



**GENERAL SERVICES ADMINISTRATION
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
MULTIPLE AWARD SCHEDULE (MAS)
FSC Group: Professional Services
FSC Codes: R425, R499, V122**

CONTRACT NUMBER: 47QRAA21D001R

**PERIOD COVERED BY CONTRACT: 14 JANUARY 2021 TO 13 JANUARY 2026
PRICELIST CURRENT THROUGH MODIFICATION #PS-A815 AWARDED 1/25/2021.**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.



**JAHN
CORPORATION**

**P.O. BOX 1151
21593 THREE NOTCH ROAD
LEXINGTON PARK, MD 20653
PHONE: (301) 862-5241
FAX: (301) 862-2949**

**INTERNET ADDRESS: WWW.JAHNCORP.COM
BUSINESS SIZE: SMALL BUSINESS
CONTRACT ADMINISTRATION SOURCE: CHERYLL MILLS**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™. a menu driven database system. The Internet address for GSA Advantage!™ is <http://gsaadvantage.gov>

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CORPORATE INFORMATION

JAHN Corporation (JAHN CORP) is a certified small business, providing high quality, advanced solutions to engineering and management problems for government and commercial customers. Founded in 1989, we have focused on providing program management and Test and Evaluation support at Patuxent River. JAHN CORP has 30-plus years of experience in managing personnel that are supporting all Platforms across the Naval Test Wing Atlantic (NTWL) in and around the Patuxent River complex. We have experienced professionals that provide Program Management, Logistics Analysis, Aircraft/Aircrew Scheduling/Coordinating, Test Resource Management Support, Requirements Analysis, Facilities Studies and Support, Program Operations, Engineering Analysis, Documentation Support, and Security. JAHN CORP's corporate staff has the capability and experience to provide contract support in administration, financial management, facility security, and quality control.

JAHN Corporation's Headquarters are located less than one mile south of the Naval Air Station Patuxent River Gate #2 in Lexington Park, Maryland. Our facilities include a 3400 square foot storage facility, a 3600 square foot corporate office area, conference facilities seating 50 personnel and has a complete range of engineering, technical, and administrative state of the art support capabilities. JAHN employees support our business activities to the federal government throughout the area. Our Corporate goals reflect our commitment: to provide the highest quality advanced solutions to engineering and management problems for government and commercial customers. Our customers include the Naval Air Systems Command, the Naval Air Station Staff, Major Program Managers at the Naval installation, and the Army Medical Department. Other Department of Defense and Commercial clients have depended upon JAHN Corporation to provide experienced, highly educated, and thoroughly efficient engineering and technical personnel to assist in the management and direction of their programs since our inception. Our exemplary reputation for quality service and products reflects our Corporate integrity.

SERVICES OFFERED	DESCRIPTION
PROGRAM MANAGEMENT	Develop memorandums of agreement/understanding and host tenant agreements, TEMP review/updates, develop program operating guides, task development/financial reporting, logistics planning, requirements and feasibility, analysis, and evaluation. Perform organizational performance assessment. Develop and produce graphics for presentations, word processor support, management information support, risk analysis and management, and database management services. Conduct special studies and analysis. Regulatory compliance reviews.
TEST MANAGEMENT SUPPORT	Long and short range test schedule planning, Manage CDRL distribution and review, Document and track testing progress, and Resource tracking and management.
TEST REQUIREMENTS ANALYSIS	Develop test support plans, Track infrastructure support requirements, Analyze Aircraft test instrumentation requirements. Perform environmental testing and analysis
TEST FACILITIES STUDIES/INDUSTRIAL ENGINEERING	Facilities requirement studies, project development, Architectural design and engineering, Utilities allocation, cost and tracking, MILCON requirements, document preparation, tracking, cost benefit analysis, system safety, Productivity program studies, Small business innovative research project preparation, and Computer aided facilities design.
TEST FACILITIES ENGINEERING	Fiber optic design and installation management, Design and installation of HVAC systems, and Computer aided systems design. Independent verification and validation document control.
ENGINEERING ANALYSES	System/Component analysis and Reliability/Maintainability analysis. Maintenance management and control.
LOGISTICS ANALYSES	Specification/Requirements development, Integrated logistics support, Configuration management and control, Reliability and Maintainability analysis, and Logistics documentation development. Logistics planning and analysis.

