Federal Supply Service Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address GSA Advantage!® is: GSAAdvantage.gov.

Schedule Title: Multiple Award Schedule
Federal Supply Group: Professional Services
FSC/PSC Code: R408
Category: Professional Services; Subcategory: H01 Business Administrative Services
Contract number: 47QRAA20D004U
Contract period: 2/27/20-2/26/25

EnVisions Consulting, LLC
2116 Reynolds St.
Falls Church, Virginia 22043
Richard Seikaly: President/Contracts Administrator POC
(703) 307-9541 (P)
(703) 534-9056 (F)
www.envisionsconsulting.com
Business Size: Small Business

For more information on ordering from Federal Supply Schedules, go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s) (SINs):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Order-Level Materials (OLM)</td>
<td>Other Direct Costs (ODCs) that are procured under the OLM SIN and become Schedule items at the order level.</td>
</tr>
</tbody>
</table>

Please refer to Attachments A and B for item descriptions and awarded prices.

1b. Lowest Priced Model Number and Lowest Unit Price for that Model for each Awarded SIN:

Please refer to Attachment A, Hourly Labor Rates.

1c. Description of all Corresponding Commercial Job Titles, Experience, Functional Responsibility and Education for Those Types of Employees or Subcontractors who Will Perform Services:

Please see Attachment B, Labor Category Descriptions

2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage (Delivery Area): Worldwide

5. Point(s) of Production (City, County, and State or Foreign Country): Not Applicable.

6. Discount from List Prices or Statement of Net Price: Prices shown herein are Net (discount deducted).

7. Quantity Discounts:
   1.5% on orders exceeding $375,000
   3% on orders exceeding $750,000.

8. Prompt Payment Terms: Net 30 days.

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.


10a. Time of Delivery: Negotiated with the ordering agency for each task order.

10b. Expedited Delivery: Negotiated with the ordering agency for each task order.

10c. Overnight and 2-day Delivery: Negotiated with the ordering agency for each task order.

10d. Urgent Delivery: Negotiated with the ordering agency for each task order.

11. F.O.B. point(s): Destination.

12a. Ordering Address(es):

EnVisions Consulting, LLC
2116 Reynolds St.
Falls Church, VA 22043
12b. **Ordering Procedures:**
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address:**
EnVisions Consulting, LLC  
2116 Reynolds St.  
Falls Church, VA 22043

14. **Warranty Provision:** Not Applicable

15. **Export Packing Charges:** Not Applicable

16. **Terms and Conditions of Rental, Maintenance, and Repair:** Not Applicable

17. **Terms and Conditions of Installation:** Not Applicable

18a. **Terms and Conditions of Repair Parts:** Not Applicable

18b. **Terms and Conditions for Any Other Services:** Not Applicable

19. **List of Service and Distribution Points:** Not Applicable

20. **List of Participating Dealers:** Not Applicable

21. **Preventive Maintenance:** Not Applicable

22a. **Special Attributes Such as Environmental Attributes:** Not Applicable

22b. **Section 508 Compliance:** Not Applicable

23. **Unique Entity Identifier Number (UEI):** 848377037

24. **Registration in System for Award Management (SAM) Database:**
EnVisions Consulting, LLC is registered in SAM.
Attachment A: Hourly Labor Rates

