GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov

Schedule Title: Multiple Award Schedule
Federal Supply Group: Professional Services

Contract Number: 47QRAA21D002C
Contract Period: 02/04/21 – 02/03/26

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contractor: Upslope Advisors Inc.
2239 N Marion St
Denver, CO 80205

Business Size: Small, Minority-Owned Business, 8a
Telephone: 303-886-1125
FAX Number: N/A
Web Site: www.upslopeadvisors.com
E-mail: info@upslopeadvisors.com
Contract Administration: Aaron Kelley

Pricelist Effective through Mass Mod A815 effective 02/05/2021.
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>541330ENGRC</td>
<td>Engineering Services</td>
</tr>
<tr>
<td>541611</td>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order Level Materials (OLM)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See Pricing Page 5.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Labor Category Descriptions Page 6.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor.

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor.

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor.

11. F.O.B Points(s): Destination

12a. Ordering Address(es): Upslope Advisors Inc.
ATTN: Aaron Kelley
900 N Jacksonville St,
Arlington, VA 22205
(P) 303-886-1125
aaron.j.kelley@upslopeadvisors.com

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address (is): Upslope Advisors Inc.
ATTN: Aaron Kelley
900 N Jacksonville St,
Arlington, VA 22205
(P) 303-886-1125
aaron.j.kelley@upslopeadvisors.com

14. Warranty provision: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

23. Data Universal Numbering System (DUNS) number: 079849695

24. Notification regarding registration in System for Award Management (SAM) database: Registered.
**GSA Awarded Pricing**

The rates are inclusive of the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>02/04/21 – 02/03/22</th>
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<td>Expert System Architect</td>
<td>$145.63</td>
<td>$148.98</td>
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<td>$155.91</td>
<td>$159.50</td>
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<td>541330ENG</td>
<td>Expert System Engineering Technical Assistant</td>
<td>$169.57</td>
<td>$173.47</td>
<td>$177.46</td>
<td>$181.54</td>
<td>$185.72</td>
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<td>541330ENG</td>
<td>Senior Professional Service Engineer</td>
<td>$123.93</td>
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<td>$129.69</td>
<td>$132.68</td>
<td>$135.73</td>
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<td>541330ENG</td>
<td>Senior System Engineer</td>
<td>$147.63</td>
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**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Consolidated MAS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Expert Professional Service Engineer

**Functional Responsibility:** The Expert Professional Service Engineer position requires insight and experience in a variety of systems engineering, program/project management, collection system design, upgrade planning, design and implementation, operational readiness preparation, and operations support tasks. This individual will assist the government customer with end-to-end planning, implementation, deployment, operation, and enhancement of complex systems. This will include requirements definition, performance analysis, document preparation and review, and status tracking. This person will also assist in the coordination of deployment and system activation activities, including integration support, and facilitate survey and sustained operations. Essential responsibilities include:

- Technical Analysis
- Platform and Tools Development and Assessment
- Independent Verification and Validation (IV&V)
- Software development Lifecycle management, Analysis, & Support
- Program/PMO (Human-Centered) Design and Implementation
- Planning, Programming, Budgeting and Execution (PPBE)
- Schedule and Earned Value Management (EVM) Mission Partner/Intra-agency Outreach
- Customer-Focus Outreach strategy development and Execution
- Managing and leading to teams
- Evaluating and providing recommendations and feedback to the government leadership and contracting officers on deliverables including: systems test plans, design review packages, CDRLs, test procedures and results, monthly status reports, earned value reports, contract funds status reports and schedules.