SERVICES OFFERED	DESCRIPTION
TEST PROGRAM OPERATIONS/TEST METHODOLOGY STUDIES	Flight test engineering functions, Test planning, Test card development, Test monitoring, Data analysis, Test reporting, Technical liaison between test team and support activities at Patuxent River, and Provide technical personnel to manage/perform maintenance activities. Environmental testing and analysis, systems safety, quality assurance performance reviews.
ENVIRONMENTAL HAZARDOUS MATERIAL SUPPORT	Site surveys and testing, Develop project scope, schedule and cost, Hazardous material monitoring and control, OSHA compliance analysis, Environmental impact studies, and Legal research.
PRESENTATION SUPPORT	Develop and Produce graphics for presentations, Edit technical papers, Develop draft presentations and articles for publication, and Provide conference/Presentation facilities.
DOCUMENTATION SUPPORT	Library services, Document development, editing, Publishing, digital camera services for Technical documentation, Lamination/Preservation of documents, and Video recording services.
COMPUTER SYSTEMS SUPPORT	LAN maintenance and support, Hardware maintenance and support, User training, and Helpdesk support.
SECURITY	Manage visitor clearances and control in secured facilities and provide physical security for buildings and work areas.
VENDOR	Button Memory and related automated information technology systems for Life Cycle tracking of assets and Reseller vendor services. Training, technology transfer, maintenance planning and verification.
LOGISTICS	Autonomic Logistics Information Support (ALIS), Integrated Logistics Support (ILS)/Reliability & Maintainability (R&M) program test and evaluation planning and execution, ILS/R&M program management analysis, Level of Repair Analysis (LORA), Maintenance Planning, Logistics Support/Supportability Analysis, Operational Availability analysis, or resource requirements analysis related to in-service support of DoD weapons systems, Provide Life Cycle Cost Analysis and Control, Technical evaluation and identification of weapons systems logistics requirements and resources
AIRCRAFT MAINTENANCE & REPAIR SERVICES	Coordinate daily, weekly, and long-range flight/ground operations and prepare flight test schedules, Coordinate/Schedule Manned Flight Simulators, Coordinate fuel support and SAR requests, Compile pilot and crew flight time report, Coordinate projected flight and ground test hour summaries, Schedule aviation physiology training for all military, civil service, and contractor personnel, Distribute Naval message traffic and safety hazard reports to all aircrew and monitor the message data system for relevant Naval messages concerning operational and NATOPS information.

ORDER LEVEL MATERIAL (OLMs) DESCRIPTIONS

OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). OLMs are not defined, priced, or awarded at the FSS contract level. They are unknown before a task or delivery order is placed against the FSS contract or FSS BPA. OLMs are only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) and are subject to a Not To Exceed (NTE) ceiling price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the FSS contract, other direct costs, and indirect costs. OLMs are purchased under the authority of the FSS Program and are not "open market items."

INFORMATION FOR ORDERING OFFICES

Contract Number: 47QRAA21D001R
Contract Period: 1/14/2021 – 1/13/2026
Contractor's Name: JAHN CORPORATION
Contractor's Address: 21593 Three Notch Road Lexington Park, MD 20653
Business Size: Small Business

1a. Special Item Number(s) awarded for this contract:

SIN CODE	DESCRIPTION	
541380	Testing and Analysis	<small>DISAST PURCH</small>
541420	Engineering System Design and Integration Services	<small>DISAST PURCH</small>
541614SVC	Supply and Value Chain Management	<small>DISAST PURCH</small>
OLM	Order Level Materials	<small>COOP PURCH</small> <small>DISAST PURCH</small>

1b. Lowest Priced Model Number and Lowest Unit Price: See All Labor Category Rate Charts on Pages 7-8 of this Pricelist

