Federal Supply Service

**Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!®,* a menu-driven database system. The INTERNET address GSA *Advantage!®* is: GSAAdvantage.gov.

**Multiple Award Schedule**

FSC Group: Professional Services  
FSC Class: R408

Contract number: **47QRAA21D001N**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

**Contract period:** January 13, 2021 to January 12, 2026

![DolJenn Performance Consulting](image_url)

**DOLJENN PERFORMANCE CONSULTING, LLC**  
1115 BROWNE LN  
FERNLEY, NV 89408  
Phone/Fax: 203-912-9579  
URL: [http://www.doljennconsulting.com](http://www.doljennconsulting.com)  
Contract administration source: Monica L. Painter  
Email: mpainter@doljennconsulting.com

Business size: Small, Woman-Owned, SBA Certified HUBZone Firm

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611/RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>611430/RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM/RC</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Please see Page 6

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. Please see Pages 4 through 6

2. Maximum order: For SINs 541611 and 611430 = $1,000,000.00; For SIN OLM = $250,000.00

3. Minimum order: $100

4. Geographic coverage (delivery area): Domestic

5. Point(s) of production (city, county, and State or foreign country): Fernley (Lyon County), NV, USA

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted.)

7. Quantity discounts:
   - 1% Discount on individual Task Order valued greater than $450,000 to include any amendments or individual orders wrote against BPA’s within the period of performance.
   - 2% Discount on individual Task Order valued greater than $650,000 to include any amendments or individual orders wrote against BPA’s within the period of performance.

8. Prompt payment terms: Net 30 Days; "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

9. Foreign items (list items by country of origin): Not Applicable
10a. Time of delivery. (Contractor insert number of days.): To Be Determined at the Task Order Level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list: To Be Determined at the Task Order Level

10c. Overnight and 2-day delivery: To Be Determined at the Task Order Level

10d. Urgent Requirements: To Be Determined at the Task Order Level

11. F.O.B. point(s): Destination

12a. Ordering address(es): Same as Contractor Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as Contractor Address

14. Warranty provision. Not Applicable

15. Export packing charges, if applicable: Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable

17. Terms and conditions of installation (if applicable): Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable

18b. Terms and conditions for any other services (if applicable): Not Applicable

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventive maintenance (if applicable): Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable.

23. Data Universal Number System (DUNS) number: 004907290
24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

**LABOR CATEGORY DESCRIPTIONS:**

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>Labor Category</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience</th>
<th>Functional Responsibilities</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611, 611430</td>
<td>Program Manager</td>
<td>Bachelors</td>
<td>5</td>
<td>Leads program management teams in all phases of the lifecycle including initiation, planning, program execution, monitoring/controlling, and closure. Primary person responsible for all deliverables and execution of the statement of work (SOW) for the program. Primary liaison between customer and program staff and ensures the needs of the customer are met. Helps customer to identify areas for improved efficiencies and process implementation as needed based on other programs worked in similar scale and business area.</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert I</td>
<td>Bachelors</td>
<td>10</td>
<td>Individual must be a Subject Matter Expert in a particular field or multiple fields, possess appropriate licensures, and is considered an industry expert to provide insight, guidance and direction to complex organizations.</td>
</tr>
<tr>
<td>611430</td>
<td>Training Subject Matter Expert I</td>
<td>Bachelors</td>
<td>5</td>
<td>Individual must be a Subject Matter Expert in Training and Development, possess appropriate licensures, and is considered a training industry expert to provide insight, guidance and direction to complex organizations.</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert II</td>
<td>Bachelors</td>
<td>20</td>
<td>Individual must be a Subject Matter Expert in a particular field or multiple fields, possess appropriate licensures, and is considered an industry expert to provide insight, guidance and direction to complex organizations.</td>
</tr>
<tr>
<td>611430</td>
<td>Training Subject Matter Expert II</td>
<td>Bachelors</td>
<td>10</td>
<td>Individual must be a Subject Matter Expert in Training and Development, possess appropriate licensures, and is considered a training industry expert to provide insight, guidance and direction to complex organizations.</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert III</td>
<td>Bachelors</td>
<td>25</td>
<td>Individual must be a Subject Matter Expert in a particular field or multiple fields, possess appropriate licensures, and is considered an industry expert to provide insight, guidance and direction to complex organizations.</td>
</tr>
<tr>
<td>541611, 611430</td>
<td>Functional Specialist I</td>
<td>Bachelors</td>
<td>3</td>
<td>Conducts functional area analyses; prepares reports to include evaluations and recommendations relating to ongoing programs as well as skills analysis and training needs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied.</td>
</tr>
</tbody>
</table>
541611, 611430 Functional Specialist II Bachelors 5
Conducts functional area analyses; advises clients in operations improvement, business reengineering, and change management and other enabling functions, conducts training needs assessment, deploys and facilitates various training methods, translates user requirements to training programs, prepares reports to include evaluations and recommendations relating to ongoing programs and training; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied.

