GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: www.gsaadvantage.gov

Price list is current as of Modification No. PA-0003, effective March 10, 2021

Contract Number: 47QRAA21D0010

For more information on ordering for Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Period Covered by Contract:
December 2, 2020 through December 1, 2025

SCHEDULE:
MAS GENERAL PURPOSE COMMERCIAL
Professional Services – Technical and Engineering Services (non-IT)

CONTRACTOR’S CONTACT INFORMATION:

TELGIAN ENGINEERING & CONSULTING, LLC
10230 S. 50th Place, Suite 100
Phoenix, AZ 85044-0626
Phone: 480.292.8062
Contract Administrator: Leonard Ramo
Email: lramo@telgian.com
Website: www.telmian.com
1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>ENGINEERING SERVICES</td>
</tr>
<tr>
<td>OLM</td>
<td>ORDER LEVEL MATERIALS</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.

<table>
<thead>
<tr>
<th>SIN</th>
<th>MODEL/DESCRIPTION</th>
<th>NET GSA SCHEDULE PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>Security CAD/BIM Technician</td>
<td>$56.10 / hour</td>
</tr>
</tbody>
</table>

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

Please refer to page 9-14 for the experience functional responsibilities and education for the hourly positions. Please refer to pages 5-8 for the commercial job titles and hourly rates.

2. Maximum order. $1,000,000.00

3. Minimum order. $100.00

4. Geographic coverage (delivery area).

   48 United States & Washington DC

5. Point(s) of production (city, county, and State or foreign country).

   Our Headquarters are in Phoenix, Arizona.

6. Discount from list prices or statement of net price.

   All prices presented in this price list are Net GSA Prices.

7. Quantity discounts

   For each task order valued at $250,000 - $499,999.99 an additional 0.5% discount will apply
   For each task order valued at $500,000 - $999,999.99 an additional 1.0% discount will apply
   For each task order valued at $1,000,000.00 or more an additional 1.5% discount will apply

8. Prompt payment terms. Net 30 Days; Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin). - This is not applicable to Telgian Engineering & Consulting, LLC
10a. Time of delivery.
The delivery will depend on the specific customer’s timeline.

10b. Expedited Delivery.
This is not applicable to Telgian Engineering & Consulting, LLC

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.
This is not applicable to Telgian Engineering & Consulting, LLC

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery.
This is not applicable to Telgian Engineering & Consulting, LLC

11. F.O.B. point(s). Destination

12a. Ordering address(es).
Telgian Engineering & Consulting, LLC
10230 S. 50th Place, Suite 100
Phoenix, AZ 85044

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).
Telgian Engineering & Consulting, LLC
10230 S. 50th Place, Suite 100
Phoenix, AZ 85044

14. Warranty provision.
Standard Commercial warranty applies.

15. Export packing charges, if applicable.
Not applicable.

16. Terms and conditions of rental, maintenance, and repair (if applicable).
Not applicable.

17. Terms and conditions of installation (if applicable).
Not applicable.
18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).

Not applicable.

18b. Terms and conditions for any other services (if applicable).

Not applicable.

19. List of service and distribution points (if applicable).

Not applicable.

20. List of participating dealers (if applicable).

Not applicable.

21. Preventive maintenance (if applicable).

Not applicable.

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

Not applicable.

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.

Not applicable.