1c. See Labor Category Descriptions Chart on Pages 9-13 of This Pricelist

2. Maximum Order:

SIN CODE	MAXIMUM ORDER
541380	\$250,000
541420	\$1,000,000
541614SVC	\$1,000,000
OLM	\$250,000

3. Minimum Order: \$ 100.00

4. Geographic Scope of Contract:

SIN CODE	GEOGRAPHIC SCOPE OF CONTRACT DESCRIPTION
541380	Geographic scope for all labor categories is domestic delivery; CONUS
541420	Geographic scope for all labor categories is domestic delivery; CONUS
541614SVC	Geographic scope for all labor categories is domestic delivery; CONUS
OLM	Geographic scope for all labor categories is domestic delivery; CONUS

5. Point of Production: JAHN CORPORATION
 21593 Three Notch Road
 Lexington Park, MD 20653

6. All prices listed reflect the NET price for those services

7. Quantity/Volume Discounts: .5% off of \$500,001 or more.

8. Prompt Payment Terms: NET 30 Days; Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items: Not Applicable

10a. Time of Delivery: As Negotiated with Ordering Agency.

10b. Expedited Delivery: Contact Contractor

10c. Overnight and 2-Day Delivery: Not Applicable

10d. Urgent Requirements: As Negotiated with Ordering Agency

11. F.O.B. Point(s): Not Applicable to Services

12a. Ordering Address: JAHN CORPORATION
P.O. Box 1151
Lexington Park, MD 20653
Attention: Cheryl Mills

12b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address: JAHN CORPORATION
P.O. Box 1151
Lexington Park, MD 20653

14. Warranty Provision: Not Applicable to services.

15. Export Packaging Charges: Not Applicable to services.

16. Terms and Conditions of rental, maintenance and repair: Not Applicable to services.

17. Terms and Conditions of installation: Not Applicable to services.

18a. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable to services.

18b. Terms and Conditions for any other Services: Not Applicable to services.

19. List of service and distribution points: Located on the last page of this Pricelist

20. List of participating dealers: Not Applicable to services.

21. Preventative maintenance: Not Applicable to services.

22a. Special attributes such as environmental attributes: None

22b. SECTION 508 COMPLIANCE: N/A

23. Data Universal Numbering System (DUNS) Number: 621235498

24. JAHN CORPORATION is registered in the GSA System for Award Management (SAM) system.

JAHN CORPORATION MAS LABOR CATEGORY RATES

All Rates are Customer Site rates only and all are Disaster Recovery Purchasing (RC)
 Labor Categories marked with a (**) in this pricelist are based on the US Department of Labor wage
 Determination Numbers, identified in the SLC/SCA Matrix.

