GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSAAdvantage!™, a menu-driven database system. The INTERNET address for GSAAdvantage!™ is: http://www.GSAAdvantage.gov.

Schedule – Multiple Award Schedule (MAS)
Federal Supply Group: Professional Services Class: F999
Contract Number: 47QRAA20D0091

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering

Contract Period: September 9, 2020 through September 8, 2025

Contractor: PANORAMA ENVIRONMENTAL, INC.
717 MARKET ST STE 650
SAN FRANCISCO, CA, 94103-2138

Business Size: Small Business

Telephone: (858) 349-8883
FAX Number: (650) 373-1200
Web Site: https://www.panoramaenv.com/
E-mail: Susanne.heim@panoramaenv.com
Contract Administration: Susanne Heim
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery SINs</th>
<th>SIN Descriptions</th>
</tr>
</thead>
<tbody>
<tr>
<td>541370GIS</td>
<td>541370GISRC</td>
<td>Geographic Information Systems (GIS) Services</td>
</tr>
<tr>
<td>541620</td>
<td>541620RC</td>
<td>Environmental Consulting Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

541620 - Environmental Analyst - $98.74
541370GIS – GIS Manager - $143.17

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Chart Below

2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage (delivery Area): 50 States, DC

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will accept

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

12. F.O.B Points(s): Destination

13a. Ordering Address(es): Same as Contractor

13b. Ordering procedures: For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es): Same as company address

15. Warranty provision: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. N/A

25. Data Universal Numbering System (DUNS) number: 078444953

26. Notification regarding registration in System for Award Management (SAM) database: Yes
27. **Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%

<table>
<thead>
<tr>
<th>SIN</th>
<th>LABOR CATEGORY</th>
<th>PRICE W/IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>Principal</td>
<td>$207.36</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Manager</td>
<td>$197.48</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Scientist/Project Manager</td>
<td>$167.86</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Geologist/Paleontologist</td>
<td>$162.92</td>
</tr>
<tr>
<td>541620</td>
<td>Environmental Scientist</td>
<td>$133.30</td>
</tr>
<tr>
<td>541620</td>
<td>Environmental Planner</td>
<td>$123.43</td>
</tr>
<tr>
<td>541620</td>
<td>Environmental Analyst</td>
<td>$98.74</td>
</tr>
<tr>
<td>541620</td>
<td>Visual Simulation Expert</td>
<td>$123.43</td>
</tr>
<tr>
<td>541370GIS</td>
<td>GIS Manager</td>
<td>$143.17</td>
</tr>
</tbody>
</table>

SCA Matrix

"The Service Contract Labor Standards, formerly the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract."
LABOR CATEGORY DESCRIPTIONS
SIN 541620

Principal
Minimum Education: M.S. degree and a minimum of 15 years of experience in project and program management.
Minimum Experience: 15 Years
Responsibilities: Has ultimate control and responsibility of projects and corporate operations. Participates in weekly calls with the project management team and stakeholders and oversees project implementation and quality assurance/quality control procedures. Provides overall strategic direction for project implementation to achieve project goals while minimizing cost and time.

Senior Manager
Minimum Education: B.A. or B.S. Degree in Environmental Planning, Environmental Studies, Biology, Hydrology, Geology, Natural Resources, or other related discipline or a M.S. degree and a minimum of 15 years of experience in program management or M.A. or M.S. degree and a minimum of 13 years of experience in program management.
Minimum Experience: 15 Years
Responsibilities: The Senior Manager (SM) manages staff, client relationships, and complex projects. The SM is also responsible for staff development as well as industry growth and client service. The SM has extensive client relationships, many years of experience, and deep technical and managerial knowledge. Senior Managers implement Panorama’s quality assurance/quality control procedures and are responsible for managing project teams and deliverables to support client goals.

Senior Scientist/Project Manager
Minimum Education: B.S. Degree in Environmental Planning, Environmental Studies, Biology, Hydrology, Geology, Natural Resources, or other related discipline or a M.S. degree and a minimum of 6 years of professional experience in the field.
Minimum Experience: 8 Years of professional experience with at least 3 years of project and program/contract management experience.
Responsibilities: The Senior Scientist/Project Manager is responsible for managing all aspects of the preparation of environmental documents and proposal efforts. Senior Scientist/Project Managers work directly with clients, chart the projects process, and are responsible for quality work products, client relationships, agency relationships, budget, and schedule. The Senior Scientist/Project Manager must also have a deep understanding of all CEQA and NEPA technical topics and provide direction to subconsultants and technical experts. The Senior Scientist/Project Manager shall relay important information to the client based on study results. They must be able to critically review all work products and creatively solve problems or issues that arise. Senior Scientist/Project Manager oversee work and manage team members on projects.

