General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List  

Multiple Award Schedule (MAS)  
Federal Supply Group: Professional Services  

Endeavor Consulting Group, LLC  
303 W Lancaster Ave, STE 300  
Wayne, PA 19087  
Phone: (609) 250-2445  
Fax: (215) 689-4331  
https://www.endeavorcg.com  
Contract Administration: David Lerner  
E-Mail: David.Lerner@endeavorcg.com  

Contract Number: 47QRAA21D0036  

Period Covered by Contract: March 4, 2021 through March 3, 2026  

Pricelist current as of Modification #PO-0001 effective March 2, 2021  

Business Size: Small Business  

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov. Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSA Advantage.gov."
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

   541611/541611RC – Management and Financial Consulting, Acquisition and Grants
   Management Support, and Business Program and Project Management Services
   OLM/OLMRC - Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model
    for each special item number awarded in the contract. This price is the Government
    price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment,
    or any other concession affecting price. Those contracts that have unit prices based on
    the geographic location of the customer, should show the range of the lowest price, and
    cite the areas to which the prices apply. Not Applicable

1c. If the Contractor is proposing hourly rates a description of all corresponding
    commercial job titles, experience, functional responsibility, and education for those
    types of employees or subcontractors who will perform services shall be provided. If
    hourly rates are not applicable, indicate “Not applicable” for this item. See labor
    category descriptions starting on page 5 and pricing on page 9

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00


5. Point(s) of production (city, county, and state or foreign country): Same as company
   address

6. Discount from list prices or statement of net price: Government net prices (discounts
   already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment
   terms cannot be negotiated out of the contractual agreement in exchange for other
   concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Not Applicable

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Not Applicable

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Not Applicable

11. F.O.B Points(s): Destination

12a. Ordering Address(es): Same as company address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3

13. Payment address(es): Same as company address

14. Warranty provision: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable

17. Terms and conditions of installation (if applicable): Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable

18b. Terms and conditions for any other services (if applicable): Not Applicable

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventive maintenance (if applicable): Not Applicable
22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:  *Not Applicable*

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at:  [www.Section508.gov](http://www.Section508.gov)  *Not Applicable*

23. Data Universal Numbering System (DUNS) number:  805875999

24. Notification regarding registration in System for Award Management (SAM) database:  Registered
Labor Category Descriptions

Business Analyst:
**Functional Responsibility:** Possesses entry level quantitative and analytical skills. Assists (may perform) research, data modeling and analysis. Client interface is uncommon.
**Minimum Experience:** Zero years of experience required
**Minimum Education:** Bachelor’s Degree in appropriate field

Senior Business Analyst:
**Functional Responsibility:** Proficient in quantitative and analytical tool use. Performs, and is responsible for, research, data modeling, analysis and documentation. May identify improvements and may offer recommendations for solutions. Periodic client interface.
**Minimum Experience:** Two years of experience required
**Minimum Education:** Bachelor’s Degree in appropriate field

Business Consultant:
**Functional Responsibility:** Normally provides support to one project at a time. Highly proficient in applying quantitative and analytical tools. Responsible for research distillation and reporting of findings. Proficient in data, process and problem analysis. Capable at performing best-in-class analysis and benchmarking. Identifies non-value added activities; recommends improvements; proposes solution alternatives and benefits; supports creation of solution. Responsible for specific deliverables (procedures, etc.), to specification and budget. Assists in completing work plans, provides support to project manager and meetings. Regular client interface.
**Minimum Experience:** Five years of experience required
**Minimum Education:** Bachelor’s Degree in appropriate field

Senior Business Consultant:
**Functional Responsibility:** Has all of the experience, education and competency required of a Consultant but works on multiple assignments simultaneously. Also may have multi-functional or multi-industry experience and functions as solution integrator/work stream lead. Understands Buyer's needs and issues; may participate in creating Buyer proposals. Strong, analytical, business/technical acumen; team lead. Experienced at eliminating non-value added activities through process improvement. Expert at process modeling, diagnosis formulation and solving complex problems. Assesses alternatives, drafts solutions, communicates recommendations. Proficient at conducting best-in-class analysis and benchmarking. Responsible for portfolio of deliverables to scope, specification and budget. Project Management: Contributes to work plan development, Plans/leads components of Buyer projects, Builds Buyer consensus, Identifies issue/roadblocks and brings to attention of team management, Verifies work completeness, Creates status reports, Leads development of presentations and Provides support at Buyer meetings
**Minimum Experience:** Six years of experience required
**Minimum Education:** Bachelor’s Degree in appropriate field
Business Project Manager:
Functional Responsibility: Has all of the experience, education and competency required of a Senior Consultant. Also has demonstrated commitment to industry and areas of specialty and functions as project lead. Understands Buyer's needs and expectations; creates project proposals; defines project scope, objectives, deliverables and success factors. Responsible for managing project milestones, issues, implementation and project performance. Manages process-modeling activities; applies appropriate models to needs. Possesses outstanding analytical capabilities; identifies Buyer requirements, synthesizes issues. Leverages industry knowledge from prior experience. Responsible for the design and development of business/technical solution recommendations. Presents solution alternatives to Buyer; defends analysis, articulates benefits and advantages. Capable of performing organizational assessments, program audits and evaluations. Administers process improvement activities, solution creation and deployment. Manages delivery of solution to specification, to budget, to deadline and to quality standards. Project Management: Manages large projects and other consultants, Creates/administers project work plan, Assigns tasks to consultants, Ensures task alignment with customer needs, Responsible for complex project elements, Fosters performance reviews, assessment and analysis, design, development, and implementation, Verifies work completeness, Creates status reports, Presents material to Buyer’s senior management, Manages issues/roadblocks, Promptly responds to Buyer inquiries and Responsible for the transfer of all knowledge to Buyer's team.
Minimum Experience: Eight years of experience required
Minimum Education: Bachelor’s Degree in appropriate field