SIN CODES	ORDER NUMBER	MAS LABOR CATEGORY TITLES	EFFECTIVE 1/14/2021 – 1/13/2022	EFFECTIVE 1/14/2022 – 1/13/2023	EFFECTIVE 1/14/2023 – 1/13/2024	EFFECTIVE 1/14/2024 – 1/13/2025	EFFECTIVE 1/14/2025 – 1/13/2026
541380, 541420, 541614SVC	J004	Technical Expert/System Engineer/ SME	\$142.40	\$145.68	\$149.03	\$152.45	\$155.96
541380, 541420, 541614SVC	J005	Engineer/ Scientist, Journey Level	\$139.65	\$142.86	\$146.15	\$149.51	\$152.94
541380, 541420, 541614SVC	J006	Engineer/ Scientist, Junior	\$134.01	\$137.09	\$140.24	\$143.47	\$146.77
541380, 541420, 541614SVC	J007	Engineer/ Scientist, Senior	\$139.65	\$142.86	\$146.15	\$149.51	\$152.94
541380, 541420, 541614SVC	J008	Engineering Technician **	\$73.24	\$74.92	\$76.64	\$78.41	\$80.21
541380, 541420, 541614SVC	J012	Engineering Technician IV	\$90.33	\$92.41	\$94.53	\$96.71	\$98.93
541380, 541420, 541614SVC	J013	Senior Engineering Technician **	\$94.20	\$96.37	\$98.59	\$100.85	\$103.17
541380, 541420, 541614SVC	J014	Engineering/ Electronics Technician, Junior	\$134.01	\$137.09	\$140.24	\$143.47	\$146.77
541380, 541420, 541614SVC	J015	Subject Matter Expert (Test & Evaluation)	\$124.26	\$127.11	\$130.04	\$133.03	\$136.09
541380, 541420, 541614SVC	J026	Facility Engineering Technician/Senior Logistic Analyst III	\$85.15	\$87.11	\$89.12	\$91.17	\$93.26
541380, 541420, 541614SVC	J030	Sr. Operations Logistics Manager	\$81.03	\$82.89	\$84.80	\$86.75	\$88.74
541380, 541420, 541614SVC	J035	Clerk/Typist **	\$23.65	\$24.19	\$24.75	\$25.32	\$25.90
541380, 541420, 541614SVC	J055	Program Manager I	\$132.14	\$135.18	\$138.28	\$141.47	\$144.72
541380, 541420, 541614SVC	J062	Aircraft/Aircrew Scheduler/Coordinator III	\$59.59	\$60.96	\$62.36	\$63.80	\$65.26
541380, 541420, 541614SVC	J067	Aircraft/Aircrew Scheduler/Coordinator Lead IV	\$72.50	\$74.16	\$75.87	\$77.62	\$79.40
541380, 541420, 541614SVC	J068	Flight Scheduling/Operation Analyst IV	\$66.28	\$67.81	\$69.37	\$70.96	\$72.59
541380, 541420, 541614SVC	J076	Graphic Artist **	\$67.00	\$68.55	\$70.12	\$71.73	\$73.38

SIN CODES	ORDER NUMBER	MAS LABOR CATEGORY TITLES	EFFECTIVE 1/14/2021 – 1/13/2022	EFFECTIVE 1/14/2022 – 1/13/2023	EFFECTIVE 1/14/2023 – 1/13/2024	EFFECTIVE 1/14/2024 – 1/13/2025	EFFECTIVE 1/14/2025 – 1/13/2026
541380, 541420, 541614SVC	J077	Financial Analyst/Program Analyst	\$102.03	\$104.38	\$106.78	\$109.24	\$111.75
541380, 541420, 541614SVC	J078	Systems Analyst, Journey Level	\$109.00	\$111.50	\$114.07	\$116.69	\$119.37
541380, 541420, 541614SVC	J079	Senior Computer Systems Specialist	\$92.58	\$94.71	\$96.88	\$99.11	\$101.39
541380, 541420, 541614SVC	J080	Senior Computer Systems Analyst	\$102.72	\$105.08	\$107.50	\$109.97	\$112.50
541380, 541420, 541614SVC	J081	Trainer/ Instructor **	\$61.95	\$63.38	\$64.84	\$66.33	\$67.85

Note: All non-professional labor categories must be incidental to and used solely to support MAS Contracts, and cannot be purchased separately.

**For additional information please contact Cheryll Mills at the JAHN CORP GSA Technical Assistance Department at Phone: (301) 862-5241
Email: Cmills@jahncorp.com or Fax: (301) 862-2949**