23. Data Universal Number System (DUNS) number.

Telgian Engineering & Consulting, LLC’s DUNS Number is: 081368031

24. Notification regarding registration in System for Award Management (SAM) database. Telgian Engineering & Consulting, LLC is currently registered in the SAM system.
<table>
<thead>
<tr>
<th>SIN</th>
<th>Job Title</th>
<th>Net GSA Price (per hour)</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>Fire Corporate Executive Consultant</td>
<td>$253.00</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Fire Program Manager</td>
<td>$180.40</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Fire Protection Senior Engineer II</td>
<td>$160.60</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Fire Protection Senior Engineer I</td>
<td>$140.80</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Fire Protection Engineer</td>
<td>$118.80</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Fire Senior Staff Consultant</td>
<td>$145.59</td>
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<tr>
<td>541330ENG</td>
<td>Fire Staff Consultant</td>
<td>$137.03</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Fire Senior Designer</td>
<td>$136.02</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Fire Designer</td>
<td>$131.49</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Fire CAD Technician</td>
<td>$78.59</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Security Principle Project Director</td>
<td>$240.00</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Lead Security Engineer/Program Manager</td>
<td>$204.60</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Senior Security Consultant</td>
<td>$210.13</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Security Consultant</td>
<td>$159.60</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Senior Security Designer</td>
<td>$159.50</td>
</tr>
<tr>
<td>Code</td>
<td>Position</td>
<td>Rate</td>
</tr>
<tr>
<td>-------------</td>
<td>--------------------------------------------------</td>
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</tr>
<tr>
<td>541330ENG</td>
<td>Security Designer</td>
<td>$119.90</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Senior Security CAD/BIM Technician</td>
<td>$86.10</td>
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<tr>
<td>541330ENG</td>
<td>Security CAD/BIM Technician (SCA 30061 - Drafter/CAD Operator I)</td>
<td>$56.10</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Contracts Administrator (SCA 01020 - Administrative Assistant)</td>
<td>$89.92</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Permit Manager</td>
<td>$76.65</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Project Administrator (SCA 01020 - Administrative Assistant)</td>
<td>$74.06</td>
</tr>
</tbody>
</table>