Senior Geologist/Paleontologist
Minimum Education: M.S. Degree in Geology
Minimum Experience: 10 Years
Responsibilities: Senior Geologist/Paleontologistshave deep knowledge and skills in geology and/or paleontological resource analysis and perform the following tasks on projects:
• Work closely with Panorama Project Managers to provide geological and paleontological technical services on projects
• Follow industry standards and applicable agency guidance in conducting investigations, preparing reports, or technical analyses
• Provide sound geological and paleontological expertise on projects, including in all methods used and resources referenced
• Perform field surveys or monitoring as directed by a Project Manager
• Interact with agency staff and clients in concert and under the direction of a Project Manager
• Prepare CEQA document technical sections and define mitigation

**Environmental Scientist**

**Minimum Education:** B.S. Degree in Environmental Studies, Biology, Hydrology, Geology, Natural Resources, or other related discipline and a minimum of 4 years of experience or a M.S. degree and a minimum of 2 years of experience.

**Minimum Experience:** 4 Years

**Responsibilities:** Environmental Scientists have extensive experience in Environmental Studies, Biology, Hydrology, Geology, Natural Resources, or other related disciplines and perform the following tasks:
• Work closely with Panorama Project Managers to provide technical services on projects
• Follow project templates and examples and industry legal and regulatory standards in performing work
• Perform field surveys or monitoring as directed by a Project Manager
• Prepare CEQA document technical sections and define mitigation

**Environmental Planner**

**Minimum Education:** B.A. Degree in Environmental Planning, Environmental Studies, or other related discipline and a minimum of 4 years of experience or a M.A. degree and a minimum of 2 years of experience.

**Minimum Experience:** 4 Years

**Responsibilities:** The Environmental Planner (EP) is responsible for leading the preparation of several environmental compliance document sections or tasks and working directly with clients to relay information and solve problems. The EP works closely with Project Managers and often serves as a Deputy Project Manager. The EP position includes an Environmental Planner I phase, and an Environmental Planner II phase and the following tasks are performed on projects:
• Lead the preparation of Initial Studies or several resource sections of complex Environmental Impact Reports or Environmental Impact Statements; serves as a Task or Technical Topic Manager on large projects
• Serve as Deputy Project Manager, tracking project budgets, preparing invoices, coordinating with subconsultants, and reviewing work of other EPs and Environmental Analysts
• Coordinating with clients directly to relay project findings, solve project problems, coordinate meetings, and review mitigation.
• Coordinate document reviews and production with the Document Manager and Project Manager
• Coordinate public outreach efforts on projects
• Coordinate with agencies under Project Manager direction
• Prepare permit applications
• Conducts mitigation monitoring

Environmental Analyst
Minimum Education: B.S. Degree in Environmental Planning, Environmental Studies, Biology, Hydrology, Geology, Natural Resources, or other related discipline.
Minimum Experience: 0 Years
Responsibilities: The Environmental Analyst (EA) is responsible for providing support and assistance to the Environmental Planners, Office Manager, and project teams for the successful tracking, coordination, administrative maintenance, and completion of Panorama projects and company operations and perform the following tasks:
• Conduct research under the direction of a Project Manager, or other staff
• Prepare technical documents under close guidance of Project Managers, Environmental Planners, or other staff
• Support Document Manager in document production tasks
• Coordinate with technical specialists and subconsultants for data dissemination, deliverable progress tracking, and review and compilation of project information
• Create various correspondence and documentation for senior staff
• Take and prepare meeting notes

Visual Simulation Specialist
Minimum Education: B.A. or B.S. Degree in design or landscape architecture
Minimum Experience: 5 Years
Responsibilities: The Visual Simulation Specialist collects baseline photos to document baseline visual conditions, 3-dimensional models of project features, and prepares 3-dimensional renderings of the project to provide visual simulations of post-project conditions. The visual simulation expert also assesses the visual impact of the project using industry standard guidance.

GIS Manager
Minimum Education: B.S. Degree in Environmental Planning, Environmental Studies, Biology, Hydrology, Geology, Natural Resources, with GIS training and a minimum of 10 years of GIS and cartography experience
Minimum Experience: 10 Years
Responsibilities: The GIS Manager or Specialist (GM/S) is responsible for mapping and GIS data management to support Project Managers and Environmental Planners. The GM/S prepares graphics for environmental documents, runs queries based on environmental data, and organizes and maintains geodatabases.
• Create and maintain geodatabases for projects
• Provide graphics for Project Descriptions and various technical analyses for CEQA and NEPA documents, technical studies, and permit applications
• Provide results of queries of technical information for Environmental Planners, Project Managers, etc. to support technical analyses

SIN 541370GIS