

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE
FSC GROUP: Professional Services**



Contract Number: 47QRAA21D0012

**Global Language Strategies LLC
10560 Main St, Ste 504
Fairfax, VA, 22030
Phone: 703-350-3439
<http://gl-strategies.com>
Contract Administrator: Rebekah Dyer
E-Mail: rdyer@gl-strategies.com**

PERIOD COVERED BY CONTRACT:
December 4, 2020 through December 3, 2025

Price List current through Modification PA-0003, effective December 11, 2020

Business Size:
Woman-Owned Small Business and SBA Certified 8(a) Firm

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

SINs	Disaster Recovery	Description
541930	541930RC	Translation and Interpretation Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See below.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See below.

2. Maximum Order: *\$350,000.00*

3. Minimum Order: *\$100.00*

4. Geographic Coverage (delivery Area): *Domestic*

5. Point of production (city, county, and state or foreign country): *Same as Contractor*

6. Discount from list prices or statement of net price: *Government net prices (discounts already deducted).*

7. Quantity discounts: *None*

8. Prompt payment terms: *Net 30 Days.*
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): *None*

10a. Time of Delivery (Contractor insert number of days): *Specified on Task Order*

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: *Contact Contractor*

- 10c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: *Contact Contractor*
- 10d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: *Contact Contractor*
- 11. F.O.B Points:** *Destination*
- 12a. Ordering Address:** *Same as Contractor*
- 12b. Ordering procedures:** *For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.*
- 13. Payment address:** *Same as Contractor*
- 14. Warranty provision:** *Contractor’s standard commercial warranty.*
- 15. Export Packing Charges (if applicable):** *N/A*
- 16. Terms and conditions of rental, maintenance, and repair (if applicable):** *N/A*
- 17. Terms and conditions of installation (if applicable):** *N/A*
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** *N/A*
- 18b. Terms and conditions for any other services (if applicable):** *N/A*
- 19. List of service and distribution points (if applicable):** *N/A*
- 20. List of participating dealers (if applicable):** *N/A*
- 21. Preventive maintenance (if applicable):** *N/A*
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** *N/A*
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at:**
[www.Section508.gov/.](http://www.Section508.gov/): *N/A*

23. **Data Universal Numbering System (DUNS) number:** 078517579

24. **Notification regarding registration in System of Award (SAM) database:** *Registered (5QK25)*

SCLS MATRIX

The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA), is applicable to this contract and includes SCLS applicable labor categories. The prices for the cited SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices proposed are in line with the geographic scope of the contract.

SCLS Eligible Labor Category	SCLS Equivalent Code Title	Wage Determination No
Translator	30110 - Foreign Language Translator	1987-0989

TRANSLATION SERVICE DESCRIPTION

GLS provides comprehensive foreign language document translation services, which encompasses program/project management; certified document translation and editing services performed by highly qualified and experienced linguists; desktop publishing and copyediting. GLS draws upon the specific knowledge and skills of its linguists to perform legal, medical, technical, academic and other documents that have specialized, and often complex, terminology. We do this to ensure that translations are completely accurate, including diction. GLS' streamlined translation management process, which is informed by industry best practices (e.g., Project Management Institute, American Translators Association and ISO 17100 quality management principles), is enhanced by our customized and secure Translation Management System (TMS) which automates workflow and facilitates the meticulous tracking of all our translation projects.

Below is a summary of GLS' translation services offered:

1. GLS receives source files for translation from clients via email or FTP (often sent to a GLS general mailbox address that is then dispersed to our management team whose work is delineated by regions/languages). GLS confirms receipt of the translation request (normally within 2 hours, but no longer than 24 hours) and follows up with any clarifications related to the source file.
2. GLS' designated Project Manager enters the translation case into GLS' TMS and assigns the document to a seasoned GLS Translator who is a native speaker of the target language and who also has advanced proficiency in English. The Translator also possesses excellent desktop publishing skills and ensures that all translated products mirror the source document's formatting, including any tables, font types/sizes, placement of images, etc.
3. Once translated, the document is forwarded to a qualified Editor who is a native speaker of the target language with advanced proficiency in English. The Editor ensures that all diction is correct; including legal, medical or any other specific terminology; and further ensures that grammar, punctuation, spelling, format, etc. are correct.
4. Once the translation has been edited and properly formatted, it is returned to GLS' Project Manager who conducts a final quality check and ensures the translated product is correctly formatted, accurate and ready for final delivery to the client.
5. GLS' Project Manager certifies the file with GLS' custom stamp and provides a notarized certificate of translation, if desired. The Project Manager then returns the final translation to the appropriate client representative.
6. GLS' Project Manager remains available to promptly respond to any follow-up questions that clients may have regarding the submitted translation.
7. GLS also has as full-time Program Manager who oversees the work and manages the workload of our project management staff and who routinely meets with clients, produces contract status reports for major programs and prepares invoices and performs other administrative management tasks.