Sr. Business Project Manager:
Functional Responsibility: Has all of the experience, education and competency required of a Manager/Project Leader, but also has a greater magnitude of responsibility for supervision of consultants, Buyer account management, and business development and work standards. Individual has extensive industry knowledge, has managed several successful large, highly complex, engagements. Serves as a recognized business and technical resource. Understands Buyer's needs and expectations. Applies knowledge of Buyer's organization to create competitive strategies and global solutions. Leverages industry knowledge from prior experience. Experience in defining engagement strategy, scope objectives and deliverables. Extensive experience in performing business/systems needs assessments. Increased responsibility for: Design and development of business/technical solution recommendations, Ensuring delivery of solution to specification, to budget, to deadline and to quality standards, Consistently meeting Buyer's expectations, Has access to extensive set of tools to solve Buyer’s problems; applies appropriate models to needs. Project/Program Management: Manages several project teams, Manages the identification of project requirements and assignment of capable resources, Sets priorities, Manages resources, Administers project work plan, Assigns tasks to consultants, Ensures task alignment with customer needs, Monitors work of team members, Fosters soundness of analytical approach, Presents results to Buyer’s senior management and Directs Buyer communications.
Minimum Experience: Twelve years of experience required
Minimum Education: Bachelor’s Degree in appropriate field
**Business Program Manager:**

**Functional Responsibility:** Meets all of the requirements of a Senior Manager/Director and is the senior most position for consulting professionals. Individual has a broad, thorough understanding of Buyer's industry, is recognized as a thought leader/subject-matter expert and advisor in external market. Has led multiple large complex multi-million-dollar consulting assignments. Experienced in: Reviewing strategic plans, business strategy, organizational designs and deliverables. Supports strategy related quality reviews of complex engagements. Business/systems analysis and problem solving; fosters soundness of analytical approach; identifies issues and designs strategy to address. Wide range of project and quality assurance techniques. Providing advice to project leads to enable the creation of high-quality deliverables to schedule within budget. Facilitating several management teams through change processes. Delivering leading-edge solutions in complex integrated environment tailored to industry and business problem. Seeking Buyer's feedback to proactively manage and meet Buyer's expectations. Leverages business and technical learning and experience to design, develop and support implementation for highly complex engagements; creates competitive strategies and global solutions. Has access to extensive set of tools to solve Buyer’s problems. Project/Program/Account Management: Leads and manages many large programs across multiple sites/organizations to achieve value proposition, Oversees Buyer experience and quality for several projects, Responsible for Buyer relationship, Coordinates reviews of work products to ensure completeness and adherence to Buyer requirements, Monitors risk, Directs completion of projects so deliverables are provided to Buyer in timely manner within budget constraints, Presents results to Buyer’s senior management and Solid working relationship with Buyer's leadership.

**Minimum Experience:** Fourteen years of experience required

**Minimum Education:** Master’s Degree in appropriate field

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**Business Subject Matter Expert I**

**Functional Responsibility:** This category comprises persons qualified, by education or experience, to provide scientific, engineering, technology, quality control, business process engineering, other business analysis/management consulting, and business advisory services. Within this category, billing rates shall be determined by an appropriate combination of education and experience. The Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity.

**Minimum Experience:** Eight years of experience required

**Minimum Education:** Bachelor’s Degree in appropriate field

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**Business Subject Matter Expert II**

**Functional Responsibility:** This category comprises persons qualified, by education or experience, to provide scientific, engineering, technology, quality control, business process engineering, other business analysis/management consulting, and business advisory services. Within this category, billing rates shall be determined by an appropriate combination of education and experience. The Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity.

**Minimum Experience:** Twelve years of experience required

**Minimum Education:** Bachelor’s Degree in appropriate field
Business Subject Matter Expert III

**Functional Responsibility:** This category comprises persons qualified, by education or experience, to provide scientific, engineering, technology, quality control, business process engineering, other business analysis/management consulting, and business advisory services. Within this category, billing rates shall be determined by an appropriate combination of education and experience. The Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity.

**Minimum Experience:** Fourteen years of experience required

**Minimum Education:** Bachelor’s Degree in appropriate field

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<td>Professional License</td>
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<td>Doctorate</td>
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**Service Contract Labor Standards**

The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.