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Analyst</td>
<td>$111.50</td>
<td>$113.95</td>
<td>$116.46</td>
<td>$119.02</td>
<td>$121.64</td>
</tr>
<tr>
<td>Consultant Coach I</td>
<td>$124.30</td>
<td>$127.03</td>
<td>$129.83</td>
<td>$132.68</td>
<td>$135.60</td>
</tr>
<tr>
<td>Consultant Coach II</td>
<td>$151.30</td>
<td>$154.63</td>
<td>$158.03</td>
<td>$161.51</td>
<td>$165.06</td>
</tr>
<tr>
<td>Consultant Coach III</td>
<td>$242.78</td>
<td>$248.12</td>
<td>$253.58</td>
<td>$259.16</td>
<td>$264.86</td>
</tr>
<tr>
<td>Management Consultant I</td>
<td>$120.11</td>
<td>$122.76</td>
<td>$125.46</td>
<td>$128.22</td>
<td>$131.04</td>
</tr>
<tr>
<td>Management Consultant II</td>
<td>$126.09</td>
<td>$128.86</td>
<td>$131.70</td>
<td>$134.59</td>
<td>$137.56</td>
</tr>
<tr>
<td>Management Consultant III</td>
<td>$161.36</td>
<td>$164.91</td>
<td>$168.54</td>
<td>$172.24</td>
<td>$176.03</td>
</tr>
<tr>
<td>Management Consultant IV</td>
<td>$191.36</td>
<td>$195.57</td>
<td>$199.87</td>
<td>$204.27</td>
<td>$208.76</td>
</tr>
<tr>
<td>Management Consultant V</td>
<td>$267.05</td>
<td>$272.92</td>
<td>$278.93</td>
<td>$285.06</td>
<td>$291.33</td>
</tr>
<tr>
<td>Senior Advisor</td>
<td>$311.56</td>
<td>$318.42</td>
<td>$325.42</td>
<td>$332.58</td>
<td>$339.90</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards (SCLS), also referred to as the Service Contract Act (SCA) is applicable to this contract and it includes SCLS/SCA applicable labor categories. The prices for the cited SCLS/SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

<table>
<thead>
<tr>
<th>SCA Eligible Labor Category</th>
<th>SCA Equivalent Code Title</th>
<th>Wage Determination No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting Clerk I</td>
<td>01011 - Accounting Clerk I</td>
<td>2015-4282</td>
</tr>
</tbody>
</table>
### Attachment B: Labor Category Descriptions

