SEQUETOR INC.

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to all current contract information, pricing, and ordering are available through GSA Advantage! a menu-driven database system. The internet address for GSA Advantage! is http://GSAAAdvantage.gov.

SCHEDULE TITLE: Multiple Award Schedule

FEDERAL SUPPLY GROUP: Professional Services

CONTRACT NUMBER: 47QRAA21D0027

CONTRACT PERIOD: 1/29/2021 – 1/28/2026

CONTRACTOR CONTACT INFORMATION: SEQUETOR INC.
Deborah Halverson
3505 Cadillac Ave Ste L5
Costa Mesa, California 92626
Phone: 858.774.5623
Fax: 714.265.7251
Email: dhalverson@sequetor.com
For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

BUSINESS CLASSIFICATION: CERTIFIED WOMEN-OWNED, SMALL BUSINESS
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COMPANY OFFERING:  Sequetor’s unique Audit Recovery Program delivers record cash recovery for Tier 1 Hospitals & affiliated physicians. Sequetor’s proprietary Behavioral “Smart Path” Modeling provides record cash recoveries, permanent cost savings, and eliminates Common Working File ‘Payer Mis-Classifications’.
We employ the following in-depth skills and knowledge to identify and recoup exceptional claim recoveries, as listed below.

SKILLS & KNOWLEDGE EXPERTISE:
1. Computer Science
2. Engineering
3. Public Administration
4. Payor Behavioral Science Intelligence/Tracking
5. Large Scale Pt. Financial Services Systems for Tier 1 Healthcare Systems
6. Public Agency Partnerships and Advocacy
7. Regulatory Research
8. Administrative Law Remedy - Public Oversight Boards, Administrative Law Courts, Enforcement
9. Certified in Medical Bill Review
10. EPIC Certification - National and State Healthcare Payer and Provider Systems
11. Certified Procedural Technology
12. Certified Coding

Sequetor provides medical claim recovery audits as part of General & Administrative Services.
We have created a unique Recovery Program which has generated over a $150 million dollars of “discovered & recovered” money for Tier 1 Hospital Systems. It has brought permanent, cost-saving solutions to the forefront of recovery auditing.

These record cash recoveries are a result of applying Sequetor’s proprietary Payer behavioral “Smart Path” technology to optimize revenue & eliminate errors throughout the entire revenue cycle.

Sequetor’s RAC program also differentiates itself as it is system-wide, patient-centric solution that evaluates the patient’s entire hospital claims experience. It then leverages the findings to permanently resolve ‘Payer Mis-Classifications’ in Common Working Files, on both a retrospective & prospective basis, across the patient’s entire healthcare experience.

Sequetor recoups all improper payments, as well as penalties and interest, where applicable. We pro-actively partner with our clients to mitigate future improper payments, through the Common Working File &/or Payer/Provider Systems.


1a. Awarded SIN #’s :

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
<th>Large category</th>
<th>Subcategory</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management SU</td>
<td>Professional Services</td>
<td>Business Administrative Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials (OLM’s)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1b. **LOWEST PRICED MODEL/UNIT:**  See Table 1 – Price Listing

1c. **HOURLY RATES:**  Non applicable

2. **MAXIMUM ORDER:**  $ 1,000,000
3. MINIMUM ORDER: $ 100

4. GEOGRAPHIC COVERAGE: Non US Only

5. CONTRACTOR
   FACILITY: Cypress, Orange County, California

6. DISCOUNT FROM LIST PRICE/NET PRICE: Government Net Price (discounts already deducted)

7. QUANTITY DISCOUNTS: None

8. PROMPT PAYMENT TERMS: Net 30 days. Information for ordering offices: Prompt payment terms can not be negotiated out of the contractual agreement in exchange for other concessions.

9. FOREIGN ITEMS: None

10. TIME OF DELIVERY: 0 Days from Date of Award (services only)

11a. EXPEDITED DELIVERY: Contact Contractor

11b. OVERNIGHT/2 DAY DELIVERY: Contact Contractor

11c. URGENT REQUIREMENTS: Contact Contractor

11d. F.O.B. POINT: Destination

12a. ORDERING ADDRESS: Sequetor, Inc.
      5762 Lincoln Avenue, #829
      Cypress, California 90630
      Attn: Deborah Halverson
      PH: 858.774.5623
      FAX: 714.265.7251
12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. PAYMENT ADDRESSES: Sequetor, Inc.
5762 Lincoln Avenue, #829
Cypress, California  90630
Attn: Deborah Halverson
PH: 858.774.5623
FAX: 714.265.7251
EMAIL: dhalverson@sequetor.com