*Please see Labor Category Descriptions listed on pages 7-11*
<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>JOB DESCRIPTION</th>
<th>YEARS EXPERIENCE</th>
<th>EDUCATION</th>
<th>CERTIFICATIONS/LICENSEING</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fire Corporate Executive Consultant</td>
<td>Company Corporate Executive provides fire protection engineering consultation services, support, and deliverables for Telgian clients as part of multi-discipline team. Duties include providing fire protection advice to construction and other architect/engineering personnel, advising on compliance with fire-related standards and codes, and preparing/commenting on reports, design, concepts, or project packages detailing fire prevention, life safety and protection issues, and/or develop/assist with the delivery of technical and programmatic presentations to clients including coordination or facilitation of meetings.</td>
<td>15</td>
<td>Bachelors</td>
<td>Professional Engineer (PE) certification preferred. NICET certification preferred. Certified Fire Protection Specialist preferred. Certified Fire Inspector preferred.</td>
</tr>
<tr>
<td>Fire Program Manager</td>
<td>Provides fire protection engineering consultation services, support, and deliverables for Telgian clients as part of multi-discipline team. They provide fire protection advice to construction and other architect/engineering personnel, advise on compliance with fire-related standards and codes, and prepare and comment on reports, design, concepts, or project packages detailing fire prevention, life safety and protection issues. Develops and assists with the delivery of technical and programmatic presentations to clients, including coordination and facilitation of meetings; collaborates or confer with other personnel, including engineering, environmental, financial, real estate, and facilities, to meet client requirements.</td>
<td>12</td>
<td>Bachelors</td>
<td></td>
</tr>
<tr>
<td>Fire Protection Senior Engineer II</td>
<td>Provides fire protection engineering consultation services, support, and deliverables for Telgian clients as part of multi-discipline team. Duties include providing fire protection advice to construction and other architect/engineering personnel, advising on compliance with fire-related standards and codes, and preparing/commenting on reports, design, concepts, or project packages detailing fire prevention, life safety and protection issues, and/or develop/assist with the delivery of technical and programmatic presentations to clients including coordination or facilitation of meetings. In performing these duties, the Engineer may collaborate with other personnel including engineering, environmental, financial, real estate, and facilities people to meet client requirements. This position is classified as a Safety Sensitive position.</td>
<td>8</td>
<td>Bachelors</td>
<td></td>
</tr>
<tr>
<td>Fire Protection Senior Engineer I</td>
<td>Provide fire protection engineering consultation services, support, and deliverables for Telgian clients as part of multi-discipline team. Provide fire protection advice to construction and other architect/engineering personnel, advise on compliance with fire-related standards and codes, and prepare and comment on reports, design, concepts, or project packages detailing fire prevention, life safety and protection issues. Collaborate or confer with other personnel, including engineering, environmental, financial, real estate, and facilities, to meet client requirements. Develop and assist with the delivery of technical and programmatic presentations to clients and coordinate and facilitate meetings.</td>
<td>3</td>
<td>Bachelors</td>
<td></td>
</tr>
<tr>
<td>Fire Protection Engineer</td>
<td>The Fire Protection Engineer provides fire protection engineering consultation services, support, and deliverables for Telgian clients as part of multi-discipline team. Duties include providing fire protection advice to construction and other architect/engineering personnel, advising on compliance with fire-related standards and codes, and preparing/commenting on reports, design, concepts, or project packages detailing fire prevention, life safety and protection issues, and/or develop/assist with the delivery of technical and programmatic presentations to clients including coordination or facilitation of meetings. In performing these duties, the Engineer may collaborate with other personnel including engineering, environmental, financial, real estate, and facilities people to meet client requirements.</td>
<td>1</td>
<td>Bachelors</td>
<td></td>
</tr>
<tr>
<td>Fire Senior Staff Consultant</td>
<td>Provide fire protection engineering consultation services, support, and deliverables for Telgian clients as part of multi-discipline team. Provide fire protection advice to construction and other architect/engineering personnel, advise on compliance with fire-related standards and codes, and prepare and comment on reports, design, concepts, or project packages detailing fire prevention, life safety and protection issues. Collaborate or confer with other personnel, including engineering, environmental, financial, real estate, and facilities, to meet client requirements. Develop and assist with the delivery of technical and programmatic presentations to clients and coordinate and facilitate meetings.</td>
<td>8</td>
<td>Bachelors</td>
<td></td>
</tr>
<tr>
<td>Position</td>
<td>Description</td>
<td>Education</td>
<td>Certification</td>
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<tr>
<td>Fire Staff Consultant</td>
<td>A fire consultant provides supervision and technical support in the areas of fire protection engineering. Specific tasks can include conducting fire protection facility surveys, developing risk reduction strategies, witnessing testing of fire protection systems, conducting plan reviews, making recommendations to mitigate identified risk conditions, and other fire protection engineering consulting activities. The fire engineer provides technical guidance and oversight to other technical persons working on a specific task.</td>
<td>5</td>
<td>Bachelor's</td>
<td></td>
</tr>
<tr>
<td>Fire Senior Designer</td>
<td>The Sr. Fire Suppression Designer shall layout fire sprinkler designs and hydraulically and seismically calculate all required systems. This position is responsible for completing advanced or larger projects within the time constraints established by the POR as well as projects under quick turnaround client conditions. The Sr. Fire Suppression Designer will also review and understand the the water analysis and diagnose complex or difficult tasks. A Sr. Fire Suppression Designer should be able to handle pressure conditions and maintain an effective tracking of projects. This position will mentor Fire Suppression Designers and collaborate with them, when needed.</td>
<td>15</td>
<td>Bachelor's</td>
<td></td>
</tr>
<tr>
<td>Fire Designer</td>