GSA PRICING

Source Language	Target Language	Language Service Performed	GSA Price (per word)
Afrikaans	English	Translation	\$0.2460
Albanian	English	Translation	\$0.2460
All Other Languages*	English	Translation	\$0.2879
Amharic	English	Translation	\$0.2651
Arabic	English	Translation	\$0.2546
Azeri	English	Translation	\$0.2699
Bengali	English	Translation	\$0.2699
Bulgarian	English	Translation	\$0.2316
Burmese	English	Translation	\$0.2699
Cambodian	English	Translation	\$0.2651
Chinese	English	Translation	\$0.2489
Croatian	English	Translation	\$0.2316
Czech	English	Translation	\$0.2087
Danish	English	Translation	\$0.2182
Dari	English	Translation	\$0.2651
Dutch	English	Translation	\$0.2163
English	Spanish	Translation	\$0.1806
English	All Other Languages*	Translation	\$0.2851
English	Italian	Translation	\$0.2096
English	German	Translation	\$0.2192
English	Japanese	Translation	\$0.2718
English	Russian	Translation	\$0.2068
English	French	Translation	\$0.1953
English	Korean	Translation	\$0.2699
English	Turkish	Translation	\$0.2460
English	Portuguese	Translation	\$0.2087
English	Polish	Translation	\$0.2316
English	Romanian	Translation	\$0.2460
English	Chinese	Translation	\$0.2718
English	Tagalog	Translation	\$0.2460
English	Arabic	Translation	\$0.2699
English	Czech	Translation	\$0.2460
English	Hungarian	Translation	\$0.2460
English	Ukrainian	Translation	\$0.2316
English	Vietnamese	Translation	\$0.2699

Source Language	Target Language	Language Service Performed	GSA Price (per word)
English	Bulgarian	Translation	\$0.2460
English	Croatian	Translation	\$0.2460
English	Greek	Translation	\$0.2460
English	Lithuanian	Translation	\$0.2460
English	Latvian	Translation	\$0.2460
English	Norwegian	Translation	\$0.2460
English	Dutch	Translation	\$0.2278
English	Byelorussian	Translation	\$0.2460
English	Finnish	Translation	\$0.2460
English	Azeri	Translation	\$0.2699
English	Burmese	Translation	\$0.2699
English	Cambodian	Translation	\$0.2699
English	Farsi	Translation	\$0.2699
English	Georgian	Translation	\$0.2699
Estonian	English	Translation	\$0.2460
Farsi	English	Translation	\$0.2661
Finnish	English	Translation	\$0.2460
Flemish	English	Translation	\$0.2278
French	English	Translation	\$0.2001
Georgian	English	Translation	\$0.2556
German	English	Translation	\$0.2096
Greek	English	Translation	\$0.2316
Gujarati	English	Translation	\$0.2699
Haitian Creole	English	Translation	\$0.2460
Hebrew	English	Translation	\$0.2661
Hindi	English	Translation	\$0.2699
Hungarian	English	Translation	\$0.2202
Icelandic	English	Translation	\$0.2460
Italian	English	Translation	\$0.2001
Japanese	English	Translation	\$0.2718
Korean	English	Translation	\$0.2718
Kurdish	English	Translation	\$0.2651
Latvian	English	Translation	\$0.2460
Malay	English	Translation	\$0.2661
Marathi	English	Translation	\$0.2699
Norwegian	English	Translation	\$0.2460

Source Language	Target Language	Language Service Performed	GSA Price (per word)
Pashto	English	Translation	\$0.2651
Polish	English	Translation	\$0.2307
Portuguese	English	Translation	\$0.1905
Punjabi	English	Translation	\$0.2699
Romanian	English	Translation	\$0.2374
Russian	English	Translation	\$0.2010
Serbian	English	Translation	\$0.2460
Sinhalese	English	Translation	\$0.2651
Slovak	English	Translation	\$0.2316
Slovene	English	Translation	\$0.2316
Spanish	English	Translation	\$0.1825
Swahili	English	Translation	\$0.2699
Swedish	English	Translation	\$0.2460
Tagalog	English	Translation	\$0.2460
Telugu	English	Translation	\$0.2728
Thai	English	Translation	\$0.2851
Turkish	English	Translation	\$0.2460
Ukrainian	English	Translation	\$0.2039
Urdu	English	Translation	\$0.2661
Uzbek	English	Translation	\$0.2556
Vietnamese	English	Translation	\$0.2508

* "All Other Languages" Includes Assamese, Assyrian, Bahasa, Bosnian, Catalan, Irish, Karakalpak, Kazakh, Kyrgyz, Lao, Latin, Luganda, Macedonian, Moldovan, Tajik, Tamil, Turkmen, and Uzbek