JAHN CORPORATION MAS LABOR CATEGORY DESCRIPTIONS

ORDER #	LABOR CATEGORY TITLE	EXPERIENCE	EDUCATION	FUNCTIONAL RESPONSIBILITIES
J004	Technical Expert/System Engineer/ SME	15 years related experience.	Bachelors Degree	Has programmatic or technical leadership roles in an organization identifying, formulating, designing and/or testing practical solutions to engineering problems and guide the engineering development of modern complex systems; and to employ systems engineering methods and tools in the development of advanced complex systems, and when appropriate, conduct research in applied systems engineering to advance the field. experience in an Engineering/Science Field relating to aviation/aeronautics, aerodynamics, propulsion, avionics, materials science, structural analysis or manufacturing, three (3) of which must be directly related to DoD weapons systems/equipment.
J005	Engineer/ Scientist, Journey Level	8 years related experience.	Bachelors Degree	Applies engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate military weapons systems. Reviews and prepares engineering and technical analyses, reports, change proposals, and other technical documentation. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates software, components, or systems related to engineering or functional requirements of military weapons systems, associated support systems, or management information systems.
J006	Engineer/ Scientist, Junior	8 years related experience.	Bachelors Degree	Applies engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate military weapons systems. Reviews and prepares engineering and technical analyses, reports, change proposals, and other technical documentation. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates software, components, or systems related to engineering or functional requirements of military weapons systems, associated support systems, or management information systems.
J007	Engineer/ Scientist, Senior	10 years related experience.	Masters Degree	Performs tasks with little or no guidance. Has demonstrated knowledge in area of engineering expertise. Applies engineering principles to investigate, analyze, plan, and design, develop, implement, test or evaluate military weapons systems. Reviews and prepares engineering and technical analyses, reports, change proposals, and other technical documentation. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes designs, develops, implements, tests, or evaluates software, components, or systems related to engineering or functional requirements of military weapons systems, associated support systems. OR; Leads the execution of complex tasks. Applies and integrates engineering principles to investigate, analyze, plan, design, develop, implement, test or evaluate military weapons systems. Reviews and prepares engineering and technical analyses, reports, change proposals, and other technical documentation. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes designs, develops, implements, tests, or evaluates software related to engineering or functional requirements of military weapons systems, associated support systems.

ORDER #	LABOR CATEGORY TITLE	EXPERIENCE	EDUCATION	FUNCTIONAL RESPONSIBILITIES
J008	Engineering Technician **	6 years related experience.	High School	Applies engineering techniques and principles to develop, design, modify, install, test, evaluate or operate electrical, electronic, avionics, mechanical, communications, or related data processing systems for military rotary wing aircraft or associated support equipment or facilities. Provides for the maintenance, repair, inspection, and troubleshooting of system equipment or components. Organizes, analyzes, and prepares reports or presentations of technical data and information. Plans and performs tests and evaluations of system equipment or components. Compiles, processes, reduces, or analyzes test data and results.
J012	Engineering Technician IV	7 years related experience.	High School	Applies engineering techniques and principles to develop, design, modify, install, test, evaluate, or operate electrical, electronic, avionics, mechanical, communications, or related data processing systems for military rotary wing aircraft or associated support equipment or facilities. Provides for the maintenance, repair, inspection, and troubleshooting of system equipment and components. Organizes, analyzes, and prepares reports or presentations of technical data and information. Plans and performs tests and evaluations of systems equipment or components. Compiles, processes, reduces, or analyzes test data and results. Manages engineering resources and acts as a team leader, developing engineering procedures and controls, managing project efforts, and taking the lead in problem resolution.
J013	Senior Engineering Technician **	10 years related experience.	High School	Applies engineering techniques and principles to develop, design, modify, install, test, evaluate, or operate electrical, electronic, avionics, mechanical, communications, or related data processing systems for military rotary wing aircraft or associated support equipment or facilities. Provides for the maintenance, repair, inspection, and troubleshooting of system equipment and components. Organizes, analyzes, and prepares reports or presentations of technical data and information. Plans and performs tests and evaluations of systems equipment or components. Compiles, processes, reduces, or analyzes test data and results. Manages engineering resources and acts as a team leader, developing engineering procedures and controls, managing project efforts, and taking the lead in problem resolution.
J014	Engineering/ Electronics Technician, Junior	6 years related experience.	Bachelors Degree	Performs tasks under supervision. Applies engineering techniques, principles and precedents to develop, design, modify, install, test, evaluate, or operate electrical, electronic, avionics, mechanical, communications, stores, armament/ordnance, or related data processing systems for military weapon systems or associated support equipment or components. Reviews, analyzes, develops, prepares or applies engineering, technical or maintenance specifications, policies, standards, or procedures. Organizes, analyzes, and prepares reports or presentations of technical data and information. Plans and performs tests and evaluations of systems equipment or components. Compiles, processes, reduces, or analyzes test data results.
J015	Subject Matter Expert (Test & Evaluation)	8 years related experience.	Bachelors	Applies expertise to support program development, project execution, strategic initiatives, workforce development, or other technical and organizational tasks to support Test & Evaluation activities for the Program, including Environmental Impact Analysis and Flight Clearance Facilitation.