**Minimum Experience:** 18 years

**Minimum Education:** Bachelor’s

Expert System Architect

**Functional Responsibility:** Systems Architect is responsible for the architectural design, development, and deployment of the enterprise’s overall systems. Defines system solutions based on user/client needs, cost, and required integration with existing applications, systems, or platforms. Being a Systems Architect involves researching, identifying, selecting, and testing technology products required for solution delivery. Establishes, implements, and documents the technology integration or migration strategies. Additionally, Systems Architect the position requires staying on top of the industry trend and new technologies for the system architecture. Typically requires a bachelor’s degree. Typically reports to the top management. The Systems Architect works on advanced, complex technical projects or business issues requiring state of the art technical or industry knowledge. Works autonomously. Goals are generally communicated in solution or project goal terms. May provide a leadership role for the work group through knowledge in the area of specialization. To be a Systems Architect typically requires 10+ years of related experience.

**Minimum Experience:** 18 years

**Minimum Education:** Bachelor’s
**Expert System Engineering Technical Assistant**

**Functional Responsibility:** The Expert System Engineering Technical Assistant’s duties include:

- On-site Systems Engineering and Technical Assistance (SETA) supporting Multi-Domain Operations and Integration efforts.
- Technical support to ground system development, systems engineering, and process management.
- Supports multiple mission partners and their ability to dynamically interface with customer ground system.
- Leads collaboration and coordination with vendors and stakeholders to ensure timely delivery of capabilities in support of demonstration objectives.
- Collaborates with multiple vendors and stakeholders across a variety of security caveats.
- Enables implementation of cross-domain and multi-domain concept(s) of operations and courses of action.
- Supports the definition and development of functional interfaces to support novel Concept of Operations (CONOPS) and Concepts of Employment (CONEMPS).

**Minimum Experience:** 20 years  
**Minimum Education:** Bachelor’s

**Senior Professional Service Engineer**

**Functional Responsibility:** The Senior Professional Service Engineer position requires insight and experience in a variety of systems engineering, program/project management, collection system design, upgrade planning, design and implementation, operational readiness preparation, and operations support tasks. This individual will assist the government customer with end-to-end planning, implementation, deployment, operation, and enhancement of complex systems. This will include requirements definition, performance analysis, document preparation and review, and status tracking. This person will also assist in the coordination of deployment and system activation activities, including integration support, and facilitate survey and sustained operations. Essential responsibilities include:

- Technical Analysis
- Platform and Tools Development and Assessment
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- Software development Lifecycle management, Analysis, & Support
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- Schedule and Earned Value Management (EVM) Mission Partner/Intra-agency Outreach
- Customer-Focus Outreach strategy development and Execution
- Managing and leading to teams
- Evaluating and providing recommendations and feedback to the government leadership and contracting officers on deliverables including: systems test plans, design review packages, CDRLs, test procedures and results, monthly status reports, earned value reports, contract funds status reports and schedules.

**Minimum Experience:** 15 years  
**Minimum Education:** Bachelor’s
Senior System Engineer

**Functional Responsibility:** As a senior member of an interdisciplinary team, the Senior System Engineer will provide a Model Based Systems Engineering (MBSE) approach to integrate and demonstrate highly capable Unmanned Surface Vehicles (USVs). Essential responsibilities include:

- Defines functionality early in the development cycle.
- Captures and models system requirements and behaviors.
- Manages diverse sets of interfaces.
- Ensures the efficient application of systems engineering best practices to in-flight and future projects at all phases of the Product Delivery Lifecycle (PDL).
- Works with the project team to re-plan work to reflect efficient application of systems engineering best practices.
- Develops/Improves model-based system engineering processes and tools to further optimize technical efficiency and capability.
- Presents actionable recommendations, complementary to existing engineering, quality, and program standards.
- Coordinates the development of technical reports and other technical products to meet applicable standards, specifications, and regulatory body requirements (ABS/USCG/IEEE/HARA, etc.).
- Models and produces use cases, strategy concepts, system-of-system designs, behaviors, requirements, reliability, and verification work products.
- Establishes themselves as an industry expert in the application of MBSE techniques to the integration of autonomous / Unmanned Systems (UxS).

**Minimum Experience:** 15 years
**Minimum Education:** Bachelor’s

<table>
<thead>
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<th>Experience &amp; Degree Substitution Equivalencies</th>
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