Frontier Design Group, LLC
6420 Wood Haven Rd.
Alexandria, VA 22307
www.imagefrontier.com
Business Size: Economically Disadvantaged Women-Owned Small Business

Contract Number: 47QRAA20D0068
Contract Period: May 11, 2020 – May 10, 2025
Contract Administration: Steven Sheamer
Email: steve@fdg-llc.com
Phone: 202-549-3320

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: http://www.GSAAdvantage.gov.
Customer Information

1. Awarded Special Item Numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>611430RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:
Not Applicable

1c. Hourly rates: See Pg. 5

2. Maximum order: $1,000,000

3. Minimum order: $100.00

4. Geographic coverage (delivery area): Worldwide

5. Point(s) of production: Same as Contractor

6. Discount from list prices or statement of net price: GSA prices are Net

7. Quantity discounts: None

8. Prompt payment terms: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Notification that Government purchase cards are or are not accepted above the micro-purchase threshold: Government purchase cards are accepted above the micro-purchase threshold.

9. Foreign Items: None

11a. Time of Delivery: 30 Days ARO

11b. Expedited Delivery: Contact Contractor
11c. Overnight and 2-Day Delivery: Contact Contractor

11d. Urgent Requirements: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Contact Contractor.

12. F.O.B. Point: Destination

13a. Ordering Address:
6420 Wood Haven Rd.
Alexandria, VA 22307
Phone: 202-549-3320
Email: steve@fdg-llc.com

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address:
6420 Wood Haven Rd.
Alexandria, VA 22307
Phone: 202-549-3320
Email: steve@fdg-llc.com

15. Warranty Provision: Standard Commercial Warranty

16. Export Packing Charges: Not Applicable

17. Terms and Conditions of Government Purchase Card Acceptance: Contact Contractor

18. Terms and Conditions of Rental, Maintenance, and Repair: Not Applicable

19. Terms and Conditions of Installation: Not Applicable

20. Terms and Conditions of Repair Parts: Not Applicable

20a. Terms and Conditions for Any Other Services: Not Applicable

21. List of Service and Distribution Points: Not Applicable
22. List of Participating Dealers: Not Applicable

23. Preventative Maintenance: Not Applicable

24a. Special Attributes, Such as Environmental Attributes: Not Applicable

24b. Section 508 Compliance: Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/

25. Data Universal Number System (DUNS) Number: 080138202

26. Notification Regarding Registration in System for Award Management (SAM) Database: Registered (7JSJ7)
GSA 5 Year Pricing

<table>
<thead>
<tr>
<th>SINs</th>
<th>Labor Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611, 611430</td>
<td>Managing Director</td>
<td>$186.08</td>
<td>$188.87</td>
<td>$191.71</td>
<td>$194.58</td>
<td>$197.50</td>
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<tr>
<td>541611, 611430</td>
<td>Executive Advisor</td>
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<td>541611, 611430</td>
<td>Senior Project Manager</td>
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<td>$151.06</td>
<td>$153.33</td>
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<td>541611, 611430</td>
<td>Project Manager</td>
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<td>Principal Advisor</td>
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<td>Junior Advisor</td>
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<td>$70.51</td>
<td>$71.57</td>
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</table>

Labor Category Descriptions

ACCEPTABLE EQUIVALENCIES
A Master’s Degree can be substituted for 5 years of related experience. 5 years of related experience can be substituted for a Bachelor’s Degree.

MANAGING DIRECTOR
Functional Responsibility: Provides oversight and executive-level management for multiple projects simultaneously. Initiates new consulting projects to include developing project objectives, identifying qualified project staff and managing subcontractor and client relationships. Manages complex consulting engagements involving multiple subcontractors and client stakeholders. Utilizes broad functional expertise allowing for oversight of complex multi-disciplinary deliverables. Maintains and draws on extensive professional networks and deep technical knowledge to deliver unique expertise to clients. Plans, develops, and executes multiple events, workshops, and seminars with 100+ participants. Ensures quality standards are achieved across multiple projects.
Minimum Education/Experience: Bachelors/15

EXECUTIVE ADVISOR
Functional Responsibility: Advises executive-level leaders across multiple project and client engagements. Provides expertise to Senior Executives, Managers, and Corporate and Non-Profit Boards. Executes complex consulting engagements involving multiple senior-level executives representing diverse organizational interests. Plans and facilitates large meetings, workshops and events comprising up to fifty participants.
Publishes research in conference proceedings and professional publications and conducts speaking engagements to share best practices and expertise.

**Minimum Education/Experience:** Bachelors/20

**SENIOR PROJECT MANAGER**

**Functional Responsibility:** Leads consulting projects and engagements across diverse clients. Provides oversight for overall project operations, involving multiple tasks / deliverables and personnel at multiple locations. Leads the successful delivery of consulting projects that deliver measurable results. Provides oversight and guidance through all major phases of a project (from kick-off to close out) and establishes high-functioning working relationships with project stakeholders to deliver results. Manages project contracts, subcontracts, budget, and schedule.

**Minimum Education/Experience:** Bachelors/20

**PROJECT MANAGER**

**Functional Responsibility:** Leads and manages the delivery of consulting projects and small teams of consultants. Analyzes client needs, develops and tests solutions, and implements recommendations throughout project lifecycle. Serves as a performance manager to junior staff and manages subcontractor staff on a project. Supports the management of contracts and project financials.

**Minimum Education/Experience:** Bachelors/3

**PRINCIPAL ADVISOR**

**Functional Responsibility:** Provides deep functional expertise and subject matter expertise to clients throughout the project lifecycle. Works with senior leaders to develop and implement solutions to organizational and business challenges. Publishes research in conference proceedings and professional publications and conducts speaking engagements to share best practices and expertise. Leads training sessions, workshops, and meetings to build functional skills and implement functional solutions.

**Minimum Education/Experience:** Bachelors/15

**SENIOR ADVISOR**

**Functional Responsibility:** Leads project teams in assessing and applying multiple organizational and business process improvement techniques. Develops innovative solutions for clients and ensures successful implementation including supporting the change management process. Provides senior level consulting skills and functional project in support of project objectives.

**Minimum Education/Experience:** Bachelors/10

**ADVISOR**

**Functional Responsibility:** Applies multiple organizational and business process improvement techniques in support of project objectives. Analyzes client needs, determines client requirements, develops, tests and implements solutions and recommendations.

**Minimum Education/Experience:** Bachelors/4
JUNIOR ADVISOR

Functional Responsibility: Researches and develops solutions to a variety of organizational and business challenges. Excellent oral and written communicator with good interpersonal skills and a learning mindset. Experience with Microsoft Office Suite.

Minimum Education/Experience: Bachelors/0