ORDER #	LABOR CATEGORY TITLE	EXPERIENCE	EDUCATION	FUNCTIONAL RESPONSIBILITIES
J026	Facility Engineering Technician/Senior Logistic Analyst III	10 years related experience.	Bachelors Degree	Provides guidance and supervision for logistics analysts supporting aircraft, weapon systems, training, or SE programs Conducts logistics, supportability, reliability, maintainability, and operational analyses and provides recommendations for tailoring, optimizing, and establishing logistics element requirements in support of aircraft, weapon systems, training, or SE programs. Provides recommendations for changes to site support including maintenance planning, phased support, manpower and personnel requirements, initial provisioning and material support, support equipment, training and training devices, technical data packaging, handling, storage and transportation, and facilities. Provides recommendations for the development of Life Cycle Cost (LCC) and Total Ownership Cost (TOC) Management Plans. Provides recommendations for the review and development of Maintenance Plans/Logistics Support Analysis (MP/LSA) records, maintenance tasks and Level of Repair (LOR) Analysis recommendations.
J030	Sr. Operations Logistics Manager	9 years related experience.	Bachelors Degree	Provides guidance and supervision for logistics managers in performing logistics planning and management functions in support of in-service aircraft, weapon systems, training, or SE programs. Reviews recommended changes from fleet and other activities, Engineering Change Proposals (ECPs), Site Activation Schedules, Weapon Systems Planning Documents, Navy Training Plans, Production Training and Support Equipment schedules and independent technical investigations. Provide support and participate in the preparation, coordination, operation, and post evaluation of Integrated Logistics Support Management Team (ILSMT) reviews, Readiness Improvement Program Reviews, Integrated Product Team (IPT), Maintenance Engineering /Logistics reviews and other technical and logistics meetings. Manages the efforts of junior logistics personnel. Prepare lessons learned for process improvement for new acquisition programs. This labor category shall perform various tasks related to the development of detailed business processes such as LRFS, CAVITS, PBL Strategies, Issue Sheets, LECP, CILR, Degraders, CPFH management, and PSM implementation. In addition, individual will be responsible for the performance of various tasks related to the development of cost and trend analysis to defend logistics planning with respect to logistics footprint across the platform, provisioning of spares, depot and squadron standup as well as reduction of total ownership cost (RTOC) to include development of BCAs to support program decisions.
J035	Clerk/Typist **	1 year related experience.	High School	Prepares, maintains, and preserves technical or administrative documentation, data, correspondence, and records. Activities may include typing, word processing, or transcription, graphics preparation, filing, reproduction, and office equipment operation. Types technical reports, papers, test plans, or other project/program documentation in final format from rough notes or drafts. Applies familiarity with specialized and technical terminology to edit, proofread and correct spelling, grammar, and phraseology. Ability to type at least 40 words per minute.

ORDER #	LABOR CATEGORY TITLE	EXPERIENCE	EDUCATION	FUNCTIONAL RESPONSIBILITIES
J055	Program Manager I	12 years related experience.	Bachelors Degree	Acts as the overall lead, manager and administrator for the contracted effort. Directs efforts of cross-competency team(s) at multiple locations. Serves as the primary interface and point of contact with Government program authorities and representatives on technical and program/project issues. Regularly briefs senior leadership on program status and milestones. Supervises contractor personnel program/project operations by developing procedures, planning and directing execution of the technical, programming, maintenance and administrative support effort and monitoring and reporting progress. Manages acquisition and employment of program/project resources and controls financial and administrative aspects of the program/project with respect to contract requirements.
J062	Aircraft/Aircrew Scheduler/Coordinator III	7 years related experience.	High School	Scheduler/coordinator for flight operations. Familiarity with NAWCAD flight testing procedures and air operations. Supports management of flight test programs and coordinates schedules with cognizant personnel.
J067	Aircraft/Aircrew Scheduler/Coordinator Lead IV	10 years related experience.	High School	Well versed in oral and written forms of communication. Experienced in air operations, aircrew and aircraft scheduling, data collection, C-130 flight planning, data and records management. Knowledgeable of aircrew functions and qualification requirements. Experience managing the internal and external resources to meet flight schedule requirements. Knowledgeable of government publications, messages and instructions. Will manage and supervise administrative aspects and contractor personnel who are involved in scheduling operations for squadrons. C-130 flight planning experience should include single and multi-ship aerial refueling operations, low level navigation and airspace coordination. Should be proficient with government and commercial computer-based flight planning tools. Conducts organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes program analysts and management consultants.
J068	Flight Scheduling/Operation Analyst IV	9 years related experience.	High School	Well versed in oral and written forms of communication. Electronic Key Management System and COMSEC Material System (EKMS/CMS) qualified. Experienced in air operations, aircrew and aircraft scheduling, data collection, flight planning and data management. Knowledgeable of aircrew functions and qualification requirements. Experience managing the internal and external resources to meet flight schedule requirements. Knowledgeable of government publications, messages and instructions. Should be proficient with government and commercial computer-based flight planning tools. Advanced training in aerial navigation and flight planning. Has knowledge of test planning for technical accuracy and airspace requirements. Conducts organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes program analysts and management consultants.