14. WARRANTY PROVISION: Not Applicable

15: EXPORT PACKING CHARGES: Not Applicable

16. TERMS & COND. OF RENTAL, MAINT. & REPAIR: Not Applicable

17. TERMS & COND. OF INSTALLATION: Not Applicable

18a. TERMS & COND. OF REPAIR PARTS, DATE OF REPAIR PARTS, DISCOUNTS: Not Applicable

18b. TERMS & COND. OF ANY OTHER SERVICES: Not Applicable

19. LIST SERVICE & DISTRIBUTION POINTS: Not Applicable
20. **LIST OF PARTICIPATING DEALERS:** Not Applicable

21. **PREVENTATIVE MAINT.:** Not Applicable

22a. **SPECIAL ATTITUTES** Not Applicable

22b. **SECTION 508 COMPLIANCE:** Not Applicable

23. **DATA UNIVERSAL NUMBER SYSTEM (DUNS) Number**: 782545607

24. **Notification regarding registration in System for Award Management (SAM) database**: Registered and active in SAM database.

**Table 1 : PRICE LISTING – Lowest Unit Price for SIN # : 541611**

<table>
<thead>
<tr>
<th>SIN</th>
<th>SERVICE CATEGORY</th>
<th>RATE*</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Aged Medical Claims &lt;30 Days from Service</td>
<td>13.75%</td>
</tr>
<tr>
<td></td>
<td>Aged Medical Claims Day 31-Day 365</td>
<td>14.74%</td>
</tr>
<tr>
<td></td>
<td>Aged Accts. All Payer Reclassifications</td>
<td>24.56%</td>
</tr>
<tr>
<td></td>
<td>All Legal Services – Public Administrative (WCAB/IBR/ALL P.A. Law Review Boards)</td>
<td>24.56%</td>
</tr>
<tr>
<td></td>
<td>Penalties and Interest</td>
<td>49.12%</td>
</tr>
<tr>
<td></td>
<td>Zero Balance/Credits – Reclassifications</td>
<td>25.59%</td>
</tr>
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</table>

*Percent of Recovery. No Risk Contract – Not charge is made if there is no recovery. Rates are inclusive of discounts.
Table 2: Awarded Labor Category Descriptions:

<table>
<thead>
<tr>
<th>Labor Category Title</th>
<th>Labor Category Description (250 words)</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience (cannot be a range)</th>
</tr>
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<tr>
<td>Accounts Receivable (A/R) - Aged &lt;30 days from service/discharge</td>
<td>Accounts Receivable medical claim placement is made with Sequior, Inc., for forensic examination, reconciliation, collection, research and resolution of unpaid, underpaid, late paid and/or recovery of zero balance medical claims, which are referred to Sequior on Day 1 to Day 30 after client initial billing of the claim(s).</td>
<td>High School</td>
<td>5</td>
</tr>
<tr>
<td>Accounts Receivable (A/R) - Aged Placement-Day 31- Day 365</td>
<td>Accounts Receivable medical claim placement is made with Sequior, Inc., for forensic examination, reconciliation, collection, research and resolution of unpaid, underpaid, late paid and/or recovery of zero balance medical claims, which are referred to Sequior on Day 31 to Day 365 after client initial billing of the claim(s).</td>
<td>High School</td>
<td>5</td>
</tr>
<tr>
<td>Accounts Receivable (A/R) - Reclassifications/Zero Balance</td>
<td>Accounts Receivable medical claim placement is made with Sequior, Inc., for forensic examination, reconciliation, collection, research and resolution of misclassified (i.e., wrong payer) and/or monetary recovery of zero balance medical claims. Typically Sequior researches medical claim reports and recommends those accounts to place with Sequior, which are misclassified and/or at zero balance, thus, Sequior takes necessary corrective action up through legal action to recover money on these claims.</td>
<td>High School</td>
<td>5</td>
</tr>
<tr>
<td>Accounts Receivable (A/R) - Legal (WCA/N/IIBR/All Review Boards)</td>
<td>Accounts Receivable medical claim placement is made when the claim requires Public Administrative legal action, such as lien filings and legal settlement demands, through the Administrative Law Courts and/or through Districts Courts/Legal Dept.s of Corporations</td>
<td>Bachelors</td>
<td>10</td>
</tr>
<tr>
<td>Penalties and Interest</td>
<td>Accounts Receivable medical claim forensic examination, reconciliation, research and resolution, leading to the identification of medical claims which qualify for monetary collection of penalties and interest. Sequior, Inc. pursues payors up to legal recourse, if necessary, to collect penalties and interest on these medical claims.</td>
<td>High School</td>
<td>5</td>
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<tr>
<td>Work Comp Zero/Credits/Re-Class</td>
<td>Accounts Receivable medical claim placement is made with Sequior, Inc., for forensic examination, reconciliation, collection, research and resolution of misclassified (i.e., wrong payer) and/or monetary recovery of Workers’ Compensation zero balance medical claims. Typically Sequior researches medical claim reports and recommends those accounts to place with Sequior, which are misclassified and/or at zero balance, thus, Sequior takes necessary corrective action up through legal action to recover money on these claims.</td>
<td>High School</td>
<td>5</td>
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