or Both</th>
<th>Domestic or Overseas</th>
<th>Price Offered to GSA (including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541611</td>
<td>Engineer 3</td>
<td>Bachelors</td>
<td>8</td>
<td>Yes</td>
<td>Customer Facility</td>
<td>Domestic Only</td>
<td>$110.83</td>
</tr>
<tr>
<td>2</td>
<td>541611</td>
<td>Engineer 5</td>
<td>Masters</td>
<td>15</td>
<td>Yes</td>
<td>Customer Facility</td>
<td>Domestic Only</td>
<td>$152.14</td>
</tr>
<tr>
<td>3</td>
<td>541611</td>
<td>Program/Systems Analyst 3</td>
<td>Masters</td>
<td>8</td>
<td>Yes</td>
<td>Customer Facility</td>
<td>Domestic Only</td>
<td>$120.91</td>
</tr>
<tr>
<td>4</td>
<td>541611</td>
<td>Program/Systems Analyst 4</td>
<td>Masters</td>
<td>12</td>
<td>Yes</td>
<td>Customer Facility</td>
<td>Domestic Only</td>
<td>$123.43</td>
</tr>
<tr>
<td>5</td>
<td>541611</td>
<td>Program/Systems Analyst 5</td>
<td>Masters</td>
<td>15</td>
<td>Yes</td>
<td>Customer Facility</td>
<td>Domestic Only</td>
<td>$151.13</td>
</tr>
<tr>
<td>6</td>
<td>541611</td>
<td>Subject Matter Expert</td>
<td>Bachelors</td>
<td>15</td>
<td>Yes</td>
<td>Customer Facility</td>
<td>Domestic Only</td>
<td>$141.06</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to the SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provision and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS Matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and applicable wage determination number. Failure to do so may result in cancellation of the contract.
# LABOR CATEGORY DESCRIPTIONS

<table>
<thead>
<tr>
<th>Labor Category Title</th>
<th>Labor Category Criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineer 3</td>
<td>Leads engineering efforts that provide engineering, technical, and managerial direction for problem definition, analysis, requirement development, and implementation for complex systems in the engineering discipline required to meet technical requirements. Manages efforts that develop recommendations and advice on system development, improvements, optimization, or support efforts. Typically has 8+ years of experience in an engineering discipline such as industrial, civil, aviation, aerospace, electrical, mechanical, nuclear, chemical, information, computer, software, marine, environmental, telecommunications, information security, network, or other engineering disciplines. Bachelor’s degree in a related field required.</td>
</tr>
</tbody>
</table>

**Minimum Qualifications:**  
Education: Bachelor’s Degree  
Experience: 8 years

| Engineer 5           | Leads engineering efforts that provide engineering, technical, and managerial direction for problem definition, analysis, requirement development, and implementation for complex systems in the engineering discipline required to meet technical requirements. Manages efforts that develop recommendations and advice on system development, improvements, optimization, or support efforts. Typically has 15+ years of experience in an engineering discipline such as industrial, civil, aviation, aerospace, electrical, mechanical, nuclear, chemical, information, computer, software, marine, environmental, telecommunications, information security, network, or other engineering disciplines. Master’s degree in a related field required. |

**Minimum Qualifications:**  
Education: Master’s Degree  
Experience: 15 years

| Subject Matter Expert | Extensive knowledge in specialized engineering and scientific technical fields with leadership role in the management of a broad range of complex technical projects. High level of experience in program management, including strategic planning, technical direction, design and implementation of multiple complex projects. Leads strategic level meetings with clients. Provides direction for the completion of complex tasks, coordinating with program managers, and senior technical staff.  
Primary contract for schedule, technical and management regarding strategic issues. Responsible for understanding, authorship of, and coordination with outside entities for client/program requirements. Ensures compliance with client/program requirements. Lead for task coordination with all parties to tasks and reviews.  
Reviews completion of client/task requirements. Reviews and edits final program reports, documents and briefings. Leads or serves as member of senior level technology or program review committees. Supports quick reaction senior level “tiger team” reviews. |

**Minimum Qualifications:**  
Education: Bachelor’s Degree  
Experience: 15 years
<table>
<thead>
<tr>
<th>Labor Category Title</th>
<th>Labor Category Criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program/Systems Analyst 3</strong></td>
<td>Performs acquisition program management analysis and assists with future planning. Develops and analyzes schedules/forecasts. Requires BS in engineering, business (or related field), or operations research and 8+ years of experience. Bachelor’s degree in a related field required. Previous experience as an O-5 or GS-14 (or equivalent) preferred.</td>
</tr>
<tr>
<td>Minimum Qualifications:</td>
<td>Education: Master’s Degree</td>
</tr>
<tr>
<td></td>
<td>Experience: 8 years</td>
</tr>
</tbody>
</table>

| Program/Systems Analyst 4 | Performs and leads acquisition program management analysis, assists/leads future planning efforts, and acts as integrator between projects. Develops and analyzes schedules/forecasts. Requires Master’s in engineering, business (or related field), or operations research and 12+ years of experience. Previous experience as an O-5 or GS-14 (or equivalent) preferred. |
| Minimum Qualifications: | Education: Master’s Degree |
| | Experience: 12 years |

| Program/Systems Analyst 5 | Leads strategic planning and communication initiatives in specified program area. Creates team structure for range of support services and meets with client regularly to discuss performance, propose initiatives, and establish priorities. Requires BS in engineering, business (or related field), or operations research and 15+ years of experience. Master’s degree in a related field required. |
| Minimum Qualifications: | Education: Master’s Degree |
| | Experience: 15 years |

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.