ORDER #	LABOR CATEGORY TITLE	EXPERIENCE	EDUCATION	FUNCTIONAL RESPONSIBILITIES
J076	Graphic Artist **	1 year related experience.	High School	The Graphic Artist works with the courseware production team to design and develop graphic/visual effects used in courseware material. This position requires the use of specialized computer software to develop high quality computer illustrations, technical drawings, and animations supporting various media used within the training curriculum. The Graphic Artist is capable of using specialized hardware and/or software for video/audio capture and editing of multimedia presentations, incorporates principles of layout design throughout the courseware production process, and is responsible for quality control, review and revision of all aspects of graphics development.
J077	Financial Analyst/Program Analyst	4 years related experience.	Bachelors Degree	Provides financial and/or accounting support. Performs managerial/cost accounting, budgeting, funding execution, manpower management, workload, acquisition, document management, system support, and financial analyses to provide efficient allocation and effective utilization of financial resources, making recommendations for improving operations, systems, and reporting. Performs financial execution functions. Provides support with a variety of management activities, corporate initiatives, special projects, and data calls which could have significant impact on the organization and its business operations.
J078	Systems Analyst, Journey Level	6 years related experience.	Bachelors Degree	Collects information to analyze and evaluate. Performs logical and physical system design and reviews and prepares system documents and specifications. Conducts technical research on system upgrades to determine feasibility, cost, time required, and compatibility with system. Prepares reports, studies and documentation. Delivers presentations and participates in meetings. Works on special problem areas; administers complex areas of the network, security analysis and planning.
J079	Senior Computer Systems Specialist	3 years related experience.	Associates Degree	Familiarity with software suites and applications as well as analyzing complex hardware problems. Knowledgeable and proficient in the use of Microsoft operating systems and applications. Configuration and installation of various network printers. Able to work independently. Able to manage and maintain various types of servers.
J080	Senior Computer Systems Analyst	8 years related experience.	Bachelors Degree	Familiarity with software and applications as well as analyzing security requirements. Knowledgeable and proficient in the use of Microsoft operating systems, and applications, and the configuration and installation of various network printers. Able to work independently. Able to manage and maintain various types of servers and security requirements.
J081	Trainer/ Instructor **	3 years related experience.	Bachelors Degree	Develops and presents course material to train students in assigned subject matter. Has sufficient background experience to provide real life experience relating to subject. Responsible for providing classroom material and training aids, testing materials, and grading of test results.

JAHN CORPORATION SCLS/SCA MATRIX

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided.

JAHN CORP has reviewed our proposal for potential SCLS/SCA Categories and has provided our findings below in the Matrix. The bulk of our proposed GSA categories are “Exempt”, as they were determined to be professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300) and are not applicable or do not correlate with a category listed in the JAHN CORP Wage Determination (WD) chart. This contract still maintains the provisions and protections for the SCLS/SCA eligible labor categories.