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Functional Responsibilities</th>
<th>Minimum Years of Experience, Educational Degree Requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>Analyst</td>
<td>Conducts research, evaluations, studies, analyses, by analyzing survey results and other client data to produce input for reports, stakeholder briefings, and presentations for client engagements to assist clients with decision support. Plans, designs, and develops surveys and administers them; performs data validation and analysis. Data collection tools also include focus group meetings and individual interviews.</td>
<td>Minimum 2 years of analysis experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td>Consultant Coach I</td>
<td>Coaches, advises, and consults with individuals, teams, and organizations to improve skills and performance to enhance effectiveness across the organization. This includes working with clients in one-on-one or facilitated group sessions to perform the following: identify and clarify objectives; conduct assessments using a variety of tools and industry best practices; facilitate self-discovery; and assist them in unlocking untapped potential for improvement and adapting to change. Usually works with supervisor and manager levels.</td>
<td>Minimum 2 years of coaching experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td>Consultant Coach II</td>
<td>Coaches, advises, and consults with individuals, teams, and organizations to improve skills and performance to enhance effectiveness across the organization. This includes working with clients in one-on-one or facilitated group sessions to perform the following: identify and clarify objectives; conduct assessments using a variety of tools and industry best practices; facilitate self-discovery; and assist them in unlocking untapped potential for improvement and adapting to change. Usually works with manager levels and senior managers.</td>
<td>Minimum 3 years of coaching experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td>Consultant Coach III</td>
<td>Coaches, advises, and consults with individuals, teams, and organizations to improve skills and performance to enhance effectiveness across the organization. This includes working with clients in one-on-one or facilitated group sessions to perform the following: identify and clarify objectives; conduct assessments using a variety of tools and industry best practices; facilitate self-discovery; and assist them in unlocking untapped potential for improvement and adapting to change. Usually works with senior manager levels and executives.</td>
<td>Minimum 4 years of coaching experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td>Management Consultant I</td>
<td>Provides guidance and expertise in organizational development to help agencies optimize performance and adapt to change in business policies, regulations and other internal or external factors. Skilled in the areas of strategic planning, change management, business process improvement, performance management, facilitation, and coaching. Engagements may include working closely with individuals and teams in one or more of the following areas: assess needs using a variety of survey and other tools; tie goals, skills, and processes to the</td>
<td>Minimum 2 years of consulting experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td>Labor Category</td>
<td>Functional Responsibilities</td>
<td>Minimum Years of Experience, Educational Degree Requirements</td>
</tr>
<tr>
<td>----------------</td>
<td>-----------------------------</td>
<td>-------------------------------------------------------------</td>
</tr>
<tr>
<td><strong>Management Consultant II</strong></td>
<td>Provides guidance and expertise in organizational development to help agencies optimize performance and adapt to change in business policies, regulations and other internal or external factors. Skilled in the areas of strategic planning, change management, business process improvement, performance management, facilitation, and coaching. Engagements may include working closely with individuals and teams in one or more of the following areas: assess needs using a variety of survey and other tools; tie goals, skills, and processes to the agency’s mission and vision; perform organizational climate and skills assessment; and develop and implement action plans to systematically effect organization-wide change and improvement. Communicates results through meetings, briefings, and/or reports. Performs tasks of moderate complexity.</td>
<td>Minimum 3 years of consulting experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td><strong>Management Consultant III</strong></td>
<td>Provides guidance and expertise in organizational development to help agencies optimize performance and adapt to change in business policies, regulations and other internal or external factors. Skilled in the areas of strategic planning, change management, business process improvement, performance management, facilitation, and coaching. Engagements may include working closely with individuals and teams in one or more of the following areas: assess needs using a variety of survey and other tools; tie goals, skills, and processes to the agency’s mission and vision; perform organizational climate and skills assessment; and develop and implement action plans to systematically effect organization-wide change and improvement. Communicates results through meetings, briefings, and/or reports. Performs complex level tasks on one or more projects.</td>
<td>Minimum 5 years of consulting experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td><strong>Management Consultant IV</strong></td>
<td>Provides guidance and expertise in organizational development to help agencies optimize performance and adapt to change in business policies, regulations and other internal or external factors. Skilled in the areas of strategic planning, change management, business process improvement, performance management, facilitation, and coaching. Engagements may include working closely with individuals and teams in one or more of the following areas: assess needs using a variety of survey and other tools; tie goals, skills, and processes to the agency’s mission and vision; perform organizational climate and skills assessment; and develop and implement action plans to systematically effect organization-wide change and improvement. Communicates results through meetings, briefings, and/or reports.</td>
<td>Minimum 7 years of consulting experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td>Labor Category</td>
<td>Functional Responsibilities</td>
<td>Minimum Years of Experience, Educational Degree Requirements</td>
</tr>
<tr>
<td>----------------</td>
<td>-----------------------------</td>
<td>---------------------------------------------------------------</td>
</tr>
<tr>
<td>Management Consultant V</td>
<td>Provides guidance and expertise in organizational development to help agencies optimize performance and adapt to change in business policies, regulations and other internal or external factors. Skilled in the areas of strategic planning, change management, business process improvement, performance management, facilitation, and coaching. Engagements may include working closely with individuals and teams in one or more of the following areas: assess needs using a variety of survey and other tools; tie goals, skills, and processes to the agency’s mission and vision; perform organizational climate and skills assessment; and develop and implement action plans to systematically effect organization-wide change and improvement. Communicates results through meetings, briefings, and/or reports. Performs complex tasks on multiple, concurrent projects.</td>
<td>Minimum 8 years of consulting experience and a bachelor’s degree in liberal arts, computer science, or engineering. Experience and Education substitutions may be applied as defined below.</td>
</tr>
<tr>
<td>Senior Advisor</td>
<td>Provides expert-level advice, assistance, and counseling to improve organizational development in support of an agency’s mission. Facilitates strategic planning and other working sessions to enable productive team communication, formulation of strategic plans that align with organizational objectives, as well as resolution of issues that hinder team performance. Works with agencies to optimize performance through areas such as: improved management and leadership, better decision-making, more effective goal setting, enhanced communication and working relationships.</td>
<td>Minimum 10 years of advisory experience and a master’s degree preferred in Business Administration, or other disciplines, as long as experience requirements are met. Experience and Education substitutions may be applied as defined below.</td>
</tr>
</tbody>
</table>

Generally four years of additional relevant experience may be substituted for a bachelor’s degree. A master’s degree may be substituted for generally two years of experience. A doctoral degree may be substituted for generally four years of experience.

Other qualifying education equivalents may include combinations of years of experience/education toward degree, associate’s degree or technical certification, specialized training and other qualifications. Intensity of experience in related projects at lower positions with demonstrated skills may also be deemed equivalent to years of experience. Such equivalents will be supported by the EnVisions staff level or the equivalent, if support is provided by a consultant or subcontractor, with appropriate discounts depending on volume and skill level supplied. The EnVisions Project Manager will provide resumes whenever equivalent qualifications are proposed.