<td>The Designer is responsible for initial setup of CAD backgrounds and file structures, reviewing, analyzing, and understanding fire systems for coordination and design purposes. Revise and edit drawings as needed from QA and AHJ/Client reviews. The designer completes small projects of limited complexity and collaborates on work with Senior Designers. The designer prints, plots and processes drawings for internal and external use as well as advises Senior Designers of potential issues or scheduling concerns due to changes and revisions.</td>
<td>3</td>
<td>Bachelor's</td>
<td></td>
</tr>
<tr>
<td>Fire CAD Technician</td>
<td>Responsible for creating CAD drawings, layouts and designs using basic design and engineering principles and reviewing the drawings to ensure compliance with design standards. This associate is skilled in CAD design and functions under the direct supervision of senior associates.</td>
<td>3</td>
<td>Bachelor's</td>
<td></td>
</tr>
</tbody>
</table>
| Security Principle Project       | Company Corporate Executive provides security protection engineering consultation services, support, and deliverables as part of multi-discipline team. Duties include providing security advice to construction and other architect/engineering personnel, advising on compliance with security-related standards and codes, and preparing/commenting on reports, design, concepts, or project packages detailing security protection issues, and/or develop/assist with the delivery of technical and programmatic presentations to clients including coordination or facilitation of meetings. | 5         | Bachelor's | Preferred Certifications:  
CPP (Certified Protection Professional)  
CHS Level IV (Certified in Homeland Security IV)  
CAS (Certified Anti-Terrorism Specialist)  
RRE (Recognized Risk Engineer)       |
<table>
<thead>
<tr>
<th>Role</th>
<th>Responsibilities</th>
<th>Education</th>
<th>Preferred Certifications</th>
</tr>
</thead>
</table>
| Lead Security Engineer/Program Manager   | Acts as the overall lead, manager, and administrator for the contract effort. Serves as the primary interface and point of contact with Client program authorities and representatives on technical and program/project issues. Supervises contractor personnel program operations by developing procedures, planning and directing execution of the engineering, technical, maintenance, and administrative support effort and monitoring and reporting progress. Has financial responsibility for cost, schedule, and technical aspects of program and associated projects of all efforts executed under assigned contract. Leads large programs that have multiple complex subordinate projects. May delegate task order lead to Project Manager. | 10        | Bachelors | Preferred Certifications:  
CPP (Certified Protection Professional)  
CHS Level IV (Certified in Homeland Security IV)  
CAS (Certified Anti-Terrorism Specialist)  
RRE (Recognized Risk Engineer) |
| Senior Security Consultant               | The Senior Security Consultant is the subject matter expert on infrastructure security, Crime Prevention Through Environmental Control (CPTED), Chemical Facilities Anti-Terrorism Standards (CFATS), Maritime Transportation Security Act (MTSA), Rail Transportation Security Rule (RTSR), Threat Assessments and Impact Analysis, Workplace Violence and Threat Management, Information Security and Cyber strategies, Laws/Authorities Compliance, and strategies, policies, practices, procedures related to global Critical Operating Tasks. | 10        | Bachelors | Preferred Certifications:  
CPP (Certified Protection Professional)  
CHS Level IV (Certified in Homeland Security IV)  
CAS (Certified Anti-Terrorism Specialist)  
RRE (Recognized Risk Engineer) |
| Security Consultant                      | Fully competent level applying intensive and diversified knowledge of security engineering, planning, or principles and practices in broad areas of assignments and related engineering fields. Requires the ability and expertise to use advanced engineering techniques and the modification and extension of theories, precepts and practices of particular field of specialty resulting from progressive experience. Supervision and guidance provided largely on overall objectives, critical issues, new concepts, and policy matters. | 5         | Bachelors | Preferred Certifications:  
Professional Engineer (PE) certification  
Certified Fire Protection Specialist, Associate in Risk Management |
<p>| Senior Security Designer                  | Senior Security Designer performs research and develops new ideas for products and the systems used to create them. The role also includes analyzing existing products with a view to improving client efficiency and overall performance. | 5         | Bachelors |  |
| Security Designer                        | Responsible for design, development, implementation, and analysis of technical products and systems. Performs engineering design evaluations. May develop a range of products. Recommends alterations to development and design to improve quality of products and/or procedures. | 1         | Bachelors |  |</p>
<table>
<thead>
<tr>
<th>Position</th>
<th>Description</th>
<th>Level</th>
<th>Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Security CAD/BIM Technician</td>
<td>CAD drafters coordinate the collection of data and incorporate this information into drawings, schematics, and maps. They consult with architects, engineers, and workers while preparing and presenting their drawings. They supervise CAD/BIM Technicians.</td>
<td>5</td>
<td>High School</td>
</tr>
<tr>
<td>Security CAD/BIM Technician (SCA 30061 - Drafter/CAD Operator I)</td>
<td>CAD drafters coordinate the collection of data and incorporate this information into drawings, schematics, and maps. They consult with architects, engineers, and workers while preparing and presenting their drawings.</td>
<td>1</td>
<td>High School</td>
</tr>
<tr>
<td>Contracts Administrator (SCA 01020 - Administrative Assistant)</td>
<td>Directs activities concerned with contracts for security design: Examines performance requirements, delivery schedules, and estimates of costs of material, equipment, and production to ensure completeness and accuracy.</td>
<td>2</td>
<td>Bachelors</td>
</tr>
<tr>
<td>Permit Manager</td>
<td>Performs a variety of technical permitting functions and provides customer service to client requests; processes permit applications.</td>
<td>3</td>
<td>Associates</td>
</tr>
<tr>
<td>Project Administrator (SCA 01020 - Administrative Assistant)</td>
<td>Project Administrator responsibilities include working closely with our Project Manager to prepare comprehensive action plans, including resources, timeframes and budgets for projects. They will perform various coordinating tasks, like schedule and risk management, along with administrative duties, like maintaining project documentation and handling financial queries.</td>
<td>2</td>
<td>High School</td>
</tr>
</tbody>
</table>

**SERVICE CONTRACT LABOR STANDARDS MATRIX:**

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

**SCA/SCLA MATRIX**

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCLS Equivalent Code</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Administrator</td>
<td>01020 – Administrative Assistant</td>
<td>2015-5470</td>
</tr>
<tr>
<td>Security CAD/BIM Technician</td>
<td>30061 – Drafter/CAD Operator I</td>
<td>2015-5470</td>
</tr>
</tbody>
</table>