On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The INTERNET address for GSAAvantage!® is: GSAAvantage.gov.
For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Multiple Award Schedule
FSC Group: Professional Services
FSC Class: R408, 0000
Contract #: 47QRAA21D0067
05/25/2021 - 05/24/2026

Lam Lha USA LLC
2210 Mount Vernon AVE STE 130
Alexandria, Virginia, 22301
(o) 443- 852-4076
(f) 352-728-1231
http://www.lam-lha.com/

Contract Administrator
Michal C Morgan-Rottman
mrottman@lam-lha.com

Business Size: Woman Owned Small Business
Customer Information

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Associate I</td>
<td>$104.28</td>
</tr>
</tbody>
</table>

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

For descriptions of all labor categories, please see page 4.

2. Maximum order.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order. $100

4. Geographic coverage (delivery area). **Worldwide**.

5. Point(s) of production (city, county, and State or foreign country).

   Lam Lha USA LLC
   2210 Mount Vernon AVE STE 130
   Alexandria, Virginia, 22301

6. Discount from list prices or statement of net price. **All prices shown are net with GSA discount and IFF included.**

7. Quantity discounts.

   Additional 1% discount off orders greater than $1,000,000

8. Prompt payment terms. **Net 30.**

   "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

9. Foreign items (list items by country of origin). **None.**
10a. Time of delivery. **30 days ARO.**

10b. Expedited Delivery. **Please contact contractor for information about expedited delivery.**

10c. Overnight and 2 day delivery. **Please contact contractor for information about expedited delivery.**

10d. Urgent Requirements. **Please contact contractor for information about expedited delivery.**

11. F.O.B. point(s). **Destination.**

12a. Ordering address(es).

   Lam Lha USA LLC  
   2210 Mount Vernon AVE STE 130  
   Alexandria, Virginia, 22301

12b. Ordering procedures: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**

13. Payment address(es).

   Lam Lha USA LLC  
   2210 Mount Vernon AVE STE 130  
   Alexandria, Virginia, 22301

14. Warranty provision. **Standard Commercial Warranty.**

15. Export packing charges, if applicable. **N/A.**

16. Terms and conditions of rental, maintenance, and repair (if applicable). **N/A.**

17. Terms and conditions of installation (if applicable). **N/A.**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **N/A.**

18b. Terms and conditions for any other services (if applicable). **N/A.**

19. List of service and distribution points (if applicable). **N/A.**

20. List of participating dealers (if applicable). **N/A.**

21. Preventive maintenance (if applicable). **N/A.**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **N/A.**

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). **N/A**

23. Unique Entity Identifier (UEI) number. **081187164**
24. Notification regarding registration in System for Award Management (SAM) database. Lam Lha USA LLC maintains an active registration in the System for Award Management database.

Service Pricing

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category Title</th>
<th>GSA Price w IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Year 1</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert - III</td>
<td>$267.51</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Principal Manager</td>
<td>$226.70</td>
</tr>
<tr>
<td>541611</td>
<td>Project Manager II</td>
<td>$204.03</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert - II</td>
<td>$213.10</td>
</tr>
<tr>
<td>541611</td>
<td>Associate II</td>
<td>$113.35</td>
</tr>
<tr>
<td>541611</td>
<td>Associate I</td>
<td>$104.28</td>
</tr>
</tbody>
</table>

Labor Category Descriptions

**Subject Matter Expert III**
- **Minimum Experience:** 17 years
- **Minimum Education:** Master’s Degree
- **Functional Responsibility:** The SME - III provides technical and/or managerial advice on project scope, analysis, requirements development and implementation for complex to extremely complex systems and situations within their area of expertise, drawing on their many years of experience and deep industry knowledge. SME - III may generate deliverables and recommendations, provide broad industry context, and offer feedback on overall process improvements. They possess strong writing and oral communication skills.

**Senior Principal Manager**
- **Minimum Experience:** 15 years
- **Minimum Education:** Master’s Degree
- **Functional Responsibility:** The Senior Principal Manager sets strategic direction and determines priorities for the project team and the organization as a whole. Makes final decisions on contract performance and all related actions. Is recognized as possessing expert-level experience and knowledge. Provides consulting and advisory services to both public and private clients, across a wide range of businesses. Responsible for ensuring that solutions are uniquely tailored for each customer and situation, as well as maintaining the highest level of quality. Has published many highly-regarded articles on their subject matter area of expertise, and is regularly invited as a speaker/panelist for nationally-recognized industry events.

**Project Manager II**
Experience: 10 years
Minimum Education: Master’s Degree
Functional Responsibility: The Project Manager is responsible for directing a specific project. In collaboration with the Managing Partner, the Program Manager, and the project team, the PM sets the direction of the project, manages the implementation schedule, oversees the budget, and is responsible for producing deliverables in a timely fashion and within budget. The PM identifies critical paths, tasks, due dates, and quality control; holds team members (including subcontractors) accountable for their assigned components; keeps abreast of potential and developing issues and resolutions; generates or directs production of status reports. The PM possesses excellent writing and verbal communications skills.

Subject Matter Expert II
Minimum Experience: 12 years
Minimum Education: Master’s Degree
Functional Responsibility: The SME - II provides technical advice on project scope, analysis, requirements development and implementation for complex systems and situations within their area of expertise, drawing on their many years of experience and deep industry knowledge. SME - II may generate deliverables and recommendations, provide industry context, and offer feedback on overall process improvements. They possess strong writing and oral communication skills.

Associate II
Minimum Experience: 2 Years
Minimum Education: Bachelor’s Degree
Functional Responsibility: An Associate II may be part of a project team or work independently on contract deliverables. The Associate II applies established practices, procedures, tools and techniques to render consulting services and preparing deliverables. In conjunction with management, the Associate II develops documents, presentations, technical data reports, recommendations, and works with internal and project staff to develop materials according to contract guidelines. May provide tactical guidance to Associate-I colleagues, and be assigned specific deliverables as needed. Independently plans and executes assignments.

Associate I
Minimum Experience: 0 Years
Minimum Education: Bachelor’s Degree
Functional Responsibility: The Associate works under close supervision and uses established practices, procedures, tools and techniques in providing consulting and advisory services and developing work products. Develops documents, presentations, technical data reports, recommendations, and works with client’s staff in meeting contract deliverables. Receives direction in planning and accomplishing assignments.

Equivalencies
- 4 years additional experience may substitute for Bachelor’s Degree
- 7 years additional experience may substitute for Master’s Degree
- Master’s Degree may substitute for 7 years’ experience