541611, 611430 Functional Specialist III Bachelors 7
Conducts functional area analyses; advises clients in operations improvement, business reengineering, and change management and other enabling functions, conducts training needs assessment, deploys and facilitates various training methods, translates user requirements to training programs, prepares reports to include evaluations and recommendations relating to ongoing programs and training; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied.

541611, 611430 Functional Specialist IV Bachelors 10
Conducts functional area analyses; advises clients in operations improvement, business reengineering, and change management and other enabling functions, conducts training needs assessment, deploys and facilitates various training methods, translates user requirements to training programs, prepares reports to include evaluations and recommendations relating to ongoing programs and training; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied.

541611, 611430 Functional Specialist V Bachelors 15
Conducts functional area analyses; advises clients in operations improvement, business reengineering, and change management and other enabling functions, conducts training needs assessment, deploys and facilitates various training methods, translates user requirements to training programs, prepares reports to include evaluations and recommendations relating to ongoing programs and training; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied.

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple
Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>Labor Category Title</th>
<th>Site</th>
<th>Year 1 - 01/13/2021 - 01/12/2022</th>
<th>Year 2 - 01/13/2022 - 01/12/2023</th>
<th>Year 3 - 01/13/2023 - 01/12/2024</th>
<th>Year 4 - 01/13/2024 - 01/12/2025</th>
<th>Year 5 - 01/13/2025 - 01/12/2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611, 611430</td>
<td>Program Manager</td>
<td>Both</td>
<td>$143.17</td>
<td>$146.61</td>
<td>$150.13</td>
<td>$153.73</td>
<td>$157.42</td>
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<tr>
<td>541611</td>
<td>Subject Matter Expert I</td>
<td>Both</td>
<td>$149.10</td>
<td>$152.68</td>
<td>$156.34</td>
<td>$160.09</td>
<td>$163.93</td>
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<tr>
<td>611430</td>
<td>Training Subject Matter Expert I</td>
<td>Both</td>
<td>$167.86</td>
<td>$171.89</td>
<td>$176.02</td>
<td>$180.24</td>
<td>$184.57</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert II</td>
<td>Both</td>
<td>$172.80</td>
<td>$176.94</td>
<td>$181.19</td>
<td>$185.54</td>
<td>$189.99</td>
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<tr>
<td>611430</td>
<td>Training Subject Matter Expert II</td>
<td>Both</td>
<td>$246.85</td>
<td>$252.78</td>
<td>$258.85</td>
<td>$265.06</td>
<td>$271.42</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert III</td>
<td>Both</td>
<td>$246.85</td>
<td>$252.78</td>
<td>$258.85</td>
<td>$265.06</td>
<td>$271.42</td>
</tr>
<tr>
<td>541611, 611430</td>
<td>Functional Specialist I</td>
<td>Both</td>
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<td>$91.00</td>
<td>$93.18</td>
<td>$95.42</td>
<td>$97.71</td>
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<tr>
<td>541611, 611430</td>
<td>Functional Specialist II</td>
<td>Both</td>
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<td>$113.24</td>
<td>$115.96</td>
<td>$118.74</td>
<td>$121.59</td>
</tr>
<tr>
<td>541611, 611430</td>
<td>Functional Specialist III</td>
<td>Both</td>
<td>$123.43</td>
<td>$126.39</td>
<td>$129.42</td>
<td>$132.53</td>
<td>$135.71</td>
</tr>
<tr>
<td>541611, 611430</td>
<td>Functional Specialist IV</td>
<td>Both</td>
<td>$148.11</td>
<td>$151.67</td>
<td>$155.31</td>
<td>$159.04</td>
<td>$162.86</td>
</tr>
<tr>
<td>541611, 611430</td>
<td>Functional Specialist V</td>
<td>Both</td>
<td>$167.86</td>
<td>$171.89</td>
<td>$176.02</td>
<td>$180.24</td>
<td>$184.57</td>
</tr>
</tbody>
</table>