JAHN CORP verifies that these proposed GSA SCLS/SCA rates meet or exceed the Wage Determination Rates under #2015-4280, Rev. 13, dated 8/7/2020.

JAHN CORP ELIGIBLE LABOR CATEGORY	SCLS/SCA EQUIVALENT CODE	SCLS/SCA EQUIVALENT TITLE	WD NUMBER
Engineering Technician **	30081	Engineering Technician I	#2015-4280
Senior Engineering Technician **	30086	Engineering Technician VI	#2015-4280
Clerk/Typist **	01111	General Clerk I	#2015-4280
Graphic Artist **	15080	Graphic Artist	#2015-4280
Trainer/Instructor **	15095	Technical Instructor/Course Developer	#2015-4280

“The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA) apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. CONUS).

JAHN CORPORATION LABOR CATEGORY SUBSTITUTIONS INFORMATION

JAHN CORP will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. JAHN CORP labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. These substitutions are allowed for all awarded JAHN CORP labor categories unless specified in the description.

ALLOWABLE SUBSTITUTIONS

The table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished. However, if a degree is used in place of experience, the degree should be related to the project or task.

DEGREE	DEGREE AND EXPERIENCE & EDUCATION SUBSTITUTIONS	RELATED CERTIFICATION SUBSTITUTIONS
	In general, where it is not stated, the following experience table may be substituted for not having the required degree, unless otherwise specified in the job description.	
Associate's	2 years relevant experience	Trade/Vocational School or Technical Training or Military Training in relevant field
Bachelor's	Associate's + 4 years relevant experience 6 years relevant experience	Professional or Industry Standard Technical Certification in a relevant field. (e.g. MCSE, CCNP, CNA, CNE)
Master's	Bachelor's + 4 years relevant experience Associate's + 8 years relevant experience 10 years relevant experience	Professional License [e.g. Professional Engineer, Registered Communications Distribution Designer (RCDD), Certified Professional Logistician (CPL)]
Doctorate	Master's + 4 years relevant experience Bachelor's + 8 years relevant experience 14 years relevant experience	

COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

JAHN CORP provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Cheryl Mills at the JAHN CORP GSA Technical Assistance Department at Phone: (301) 862-5241, Fax: (301) 862-2949 or Email: Cmills@jahncorp.com

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule contractors may use “Contractor Team Arrangements” (see [FAR 9.6](#)) to provide solutions when responding to a customer agency requirements. These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPA’s are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule contract. Participation in a Team Arrangement is limited to Federal Supply Schedule contractors.

Customers should refer to [FAR 9.6](#) for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule contractors may individually meet the customers needs, or -
- Federal Supply Schedule contracts may submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act

 (Agency) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s)

_____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

Signatures

AGENCY

DATE

CONTRACTOR

DATE

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____ and Federal Acquisition Regulation (FAR) 8.405-3, Blanket Purchase Agreements (BPAs), the Contractor agrees to the following terms of a BPA EXCLUSIVELY WITH _____ (Ordering Agency):

- (1) The following contract services/products can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

<u>ITEM (Model/Part Number or Type of Service)</u>	<u>SPECIAL BPA DISCOUNT/PRICE</u>
_____	_____
_____	_____

- (2) Delivery:

<u>DESTINATION</u>	<u>DELIVERY SCHEDULE/DATES</u>
_____	_____
_____	_____

- (3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.
- (4) This BPA does not obligate any funds.
- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.
- (6) The following office(s) is hereby authorized to place orders under this BPA:

<u>OFFICE</u>	<u>POINT OF CONTACT</u>
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, paper, or oral communications.
- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
 - (a) Name of Contractor;
 - (b) Contract Number;
 - (c) BPA Number;
 - (d) Model Number or National Stock Number (NSN);
 - (e) Task/Delivery Order Number;
 - (f) Date of Purchase;
 - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

JAHN CORPORATION SALES AND SERVICE POINTS

Headquarters:

**21593 Three Notch Road
Lexington Park, MD 20653**

Voice

(301) 862-5241

Fax

(301) 862-2949



**JAHN
CORPORATION**

